

Showing data:

From January 01, 2017 to July 7, 2022

17 department/s

10 neighborhood/s

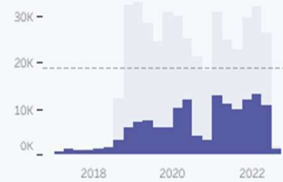
Show filter

Total Request

431,110

33,332 open

▲ +5816.67% vs TP

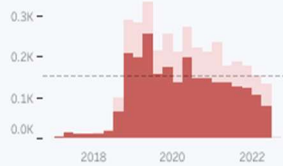


Emergency

3,530

2,181 open

● vs. TP

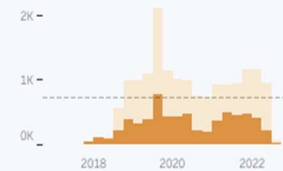


Hazardous

16,716

1,008 open

● vs. TP

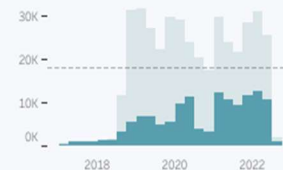


Standard

410,864

30,143 open

▲ +5616.67% vs. TP



CSR Priority Breakdown

% of open request

Standard 7.34%

Hazardous 6.03%

Emergency 61.78%

Grand Total 7.73%



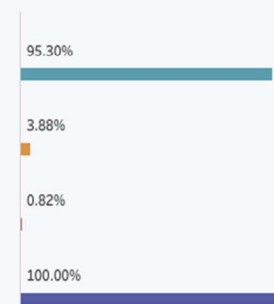
% of total

95.30%

3.88%

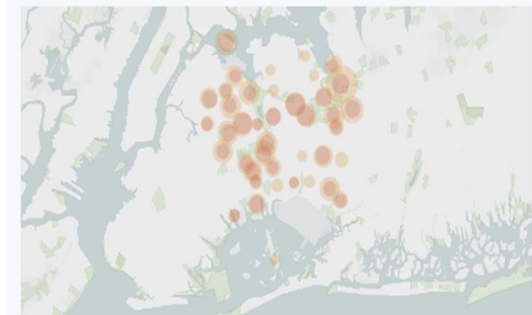
0.82%

100.00%



Request Distribution

Emergency and Hazardous only



© 2023 Mapbox © OpenStreetMap

Past Week Requests

based on selected period

SR23097257

Public Services

Clctnssrvcrdrntrs

11368

West Queens

7/7/2022 9:14:00 AM

Trash, No Trash At Location

Status: Closed

SR23097253

Public Services

Clctnssrvcrdrntrs

11368

