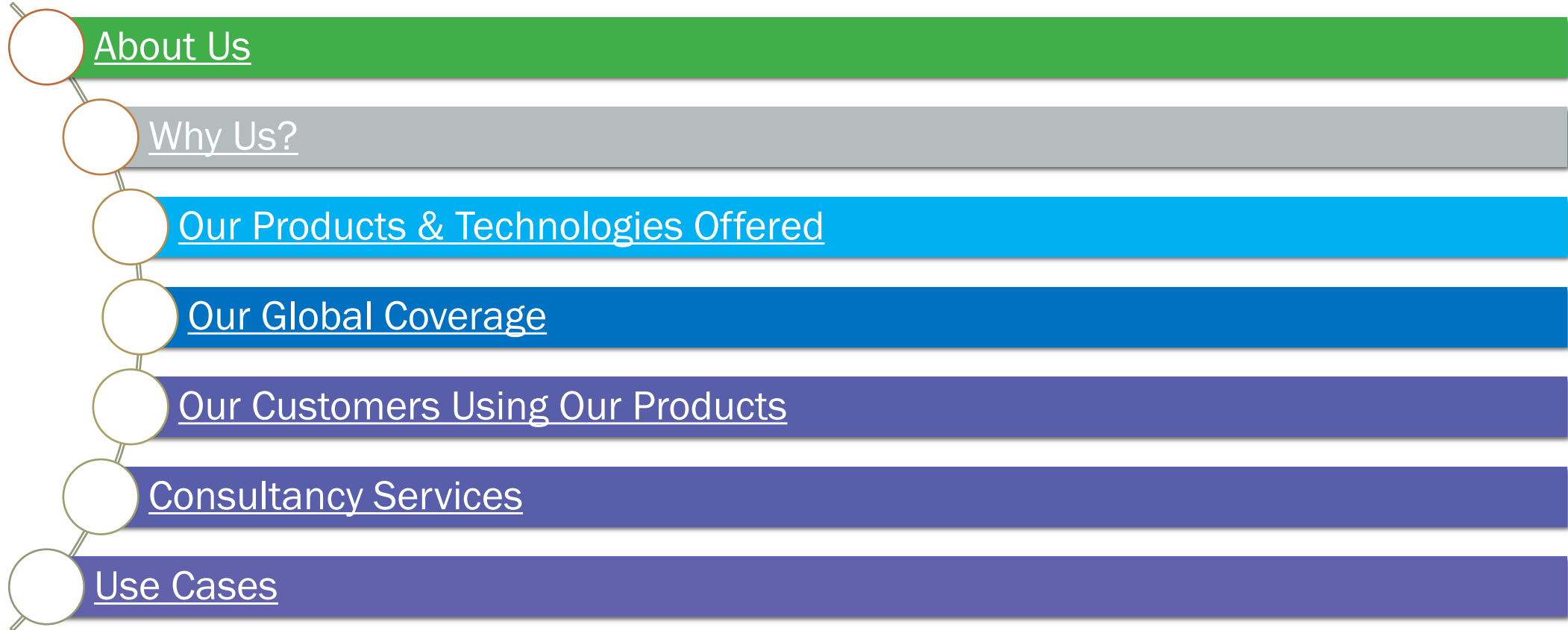




Company Profile

PORTFOLIO - 2023

Agenda





About Us

VISION

To empower people to bring their ideas to life through innovative software products and expert consultancy services.

MISSION

To innovate, develop, and deliver seamless digital solutions to the SME sector and beyond, through software products and consultancy services.

WHAT DEFINES US



Extract Solutions is a Digital Business Solutions Service Provider for:

- ❖ Logistics Company's Fleet Operations
- ❖ Fuel Station Operations
- ❖ Tank Storage Depot Operations
- ❖ Operations of Diesel Generators at Branches of the Banks
- ❖ Financial Management System for all Businesses
- ❖ Dental & Clinics Management Solutions
- ❖ Real Estate Operations Management System for Buildings/ Communities Development
- ❖ Inventory Management & Retail Operations Management of Retailers
- ❖ WordPress/ WooCommerce Websites



Why Us?

All in One

Product Development,
Cloud Services &
Product Support

Location Centric

Our Solutions support multiple branches/ locations

Multi-Lingual

Our Solutions come with Second Language Support

Innovation Centric

Consistent Innovation Cycle or On-Request Enhancements

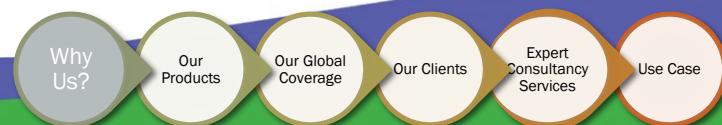
Tailor-made Customizable

Customization based on User requirement

IEXTRACT SOLUTIONS offer unique Software Technology Designing, Implementation & Deployment as well as round the clock Operational and Maintenance Support.

