Michael Peraino

347-630-1038 | michaelperaino47@gmail.com | https://www.linkedin.com/in/michaeldperaino/

EDUCATION

University of Miami

Bachelor of Business in Entrepreneurship and Legal Studies Minor in Finance

- **GPA:** 3.32/4.0
- Relevant Coursework: Business Management; Financial Accounting; Introduction to Business Law; Negotiation: Marketing for Entrepreneurs; Business Statistics

WORK & LEADERSHIP EXPERIENCE

Labor Advisors

Manager

- **Delray Beach, Florida** January 2021 – Present
- Demonstrated attention to detail in accurately setting up conference calls via telephone and zoom
- Efficiently managing itineraries, flow charts, paperwork, and Excel charts, showcasing precision •
- Collaborated with team members to ensure a smooth workflow and timely completion of tasks •
- Assisting businesses, providing friendly and knowledgeable service to enhance collaborations
- Efficiency in conference call setups, task management, and collaborative workflows •

Catello's Electric

Electrician's Assistant

- Actively engaging in estimate consultations and utilizing Excel sheets for project planning
- Cultivated productive client relationships through attentive listening and clear communication •
- Assisting fellow electrical contractors, fostering a friendly and supportive environment •
- Proficiently wired lights and pools, learning from experienced contractors to enhance skills •
- Implemented innovative problem-solving strategies, resolving challenges during project execution •

Hurricanes Football

Running Back

- Efficiently working with coaching staff and teammates allowing us to perform at the best level •
- Orchestrating a harmonious balance between academics, athletics, and other extracurriculars •
- Collaborative play, strategic communication, and shared commitment to achieving common goals •
- Achieving a historic milestone as the first walk-on in NCAA football history to secure NIL deals ٠
- Worked community service projects, using the platform of college football to make a positive impact ٠

SKILLS, ACTIVITIES & INTERESTS

Technical Skills: Proficient in Microsoft Excel, Microsoft PowerPoint Activities: Community service, Hosted soup kitchen every Sunday for Project Hospitality (Staten Island), Body Building, Phi Alpha Delta Pre-Law Fraternity, UM Scuba Diving Interests: Drop shipping, Reading (Art of War & Art of The Deal), Guitar, Stock Market, All Sports

June 2020 – June 2021

Staten Island, New York

Coral Gables, Florida

February 2022 – Present

Coral Gables, Florida Expected May 2025