

**Ballet Chesapeake
FY25 Budget**

	FY23 Actuals	FY 24 Budget	FY 24 Actual	FY 25 Budget
Income				
1100 Ticket Sales				
1101 Nutcracker	\$37,796.75	\$40,000.00	\$37,355.00	\$38,000.00
1102 Nutcracker Preschool Outreach	\$15,538.75	\$15,000.00	\$11,262.00	\$12,000.00
1103 Spring Production	\$9,697.50	\$11,000.00	\$10,283.00	\$10,000.00
Total 1100 Ticket Sales	\$63,033.00	\$66,000.00	\$58,900.00	\$60,000.00
1200 Dues				
1201 Company Dues	\$98,330.00	\$86,500.00	\$53,713.04	\$74,000.00
1202 Nutcracker Children's Cast	\$13,898.00	\$14,000.00	\$5,113.00	\$8,000.00
1202 Refunds	-\$2,000.00	-\$500.00	-\$1,000.00	\$0.00
1203 Spring Production Children's Cast	\$10,493.00	\$11,000.00	\$5,112.73	\$6,000.00
Total 1200 Dues	\$120,721.00	\$111,000.00	\$62,938.77	\$88,000.00
1300 Annual Giving				
1301 Corporate Sponsorship	\$2,800.00	\$5,000.00	\$2,050.00	\$2,000.00
1302 Private Donations	\$5,517.00	\$10,000.00	\$8,629.00	\$6,000.00
1303 Fundraising Event (Gala)	\$1,883.94	\$0.00	\$0.00	\$0.00
Total 1300 Annual Giving	\$10,200.94	\$15,000.00	\$10,679.00	\$8,000.00
1400 Fundraisers				
1401 Tshirts - Nutcracker	\$2,385.00	\$2,300.00	\$694.69	\$700.00
1402 Tshirts - Spring	\$864.00	\$900.00	\$531.00	\$550.00
1404 Video Order	\$2,460.00	\$2,000.00	\$1,855.85	\$2,000.00
Total 1400 Fundraisers	\$5,709.00	\$5,200.00	\$3,081.54	\$3,250.00
1500 Grant Income				
1501 MSAC	\$25,684.54	\$20,000.00	\$15,075.00	\$15,000.00
1502 HCCAB	\$0.00	\$7,000.00	\$5,000.00	\$5,000.00
Total 1500 Grant Income	\$25,684.54	\$27,000.00	\$20,075.00	\$20,000.00
1700 Program Advertising				
1701 Nutcracker	\$4,164.00	\$3,000.00	\$1,500.00	\$2,000.00
1702 Spring Production	\$337.45	\$3,000.00	\$900.00	\$0.00
Total 1700 Program Advertising	\$4,501.45	\$6,000.00	\$2,400.00	\$2,000.00
1800 Workshops/Master Classes	\$3,300.00	\$3,000.00	\$0.00	\$3,000.00
Total Income	\$233,149.93	\$233,200.00	\$158,074.31	\$184,250.00
Gross Profit	\$233,149.93	\$233,200.00	\$158,074.31	\$184,250.00
Expenses				
2000 Nutcracker Production				
2001 Marketing/Advertising - Nutcracker				
Advertising - Nutcracker	\$7,175.26	\$5,000.00	\$5,120.00	\$3,000.00
Flyer - Nutcracker	\$521.92	\$450.00	\$831.20	\$400.00
Photography - Nutcracker	\$662.00	\$500.00	\$750.00	\$0.00
Programs - Nutcracker	\$1,525.84	\$1,500.00	\$2,207.00	\$1,800.00
Total 2001 Marketing/Advertising - Nutcracker	\$9,885.02	\$7,450.00	\$8,908.20	\$5,200.00
2002 Support Personnel - Nutcracker				
Costume Manager - Nutcracker (Time & Mats)	\$10,213.04	\$5,000.00	\$7,034.57	\$5,000.00
Performers - Nutcracker	\$9,500.00	\$7,500.00	\$9,235.00	\$12,000.00
Rehearsal Hours - Nutcracker	\$2,025.00	\$2,000.00	\$4,777.50	\$2,000.00
Lighting Manager - Nutcracker	\$850.00	\$0.00	\$0.00	\$0.00
Stage Manager - Nutcracker	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
Total 2002 Support Personnel - Nutcracker	\$23,588.04	\$15,500.00	\$22,047.07	\$20,000.00
2003 Stage - Nutcracker				
Costumes - Nutcracker	\$143.44	\$0.00	\$97.97	\$0.00
Props - Nutcracker	\$41.33	\$0.00	\$52.98	\$0.00
Total 2003 Stage - Nutcracker	\$184.77	\$0.00	\$150.95	\$0.00
2004 Truck Rental - Nutcracker	\$977.34	\$600.00	\$311.00	\$350.00
2006 Hotel - Nutcracker	\$1,073.70	\$800.00	\$642.00	\$900.00
2007 Video Production - Nutcracker	\$600.00	\$600.00	\$600.00	\$600.00