It encourages & implements continuous development cycle for its clients by adding innovative features which may be needed in future or from time to time to support Client's operational needs.

IEXTRACT SOLUTIONS also offers expert consultancy services in Supply Chain Sector by providing Market Subject Matter Experts (SME) as well as Design Tech SMEs.

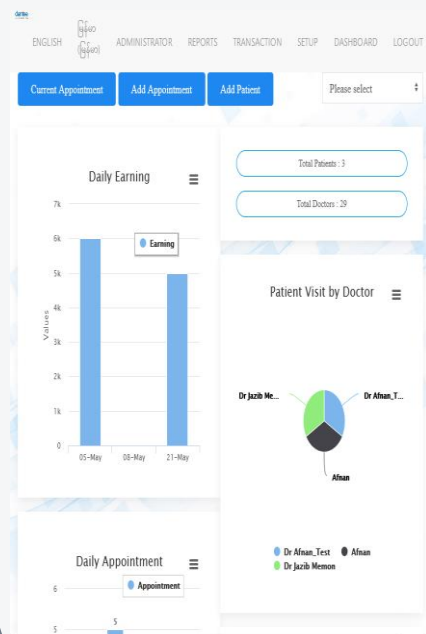




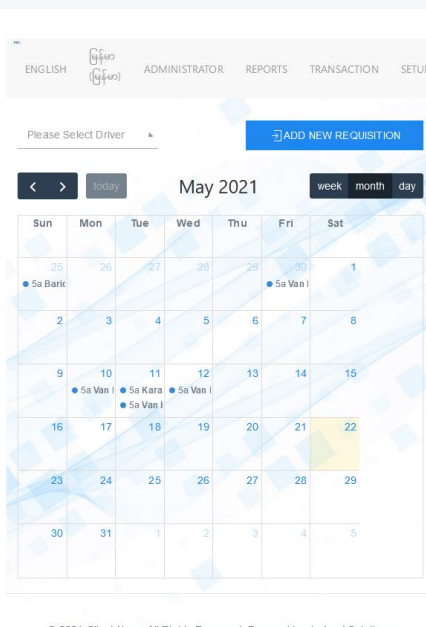
Our Products

dentee
MANAGE | EDUCATE | BUY

Clinic App & Financials System



Re-Fueling Management System



POS, Inventory & Financials System



