

## RATIONALE

At Aren Projects, we offer flexible and transparent pricing for our product management services, tailored to your specific needs.

We provide experienced product managers on a contract basis, with two primary engagement models: 'inside IR35' and 'outside IR35'.

The model chosen will depend on the specific circumstances of the engagement and will be determined before any work commences, by mutual agreement.

## INSIDE OR OUTSIDE IR35

An 'outside IR35' engagement is suitable for clients who require a consultant to deliver a specific outcome with a high degree of autonomy, and leverage experience and clear direction of project.

An 'inside IR35' engagement is more appropriate when the role is more akin to an employee, with the client wanting more control over the day-to-day activities of the product manager but is still relying on quality staffing and experience.

LEVEL	Inside IR35	Outside IR35:
<b>Junior Project Manager - (3 to 5 years' experience):</b>	£350 - £400 per day	£400 - £450 per day
<b>Mid-Level Project Manager (5-9 years' experience):</b>	£450 - £600 per day	£500 - £650 per day
<b>Senior Project Manager / Programme Manager - (10 years + experience):</b>	£600 - £800 per day	£675 - £875 per day

- Rates for bookings longer than two weeks are negotiable.
- A non-refundable deposit equal to one day's payment will be taken when booking (at the agreed daily rate) and will be credited to the first invoice.
- Payments are due weekly, one week in arrears.
- Payment terms may be adjusted for bookings over two weeks.

These rates are correct as of May 2025 – Annual price rises may be incurred on 1<sup>st</sup> April every year.

This document is given as guidance and is subject to agreement of final pricing.

Generally, these are the terms of recompense, but this document is issued as a guide and not final agreed amounts.