

MOHIT SHARMA

mohitlove274@gmail.com — 7838448850 — Gurugram, Haryana 122001

PROFESSIONAL SUMMARY

Detail-oriented Business Intelligence Developer having 7+ years of experience in data analysis, database management, and report generation. Expert in utilizing SQL, Python, and data visualization tools to transform complex datasets into actionable insights using ETL tools. Possesses strong aptitude for problem-solving and inherent drive for uncovering data trends. Proven track record of consistently delivering goals with exceptional outcomes, demonstrated through strategic leadership, effective team collaboration, and a results-driven approach to achieving organizational success.

SKILLS

- **Tools & Technologies:** PowerBI, Tableau software, Looker, SQL programming, Big data technologies
- **Core Competencies:** BI strategy development, Data modeling, ETL development, Data integration, Data warehousing, Data analysis
- **Soft Skills:** Problem-solving, Teamwork and collaboration, Critical thinking

EXPERIENCE

Lead Business Intelligence Developer 07/2021 – Current

Aretove Technologies Pvt. Ltd — Pune, Maharashtra

- Pioneered cloud-based data automation solutions using advanced analytics tools (Synapse Analytics, Azure Fabric) to unify multi-source inputs (ERP, POS, SFTP, SharePoint).
- Led end-to-end optimization, **improving efficiency by 40%** and setting a scalable foundation for enterprise analytics.
- Spearheaded analyst teams in transforming raw data into actionable insights through EDA, hypothesis validation, and advanced analytics, empowering clients with data-backed strategies.
- Collaborated with stakeholders across HR, Operations, Tax, and Finance to develop 100+ user-adaptable reports, **boosting utilization by 40%**.
- Built end-to-end analytics solutions for telecom executives using Power BI/ADF, **reducing latency from 24 hours to 15 minutes** and **eliminating 30+ hours/month** of manual reporting.
- Designed and deployed a centralized Power BI platform for a 100+ outlet US-based restaurant chain, **reducing manual reporting by 60%**.
- Implemented Row-Level Security (RLS) for over 600 users and integrated embedded Power BI reports into a NET-based front-end, resulting in **significant licensing cost reductions**.
- Transformed workforce analytics for a telecom client by automating KPI reporting, **cutting report generation time by 30%** and **reducing high-performer attrition by 18%**.

Senior Business Intelligence Developer 07/2018 – 07/2021

NeenOpal Intelligent Solution Pvt. LTD — Bangalore, Karnataka

- Engineered data pipelines for post-acquisition tax compliance analysis, building reporting frameworks to **dramatically reduce manual preparation time**.
- Drove a **15% improvement in pharmaceutical shipment times** via SKU-level forecasting and cross-warehouse analytics, optimizing inventory management in Q1 2024.
- Automated carton size analysis for the logistics department, providing real-time container capacity insights and **reducing loading time by 25%**.
- Enabled targeted inventory adjustments through customized stock analysis, achieving **22% forecasting accuracy** and an **18% inventory reduction**.
- Optimized Tableau visualizations, **reducing dashboard loading time by 43 seconds** and enhancing the user experience for 100+ end-users.
- Conducted data analysis and generated actionable insights from executive reports, contributing to a **29% increase in revenue** and **cost savings of more than \$86k** for the sales team.
- Leveraged 'earners and eaters' methodology to deliver data-driven analyses on employee efficiency, resulting in a **10% reduction in operational costs**.
- Implemented a dynamic marketing mix modeling (MMM) solution for a retail client, identifying a **20% improvement in campaign efficiency** through data-driven channel optimization.

EDUCATION

Master of Arts in English

Dr. Bhimrao Ambedkar University, Agra

2019

PGP in Data Science, Business Analytics & Big Data

Aegis School of Business, Mumbai

2018

Bachelor of Commerce

Savitribai Phule Pune University, Pune

2015

CERTIFICATIONS

- Automation Anywhere Certified Advanced RPA