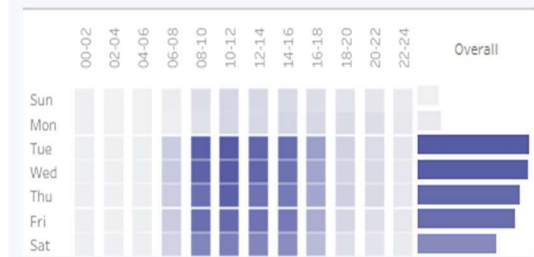
West Queens

7/7/2022 9:12:00 AM

Trash, No Trash At Location

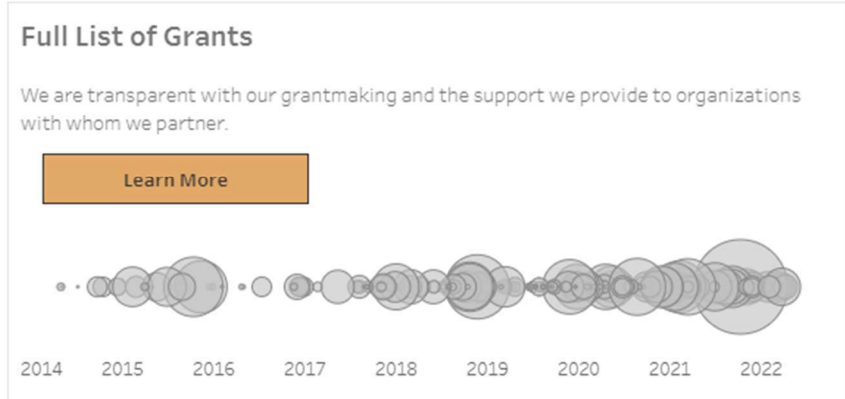
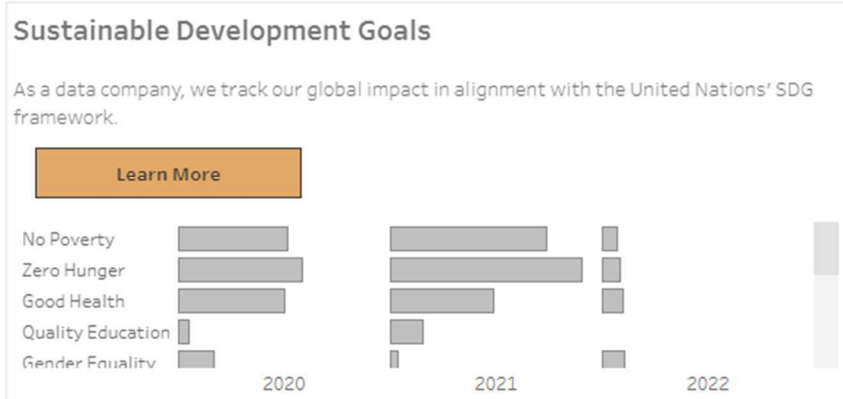
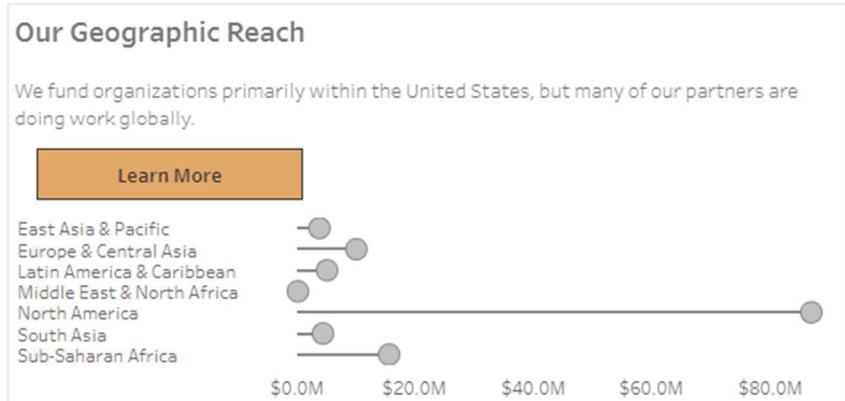
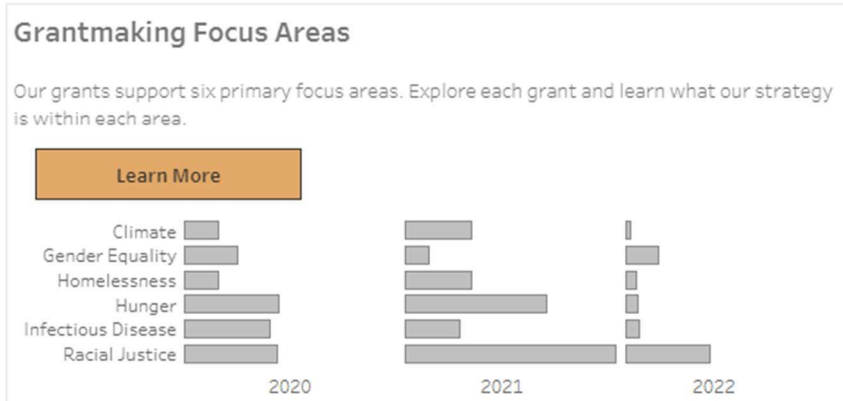
Status: Closed

Request Heatmap



Overview of Tableau Foundation

Tableau Foundation's mission is to encourage the use of facts and analytical reasoning to solve the world's problems. Explore our Living Annual Report to see how we support organizations across the globe who are leading the charge in using data in innovative ways.



OPEN opportunities

\$ 32M | #62
Open Opp.

+43% YTD



Top 3 Categories

| |
|-------------------------------------|
| Electronics: \$ 9M #13 |
| Furniture: \$ 3M #14 |
| Home Appliances: \$ 3M #13 |

Amount per Sources

| | | |
|------------------------------------|--------------------------------|-----------------------------|
| Trade show \$ 12M #13 | Website \$ 9M #18 | Direct mail \$ 6M |
| | | Referral |

WON & LOST opportunities

\$ 86M | #147
Won Opp.

