Company Overview

Aksum Consulting, Inc. (ACi) provides software engineering; artificial intelligence and machine learning (AI/ML); digital process automation; data governance and management; agile enterprise architecture (EA); cloud migration and IT modernization: data analysis and engineering; health IT services; organizational change management (OCM); and technical program management to commercial clients and federal and state agencies.

Corporate Information

SAM UEI F4A2KT1B3YM4

> **CAGE Code** 7LA07

DUNS No. 009924194

NAICS Codes

541511

541512

541519

541611

541618

541614

541690

611430

GSA MAS Contract No. 47QTCA24D000G

Socioeconomic **Designations** 8(a), MBE/DBE/SBE

Point of Contact

Eric Charles Principal (301) 346-4589 eric@aksumconsulting.com

Aksum Consulting,

Your trusted business-IT solutions partner®

16701 Melford Blvd, Suite 400 | Bowie, MD 20715 Office: (240) 206-7525 | Fax: (240) 427-4716 https://aksumconsulting.com | info@aksumconsulting.com

Capability Statement

Core Competencies

- ☑ Software engineering
- ☑ Artificial intelligence and machine learning (AI/ML)
- ☑ Digital process automation
- ☑ Data governance and management
- ☑ Agile enterprise architecture (EA)

- ☑ Cloud migration and IT modernization
- ☑ Data analysis and engineering
- ☑ Health IT services
- ☑ Organizational change management (OCM)
- ☑ Technical program management

Key Differentiators

- ✓ SBA-certified 8(a)
- ☑ MDOT-certified MBE/DBE/SBE
- ☑ BBB-accredited A⁺
- **☑ DARTS** Methodology for digital process automation
- ☑ Industry certifications (PMP, ITIL, etc.)
- ☑ Broad business domain expertise
- ☑ First-tier subcontractor to industry leaders
- ☑ Can place cleared personnel

Clients and Past Performance













A: Aksum Consulting, Inc.'s NIACS Codes

NAICS		Primary /
Code	Description	Secondary
541511	Custom Computer Programming Services	Secondary
541512	Computer Systems Design Services	Primary
541519	Other Computer Related Services	Secondary
541611	Administrative Management and General Management Consulting Services	Secondary
541618	Other Management Consulting Services	Secondary
541614	Process, Physical Distribution, and Logistics Consulting Services	Secondary
541690	Other Scientific and Technical Consulting Services	Secondary
611430	Professional and Management Development Training	Secondary
513210	Applications development and publishing, except on a custom basis	Secondary

B: Aksum Consulting, Inc.: Customer Success Stories

Here are a few of our customer success stories...

- As part of a cloud migration and IT modernization program at a U.S. federal agency, Aksum Consulting, Inc. (ACi) led performance analysis of data analytics workloads, created standards and reference implementations for API design, and supported successful onboarding of dozens of datasets totaling hundreds of terabytes of data to deliver a cost-efficient, highly performant cloud-deployed solution for self-service reporting and analytics.
- ☑ Developed a supply chain management (SCM) B2C application on a low-code application platform (LCAP) featuring Al-enabled sentiment analysis of customer feedback to assist a mid-market commercial client proactively identify and resolve customer complaints, resulting in a 95% customer satisfaction rating.
- Teamed with an industry-leading low-code application platform (LCAP) vendor to successfully develop and deploy an automated workflow solution to process employee award nominations. The solution, which included integrations to third-party platforms for data interchange, reduced the award nomination cycle from several weeks to fifteen days, saving the customer over \$1M annually in administrative labor costs.