

APR STRATEGIC CONSULTING

Turn AI ambition into operating capability.

We build the strategy, governance, decision rights, and adoption systems that move enterprises beyond pilots and into repeatable performance.

\$14B+

in global M&A transaction value supported

10+ years

leading enterprise transformation

Columbia · Cambridge

with Harvard executive education

THE EXECUTIVE TENSION

AI investment is moving faster than the organization around it.

Capital and pilots accumulate. The operating model does not keep pace. Four symptoms recur, and each carries a business consequence a board can feel.

SYMPTOM		BUSINESS CONSEQUENCE
Fragmented pilots	→	Stranded spend with no path to production value
Unclear ownership	→	Slower decisions and initiatives that stall between teams
Unmanaged risk	→	Board and regulatory exposure as deployment outpaces controls
Low adoption	→	Workforce resistance that erodes any return on the tools

THE PROPOSITION

APR builds the operating system around AI.

Not another pilot, and not a model. Three integrated levers that turn scattered activity into a system leaders can run.

01

Strategic focus

A prioritized portfolio that ties AI investment to revenue, margin, and risk, so effort concentrates where it pays.

02

Governance and decision rights

Clear ownership, risk tiers, and controls that let the organization move quickly without moving blindly.

03

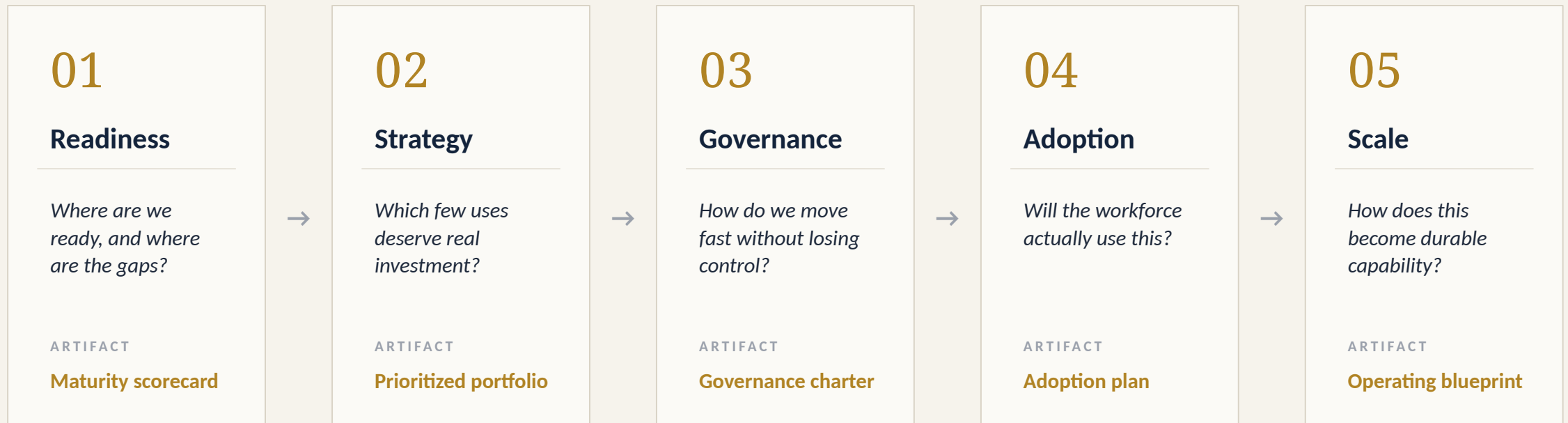
Workforce adoption and execution

Role redesign, literacy, and operating cadence so the people around the tools actually use them well.

The shift: from disconnected experiments to a repeatable capability the enterprise owns.

Five stages from readiness to scale.

Each stage answers one executive question and produces one board-ready artifact.



WHAT CHANGES

What changes when the operating system is in place.

Prioritized investment portfolio

Capital concentrates on the few uses tied to revenue, margin, and risk.

Auditable controls

Risk tiers and oversight that satisfy the board and regulators.

Faster decisions

Clear ownership and cadence replace stalled cross-team debate.

An equipped workforce

People understand their redesigned roles and use the tools well.

A scalable operating model

One structure carries the work from pilots to enterprise scale.

Independent vendor strategy

Platform and model choices made in your interest, free of incentives.

A LOW-RISK START

An illustrative first 90 days.

Specific, sequenced, and easy to say yes to. Full enterprise transformation can continue over 6 to 12 months.

DAYS

0 – 30

Diagnose

- Review strategy, data, talent, and controls
- Map current pilots and ownership
- Baseline maturity scorecard

Checkpoint: shared view of readiness

DAYS

31 – 60

Decide and design

- Prioritize the few high-value uses
- Draft governance and decision rights
- Design the target operating model

Checkpoint: approved priority map

DAYS

61 – 90

Mobilize

- Stand up the first governed use
- Launch adoption and role redesign
- Set operating cadence and metrics

Checkpoint: first capability in motion

TRACK RECORD

Selected experience across prior operating and advisory roles.

\$14B+

in global M&A transaction value supported
(2015 – 2023)

220+

confidential intelligence reports for
investment committees and C-suites

10+ years

leading transformation across enterprise
and growth companies

SELECTED ENGAGEMENTS

2015	Wealth divestiture wind-down US wealth divestment, transition support
2018 – 21	Conglomerate buy-side activity Talent strategy and HR diligence
2022	Private equity acquisition Due diligence on a portfolio purchase
2023	Strategic acquisition Led HR integration post-close

APR PROOF POINT

Arinna

Supported OKRs, project management, workflows, and operating credibility through Seed-round preparation.

Company names reflect roles held within or in support of these organizations. Figures are representative of supported activity. All information derives from publicly available sources or is no longer subject to confidentiality obligations.

Operator rigor Intelligence discipline. Independent judgment.

Operator rigor

Systems built inside real organizations, designed to survive contact with reality, not to look good on a page.

Intelligence discipline

Structured analysis, pattern recognition, and risk assessment drawn from intelligence tradecraft.

Independent judgment

Advice free of vendor incentives, so platform and model choices serve you, not a reseller.

Alex Randall Kittredge

Founder and Managing Director • New York

Strategic advisor and operator across business transformation, operating systems, M&A and workforce integration, and AI-enabled work. Former Chief of Staff roles. Columbia BA, University of Cambridge MPhil with distinction, Harvard Business School executive education, and intelligence analysis tradecraft. Author of ARK Strategy with 11,000+ subscribers.

“

A rare mix of business sense and strategic HR thinking. His perspective is always sharp and valuable.

Ximena Paul, CEO, Nala

WAYS TO ENGAGE

Four ways to work together, from first look to full build.

Arranged from lowest to highest commitment. Start where the decision is.

01

COMPLIMENTARY

Executive diagnostic

When you need an honest read on readiness before committing.

YOU LEAVE WITH

A scored readiness view and a 90-day priority map.

02

PROJECT-BASED

90-day transformation sprint

When one priority area needs to become a working system, fast.

YOU LEAVE WITH

A built capability: governance, portfolio, or operating cadence.

03

ONGOING

Executive advisory

When leadership wants a steady hand on strategy and board prep.

YOU LEAVE WITH

Regular counsel, decision support, and board-ready thinking.

04

6 - 12 MONTHS

Enterprise transformation

When AI must become a durable, enterprise-wide capability.

YOU LEAVE WITH

Readiness through scale, delivered end to end.

START HERE

Start with the decision your team cannot resolve.

A 60-minute executive diagnostic. You leave with a concise readiness view and a 90-day priority map, whether or not we work together.

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