+29% YTD



Top 3 Categories

| |
|--------------------------------------|
| Office Supplies: \$ 35M #33 |
| Home Appliances: \$ 13M #32 |
| Software: \$ 8M #29 |

Amount per Sources

| | | | |
|------------------------------------|----------------------------------|---------------------------------|------------------------------|
| Trade show \$ 27M #23 | Referral \$ 21M #44 | Website \$ 21M #26 | Direct mail \$ 14M |
|------------------------------------|----------------------------------|---------------------------------|------------------------------|

\$ 36M | #49
Lost Opp.

+39% YTD



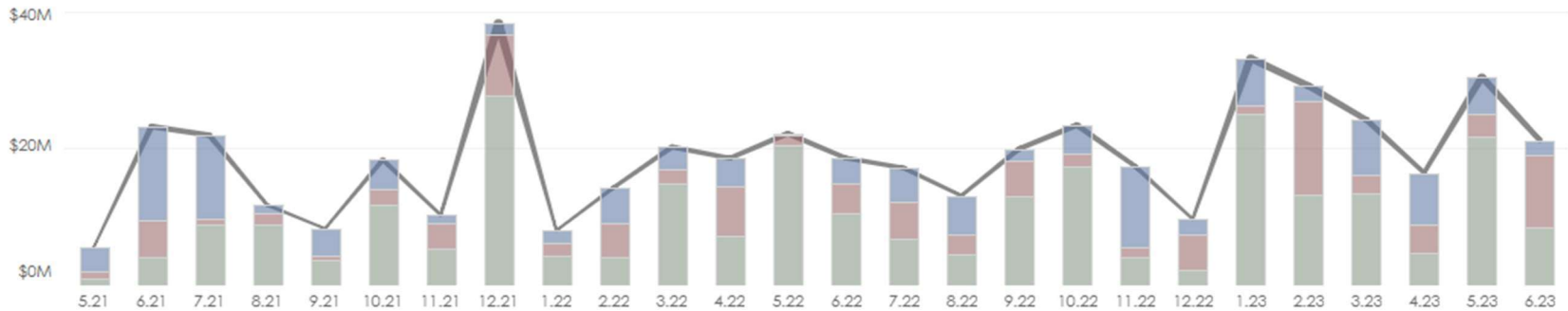
Top 3 Categories

| |
|--------------------------------------|
| Office Supplies: \$ 14M #11 |
| Furniture: \$ 8M #12 |
| Electronics: \$ 7M #9 |