Construction Management & Financials System



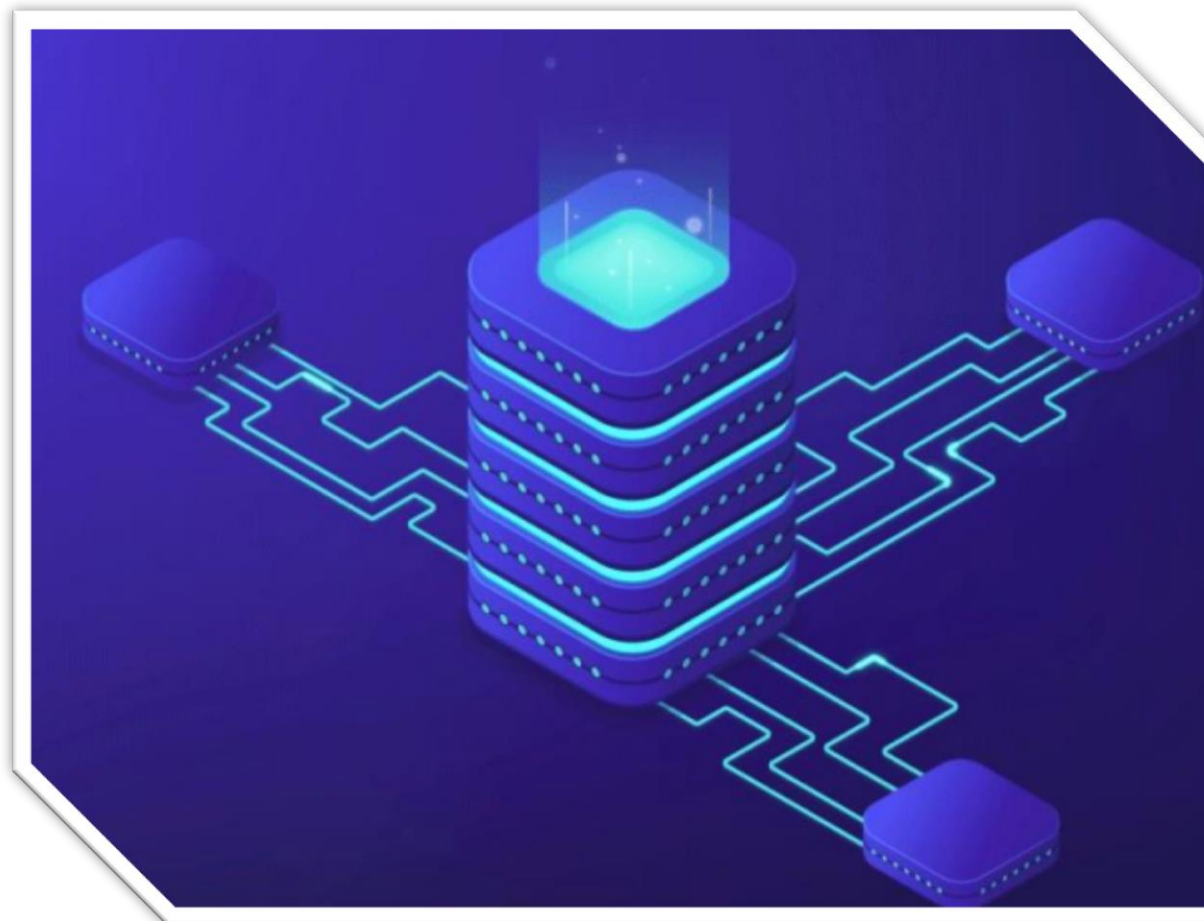
Cloud based Solution



Reliable

Scalable

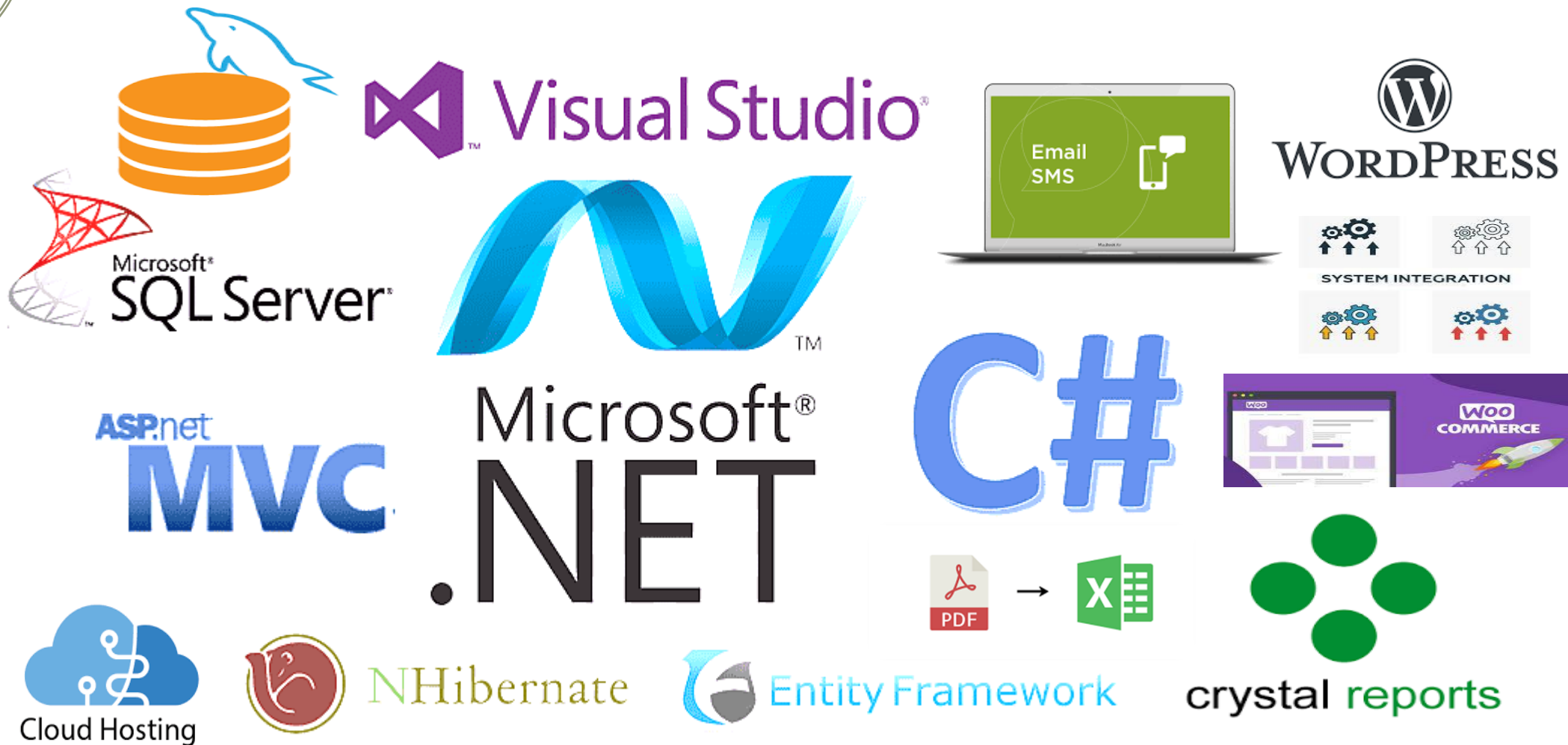
Accessible



Accuracy



Technology Detail





Role Based Authorization

USER MANAGEMENT

- ❖ Multiple Users
- ❖ Multiple Roles
- ❖ Location wise user access
- ❖ Role based authorization
 - ❖ Specific user can view authorized screens
 - ❖ Specific user are allowed to perform View, Add, Modify or Delete transactions

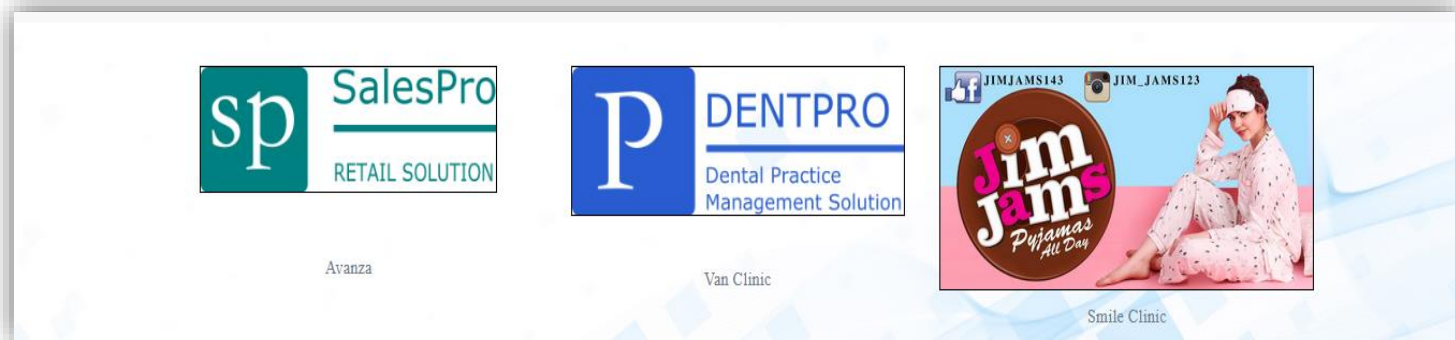
