

# POINTS TO PARADISE

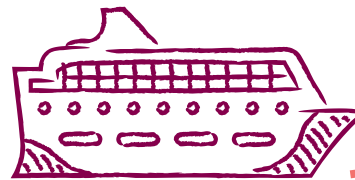
INDEPENDENT BEAUTY CONSULTANT CHALLENGE

**MAY 1 – OCT. 31, 2026**

All aboard, Beauty Consultants! **The Points to Paradise Independent Beauty Consultant Challenge** is your chance to turn ambition into adventure. Stay consistent, stay committed, and you could earn extraordinary rewards — from chic designer accessories to a **Royal Caribbean cruise voucher**.

Don't wait! The sooner you start, the sooner you can chart your course to success.

**Ready to set sail?** Discover the full challenge details on Mary Kay InTouch®.



MARY KAY

# POINTS TO PARADISE

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## HOW TO EARN POINTS

There are three ways Independent Beauty Consultants can earn points:

- 1. Personal Retail Sales Volume:**  
**\$1 retail sales volume = 1 point.**
  - Independent Beauty Consultants **must have a minimum of 10,000 points** from personal retail sales to achieve the challenge. There is no maximum.
- 2. Personal Team Retail Sales Volume:**  
**\$1 retail sales volume = 1 point.**
  - Independent Beauty Consultants can have a **maximum of 10,000 points** from each team member to achieve the challenge. There is no minimum per team member.
- 3. Debut as an Independent Sales Director:**  
**5,000 points**

POINTS	REWARD
Level 1: 25,000 points	 <p>Gucci Sunglasses</p>
Level 2: 50,000 points	 <p>Gucci Sunglasses AND Ferragamo Crossbody Bag</p>
Level 3: 75,000 points	 <p>Gucci Sunglasses, Ferragamo Crossbody Bag AND a \$2,000 Royal Caribbean Cruise Voucher</p>