

Patrick Fogarty  
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Patrick Fogarty began his career in 1986 as a credit-trained management associate at Marine Midland Bank. As a real estate lender, he worked on complex commercial credits, including loan originations, restructures, workouts, and asset management. In 1994, he joined Donald Zucker Co., an N.Y.C. real estate owner/developer/manager, where he apprenticed as an asset manager, project manager and commercial leasing agent, working on hundreds of transactions across dozens of property locations. He then joined a Garden City, NY, broker-dealer to manage the operations of a multi-state commercial, residential, and industrial portfolio that he repositioned and liquidated over time. In 2000 Pat established Fogarty Advisory Services, LLC, to provide property management and development services to third parties and his account.

A 1985 graduate of St. John's University with a BS in Communications Science, Fogarty was captain of the golf team, a three-time Individual Big East Conference Tournament Champion, and was nominated as Big East Conference Athlete of the Decade for golf (1989-1999). Pat has played in 4 USGA Amateur Championships and 1 British Amateur Championship. He has played golf at a high level for four decades. He currently resides in Glen Cove, New York.

Patrick Fogarty- was, most recently, a founding member of A&M Golf, LLC, the family office of Bryan Marsal and Tony Alvarez. Pat joined the company in 2015 to examine Golf Clubs as a commercial enterprise. Mr. Fogarty has studied hundreds of properties and has created a defined method for understanding the strengths and weakness that exist with every project.

Property assessments cover financial statement analysis, market demographics, budgeting, projections, physical property inspections, water rights analysis, land use assessments, golf course conditioning, food and beverage programs, HR and Employee reviews, administrative cost reviews and membership programming. In March 2018, A&M Golf, LLC purchased the Paa Ko Ridge Golf course in Sandia Park, New Mexico. Pat managed the entire process from due diligence through acquisition, establishing action plans and implementing improvements at the property. Pat spent the majority of 2018 on improvements to the golf course and developing a vision and action plan for the renovation of the clubhouse that took place in 2019-2020. Pat has established relationships with top tier golf course architects, agronomy specialists, golf course construction contractors, environmental professionals and food and beverage management companies. He has the capability to oversee the development or renewal of a golf course facility with specific emphasis on high quality Golf, Food and Beverage, Hospitality, Transportation and Concierge services.

Fogarty is also the current Chairperson of the Real Estate Practitioner's Institute, a professional industry group affiliated with the College of Business at Stony Brook University ([www.reisb.org](http://www.reisb.org)).