

Case Study





The

Challenge

More than Enough Consulting, led by founder Denyelle, is dedicated to advancing equity, diversity, and inclusion (EDI) in organizations. But as a growing consultancy, they faced challenges in presenting their brand with clarity and confidence. Without a clearly defined brand identity, strategic marketing approach, or cohesive messaging, their work risked getting lost in a crowded consulting landscape.



Our Approach

As Marketing Partner, I helped build the foundations of More than Enough's brand by: Defining Brand
DNA: articulating the organization's purpose, tone, values, and unique value proposition

Crafting StoryBrand messaging: clarifying positioning and aligning it with the audiences they want to serve.

Developing a tailored marketing strategy: identifying best-fit channels and approaches to highlight their expertise and attract the right clients. Homepage copy refresh: rewiring the website homepage with stronger messaging to better communicate value and impact.



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"Working with Marcela was one of the best decisions I've made for my brand! I came in with a logo I loved, and she brought it to life by crafting a brand voice and personality that I'm still completely obsessed with. As someone with little to no marketing experience, I learned so much just by working alongside her. Marcela is not only incredibly knowledgeable—she's also kind, patient, and wildly creative. I felt supported every step of the way. Truly a 100/10 experience—highly recommend!"

Denyelle Founder, More than Enough Consulting



- **Brand Clarity**: Delivered a complete **Brand DNA framework**, giving the founder the language and confidence to communicate her mission consistently.
- **StoryBrand Messaging Guide**: Created clear, audience-centered narratives to strengthen outreach and proposals.
- **Strategic Roadmap**: Provided a practical marketing strategy aligned with organizational goals, enabling the founder to prioritize efforts and avoid overwhelm.
- Website Impact: Reworked homepage messaging, resulting in a more professional digital presence that reflects the depth of More than Enough's EDI expertise.



Strong branding and clear messaging don't just make an organization look polished — they provide the confidence and focus to grow with purpose and impact.