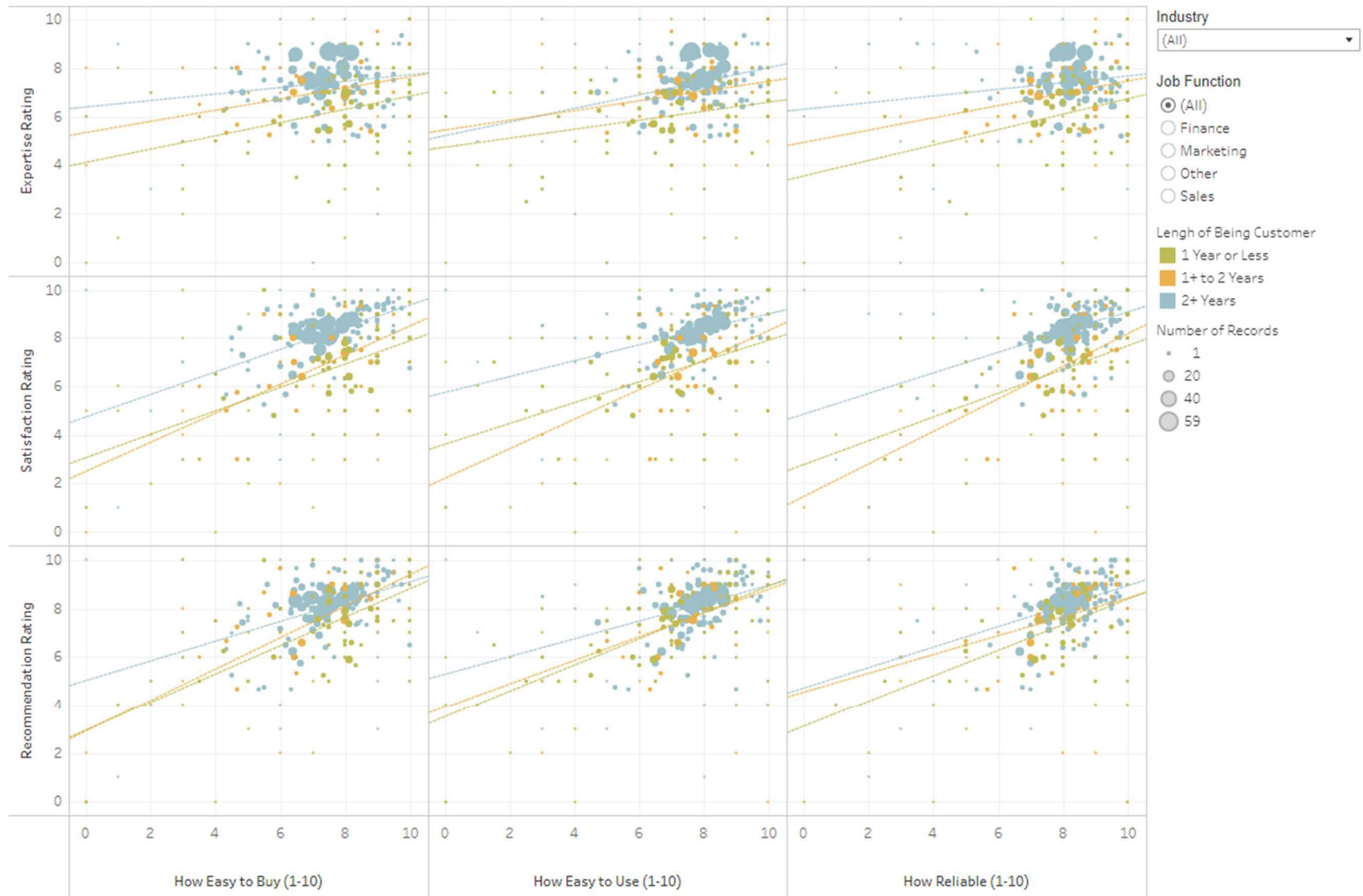
Amount per Sources

| | | |
|---------------------------------|-------------------------------------|------------|
| Website \$ 15M #11 | Direct mail \$ 11M #15 | Trade show |
|---------------------------------|-------------------------------------|------------|

