

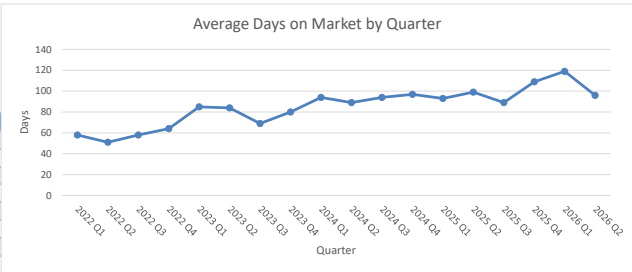
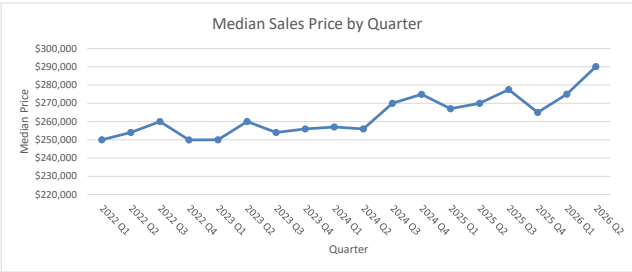
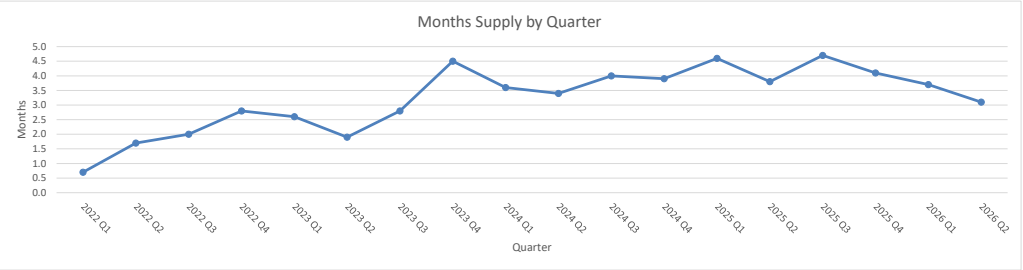
Cochise County Home Sales Summary: 2022 to Current

Metric	Current / Recent Value
2026 YTD Closed Sale	728
Latest Median Sales I	290100
Latest Months Supply	3.1

Metric	2025 Full Year
Closed Sales	1375
Avg. Days on Market	97.5
Avg. Months Supply	4.3



Year	Quarter	Period	Closed Sales	Median Sales Price	Sold/List Price	Avg Days on Market	Homes for Sale	Months Supply
2022	Q1	2022 Q1	471	250000	97.6%	58	132	0.7
2022	Q2	2022 Q2	517	254000	98.5%	51	284	1.7
2022	Q3	2022 Q3	480	260000	95.8%	58	342	2
2022	Q4	2022 Q4	362	249950	94.4%	64	318	2.8
2023	Q1	2023 Q1	311	250000	94.7%	85	306	2.6
2023	Q2	2023 Q2	424	260000	95.8%	84	300	1.9
2023	Q3	2023 Q3	381	254000	95.0%	69	348	2.8
2023	Q4	2023 Q4	283	256000	94.1%	80	408	4.5
2024	Q1	2024 Q1	319	257000	94.3%	94	423	3.6
2024	Q2	2024 Q2	405	256000	94.7%	89	403	3.4
2024	Q3	2024 Q3	361	270000	94.8%	94	407	4
2024	Q4	2024 Q4	338	274950	95.4%	97	426	3.9
2025	Q1	2025 Q1	297	267000	94.3%	93	453	4.6
2025	Q2	2025 Q2	381	270000	95.2%	99	484	3.8
2025	Q3	2025 Q3	364	277500	95.3%	89	513	4.7
2025	Q4	2025 Q4	333	265000	93.5%	109	482	4.1
2026	Q1	2026 Q1	317	275000	94.3%	119	491	3.7
2026	Q2	2026 Q2	411	290100	95.3%	96	491	3.1



