



# Central Pools, Inc.



2020

## Welcome to the

world of swimming pools and *thank you* for giving us the opportunity to share some important information with you to make this process easier. We know this is a big decision and we are here to help!

## CENTRAL POOLS

Central Pools the oldest Fiberglass pool builder in the Baton Rouge and surrounding area. We have been installing pools since 1985 and currently install Imagine Pools and Trilogy Pools. Early on Neil Hebert, President of Central Pools recognized the value and the ease of owning a fiberglass and stopped installing other types of pools to focus on fiberglass. With over 35 years installing fiberglass pools you can only imagine the things that we have experienced, you name it and we have probably seen or done it, including floating a pool down the Diversion Canal.

It is not just the length of time that we have been installing pools that sets us apart but the way that we do things.

Central Pools believes that it benefits our clients the most by having a retail store, service and maintenance department to service you after the sale of your swimming pool. You see, we don't want to just sell you a pool and say good luck figuring things out in the future, we want to make sure that you and your family are always swimming in healthy pool water.



If you have a question about your swimming pool operation, you can simply pick up the phone and reach someone in the office, instead of waiting until your builder has time to return your call.

For a swimming pool to be easy to maintain it is important that you have the proper equipment to start off with.

## *Our pools include:*

### **Filtration System**

Pentair Cartridge filter with a 1 hp pump. We only use 2" hard PVC to plumb our pools. 2" PVC allows for less restriction on the pump thereby saving money and the life of your pool pump. Although it is easier to work with, we do not use flexible PVC on our pools because they have a history in our area of being attacked underground by termites. Once this happens it will create a leak that could create costly repairs down the line.



### **Sanitizer**

Pentair iCHLOR salt generator makes keeping your pool clear easy to do. Once you get on a routine, water chemistry will be a breeze.

### **Cement Decking**

Our pools come with 5' of broom finish decking around the pool. This will follow the contour of the pool. Some people will choose to only pour 3' on one side and move the remaining cement for a patio area or we have some clients that choose to add more cement. It is important to consider that if you are adding pool deck to meet up to existing cement like a patio, you will need to make sure that water will drain and you may need deck drain at an additional charge to facilitate drainage.

### **Automatic Pool Cleaner**

To make owning a pool a little easier we include a Dolphin robotic pool cleaner to keep debris out of your pool.

### **Maintenance Kit**

Although you have the above listed Dolphin it is also necessary to have manual maintenance equipment to clean your pool. As with your home, if you have a Roomba, it is inevitable that you will still need to sweep some areas of the home, this is the same with your swimming pool.

### **Pool Lights**

While pool lights are not necessary to a swimming pool operating properly they are nice to look at especially while sitting out by the pool. You will have the option to keep your light on white or to rotate through many different colors.

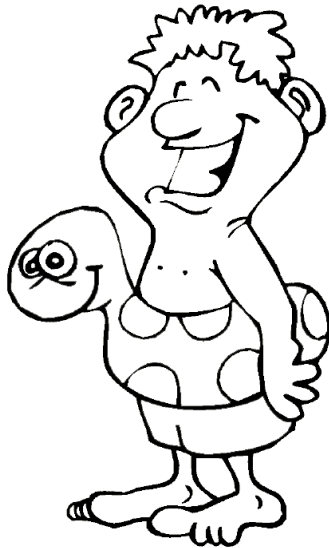
Keep in mind, the darker your pool color, the less vivid the light color will show up.

### Ceramic Tile

Swimming pool tile completes the look of the pool and prevents any fading where the pool shell is exposed to the daily sunlight. We offer a wide range of waterline ceramic tile to fit your decor and invite you to come into our showroom to make your selection.

### Upgrades Available

There are many different upgrades that are available to you in a fiberglass pool including heaters, chillers, water features, deck treatments and many more. If we have missed something that you are looking for please do not hesitate to ask us because chances are it can be added to your pool.



