YANCH BOARD OF DIRECTORS MEETING 1 2 August 7, 2023 3 Zoom Meeting, 10:00 AM 4 5 I. **ROLL CALL** 10:04 AM 6 Present: Lana McCovey, Vice President 7 Nicole Sager, Board Member Cassandra Chavez, Treasurer 8 9 Laura Woods, Board Member 10 Michael Maranger, Board Member (10:20) 11 12 Not Present: Don Barnes, President 13 Sherri Provolt, Secretary 14 Staff Present: 15 Sara Barbour, Interim Executive Director 16 17 \*\*Quorum present\*\* 18 19 I. **PUBLIC COMMENT: (none)** 20 21 II. **REVIEW/ADD TO AGENDA:** 22 23 Motion to Approve Agenda with the following additions: Presentation: Pam Ames 24 explanation of short term loans to Per-geesh construction, Action Item 23-06 Draft 25 **Loan Agreement Motion by: Cassandra Chavez** Second by: Michael Maranger 26 27 Consensus, motion carries 28 29 III. PRESENTATION: Pam Ames, Per-geesh Construction 30 Pam provides explanation of how the short term lending would work with CDFI and 31 32 the SSBCI program. When bonds are needed to secure projects, the lender would co-33 indemnify by signing on Per-geesh's bonds and provide 3-3.5% of the bond requirement in funds. Proposals are submitted, and the government reimburses Per-34 35 Geesh for the funds provided. These would be structured as short term loans with a 36 45 day turnaround period. Pam suggests having the loan structured as a line of credit so they could utilize the 37 38 funding for several jobs in a short amount of time. They are not able to get loans 39 from other financial institutions because they are lacking financial statements. 40 Board discussion: Audited financials must be required for our commercial lending 41 42 program. We need to add required reporting terms in the loan documents and if 43 those requirements are not met, the loan would be in default.

44 Board directive to set up a working group to review applications and terms for commercial lending. Michael will reach out to Christine Williams to draft language 45 46 for this purpose. Some of the mentioned documents the board would like to require: 941s, tax returns, since inception, declaration of pending contracts. 47 48 49 IV. APPROVAL OF MINUTES: 50 July 2023 Minutes w/edits: 51 Motion by: Cassandra Chavez Second by: Laura Woods 52 Consensus, motion carries 53 V. **DIRECTORS REPORT** 54 55 (none) DISCUSSION VI. 56 57 a. Government Accountability Office Interview Request: Staff to respond and handle discussion as ED. If the accountability office requests Council be present, 58 59 staff is to work with Taralyn to set that up. b. CDFI Providing Funds for Tribe's In-patient Start Up: Peggy O'Neil suggested 60 that CDFI should look into the opportunity of securing funds to loan the tribe's 61 in-patient start up and initial operating expenses. Discussion: For similar projects 62 at YIHA, the tribe's annual allocation for HUD was requested as collateral. YIHA 63 had to show 3% set aside in case of default, but does not have funds for 64 operations. IHS 638 compact could provide loans for this specific need. 65 66 VII. ACTION ITEMS 67 68 a. YANCH 23-06: Draft Loan Agreement 69 Review of draft loan agreement that would be used for YEDC lending CDFI 70 \$500,000. The loan agreement is the same template the tribe uses for lending to 71 other corporations. Board discusses what CDFI is requiring from their borrowers and feels that we should be expected to do the same for our lender. Michael will 72 73 work with Christine Williams to add language to the agreement specifying what 74 financial documents shall be required as a borrower. 75 TABLED, rediscuss with additions from OTA. 76 77 VIII. Motion to Adjourn @ 10:53 78 79 Next Meeting: September 4<sup>th</sup>, 2023 10:00 AM. 80 10/2/2023 Secretary, YANCH Board 81 Date Approved