COCHISE COUNTY HOME SALES DATA (2026)					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
Closed Sales	317	411			
Median Sales Price (\$)	\$275,000	\$290,100			
Sold/List Price (%)	94.3%	95.3%			
Avg. Days on Market	119	96			
Homes for sale	491	491			
Months supply	3.7	3.1			

COCHISE COUNTY HOME SALES DATA (2025)					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
Closed Sales	297	381	364	333	1,375
Median Sales Price (\$)	\$267,000	\$270,000	\$277,500	\$265,000	
Sold/List Price (%)	94.3%	95.2%	95.3%	93.5%	
Avg. Days on Market	93	99	89	109	
Homes for sale	453	484	513	482	
Months supply	4.6	3.8	4.7	4.1	

COCHISE COUNTY HOME SALES DATA (2024)					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
Closed Sales	319	405	361	338	1,423
Median Sales Price (\$)	\$257,000	\$256,000	\$270,000	\$274,950	
Sold/List Price (%)	94.3%	94.7%	94.8%	95.4%	
Avg. Days on Market	94	89	94	97	
Homes for sale	423	403	407	426	
Months supply	3.6	3.4	4.0	3.9	

COCHISE COUNTY HOME SALES DATA (2023)

	<i>1st Quarter</i>	<i>2nd Quarter</i>	<i>3rd Quarter</i>	<i>4th Quarter</i>	<i>Annual</i>
Closed Sales	311	424	381	283	1,399
Median Sales Price (\$)	\$250,000	\$260,000	\$254,000	\$256,000	
Sold/List Price (%)	94.7%	95.8%	95.0%	94.1%	
Avg. Days on Market	85	84	69	80	
Homes for sale	306	300	348	408	
Months supply	2.6	1.9	2.8	4.5	

COCHISE COUNTY HOME SALES DATA (2022)

	<i>1st Quarter</i>	<i>2nd Quarter</i>	<i>3rd Quarter</i>	<i>4th Quarter</i>	<i>Annual</i>
Closed Sales	471	517	480	362	1,830
Median Sales Price (\$)	\$250,000	\$254,000	\$260,000	\$249,950	
Sold/List Price (%)	97.6%	98.5%	95.8%	94.4%	
Avg. Days on Market	58	51	58	64	
Homes for sale	132	284	342	318	
Months supply	0.7	1.7	2.0	2.8	

COCHISE COUNTY HOME SALES DATA (2021)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
Closed Sales	NA	NA	568	539	NA
Median Sales Price (\$)	NA	NA	\$225,000	\$230,000	
Sold/List Price (%)	NA	NA	98.2%	97.4%	
Avg. Days on Market	NA	NA	58	54	
Homes for sale	NA	NA	210	193	
Months supply	NA	NA	1.2	1.1	
<i>NA=Data not available</i>					
<i>Source: Arizona Regional Multiple Listing Service and US Economic Research</i>					

COCHISE COUNTY HOME SALES DATA (2019 and

Closed Sales	<i>DATA NOT AVAILABLE</i>
Median Sales Price (\$)	<i>DATA NOT AVAILABLE</i>
Sold/List Price (%)	<i>DATA NOT AVAILABLE</i>
Avg. Days on Market	<i>DATA NOT AVAILABLE</i>
Homes for sale	<i>DATA NOT AVAILABLE</i>
Months supply	<i>DATA NOT AVAILABLE</i>

