



**CAROL KOZAL**

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## **BUYER TESTIMONIALS for CAROL KOZAL**

### ***She always looked out for our best interests***

I've worked with a half dozen realtors in my life and Carol is by far the best! Carol listened carefully to our descriptions of our perfect Sea Ranch house and our reactions to the houses she showed us. With this input she adjusted the search until we found the perfect Sea Ranch house that exceeded our expectations! Her dedication and experience guided us through a long and arduous escrow. She always looked out for our best interest, even when we suggested cutting corners to hurry the process along. Carol kept us informed throughout escrow as each of our contingencies were met. We always felt informed and aware of next steps. I absolutely recommend Carol for anyone moving to the coast!

- Tina K., Sea Ranch

### ***A bona fide Sea Ranch expert***

We have been fortunate to have Carol handle several transactions for us and she never disappoints. Fantastic communicator and extremely driven to take care of her customers. A bona fide Sea Ranch expert. Highly recommend!!!

- Bret & Michele E.

### ***She is patient, considerate and can help match up client expectations with the local market***

Carol has been a long time resident, and has worked as a professional in the Sea Ranch area, for many years. She is patient, considerate and can help to match up client expectations with the local market. We worked with Carol recently to purchase a home in the area and were very happy with the entire process. She is highly recommended.

- Charlie L. & Birgit P.

### ***Her deep knowledge of the local market was invaluable during the search phase***

Carol Kozal was our buyer's agent and we were extremely satisfied with her services. Her deep knowledge of the local market was invaluable during the search phase and especially once we were in contract. She handled every detail with the ease of a professional at the top of their game. Even after closing she continued to go out of her way to help us out. A great agent and a wonderful person!

- Jon A. & Rekebah W., Sea Ranch

### ***I appreciated her timeliness and follow through***

From the first moment we contacted Carol she was helpful, knowledgeable, and able to work with us through all means possible. I appreciate her timeliness and the fact that she was honest in her follow through. She's a pro.

-- Sage Z., Sea Ranch



***Carol is very thorough and professional in all aspects of the process***

Carol did such an excellent job selling our previous house that we wanted to stay with her to help us find a new one and we were not disappointed. When our new home first came on the market, she was there calling us to say she'd found a perfect match. Based on the criteria we provided, she was very much on target and we made an offer immediately. Carol is very thorough and professional in all aspects of the process, and extremely personable as well. This was very important as we were doing both transactions from a distance and could not be present as much as we'd like. She also added a number of personal touches, such as help with staging and even the loan of some furniture items at the new house before the movers came. We recommend her highly.

-- Steve & Jane W., Sea Ranch

***Carol had all the qualities that we think are important in a good realtor***

We got to know Carol in a very short period of time as we decided to purchase a second home. For us, Carol had the qualities that we think are important in a good realtor:

- Listens attentively: She really hears what kind of house you want and the dollars you have to spend. Carol did a great job – on short notice – identifying several properties for us to view.
- Knowledge: She has a deep knowledge of the area. Likewise when we needed data to make informed decisions, she was able to provide us with exactly what we needed quickly.
- Responsive: Carol was excellent at helping us see all the properties we wanted in a very limited time span and arranging for us to see them multiple times on a single weekend. Since we were from out of town, her ability to make this happen was important. Likewise, as we entered into the offer negotiation and escrow process, she was clear and detailed about the process; she communicated often and set clear expectations.
- Calm and proactive: When you're making an investment of this magnitude, it can get tricky navigating the process with the seller. Carol did an excellent job moving us all forward through the points of conflict by keeping us focused on the important elements of the transaction.
- Follow through and resourcing: During the process we had a number of inspections that we wanted completed, and Carol made sure they happened. Again, we were moving fast so knowing the right people and getting them onto the property quickly was crucial. And even after the close, she was helpful with suggestions and resources – again very important to us as we were from out of the area.
- Personable and easy going: It's obvious why that's a benefit and a stress reducer. We definitely recommend Carol!

-- Dan and Julie W., Sea Ranch

***It was a pleasure working with Carol***

Carol was great to work with. We wanted to buy in Sea Ranch, however we didn't have a lot of knowledge of the area. Carol has lived and worked in the area for a number of years so was able to educate us on the area and help us find the best home/location for us. She was always available to answer our questions and her follow up was excellent. She helped us through inspections and other contractor meetings when we were not in the area. Carol stayed calm and level headed when negotiations were difficult and deadlines were approaching. It was a pleasure working with Carol and we would highly recommend her and will definitely use her again in the future.

-- Tony S. & Stacie N.

***Carol is attentive to every detail of your transaction***

I would highly recommend working with Carol! Buying real estate can be a really stressful experience but she has a way of making it as easy as possible. Carol is attentive to every detail of your transaction and follows up loose ends without prompting. She is a great communicator and makes sure that you are always in the loop on everything that is happening. She is easy to talk to, is willing to answer any and all questions and is a great source of local information and resources.

-- Lee E. & Sue C.

