

# The Transition From Wasting Energy To Harnessing It

(ECO BOOSTER)

## EEB Sustainability

Heat Your Building.  
Melt Your Snow.  
Slash Your Costs



# OUTLINE:

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## OUR OBJECTIVE:

- Added Value
- Cost Efficient
- High Performance
- User Satisfaction

## WHO WE ARE:

We are Ottawa based, Canadian professional engineering firm specializing in mechanical and electrical design for commercial, industrial and residential projects. We deliver efficient, code-compliant designs that support building permit approval and practical construction built-form results.





# Background

- ◆ Winter in Canada is a Double Burden;
- ◆ High Heating Bills
- ◆ Costly & Messy Snow Removal
- ◆ De-Icing Chemicals damage property and the environment
- ◆ The Hassle of coordinating multiple services
- ◆ Snow is a safety hazard needs always to be addressed





# Our Innovative

- ◆ Every building has its HVAC system for heating & cooling
- ◆ Data Centers need cooling 24/7/365 days, year round
- ◆ For any HVAC system to operate there is a lost energy.
- ◆ This lost energy is the result from operating the mechanical parts of any equipment.
- ◆ Our invention shows the methodology of harvesting this rejected energy and harness it to other heating applications such as; snow melt, heating water, heating and many other applications.

# Invention Advantages & Disadvantages

## Advantages:

- ◆ Low-cost energy; No added cost to the utility bills, where the heating capacity is increased from 30% to 100% in some case; such as data center.
- ◆ Low emission and carbon footprint for the building
- ◆ High sustainability performance and improved green building
- ◆ When using the snow melt application, public safety is improved significantly.

## Disadvantage:

- ◆ Some initial cost won't exceed 30% of new related standalone HVAC system



# Major Areas of Application

- ◆ Data Center
- ◆ Governmental buildings
- ◆ Commercial Buildings
- ◆ Educational Facilities
- ◆ Hospitals
- ◆ Industrial building with high rejected energy
- ◆ Residential houses





# System Credentials

◆ This invention is registered and certified within;

Innovation, Science and Economic Development Canada.

# How It Works

- ◆ 2-in-1 Melt the snow in your driveway while heating your building for the same cost.
- ◆ One advanced system that efficiently heats your building and automatically keeps your walkways and driveways clear of snow and ice.

For Data Center:

- ◆ Your computer room runs 24/7/365, generating massive heat.
- ◆ You pay to pump that heat outside, even in a blizzard.
- ◆ This is wasted energy and a missed opportunity.
- ◆ We harvest this energy and recycle it for different heating application such as snow melt.



# Data Centre

## The Brilliantly Simple Solution

- ◆ Harness Your Waste Heat.
- ◆ We intelligently divert the heat from your IT cooling system to melt snow on your critical pathways and loading docks.
- ◆ You turn a pure expense into a valuable service.

### How It Works: Effortless Automation

- ◆ . IT Room Cools Itself: Your servers stay at the perfect temperature
- ◆ Smart Valve Redirects Heat: When snow falls, a sensor tells a valve to send the server heat to pipes under your pavement
- ◆ Snow Disappears: The heat melts snow on contact, automatically.

**Zero extra energy is consumed for snow melting**





# The Triple Win: Save Money, Enhance Safety, Go Green

- ◇ Dramatic Cost Savings:
  - ◇ Eliminates snow removal contracts for large areas.
  - ◇ Reduces your computer room cooling costs by rejecting heat more efficiently in winter.
- › Unmatched Safety & Access:
  - ◇ Guarantees clear access for employees, deliveries, and emergency services.
  - ◇ Eliminates slip-and-fall liability risks.
- › Powerful Sustainability Story:
  - ◇ Demonstrates a commitment to innovative energy recycling.
  - ◇ Significantly reduces your carbon footprint by utilizing waste energy



# Tangible Performance Data Center

- ◆ A typical 10-ton computer cooling system can melt snow from over 750 sq. ft. of pavement.
- ◆ Covers: Loading docks, main entrances, fire lanes, and pedestrian walkways.
- ◆ Operation: Fully automatic and integrated with your building management system (BMS).

## The Financial Case: From Cost Center to Profit Center

- ◆ Capital Investment: In the modification of the CRAC system and installation of the snow melt loop.
- ◆ Operational Savings:
  - ◆ Direct Savings: Eliminated snow plowing (\$1,500 - \$5,000+/year depending on area).
  - ◆ Indirect Savings: Reduced CRAC energy consumption (5-15% annually), extended equipment life.
  - ◆ Risk Mitigation: Eliminated liability from slips/falls, prevented delivery delays.
  - ◆ ROI: The system can pay for itself in a few years through direct savings alone.





# How It Works: Simple & Smart non-Data Center

- ◆ It Heats: super-efficient heating to keep your building warm. Keep updated with the government sustainability programs.
- ◆ It Melts: When a sensor detects snow, it automatically redirects its energy to melt snow under your pavement.
- ◆ It Saves: Uses a single, highly efficient energy source for two major winter tasks

## Key Benefits for You

- ◆ Total Convenience: Wake up to a clear driveway, automatically. No more shoveling or plowing contracts.
- ◆ Enhanced Safety: Eliminates slip-and-fall hazards on your property.
- ◆ Property Preservation: Stops damage from snow plows and corrosive de-icing salts.
- ◆ Eco-Friendly: Uses electricity cleanly and efficiently, with no chemicals.
- ◆ Increased Property Value: A modern, high-tech feature for any property.





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we design the future

# Performance You Can Count On non-Data Center

## Case Study:

- ◆ System: 100,000 BTU/hr Heat Pump with Integrated Snow Melt
- ◆ Snow Melt Coverage: Over 600 square feet (e.g., a large two-car driveway and front walkway).
- ◆ Operation: Fully automatic. Melts snow effectively even if the building doesn't need heat.

## The Investment: Value vs. Cost

- ◆ Initial Investment: Higher than a standard heat pump or a standalone snow melt system.
- ◆ Long-Term Value:
  - ◆ Eliminates annual snow removal contracts (\$600 - \$1,500+/year).
  - ◆ Reduces utility bills.
  - ◆ Protects your pavement and landscaping from plow damage (saving \$1,000s in repairs).
  - ◆ Mitigates liability risks from slips and falls.
  - ◆ ROI: The system pays for the snow melt functionality over time through eliminated external costs



# Why This System? Why Us?



CANADIAN PATENT  
— OTAWA —



**PROVEN TECHNOLOGY**  
Robust Industrial Principles.



**SUPERIOR DESIGN**

- ◆ It is proudly a Canadian patent found in Ottawa.
- ◆ Proven Technology: Based on robust industrial principles, tailored your property.
- ◆ Superior Design: Unlike add-ons, our system sustains performance when you need most.





# Why This is a Smart Business Decision

- ◆ Future-Proofing: Aligns with ESG (Environmental, Social, Governance) goals and sustainable building practices.
- ◆ Operational Excellence: Ensures uninterrupted business operations, regardless of weather.
- ◆ Intelligence Upgrade: Transforms a basic utility into an intelligent, multi-purpose asset.



**We Are The Experts**



# Thank you



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EEB= SUSTAINABILITY

(ECO BOOSTER)