A screenshot of a web application's login interface. It features a blue header bar with the text 'Log In'. Below this, there are two input fields: 'User Name' with the value 'admin' and 'Password' with masked characters '.....'. To the right of the password field is a blue link labeled 'Forgot Password'. At the bottom of the form is a large blue button with the text 'Login' in white.



Location Based Access – Multiple Locations

LOCATION MANAGEMENT

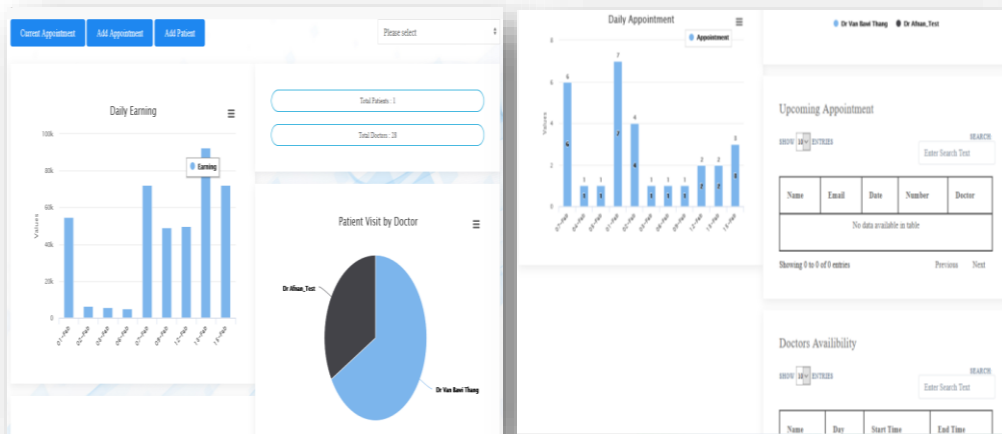
- ❖ SETUP MULTIPLE LOCATIONS
- ❖ DASHBOARD FOR EACH LOCATION
- ❖ AUTHORIZED LOCATIONS
- ❖ REPORTING/ TRANSACTIONS FOR EACH LOCATION