As you can see when you choose Central Pools to install your backyard pool you are getting the most experienced company

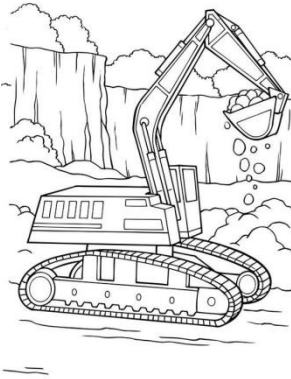
in the area to install your fiberglass pool. All of the work that we complete is done as a licensed and insured contractor. We pull all necessary permits and request inspections required by your parish and do not ask that you do this



We do understand that this is an exciting time for you and your family and we do not take that for granted. Most people save a long time to have this become a reality. We vow to do what we agree upon as quickly as possible without sacrificing the quality of our workmanship. We caution homeowners about quick gratification on something that will either last for many years or cause problems for years due to something being rushed.

## Our Construction Process

To help you prepare for what to expect during the construction process we have outlined it into three different phases. These three phases of swimming pool installation are listed below.



### *Phase 1:*

This is where the excitement starts and all of the planning and dreaming is coming true. In this week we will bring in tractors and sand for installation. The hole is dug, the pool installed, backfilled, plumbed and water added to the pool. Your equipment is plumbed and ready for electrical hook ups.

### *Phase 2:*

The Electrician will come to do all of the necessary electric work. Once the pool has power we let it circulate for about a week to ensure all plumbing connections are good as well as the ground around the pool settling.

### *Phase 3:*

The excitement is back as we form and pour your pool deck. The tile is installed, we balance the water and do a final clean up. Pool school follows this and then you are ready to jump in and enjoy your paradise.



Please note that it has been our experience that it does not benefit you or us to rush the pool installation process. Yes, part of the attraction of fiberglass pools is the fact that they can be finished quicker than other pools but that does not necessarily mean that it should be rushed. There are times that the weather is nice but we are waiting for an inspection, for the dirt to settle, or waiting for your yard to dry so that we can pour your deck on solid ground. In Louisiana we can guarantee that your cement will crack but we do all that we can to make sure that your ground is ready to pour on.

## *Payments:*

Our payment terms are set up in a fair way to both you as the homeowner as well as ourselves. Please be cautious that you are not giving too much money to a contractor before any work is done on the jobsite. Our payments are as follows:

- 10% deposit holds your spot and orders your pool shell
- 40% once we have completed the digging of the pool hole
- 40% once the pool shell is placed in the ground
- 10% plus any additions is due upon completion

## *Finally,*

We would again like to thank you for considering Central Pools to work with you and your family on your backyard swimming pool. We invite you to ask any questions that you may have because we believe in helping you make the best decisions for your family. We can be reached by phone at 225-272-1800 or by email at [info@centralpools.com](mailto:info@centralpools.com)



If you would like to see some of the pools that we have installed, let us know and we will try and contact someone near you or with the same type of pool you are considering so that you will have a better idea of what you are getting.

Please join our family at Central Pools and let us install the backyard swimming pool of your dreams.

Sincerely,

Melanie Broussard  
Central Pools



*Our estimate provided for you:*

**Your Base Package includes:**

Pentair Cartridge filter  
Pentair Intelliflo Variable speed pump  
Pentair iChlor Salt water system  
Colored LED lighting  
Handrail at shallow end of pool  
Dual side wall suction  
2" PVC (as opposed to 1-1/2" for less pump restriction)  
Dolphin automatic pool cleaner  
Maintenance equipment  
6" Ceramic tile at waterline  
5' Broom finish concrete around the shape of the pool  
Cantilever concrete coping  
Detailed homeowner "pool school"  
Dirt to remain on site (charges apply if dirt is to be removed)  
20amp & 15amp Electrical service to the equipment pad up to 10', receptacle and light switch located at equipment pad, and termination to all equipment

\*Electrical Note: Package price includes basic electrical hook up based on your current panel have expansion room. On the final quoting stage we will have our licensed electrician out to inspect your home for any additional items/cost that may be required. Any changes due to electrical will be known prior to signing of contract.