Global Revenue Trend by Opportunity Type



Rating Correlations by Customer Segment



EUROPEAN SUPERSTORE PERFORMANCE - EXECUTIVE SUMMARY

Comparison period October 2017 vs. October 2016

PERIOD 2017 October

Below the Previous Period Current Period Previous Period

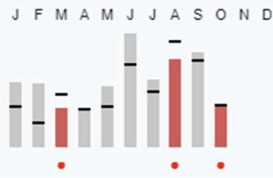
SALES PROFIT ORDERS CUSTOMERS

SALES

\$589.3K

\$509.3K Prior Year

15.7% vs. PY



PROFIT

\$73.5K

\$71.8K Prior Year

2.3% vs. PY

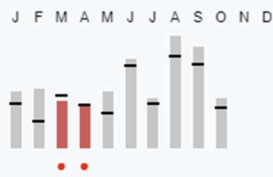


ORDERS

958

811 Prior Year

18.1% vs. PY

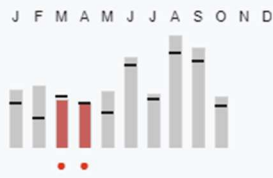


CUSTOMERS

593

529 Prior Year

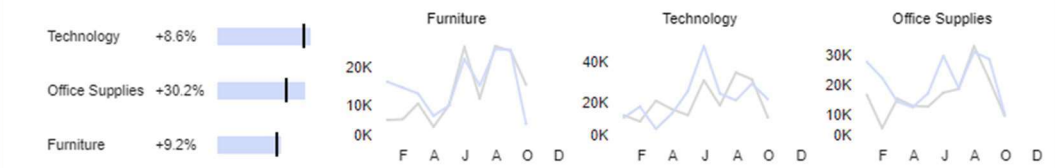
12.1% vs. PY



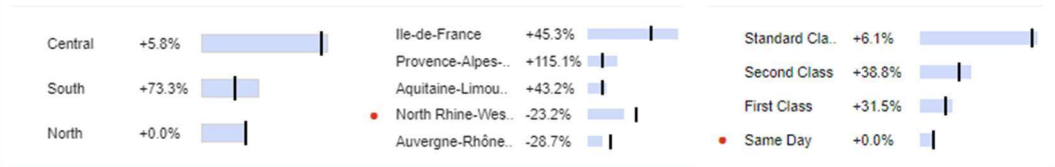
SALES COMPARISON BY SEGMENT | Hover the cursor over the bars to view top 5 clients



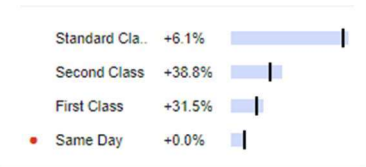
SALES COMPARISON BY CATEGORY | Hover the cursor over the bars to view subcategories



SALES COMPARISON BY REGION | Click on the region to filter the top 5 states



SALES COMPARISON BY SHIP MODE



Overview

Products

Top Manufacturers

Top Products

Trends

Bottom Manufacturers

Bottom Products

Customers

CLTV by Cohort

Loyalty Metrics

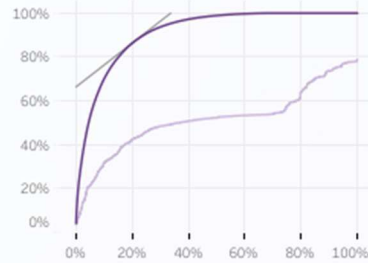
Geography

Regional Performance

City/State Performance

Top Products

Last Month Last Week YTD



87% of Revenue by 20% of Products

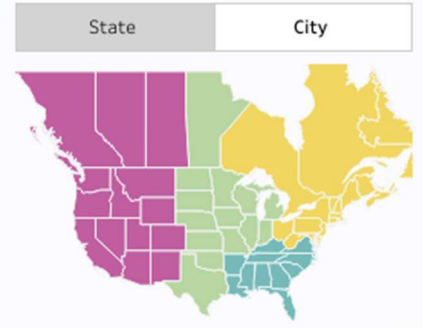
| | |
|-------------------|--------|
| Canon imageCL.. | 21,700 |
| GBC DocuBind T.. | 8,252 |
| Cubify CubeX 3D.. | 8,000 |
| Fellowes PB500 .. | 7,372 |
| Martin Yale Cha.. | 6,329 |
| Samsung Galax.. | 6,300 |
| Staples | 5,369 |
| Hewlett Packar.. | 5,280 |
| 3D Systems Cub.. | 5,200 |
| Fellowes PB300 .. | 5,063 |
| Global Troy Exe.. | 4,659 |
| GBC DocuBind 3.. | 4,629 |
| HON 5400 Serie.. | 4,416 |
| Adjustable Dept.. | 4,319 |
| Chromcraft Bull.. | 3,636 |

Customer Lifetime Value



| | 2023 Q2 | | |
|--------------------|--------------|--------------|------------|
| | \$/Cust. | N | Ret. Rate |
| Grand Total | 360.0 | 800.0 | 56% |
| 2019 Q3 | 442.4 | 94.0 | 56% |
| 2019 Q4 | 377.3 | 170.0 | 55% |
| 2020 Q1 | 429.6 | 152.0 | 61% |
| 2020 Q2 | 340.8 | 168.0 | 57% |
| 2020 Q3 | 343.6 | 46.0 | 54% |
| 2020 Q4 | 320.1 | 38.0 | 58% |
| 2021 Q1 | 133.4 | 29.0 | 48% |
| 2021 Q2 | 331.0 | 33.0 | 48% |
| 2021 Q3 | 143.8 | 20.0 | 40% |
| 2021 Q4 | 274.5 | 21.0 | 57% |