Snapshots Clinic App & Financials System

MULTIPLE DASHBOARD CHARTS



EXAMINATION, TREATMENT, FILES, BILLING & INVOICING

The interface includes a grid of tooth icons for examination and treatment selection. Below the grid, there is a table of transactions:

TRANS	TOOTH NO	PRODUCT	QUANTITY	AMOUNT	DISCOUNT	TAX	GROSS AMOUNT	NOTES	REMOVE
Current		Root Canal Treatment	1	1000	0	30	1030		
Current	17	Special Treatment 3-BT 3	1	30000	0	0	30000		
Previous	17	Super Examination 3-SE 3	1	3000	0	0	3000		

DAILY APPOINTMENTS / CURRENT

The 'Current Patient List' interface displays a table of patients with the following columns: CODE, NAME, ALTERNATE DESCRIPTION, EMAIL, MOBILE, AGE, CHIC, MARITAL STATUS, START DATE, END DATE, DOCTOR, STATUS, and ACTION. The table shows one patient: Judson JD, with a scheduled appointment on 18-02-2021.

TRANSACTIONS LIST & PAYMENT

The 'Outstanding Transaction' interface displays a table of transactions with the following columns: COMPANY, DOC NO, DATE, PROVIDER ID, PROVIDER NAME, CUSTOMER ID, CUSTOMER NAME, STATUS, APPOINTMENT ID, AMOUNT, CONSULTANT CHARGES, TAX, DISCOUNT, and NET AM. The table shows several transactions, including one for Dr. Van Baw Thang and one for Dr. Afnan Test.

STATUS/REPORTING

Sale Report by Daily/Weekly/Monthly/Annual

- Invoices

Sale By Customer/Branch

- Customer Outstanding Reports

Inventory Stock Report

- Stock Balance
- Alert Stock on Minimum Qty

Finance Report

- Voucher Summary
- Chart of Account
- Ledger
- Trial Balance
- Profit and Loss
- Balance Sheet and More
- Expenses
- And More



Snapshots Re-Fueling Management System

FORTNIGHTLY FUEL RATES

DATE: 30/03/2021 - 29/04/2021

FUEL PRODUCT: Please Select Product

STATUS: All

FUEL LOCATION: All

Create New

COMPANY	EFFECTIVE START DATE	EFFECTIVE END DATE	PRODUCT ID	PRODUCT NAME	PRICE ID	FUEL LOCATION NAME	STATUS	SELLING PRICE	EDIT
01	01-04-2021	15-04-2021	001	Diesel~asdasda	1	High Speed	ACTIVE	110.29	
01	01-04-2021	15-04-2021	001	Diesel~asdasda	1	Taj 9 Multan	INACTIVE	112.29	

Showing 1 to 10 of 54 entries

REFUELING REQUISITIONS

Please Select Driver

Please Select Vehicle

ADD NEW REQUISITION

April 2021

Requisition Entry

FUEL LOCATION: High Speed

VEHICLE: ABC-020~

DRIVER: Van Bawi~

DATE & TIME: 2021-04-30 00:00:00

DURATION: 15 mins

FUEL PRODUCT: Please Select Product

CANCEL SAVE

STATUS/REPORTING

Add Vehicle

QUANTITY	STATUS	ACTION
250	SCHEDULED	
350	REJECTED	
250	COMPLETED	

BILL GENERATION WITH FUEL QUANTITY

PROFILE TRANSACTION BILLING APPOINTMENT

Fuel Entry

DRIVER:

INVOICE NO: 123

MILEAGE: 101.653

DATE: 04/30/2021

TRANS	PRODUCT	QUANTITY	AMOUNT	DEDUCTION	TAX	GROSS AMOUNT	NOTES	REMOVE
Current	Diesel-ST 2	1	112.29	0	0	112.29		

Save Save & Finalize

FUEL STATEMENT

Format of System Generated Statement											
Req. ID	Date	Time	Duration	VRN	Inv no.	Qty	Rate	Total	KMs	Fuel Avg.	Fuel Station
1234	07-Apr-21	9:05 pm	0:25:17	JV-7249	7736	298	114.6	34,151	103,726		Daharki F/S
1235	09-Apr-21	11:00 am	0:37:51	JV-7249	35462	347	115.2	39,974	104,682	2.76	Taj 9 Multan
1236	11-Apr-21	2:34 pm	0:19:03	JV-7249	5263	191	114.9	21,946	105,173	2.57	Shahpur F/S



