

## PT Market Update – July 2024

**Overview:** The PT Market update is a monthly report that will provide readers with information regarding M&A activity within the PT market from the lens of the practice owner. The numbers reported below are posted publicly via press release or where PTPS&C has been provided permission to release the information. There are deals closing that are not publicly released and therefore not recorded in the report.

**<u>Summary</u>**: In July 2024, 7 transactions closed vs. 4 last year. Through July, we have 35 completed transactions, putting us on pace for 60 for the year.

On average there were 5.0 clinics per transaction. This is skewed due to a single larger transaction earlier this year. 77% of the transactions have 3 or fewer clinics with 69% having two or fewer.

The pace is picking up and it will be interesting to see how the broader economy and specifically interest rates impact the pace for the rest of the year.

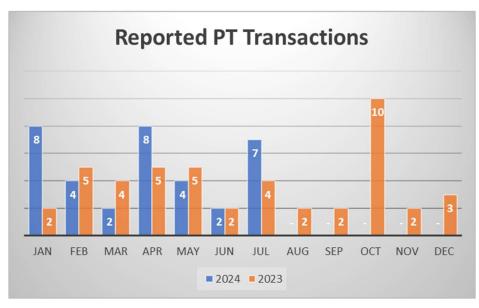
This report is now reaching over 3,000 readers each month. We appreciate your support! To sign up to have this report emailed directly to you or to provide any feedback, please email us with subject line SIGN UP at <u>mike@physicaltherapybrokers.com</u>.

If the time is right for you to learn more about your exit strategy, feel free to reach out at <u>mike@physicaltherapybrokers.com</u> to discuss your exit plan or visit our website to learn more at: <u>https://physicaltherapybrokers.com/</u>. In addition, you can schedule a FREE introductory call by using this link: <u>https://calendly.com/ptbrokers/45min</u>.



## Through July 31, 2024:

• In July, 7 practices were sold.



• 74% of transactions consist of 3 or fewer locations.

# Locations # Transactions % of Transactions						
One	15	43%				
Two	9	26%				
Three	2	6%				
Four	3	9%				
Five	1	3%				
Six	-	0%				
Seven +	5	14%				



• States with the most transactions:

State	#Transactions
NY	5
TN	3
CA	2
NJ	2
Undisclosed	2
VA	5 3 2 2 2 3 1
MD	1
KY	1
ТХ	1
AK	1
MT, ND	1
AZ	1
GA	1
AK	1
FL	1
FL	1
NC	3
PA	1
NY, CT NC, PA	· 1
OR, WA, LA	1
WV	1



## • The following is a list of all publicly released transactions in 2024.

Buyer	Seller	State	Date	# Clinics
Alliance PT Partners	Spine and Sport	MI	3/1/2024	1
Alliance PT Partners	Therapydia	OR, WA, LA	7/1/2024	12
Alliance PT Partners	Carolina Stron	NC	7/31/2024	1
Confluent	Feehley PT	MD	1/30/2024	1
Confluent	Camelback Sports PT	AZ	2/28/2024	1
Confluent	Lone Peak PT	MT, ND	4/17/2024	10
Confluent	Access PT	NY, CT NC, PA	4/10/2024	66
Confluent	Sosar PT	PA	5/2/2024	3
Confluent	Bronx PT	NY	5/1/2024	1
Confluent	Eversharp PT	NY	5/1/2024	1
Confluent	PT for Women	NC	7/22/2024	1
Cypress Health Partners (Bay Sta	Genesee Valley Physical Therapy	NY	2/2/2024	1
Cypress Health Partners (Bay Sta	COAST Pt	NY	4/11/2024	2
Cypress Health Partners (Bay Sta	Village Physical Therapy	NY	7/25/2024	2 1
Empower	Huntington Beach PT Specialists	CA	1/22/2024	4
H2	Undisclosed	KY	1/2/2024	3
H2	Back to Work PT	FI	3/29/2024	4
H2	North Texas PT	TC	4/30/2024	4
H2	Physio PT and Wellness	NC	4/30/2024	2
H2	Midland PT	ТХ	6/27/2024	2 2 2
H2	South River Rehabilitation and Performance	VA	7/1/2024	2
H2	Athletic and Physical Therapy Services	WV	7/1/2024	1
H2	Spine and Orthopedic Rehab of VA	VA	7/30/2024	2
lvy	Americare	NJ	4/16/2024	2 5
lvy	Hilltop PT	VA	4/23/2024	1
Rehab Practice Management	Top PT	TN	6/10/2024	1
SEARHC	Juneau PT	AK	3/15/2024	2
SportsMed PT	Red Bank PT	NJ	1/9/2024	1
Spine & Sport (CA)	Lifestyle Physical Therapy	CA	1/8/2024	1
TPS	Cumberland PT	TN	1/2/2024	1
TPS	Atlanta Rehabilitation & Performance Centers	s GA	1/24/2024	21
TPS	Wellness Institute	SC	2/9/2024	
TPS	Schuster PT	TN	2/29/2024	2 2
USPh	Undisclosed	Undisclosed	4/1/2024	9
USPh	Undisclosed	Undisclosed	5/1/2024	2