Total 2000 Nutcracker Production	\$35,708.87	\$24,350.00	\$32,059.22	\$26,450.00
3000 Spring Production				
3001 Marketing/Advertising - Spring				
Advertising - Spring	\$4,139.50	\$3,500.00	\$4,256.00	\$1,500.00
Flyer - Spring	\$272.78	\$250.00	\$258.00	\$200.00
Photography - Spring	\$500.00	\$0.00	\$750.00	\$0.00
Programs - Spring	\$830.72	\$900.00	\$795.00	\$800.00
Total 3001 Marketing/Advertising - Spring	\$5,743.00	\$4,650.00	\$5,309.00	\$2,500.00
3002 Support Personnel - Spring				
Costume Manager - Spring (Time & Mats)	\$6,942.28	\$2,500.00	\$3,204.00	\$5,000.00
Lighting Designer - Spring	\$850.00	\$1,000.00	\$1,000.00	\$1,000.00
Performers - Spring	\$800.00	\$500.00	\$0.00	\$800.00
Rehearsal Hours - Spring	\$3,804.00	\$850.00	\$5,940.00	\$2,000.00
Total 3002 Support Personnel - Spring	\$12,396.28	\$4,850.00	\$10,144.00	\$8,800.00
3003 Stage - Spring				
Costumes - Spring	\$1,512.47	\$0.00	\$358.00	\$0.00
Props - Spring Production	\$137.28	\$250.00	\$358.00	\$0.00
Sets - Spring Production	\$655.03	\$500.00	\$2,331.00	\$1,000.00
Total 3003 Stage - Spring	\$2,304.78	\$750.00	\$3,047.00	\$1,000.00
3004 Truck Rental - Spring	\$235.00	\$300.00	\$217.73	\$250.00
3005 Video Production - Spring	\$600.00	\$600.00	\$600.00	\$600.00
Total 3000 Spring Production	\$21,279.06	\$10,550.00	\$19,317.73	\$13,150.00
4000 Nutcracker Sweets Outreach				
4001 Costumes - Outreach	\$925.00	\$0.00	\$0.00	\$0.00
4002 Facility Rental - Outreach	\$1,062.00	\$650.00	\$541.00	\$600.00
4003 Supplies - Outreach	\$2,264.91	\$1,500.00	\$1,568.00	\$1,600.00
4004 Truck Rental - Outreach	\$471.54	\$500.00	\$148.00	\$150.00
Total 4000 Nutcracker Sweets Outreach	\$4,723.45	\$2,650.00	\$2,257.00	\$2,350.00
5000 Administrative				
5001 Accounting	\$750.00	\$750.00	\$2,717.00	\$750.00
5002 Credit Card Fees				
Bank service charges	\$452.42	\$500.00	\$1,033.00	\$1,000.00
QuickBooks Payments Fees	\$3,087.00	\$3,000.00	\$3,891.00	\$4,000.00
Total 5002 Credit Card Fees	\$3,539.42	\$3,500.00	\$4,924.00	\$5,000.00
5003 Dues and subscriptions	\$8,458.00	\$5,000.00	\$150.00	\$250.00
5004 Insurance	\$2,749.00	\$2,800.00	\$1,121.00	\$1,500.00
5006 Office Expense				
Dining	\$5,820.70	\$5,000.00	\$1,284.00	\$1,200.00
Office Supplies	\$10,947.31	\$10,000.00	\$5,166.32	\$5,000.00
Postage	\$182.10	\$200.00	\$0.00	\$250.00
Stage Supplies	\$84.78	\$100.00	\$1,701.00	\$0.00
Telephone	\$2,568.71	\$2,600.00	\$75.89	\$2,500.00
Total 5006 Office Expense	\$19,603.60	\$17,900.00	\$8,227.21	\$8,950.00
5008 Rent	\$29,089.55	\$26,400.00	\$26,671.00	\$27,600.00
5009 Professional fees	\$1,250.00	\$0.00	\$1,047.00	\$500.00
5011 General Advertising	\$8,200.00	\$0.00	\$0.00	\$0.00
5012 - Website	\$230.00	\$1,200.00	\$190.20	\$200.00
5013 Guest Teachers	\$8,720.50	\$8,000.00	\$5,693.75	\$4,112.50
5014 Admin Assistant	\$0.00	\$8,000.00	\$4,801.25	\$0.00
Total 5000 Administrative	\$74,390.07	\$73,550.00	\$55,542.41	\$48,862.50
7000 Competition				
7100 YAGP Regionals	\$5,022.00	\$7,000.00	\$7,393.00	\$6,000.00
7200 YAGP Finals	\$0.00	\$0.00	\$5,617.00	\$0.00
7300 Other	\$4,321.00	\$6,000.00	\$5,136.00	\$0.00
Total 7000 Competition	\$4,321.00	\$13,000.00	\$12,529.00	\$6,000.00
8000 Payroll Expenses				
Taxes	\$8,248.79	\$8,500.00	\$4,763.00	\$6,000.00
Wages	\$66,048.72	\$67,000.00	\$49,269.00	\$72,200.00
Total 8000 Payroll Expenses	\$74,297.51	\$75,500.00	\$54,032.00	\$78,200.00
Total Expenses	\$214,719.96	\$199,600.00	\$175,737.36	\$175,012.50
Net Operating Income	\$18,429.97	\$33,600.00	-\$17,663.05	\$9,237.50

Net Income	\$18,429.97	\$33,600.00	-\$17,663.05	\$9,237.50	
Reserve Fund	\$0.00	\$28,600.00		\$2,850.00	
Scholarship Fund	\$5,000.00	\$5,000.00	\$5,000.00	\$0.00	
FINAL NET	\$13,429.97	\$0.00	-\$22,663.05	\$0.00	