Snapshots POS, Inventory & Financials System

PRODUCT MANAGEMENT

Product Creation

Entry

Product Hierarchy *

Product Code *

Short Description *

Long Description

Alternate Language

Product Category

Allow Selling

Apply Tax

Manufacturer

Manufacturing Date

Expiry Date

Minimum Quantity in Pieces

Maximum Quantity in Pieces

Sale Alert Days Before Expiry

Sale Stop Days Before Expiry

Display Index

PROCUREMENT CYCLE

Entry

PO No * PO Date * Warehouse

Supplier Supplier Code Payment Mode

Transport Company Arrival Time Unloaded Time

Ref PO No Ref PO Date PO Delivery Date

Vehicle No Invoice No Shipment No

Transport Mode

Comments

Description	SKU	Batch	Warehouse	Shipped Qty	Largest	Medium	Smallest	Damage	Amount	Discount	Net Large	Net Medium	Net Small	Net Amount
Water	water01	1.000	W11 after	1000.0	100.00	25	0.00	02	0.00	PCS	0	0	0	0.00
Water	water02	1.000	W11 after	1000.0	100.00	25	0.00	02	0.00	PCS	0	0	0	0.00
Water (short)	water03	1.000	W11 after	1000.0	100.00	25	0.00	02	0.00	PCS	0	0	0	0.00

Gross Amount
Product Discount
Invoice Discount
Gross Amount (After Discount)

VAT
1234 (n=0.0)
Invoice Total

STATUS/REPORTING

Sale Report by
Daily/Weekly/Monthly/Annual

Sale By Customer/Branch

Inventory Stock Report

- Stock Balance
- Alert Stock on Minimum Qty

Finance Report

- Voucher Summary
- Chart of Account
- Ledger
- Trial Balance
- Profit and Loss
- Balance Sheet and More
- Expenses

INVENTORY MANAGEMENT CYCLE

Entry

ID * Doc Date *

Warehouse Warehouse

SAN Type * Comments

Description	SKU	Type	Batch	Stock	Full Stock	Largest	Medium	Smallest	Amount			
pepsi	pepsi	Normal	1	0-0-0	No	1	25	0	02	0	PCS	30.00

SALES ORDER MANAGEMENT/ PAYMENTS

Entry

SO No * SO Date * Booker

Customer Customer Code Payment Mode

Loading Time

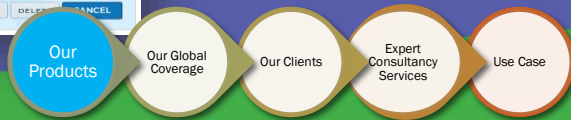
Ref SO No Ref SO Date SO Delivery Date

Comments

Free	Description	SKU	Batch	Stock	Ref Qty	Largest	Medium	Smallest	Issue Qty	Amount	Discount	Net Large	Net Medium	Net Small	Net Amount
<input type="checkbox"/>	Gold Leaf Seed	0189	1.183.81	800.0	875.0	0.00	02	12.00	02	0.00	PCS	0.00	184.69	0.00	184.69
<input type="checkbox"/>	Wildcard '*' or new '"/> <input type="text"/>														

Gross Amount
Product Discount
Invoice Discount
Gross Amount (After Discount)

VAT
Invoice Total





Snapshots Construction Management & Financials System

SCHEDULE PAYMENTS MANAGEMENT

Plot Types

Entry

Code: 000042
Project: Jumeirah Elite
Category: Lotus 200
Covered Area: 1800.00

No of Units: 311
UOM: Square Feet

Total Price: 6,370,000

Classification	Classification Code	Installments	Amount	Amount Due In: (Days)
On Booking	000001	0	750000	0
On Confirmation (Within 30days of Booking)	000002	0	650000	30
Monthly Installments	000003	24	1560000	0
Half Yearly Installments	000004	4	1000000	0
On Possession	000005	0	900000	30
Development Charges	000006	4	720000	0
Main Avenue Corner	000013	0	600000	0
Park Corner	000012	0	600000	0
Corner	000007	0	400000	0