City/State Performance



| | YTD | YOY % |
|--------------------|------------------|------------|
| Grand Total | \$505,400 | 27% |
| New York Ci.. | \$72,959 | 95% |
| Seattle, Wa.. | \$32,720 | 150% |
| Philadelphi.. | \$32,106 | 117% |
| Los Angeles.. | \$29,662 | -22% |
| San Francis.. | \$22,227 | 27% |
| Burlington, .. | \$12,029 | 1809% |
| Newark, De.. | \$11,227 | 3633% |
| Chicago, Illi.. | \$11,081 | 166% |
| Houston, T.. | \$7,491 | -31% |
| Dallas, Texas | \$5,783 | 93% |
| Henderson, .. | \$5,740 | 202% |
| Columbia, .. | \$5,463 | 4366% |
| Calgary, Al.. | \$5,421 | 9908% |
| Sacrament.. | \$5,326 | 1276% |
| Detroit, Mic.. | \$5,271 | -68% |

CALL CENTER DASHBOARD



January 2023



Overview

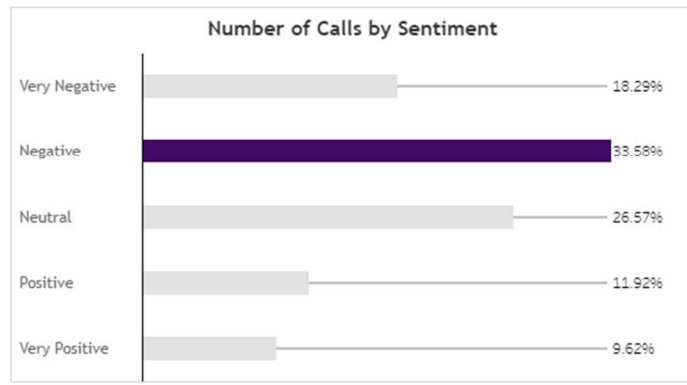
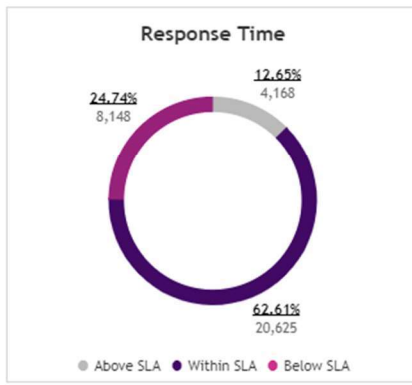
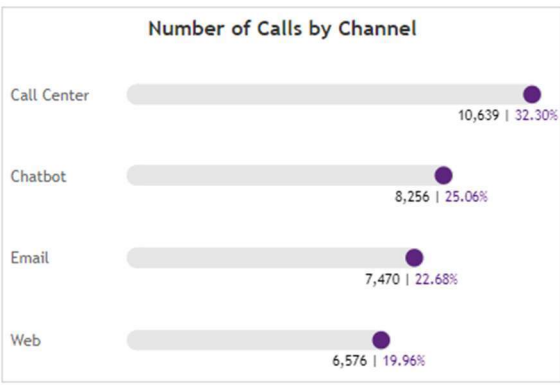
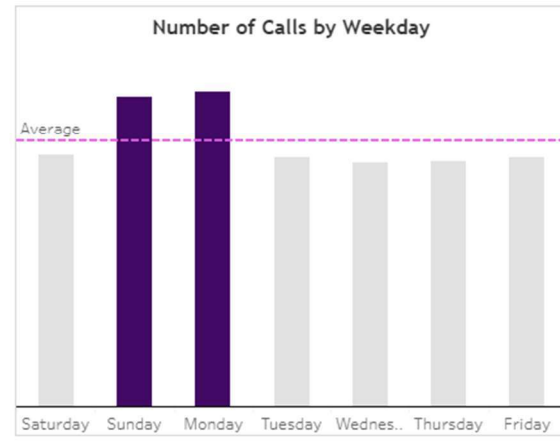
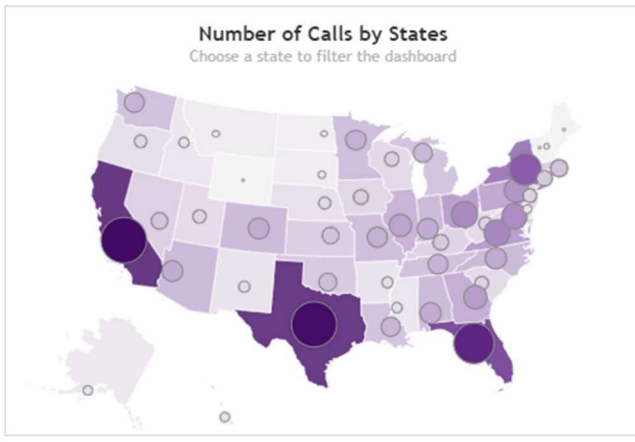
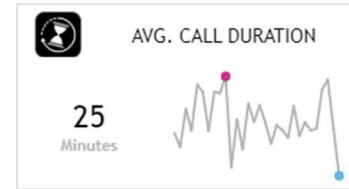
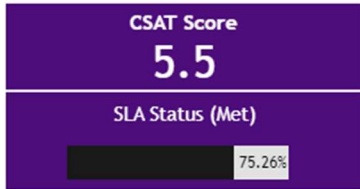
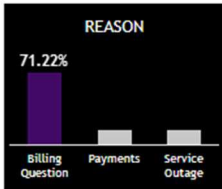
Select Call Center: **All**

