## TOXIC MANAGEMENT PHRASES THAT KILL PERFORMANCE (AND WHAT GREAT LEADERS SAY INSTEAD)

## WHAT'S INSIDE?

- ✓ 50 toxic phrases managers use that demotivate employees
- ✓ What great leaders say instead to inspire & lead
- A quick self-check: Are you leading or just managing?

#	Managers Say	Great Leaders Say Instead
1	I don't want to upset you, but	Let's discuss this openly and find a solution together.
2	I'm not sure what to do about this.	Here's how we can approach this—let's brainstorm solutions.
3	You missed the deadline.	Let's analyze what went wrong and improve our process.
4	That's just how it is.	Let's challenge the status quo and find a better way.
5	I don't have time for this right now.	This is important, let's schedule a time to discuss it.
6	I'll try to address this soon.	This is a priority, I'll handle it by [specific deadline].
7	I don't know.	Let's find the answer together.





#	<b>Managers Say</b>	☑ Great Leaders Say Instead
8	This is your problem to solve.	How can I support you in solving this?
9	It's just business, nothing personal.	I value our working relationship, let's talk through this.
10	Because I said so.	Here's why this decision was made.
11	That's not my responsibility.	Let's collaborate to figure this out.
12	We've always done it this way.	Is there a better way to approach this?
13	I'll think about it.	I'll give you an update by [specific date].
14	I'm too busy right now.	Let's set a time to discuss this properly.



#	<b>Managers Say</b>	✓ Great Leaders Say Instead
15	This isn't a big deal.	I understand this matters to you—let's address it.
16	I can't help you with that.	Let me connect you with the right person for this.
17	You need to do better.	Here's how you can improve, and I'll support you.
18	We don't have room for mistakes.	Mistakes are learning opportunities—what can we improve?
19	You need to figure it out on your own.	Let's strategize together on how you can approach this.
20	That's not my problem.	Let's work on finding a solution together.
21	You should know this already.	Let me help clarify this for you.



#	🚨 Managers Say	Great Leaders Say Instead
22	I don't care how you do it, just get it done.	Let's ensure you have the right resources to succeed.
23	This isn't the time to talk about this.	Let's schedule a time to discuss this properly.
24	You're overreacting.	I hear you—let's understand the issue better.
25	That's not how we do things here.	Let's explore if there's a better approach.
26	You should have done this differently.	Next time, let's consider this approach instead.
27	That's a dumb idea.	I see where you're coming from. Let's refine the idea together.
28	I don't have the answer for you.	Let's find the right person who can help.



#	Managers Say	Great Leaders Say Instead
29	It's my way or the highway.	Let's collaborate to find the best solution.
30	You just need to work harder.	Let's identify the barriers and work smarter.
31	We don't have time for innovation.	Let's allocate time for creative solutions.
32	This isn't up for discussion.	I value your input, let's discuss this further.
33	If you don't like it, leave.	How can we improve the situation together?
34	Just do what you're told.	I trust you to make the right call.
35	I don't trust my team to handle this.	I believe in your abilities— how can I support you?



#	<b>Managers Say</b>	✓ Great Leaders Say Instead
36	You failed.	What did we learn, and how can we improve?
37	It's not my responsibility to motivate you.	Let's discuss what drives you and keeps you engaged.
38	I don't take feedback from employees.	I value your insights—what do you think?
39	That's above your pay grade.	Your input is valuable—let's discuss it.
40	We'll see what happens.	Here's our plan, and here's how we'll measure success.
41	Your opinion doesn't matter here.	I want to hear your perspective on this.
42	I don't have to explain myself.	Let me clarify my reasoning for you.



#	<b>Managers Say</b>	☑ Great Leaders Say Instead
43	You're lucky to have this job.	I appreciate your contributions to our team.
44	I don't reward people for just doing their job.	Your work is valued and makes a difference.
45	I can't give you credit for that.	I appreciate your hard work— great job!
46	You should be grateful you have a job.	I appreciate the effort you bring to this team.
47	We're not here to be friends.	Strong relationships help us work better together.
48	You don't need to know that.	Here's the context you need to understand this.
49	Figure it out.	Let's discuss your approach and support you where needed.
50	Do it because I said so.	Here's why this matters and how it helps us.

## LEADERS DON'T MEMORIZE THESE PHRASES.

**They say them naturally.** If you had to go through this list, it means these phrases aren't second nature to you. **Why?** 

Because leadership isn't about experience—it's about mindset.

**Leaders don't react** based on triggers. They respond with clarity.

If you get triggered, how will you ensure you don't trigger others?

Want to build an unshakable leadership mindset in 4 months instead of wasting 5 years?

Let's talk! Book a call here.

(Don't book if you're okay taking 5 years figuring this out alone.)