



Solution Brief

Key Benefits

- Identify Business and Technical Objectives
- Best Practices recommendations and reviews
- Executive business reviews for continuous stakeholder alignment
- Engage Relevant skills to your transformation goal

Technical Adoption Manager

The Technical Adoption Manager (TAM) serves as an advisor, providing proven support methodologies to keep your Broadcom software initiatives on track. As providing pressure from business stakeholders on IT organizations is becoming high to identify and utilize technology and prove how it is helping them achieve the business outcomes, IT organizations are being driven to focus on strategic projects that propel the business forward and achieve the business goals. This is a major reason you have invested in the Broadcom solution to help you reduce costs, increase ROI and innovate faster, where IT organizations are in need to identify the best way to accelerate solution time to value while reducing risk and cost, where the Technical Adoption Manager can help.

Overview

The TAM offering provides a resource with the subject matter expertise to assist your organization with optimizing the Broadcom technology in scope you already have. A TAM helps you plan and prepare for future technology investments. They conduct technology assessments, provide solution guidance, recommend operations optimizations, support best practices, and provide peer insights.

Benefits

With the Technical Adoption Manager offering, your Broadcom software projects in scope can be achieved in a more effective manner and in faster time, accelerating the time to value. This will allow you to gain greater access to expert resources so you can plan for and adopt modern technology faster. By this, you will have the right level of expertise within your team, someone who is focused on maximizing your Broadcom investments and improving IT performance and efficiencies. Stronger Security and Governance: NSX-driven segmentation, RBAC, and consistent policy enforcement strengthen your security posture from day one.



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Terms and Conditions

Purchase Conditions. TAM is not a substitute for Professional Services or entry-level Maintenance/Support. All Eligible Solutions, therefore, must be covered with valid entry-level Maintenance / Support when purchasing TAM.

Contract Deliverables. The services under this contract will be delivered as per the customer's request within the contract period.

No Auto-Renewal. Notwithstanding anything to the contrary in the Agreement, there is no automatic renewal of the Services. Before the Service term expires, the Customer must contact its account manager or its chosen reseller to renew the Services.

Customer Use Only. Customer is permitted to use the Service solely for Customer's own business purposes. The customer agrees not to resell, sublicense, lease, or otherwise make the Service and associated documentation available to any third party.

Compliance with Laws. Customer shall comply with all applicable laws regarding the use of the Service.

Cancellation. TAM orders are non-cancellable and non-transferable.

Validity of the contract. The customer can only use the TAM service during the period stated in this document.

This service will automatically expire at the end of the term.



Payment Options

TAM /vTAM	Deliverables	Total Credits
Virtual TAM (vTAM)	<ul style="list-style-type: none">• Half day per week	260
TAM Slice	<ul style="list-style-type: none">• 1 day per week	520

- vTAM engagement is remote only
- Minimum engagement is 12 months
- The TAM service is billed and payable upfront prior to engagement