Baltimore/MD

Chicago/IL

Denver/CO

Los Angeles/CA



Human Resources | Executive Summary

Range: Year | Year: 2020

Current Headcount:
20,316
▲ 4% from PP

Cumulative Hires: 22,214 | Cumulative Terms: 1,898



HQ vs. Remote | HQ: Cleveland, Ohio

HQ: 75% | 15,256
Remote: 25% | 5,060

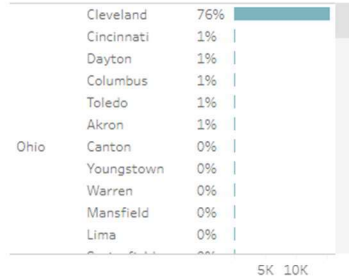
* includes HQ



Location Summary
Click to filter

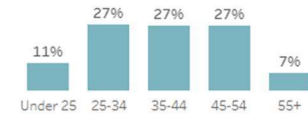
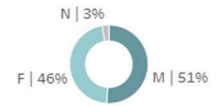
States 7 | Cities 77

* includes HQ



Gender & Age Summary
Click to filter

Male | Female | Non-Conforming



Hires & Terms in Current Period: 2020

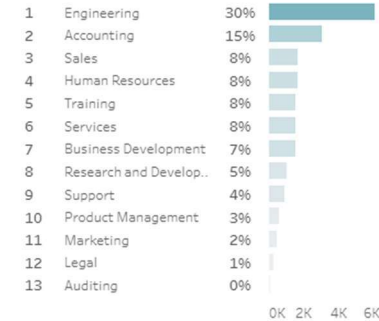
Hires in CP:
1,012
▼ -7% from PP



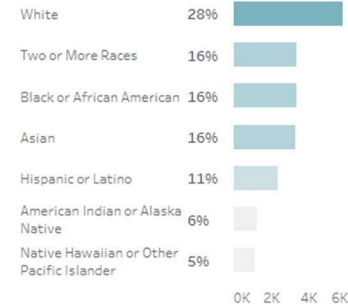
Terms in CP:
166
▼ -6% from PP



Headcount by Department
Click to filter



Headcount by Race
Click to filter



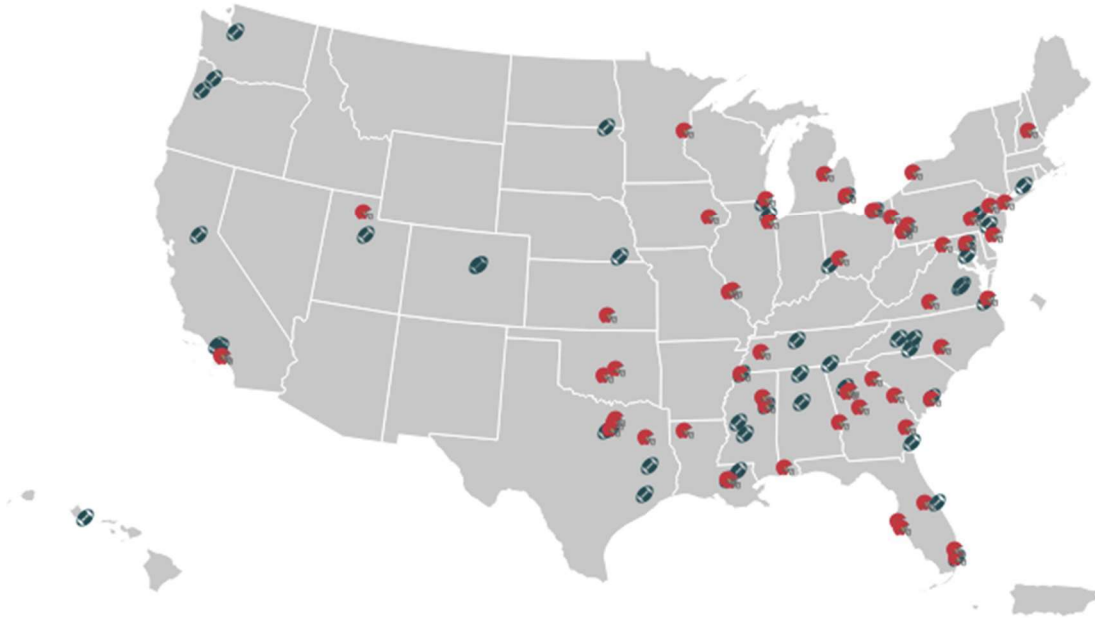
Headcount by Gender & Age Mix

| | M | F | N | Grand Total |
|----------|-----|-----|----|-------------|
| Under 25 | 52% | 46% | 2% | 100% |
| 25-34 | 50% | 47% | 3% | 100% |
| 35-44 | 52% | 45% | 3% | 100% |
| 45-54 | 50% | 47% | 3% | 100% |
| 55+ | 50% | 47% | 3% | 100% |



Big Game Census 2023

