Boost your results

Withupscale

Canvassertraining



Alex Z.

△0 ★10 △6

★★★★ over 2 years ago

I can't say enough good things to express how happy I am with Eran. I run a field marketing department for various home improvement companies. I asked the help of Eran because the field marketers were getting sluggish. He came in for an eight week program once a week to speak and motivate the field marketers helping them set goals for them selves personally and at work. He is amazing. With his help a lot of the weaker guys on the team suddenly became hitters, and the stronger guys got even stronger. Because of him we've seen our best month ever breaking our previous record of sales by an increase of 30%. I would recommend him to anybody that needs help focusing on anything that they're trying to do in life.

Call now & discover new strategies

424.999.0919

www.usenlp.com

Our canvasser training program not only produces more leads for your business, it also creates processes to streamline the lead. Cohesion. From canvasser to confirmation to dispatch to close, providing job satisfaction for all, resulting in higher profits and greater employee retention.

The content for the training:

- 1. Set smart goals
- 2. Develop the perfect first 10 seconds
- 3. Look presentable. Be prepared for working and getting results. Set your energy, your look, your smell, your state of mind.
- 4. Matching and mirroring when someone is opening the door.
- 5. Tie down questions, cool down questions and open questions.
- 6. Warm up the lead for the Sales-rep.
- 7. How to stay positive and productive throughout the day.
- 8. Teaching the managers how to motivate their guys and how to be more in control about the productions of the guys in the field.
- 9. Dealing with the challenges that Canvassers will bring from the field and giving them tools to overcome.
- 10. Role-Playing Exercises: Conduct role-playing exercises to help canvassers practice their sales techniques, communication skills, and objection handling in a realistic setting.

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How we do it

Option 1
5 weekly trainings of 60-75 min
plus 15-20 min meeting with managers every week

\$7500 or 2X \$3900

Option 2 - Best seller program

2 meetings of 3 hours for training your team and your managers. plus 4 weeks of follow up with managers weekly 20 min zoom call.

\$6500 or 2X \$3400

Option 3 - Best results program training of sales team and marketing team on regular weekly basis.

3 month program \$7500 per month 6 month program \$6500 per month

growing your business is our business
Let's chat, what do you have to lose?

The best time to call is right now 424.999.0919

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