

*. We measure success from yours.*

Proposal Submitted by:

# YOUR COMPANY LLC

# CITY, STATE

# EMAIL@emailaddress.com

# INFO

# PH: (555)-555-5555

# 

***(PROJECT TITLE)***

## *(PROPOSAL BEING SUBMITTED TO)*

*Name*

*Address*

*City, State Zip*

Submission Date: April 24, 2023

 ­­­ COMPANY NAME

CITY, STATE

EMAILADDRESS

(555)-555-5555

#### Via Email: RECIPIENT EMAIL ADDRESS

April 24, 2023

TO: (COMPANY)

Attn: (NAME)

Re: (PROJECT DESCRIPTION)

COMPANY NAME appreciates the opportunity to provide this scope of services and fee estimate for the PROJECT TITLE. (COMPANY) is a modern company with over 50 years of combined experience in its background.

(COMPANY) is currently interested in building strong working relationships with other companies, through a standard quality we possess. Fueled by a strong work ethic, a quality final product and a competent safety record, (COMPANY) team can meet any demand.

Please find attached within this quotation, a complete scope to provide the work necessary to complete your project. This quotation is based on current site conditions and other project specific information contained within the following documents and as further refined in this proposal.

After reviewing this proposal, please don’t hesitate to call us if you have any questions.

Once again, thank you very much for the opportunity to be included in this project.

Respectfully,

SIGNED NAME

(NAME)

(POSITION)

(COMPANY)

## Proposed Project Understanding

The proposed development of this project consists

## SCOPE OF SERVICES AND DELIVERABLES

Pricing defined within this proposal is based on

## General

* Mobilization of resources necessary to accommodate our scope of work.
* General Supervision, Project Manager, and Safety Coordinator included.

## Site Work

* Clear
* Strip
* Build
* Install
* Excavate
* Finish

*NOTE: All aggregate and fill materials quoted on this project are per Geotechnical Engineering Services Report recommendations.*

## Crews and Equipment

The scope of work outlined above is anticipated to be completed by the following crews, also included is a brief summary of this crews working experience.

* 7 Operators –
  + 47 years of experience as operator and superintendent
  + 30 years of experience as operator and foreman
  + 10 years of experience as an operator and foreman
  + 5 years of experience as an operator and labor
  + 3 years of experience as an operator and labor
  + 2 years of experience as an operator and labor
* Qualifications within this crew:
  + OSHA 30 / OSHA 10 / COSS / CPR and First Aid

This proposal is based of off the utilization of the following equipment expected to be on this site:

* D6T Dozer
* 330 Excavator with thumb
* 324 Excavator
* 930 Frontend loader
* 725 Off road trucks x2
* Water truck
* 815 compactor or pull behind sheepsfoot
* Smooth drum roller/Compactor

1. **MEETING AND COORDINATION REQUIREMENTS**

Project coordination conference calls will be weekly with a typical duration of one (1) hour for the duration of the project, through completion of this contract. (COMPANY) will participate in every call.

## PRELIMINARY SCHEDULE

Project start date and completion date are flexible depending on client needs.(COMPANY) has the capacity to adjust both field and office staff to meet your project schedule goals.

## PROJECT FEE ESTIMATE

## (COMPANY) will provide the services as described above in accordance with the estimated fee. Unforeseen cost changes will be billed on a time and material basis.

## Total price of the scopes outlined under this proposal – $926,918.40

## *Nine hundred twenty-six thousand nine hundred eighteen dollars and forty cents*

## Clarifications and inclusions

1. Finish grading of hardscapes
2. Import of aggregate
3. Duration of project 55 - 65 working days pending any delays ie. weather, unforeseen circumstances, ect.

## Exclusions

1. Excludes any shoring, building underpinning, or tiebacks.
2. Permits (including trade specific), fees, testing, engineering or inspections.
3. Survey, staking, layout, record as-builts or replacement of disturbed pins or benchmarks.

## Qualifications

1. This is the cost estimated based on current material, fuel and trucking rates.
2. This is the cost estimated based of details provided on drawings dated 03/09/2023

## Attachments

* Exhibit – I
* Exhibit – II