Is Someone From Your Hometown in the Game?

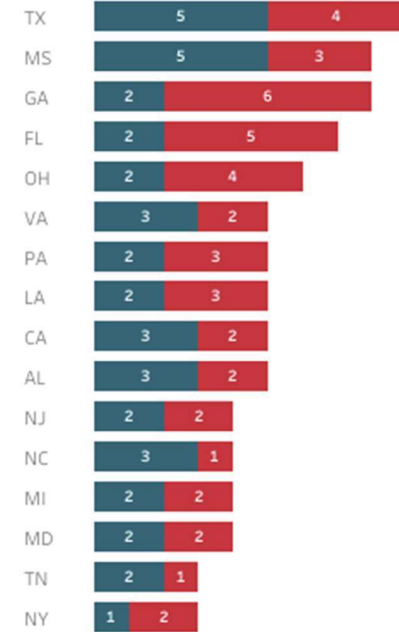


Select team: ?

Kansas City Chiefs

Philadelphia Eagles

Players by: State



* FB denotes foreign-born players.

| Player Name | Position | Age | Exp. | Height | Weight | Team | College | Birthplace | |
|---------------------|-------------|-----|------|--------|---------|------|------------|-------------------------|---|
| DeVonta Smith | WR/PR | 24 | 2 | 6' 0" | 170 lbs | PHI | Alabama | Amite City, Louisiana | ⓪ |
| Josh Jobe | CB/LCB | 24 | R | 5' 11" | 190 lbs | PHI | Alabama | Miami, Florida | ⓪ |
| Landon Dickerson | G/LOG | 24 | 2 | 6' 6" | 332 lbs | PHI | Alabama | Hickory, North Carolina | ⓪ |
| Jack Driscoll | OLB/ROT/LOT | 25 | 3 | 6' 5" | 312 lbs | PHI | Auburn | Madison, Connecticut | ⓪ |
| Prince Tega Wanogho | T/LOT | 25 | 2 | 6' 5" | 308 lbs | KC | Auburn | Delta, Nigeria | ⓪ |
| Jason Kelce | C | 35 | 12 | 6' 3" | 295 lbs | PHI | Cincinnati | Cleveland Heights, Ohio | ⓪ |
| Travis Kelce | TE | 33 | 10 | 6' 5" | 250 lbs | KC | Cincinnati | Cleveland Heights, Ohio | ⓪ |
| Justyn Ross | WR | 23 | R | 6' 4" | 210 lbs | KC | Clemson | Phenix City, Alabama | ⓪ |