

Alex Randall Kittredge

M&A & Workforce Strategy Contributions Across \$14B+ in Global Transactions (2015-2023)

Advised on HR diligence, talent strategy, and risk for \$14B+ in transactions across financial services, tech, & industrials

Divestiture



2015

Wind-Down Office

\$200M+
Divestment
(US Wealth Division)

Acquirer: Stifel



Conglomerate



\$2+ Billion Media Publication
\$3+ Billion Building Materials

2018 - 2021

Talent Strategy

\$14B+ Confidential
Buy-Side M&A
Activity

Acquirer: Standard



Private Equity



2022

Due Diligence

\$70M Acquisition
of Settlers
(Life Insurance)

Acquirer: Eldridge



Strategic Acquisition



2023

Led HR Integration

\$72M Acquisition
of Indoff
(Industrial Distributor)

Acquirer: Global Industrial



Alex Randall Kittredge

Select M&A Deal Portfolio - *Standard Industries*

Senior Risk & Intelligence Analyst (2019-2021)

HR Due Diligence & Workforce Strategy

Client Coverage: \$12B Industrial Conglomerate | \$20B Single-Family Office (\$4B+ Investment Fund)

- Produced over 220 confidential intelligence reports for investment committees and C-suite executives, driving informed global M&A decisions, workforce integrations, and strategic restructuring initiatives, resulting in multimillion-dollar cost savings.
- Advised General Counsel and Chief Litigation Counsel on workforce-related litigation exposure, significantly reducing potential liabilities by millions.
- Executed comprehensive global workforce risk assessments across regions including MENA, Asia-Pacific, and Europe, leading to substantial reductions in due diligence costs and compliance risks.
- Delivered strategic insights on talent retention, cultural integration, and workforce compliance throughout complex cross-border acquisitions and private equity transactions.
- Developed and managed an intelligence-sharing consortium with Fortune 100 executives, greatly enhancing the visibility of workforce dynamics and geopolitical risks.

Venture Capital Investment Due Diligence

Investment Stage: Series A-E

- Conducted detailed reputational, counterparty, and risk diligence for over 15+ venture capital investments, directly influencing decision-making and substantially cutting external diligence expenditures.
- Embedded with Corporate M&A teams to analyze disruptive technologies within sectors such as advanced manufacturing, clean energy, cybersecurity, and emerging frontier technologies.

standard

GAF

BMI

GRACE

CLARIANT

celonis

CLAROTY

PUSHKIN

CABANA

Alex Randall Kittredge

Select Venture Capital Deal Portfolio - *Standard Industries*

Senior Risk & Intelligence Analyst (2019–2021) **(2 Exits)**

- **Celonis**: Process Mining Software (*Series C*)
- **Claroty**: Industrial IoT Cybersecurity (*Series D*)
- **Ecovative Design**: Mycelium-based Materials (*Series E*)
- **Everactive**: Batteryless IoT Sensors (*Series C*)
- **Fictiv**: On-Demand Digital Manufacturing (*Series D*)
- **Hippo Harvest**: Automated Greenhouse Farming (*Series B*)
- **HOVER**: 3D Property Modeling (PropTech) (*Series B*)
- **Latent AI**: Edge AI Technology (*Series A*)
- **Leap**: Virtual Power Plant Marketplace (*Series B*)
- **Mainspring Energy**: Linear Generators for Power (*Series D*)
- **Menlo Micro**: Semiconductors [RF MEMS “Ideal Switch”] (*Series C*)
- **Superior Sensor Technology**: Pressure & Flow Sensors (*Series A*)
- **Tomorrow.io**: Climate Data & Forecasting (*Series D*)
- **VulcanForms**: Advanced Manufacturing (*Series D*)
- **ZincFive**: Nickel-Zinc Battery Technology (*Series C*)
- **Pushkin Industries**: Podcast Production (*Series A*)
- **Cabana Magazine**: Luxury Print Media (*PE - Direct Investment*)

CLAROTY

celonis

hippo®

fictiv

Exited
ecovative

leap

Mainspring

menlomicro

Exited
tomorrow.io

ZincFive

standard

HOVER

everactive

LatentAI

Superior
SENSOR
TECHNOLOGY

VulcanForms™