



## Solution Brief

### Key Benefits

- Clear readiness assessment for VCF adoption
- Tailored capability roadmap and recommendations
- High-level architecture guidance
- Best practices from field experience

## VMware Cloud Foundation 9 Jump Start Service 1 Week

The VMware Cloud Foundation (VCF) Jump Start Service is a focused, four-day consultative engagement designed to help organizations evaluate their readiness for adopting VCF. Delivered by a MBCOM Senior Consultant and supported by a Project Manager, this service provides a structured assessment of private cloud readiness, development of a capability roadmap, and architectural recommendations to guide your VCF journey.

Through workshops, analysis, and knowledge sharing, the engagement ensures your IT Infrastructure Team gains the foundational understanding and best practices required to successfully design, install, configure, and operate a VCF private cloud environment. The outcome is a clear roadmap and actionable guidance that accelerates your path to VCF adoption.

### Overview

- Discovery & Assessment
- Conduct stakeholder interviews and up to three workshops
- Review existing infrastructure and strategic IT plans
- Analysis & Recommendations
- Identify capability gaps and key VCF use cases
- Define potential adoption paths aligned with business goals and technical requirements
- Knowledge Sharing
- Share real-world VCF architecture and deployment best practices
- Clarify roles and responsibilities for successful VCF planning and execution



## Solution Brief

### Key Benefits

- Stronger team enablement and confidence
- Reduced risk during adoption
- Faster planning and execution
- Alignment with VMware strategic objective

### Benefits

**Focused Readiness Evaluation:** Gain clarity on your current state and readiness for VCF adoption.

**Actionable Roadmap:** Receive a tailored capability roadmap aligned with business and technical objectives.

**Expert Architectural Guidance:** Leverage best practices and lessons learned from real-world VCF deployments.

**Knowledge transfer:** Overview of the core capabilities and possibilities that VMware Cloud Foundation 9 provides, building foundational awareness for successful adoption and operations.

**Reduced Adoption Risk:** Early identification of gaps and clear recommendations minimize challenges during implementation.

**Accelerated VCF Journey:** A structured, four-day engagement speeds up planning and decision-making.



## Service Scope Overview

The following service scope defines the parameters under which this service will be delivered. They establish the scope, supported components, and design boundaries to ensure clarity, consistency, and alignment with agreed objectives. Each parameter represents a specific aspect of the service design or implementation. By outlining these parameters, the documentation provides a transparent framework for delivery, enabling predictable outcomes and minimizing risk. This structured approach ensures that all stakeholders share a common understanding of what is included, how it will be executed, and the boundaries within which the service operates.

## VMware VCF Jump Start

The **VCF Jump Start Service** is a 4-day strategic, consultative engagement designed to help organizations evaluate their readiness for VMware Cloud Foundation adoption. Delivered by a VMware Senior Consultant and supported by a Project Manager, this engagement ensures a focused assessment of VCF private cloud readiness, development of a capability roadmap, and architectural recommendations to guide your VCF journey.

## Objectives

- Understand the customer's **current state** and **cloud readiness** through a series of workshops.
- Provide **high-level architecture guidance** for VMware Cloud Foundation adoption.
- Share **VCF deployment best practices** and lessons learned from the field.

## Audience

This service is intended for the **IT Infrastructure Team**, which will be responsible for designing, installing, configuring, and managing the ongoing operation of the VMware Cloud Foundation (VCF) private cloud solution. The engagement is tailored to support this team in building the foundational understanding and best practices necessary for successfully operating and maintaining a VCF environment.

## Service Description

### 1. Discovery & Assessment

- Conduct stakeholder interviews and workshops (up to 3).
- Review existing infrastructure and strategic IT plans.



## 2. Analysis & Recommendations

- Analyze capability gaps.
- Identify key VCF use cases and potential adoption paths.
- Align recommendations with business goals and technical requirements.

## 3. Knowledge Sharing

- Share real-world VCF architecture and deployment best practices.
- Clarify roles and responsibilities for successful VCF planning and execution.

## 4. Deliverable

- Final presentation including:
  - Workshops discovery and assessment findings
  - Recommendations
  - Roadmap

### Milestones, deliverables, and Payment Schedule

Milestones #	Deliverables	Total Credits
Milestone #1	<ul style="list-style-type: none"> <li>• Kick-Off Meeting</li> <li>• Discovery and Assessment up to three (3) workshops</li> </ul>	60
Milestone #2	<ul style="list-style-type: none"> <li>• Analysis and Recommendation</li> </ul>	27
Milestone #3	<ul style="list-style-type: none"> <li>• Knowledge Sharing up to one (1) session</li> <li>• Final presentation up to one (1)</li> <li>• Project closure meeting</li> </ul>	17
<b>Total</b>		<b>104</b>

- MBCOM PSO estimates that the project will take 1 week to complete
- Any requirement for hybrid or on-site delivery shall be subject to prior agreement and coordination with the Account Manager and may result in adjustments to scope, timeline, and commercial terms

[Commercial & Contractual Terms](#)