Save Update Delete Reset Back

UNIT CLASSIFICATIONS & ENTRY/UPLOAD

Plot Detail

Search: Enter keyword to search All

Code	Project	Type	Plot #	Classification 1	Classification 2	Classification 3
001074	Jumeirah Elite	Lotus 200	Lotus 01	N/A	N/A	Main Avenue Corner
001075	Jumeirah Elite	Lotus 200	Lotus 02	N/A	N/A	N/A
001076	Jumeirah Elite	Lotus 200	Lotus 03	N/A	N/A	N/A
001077	Jumeirah Elite	Lotus 200	Lotus 04	N/A	N/A	N/A
001078	Jumeirah Elite	Lotus 200	Lotus 05	N/A	N/A	N/A
001079	Jumeirah Elite	Lotus 200	Lotus 06	N/A	N/A	N/A
001080	Jumeirah Elite	Lotus 200	Lotus 07	N/A	Corner	N/A
001081	Jumeirah Elite	Lotus 200	Lotus 08	N/A	N/A	N/A
001082	Jumeirah Elite	Lotus 200	Lotus 09	N/A	N/A	N/A
001083	Jumeirah Elite	Lotus 200	Lotus 10	N/A	N/A	N/A
001084	Jumeirah Elite	Lotus 200	Lotus 11	N/A	N/A	N/A
001085	Jumeirah Elite	Lotus 200	Lotus 12	N/A	N/A	N/A

Entry

Code: 001074
Project: Jumeirah Elite
Type: Lotus 200
Plot #: Lotus 01
Classifications: ☐ Corner ☐ Park Corner ☒ Main Avenue Corner
Status: Active

Save Update Delete Reset Upload From Excel
Status Update Provision

STATUS/REPORTING

Customer Detail
Customer Outstanding
Receipt Print
Notifications Print
Cash & Bank Flow
MRP
Customer Detail Print
Plot Transfer
Available Plots

Chart Of Accounts
Voucher Generation
Voucher Summary
Cheque Book List
Ledger
Profit And Loss
Trial Balance
Balance Sheet
Unposted Voucher List
Voucher Detail
Ledger Summary
Opening Balance
Daily Expense
Monthly Expense
Audit Trial
Expense Summary

CUSTOMER OUTSTANDING & ANNOUNCEMENT NOTICES

Notification Code

Notification Code	Language	Description
000002	English	2nd Notice
000003	English	2nd NOTICE
000004	English	Second Notice

Entry

Customer Code: 000002
Language: English
Description: 2nd Notice
Heading: Payment Demand Notice

Dear Sir/Madam,

Please note that in spite of our several calls and demand notice to you from time to time, The Due Payment has not been made to date. More over Installment payment are also outstanding. The position of your arrear till date is as follows

Start

BOOKING & COLLECTIONS

Plot

Booking Date: 24/05/2020
Project: Jumeirah Elite
Plot #: 10103001000101

Type: Lotus 200 - 1800.00 sq.ft

MODE OF PAYMENT

Description	No. of Inst	Inst Amount	Total Amount
On Booking			750000
On Confirmation (Within 30days of Booking)			650000
Monthly Installments	24	65000.00	1560000
Half Yearly Installments	4	250000.00	1000000
On Possession			900000
Plot Total			4050000

EXTRA CHARGES

Development Charges	720000
Extras Total	720000
Total Amount	4770000

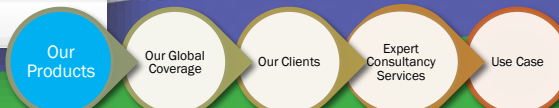
Collection Entry

Assign To: 303000000
Project: Jumeirah Elite
Customer Plot #: Lotus 01
Voucher No: 10103001000101
Change Date: 24/05/2020
Period: Part of Lotus 101 - IS: 1007 F
Total Collection: 0 No

Assign Date: 24/05/2020
Plot Type: Lotus 200
Building ID: 001030
Account No: Head Office Cash
Change Date: 24/05/2020
Balance F: 0 No
Total Received: 1800000

Account	Cash	Transfered Amount	Balance Amount	Narration
On Booking	801	750000.00	750000.00	On Booking of Plot # Lotus 101 - IS: 1007 F
On Confirmation (Within 30days of Booking)	802	650000.00	650000.00	On Confirmation (Within 30days of Booking) of Plot # Lotus 101 - IS: 1007 F
Monthly Installments	803	650000.00	650000.00	Monthly Installments 1 of Plot # Lotus 101 - IS: 1007 F

