

## Communication Styles High Responsiveness (Emotes Feelings)

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The Sensitive/Amiable Style	The Expressive Style
(High Responsiveness, Low Assertiveness)	(High Dominance, High Responsiveness)
Polationship	Dolotionship
Relationship	Relationship
Use of time	Use of time
Decision Making	Decision Making
Risk	Risk
Base Need	Base Need
Growth Action	Growth Action
Back-up Style	Back-up Style
(Asks) Low-Assertiveness	Assertiveness -High(Tells)
The Technical Style	The Bold/Driver style
(Low Assertiveness, Low Responsiveness)	(High dominance, Low Responsiveness's)
Relationship	Relationship
Use of Time	Use of time
Decision Making	Decision Making
Risk	Risk
Base Need	Base Need
Growth Action	Growth Action
Back-up Style	Back-up Style

Low Responsiveness (Cool, calm and collective)