



**CAROL KOZAL**

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## **SELLER TESTIMONIALS for CAROL KOZAL**

### ***She took care of everything!***

We would like to recommend Carol Kozal as your Sea Ranch realtor. She was easy to work with, always immediately available in person, by phone or email. "I will take care of everything", was what she always said to us. She came with a positive attitude and gave us complete assurance that she knew exactly what needed to be done. She was attentive to all our thoughts. She makes lists, checking all the dots again and again. She helped us all the way through the details of selling our house while we were 98 miles away. Like we said, she took care of everything! She lives on The Sea Ranch and knows what is going on and who to call. Our house was never on the MLS listing because she had already heard about someone looking for a house in our area. Our house was staged with her artistic talents, 3 days later we had an offer and closed in 10 days. This is rare we are told, as she says sometimes it happens. Carol did do everything, from finding a window repairman, an award-winning photographer, a local mover, and expediting all inspections. For Carol, nothing but excellent praises. Selling a house is sometimes an emotional roller coaster ride as she says, thank you for the best ride ever.

\_ Florian & Colleen P., Sea Ranch

### ***Her advice on how to present and value the home were spot on***

Carol was indispensable to the sale of my residence at TSR. Her advice on how to present the home for sale and valuing the home were spot on and her assistance in helping prepare the house in general was greatly appreciated since this was a second home and I was not always immediately available. Most importantly, she guided me through the association red tape in as uneventful a manner as possible...I heartily recommend her to anyone.

-- Mike S., Sea Ranch

### ***Great job all the way around***

Carol was very personable, professional, efficient and thorough. Immediately after signing the listing agreement, she got to work. The photos were taken the next day and published two days later to MLS. The realtor tour was the day after that and we had eleven showings in three days with an offer and backup on the third day. Carol advised us carefully about and the counter offer was accepted. We closed 30 days later. She was on top of everything. I never had to nudge her about anything. Our whole process went without a hitch. And, the photos were amazing. Great job all the way around.

-- Ann B., Sea Ranch

### ***We knew from our first meeting she was the area expert to engage***

Thank you so much for your help in selling our little gem. We knew from our first meeting you were the area expert to engage. You saw the uniqueness of our home (in a market of many) and helped us present that to potential buyers. We so appreciated your availability (from staging to key exchange) the postcards and local media attention given to our sale. We are grateful for your insight and for your help in getting us through an inherently stressful life event with great results and for making it a fun ride!

-- Randy & Donna C., Sea Ranch

### ***A bona fide Sea Ranch expert***

We have been fortunate to have Carol handle several transactions for us and she never disappoints. Fantastic communicator and extremely driven to take care of her customers. A bona fide Sea Ranch expert. Highly recommend!!!

-- Bret & Michele E., Sea Ranch



***We highly recommend her!***

Our experience with Carol was the best in every way--from the initial listing, the staging suggestions, the photography, all the way through the final sale and walk through. We highly recommend her!

-- Robert & Molly M., Sea Ranch

***She gives a lot of thought as to the best way to present the property***

My home was on the market for several months without any offers. I switched agents to Carol who then did a great job of staging. Within a few weeks, I had an acceptable offer. She is very knowledgeable about the area and easy to work with. Above all, she gives a lot of thought as to the best way to present the property.

-- Stan S., Sea Ranch

***Carol is professional, responsive, efficient and effective***

We would highly recommend Carol Kozal as a Realtor. To put it simply, Carol is professional, responsive, efficient, effective and a joy to work with. The process of selling a home can sometimes be challenging but Carol has a way of making all aspects seamless.

-- Jon & Kathy S., Sea Ranch

***She knew how to market our home***

When we decided to sell our home we knew that Carol would be the ideal person to handle this. We were right! She is a tenacious and well-informed broker who knew how to market our home. We highly recommend her!

-- Martin & Michela G., Sea Ranch

***We appreciated her honesty and dedication***

Carol is a delight to work with. She is very knowledgeable about the local market, and very thorough in every aspect of her profession. She is always ready to help with any question that may arise, and gave us plenty of room to make our own decisions at every step in the selling process. We truly appreciated her honesty and dedication to a job well done. Thanks, Carol!

-- Bob B & Regina L., Sea Ranch

***She made a difficult process as easy as possible***

Carol helped me through a long distance sale following a death in the family. She was very sensitive and extremely flexible in meeting at the property on my schedule. She arranged and executed everything, inspections, repairs, staging, advertising, independently and very quickly. Carol's knowledge of the local market provided great guidance on pricing and advertising to help us complete a quick and easy sale. She made a difficult process as easy as possible under the conditions.

-- John K., Sea Ranch