Save Update Delete Reset Back





Our Global Coverage



ZAIQA FOOD INDUSTRIES



4 Regions

**South – East &
South – Asia**

Middle East

United Kingdom





Clients Who Use Our Products



THE PALM
BUILDERS & DEVELOPERS



JUMEIRAH RESIDENCE
Living Redefined



ZAQQA FOOD INDUSTRIES



3

Countries

\$10 Million +
Flow through Revenues

\$1 Million +
Flow through Collections

20+
Locations





Expert Consultancy Services



UniOps
Capability. Technology. Experience.

iOPS Integrated Design Tech SME

Providing Consultancy to Unilever Global Services for the iOPS Project Implementation to Various Unilever Markets in Southeast Asia and Europe

2023/ 2024: iOps Implementation in Unilever Philippines (In Progress):

- Ensuring seamless alignment between E2E Platforms Integration for Business Processes
- Deriving solutions that will map with market needs and be supported by different Platform stream



Use Case 1 Engro Fertilizers, Pakistan

Monthly Fuel losses - Improvement

Deriving better Controls for Vehicle movement & fueling

Year 1

- Conversion from manual receipts to 100% digitization (Requisition based Fueling)
- Data reconciliation between Fuel Stations & Logistics Head Office takes seconds to complete. As per previous practice, fuel closing was used to report 3 days after deadline because team was dependent on fuel stations to collect fueling data.

- Year 2

- 100% Reconciled Transactions & Payments/ Collections with Fuel Station Vendors

- Year 3

- Average Fueling Consumption for Vehicles reduced by 1.5% despite Depreciation Factors involved in Fleet





Use Case 1 Engro Fertilizers, Pakistan

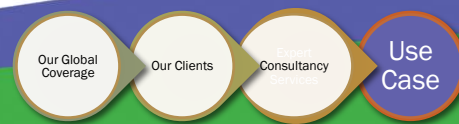


Benefits after implementation:

Fuel expense of around Rs. 100 million/month is the major cost of logistics operations. Even the 1% of discrepancy causes the impact of big numbers in P&L statement. Since the RMS is implemented, surprisingly no discrepancy has been highlighted so far in last one - two years.

How is that?

1. Fuel transactions are 100% live. Being recorded in the system right at the time of fuelling.
2. Team reconcile the physical fuel receipt provided by drivers with the RMS statement which can be exported within a few clicks, in less than a minute, anytime. Previously, we had to wait for several days to get the ledger from fuel stations to verify the bills.
3. Fuel statement/ledger of both parties (vendor and customer) is the same which is exported from RMS. Hence, the element of reconciling from manual ledger has been eliminated.





Use Case 1 Engro Fertilizers, Pakistan



Benefits after implementation:

4. RMS helping us to close fuel expense reporting right before the deadline, even though this is the huge expense of worth Rs. 100M having approximately 3,000 transactions per month.

5. We have seen a tremendous growth in our fuel averages because transparency of RMS has bring down the fraud factors at its minimum level. YTD 2022 fuel averages are ahead of KPI targets.

Below are some stats of fuel averages KPI target Vs Actual Fuel averages:

Year	KPI Target	Actual	Results
2020	2.94	2.82	-4.3%
2021	2.92	2.86	-2.1%
2022	2.91	2.94	1.2%



Use Case 2 The Palm Builders & Developers, Pakistan



Collection 10X Growth

Deriving Work Force Effectiveness

Year 2

- Conversion from bookkeeping to 100% digitization
- Monthly Collections growth from 30% to 60%

Year 3

- Transparency for Customers with Yearly scheduled payments
- 100% reconciled financial transactions & payments/ collections

Year 4

- Reduced work force working hours by -2 hours average
- Monthly Collections growth at 90%



Use Case 3 Ghazi Hassan Muzaffar, Saudi Arabia



Revenue **2X** Growth

Deriving Work Force Effectiveness, Losses Management

Year 1

- Reduced losses in inventory
- Enhanced Work force utilization by **10%** with daily dashboards live tracking
- Reduced work force working hours in reconciliations by **-3** hours average
- Improved Inventory movement between Locations/Warehouses
- Financial Entries for each Transactions
- Enhanced Reconciliation



Use Case 4 Zaiqa Food Industries



Business Website

Digitalizing Quotations & Products Catalogue for Global Buyers

Year 1

- Transformed Business Website into latest technology using WordPress & Integration of WooCommerce Module
- Digitalized Quotations
 - Previously, Global Distributors would need to input Products & request Import quotations via E-Mail
 - Quotations feature embedded in the Business Website
- Improved UI/UX using new technology
- Addition of Featured Categories & Products on the Landing Page of the Website for more effective marketing

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Thank You 

