

*****DRAFT (Not yet approved by Board)**

Board Meeting Agenda

Monday, September 30, 6:00 pm, DCM Offices

Board Business:

- Roll call Gigi, Heather, Sarah, Gary, Jennifer, Kait, Meighan, Hans, 3 BC parents also attended. Heather approved the meeting minutes and Gary seconded
- Next meeting Oct. 28 at 6 p.m.
- Review prior meeting minutes Heather approved the meeting minutes and Gary seconded

Public Session

- Board Member Updates: Recruitment, Review of new applicants
- Sponsorships and Annual Giving: Forms are in the lobby for sponsorship and program ads. We are doing an outreach to businesses. Annual giving was the highest last year in six years. Discussed doing a fundraiser for new back drop but might do it next year as we need to focus more on the general fund than for a specific project. Soliciting donations via paper mailers. Contacts include alums and also using the Harford County Public Library list for solicitations.
- Broom's Bloom ice cream fundraiser will be planned for this year. Also looking to add a flower fundraiser for the performances. Possibly using Harford Tech flower department for the flowers.
- Student member of the Board: 6 BC members applied. Interviews are being scheduled for Oct. 5. Emails will be sent to the members who applied.
- Executive Director's Report
 - Nutcracker update: 68 auditioned and 52 are participating; 29 participated last year. Dancers not participating could not make rehearsals or did not like casting. Shows will be the same times as last year. Props are in good condition.
 - Financial Snapshot: Working with Rage Box renting out tutus to their dancers another stream of revenue. 28 company members; 3 decided not to continue with the year, casting decisions for 2 other interests for 1. No sponsorships for the year. We need sponsorships.
 - Grant updates
 - Harford Community Foundation -- applied for the same grant as last year. We got \$3,000 last year to fund Title 1 schools for the Armory performance.
 - HCCAB -- apply every year applied in April and this year received \$15,000.
 - MSAC – 3-year application that's happening in the next month. They are doing visits again this year. They are coming to the Armory show for and a rehearsal.