HOME SALES DATA (2018)					
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	443	583	530	495	2,051
Median Price (\$)	\$139,000	\$150,900	\$161,500	\$154,000	\$152,500
Sold/List Price (%)	96.3%	96.7%	97.3%	96.1%	96.6%
Avg. Price p/Sq. Ft. (\$)	\$82.98	\$92.45	\$93.84	\$94.27	\$91.19
Foreclosures (% of total sales)	16.0%	10.6%	9.4%	10.5%	11.5%
Avg. Days on Market	130	127	104	111	118
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	302	408	374	333	1,417
Median Price (\$)	\$154,500	\$171,000	\$175,000	\$164,000	\$165,000
Sold/List Price (%)	97.2%	97.9%	98.1%	97.0%	97.6%
Avg. Price p/Sq. Ft. (\$)	\$89.41	\$96.99	\$98.36	\$98.19	\$96.01
Foreclosures (% of total sales)	11.9%	10.5%	8.6%	6.9%	9.5%
Avg. Days on Market	119	122	96	100	109
SOUTHEAST COCHISE COUNTY ²					
Home Sales	40	66	59	59	224
Median Price (\$)	\$91,500	\$108,000	\$125,000	\$138,000	\$119,500
Sold/List Price (%)	95.9%	94.6%	96.7%	92.9%	94.9%
Avg. Price p/Sq. Ft. (\$)	\$73.99	\$94.40	\$98.37	\$101.50	\$93.67
Foreclosures (% of total sales)	32.5%	13.6%	8.5%	10.2%	14.7%
Avg. Days on Market	159	174	155	209	175
NORTHWEST COCHISE COUNTY ³					
Home Sales	52	54	48	55	209
Median Price (\$)	\$101,450	\$131,350	\$139,000	\$155,000	\$137,000
Sold/List Price (%)	94.2%	97.1%	96.5%	97.1%	96.2%
Avg. Price p/Sq. Ft. (\$)	\$75.02	\$84.67	\$77.32	\$86.10	\$80.89
Foreclosures (% of total sales)	25.0%	3.7%	12.5%	20.0%	15.3%
Avg. Days on Market	115	86	67	92	91
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	49	55	49	48	201
Median Price (\$)	\$70,000	\$73,000	\$85,000	\$89,000	\$79,000
Sold/List Price (%)	93.5%	89.6%	92.5%	92.9%	92.0%
Avg. Price p/Sq. Ft. (\$)	\$59.17	\$64.04	\$70.28	\$67.35	\$65.16
Foreclosures (% of total sales)	18.4%	14.5%	14.3%	25.0%	17.9%
Avg. Days on Market	190	147	140	88	142
<i>1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas</i>					
<i>2. Southeast Cochise County includes Bisbee, Douglas, Naco, Pirtleville, McNeal, Elfrida, and surrounding areas</i>					
<i>3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas</i>					
<i>4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas</i>					
NOTE: Includes only homes that were listed on the Southeast Arizona Multiple Listing Service and/or the Tucson MLS and include site-built, manufactured, and mobile homes, as well as townhouses and condominiums.					
Source: Southeast Arizona Multiple Listing Service and US Economic Research					

HOME SALES DATA (2017)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	467	503	477	474	1,921
Median Price (\$)	125,000	138,500	143,000	135,900	135,000
Sold/List Price (%)	95.5	96.5	95.3	95.7	95.8
Avg. Price p/Sq. Ft. (\$)	79.66	83.72	85.45	87.57	84.10
Foreclosures (% of total sales)	17.8	11.5	13.2	14.3	14.2
Avg. Days on Market	138	137	122	134	133
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	306	342	327	332	1,307
Median Price (\$)	140,260	150,000	158,000	159,526	150,000
Sold/List Price (%)	96.8	97.8	96.6	96.7	97.0
Avg. Price p/Sq. Ft. (\$)	81.74	87.15	89.51	89.54	87.07
Foreclosures (% of total sales)	19.3	10.5	12.5	13.3	13.8
Avg. Days on Market	133	126	119	128	126
SOUTHEAST COCHISE COUNTY ²					
Home Sales	68	68	58	50	244
Median Price (\$)	80,000	102,000	96,500	97,000	94,500
Sold/List Price (%)	90.6	93.3	89.5	94.1	91.8
Avg. Price p/Sq. Ft. (\$)	82.62	81.20	77.36	90.53	82.65
Foreclosures (% of total sales)	16.2	8.8	12.1	18.0	13.5
Avg. Days on Market	167	153	155	218	171
NORTHWEST COCHISE COUNTY ³					
Home Sales	51	56	50	43	200
Median Price (\$)	113,000	128,500	127,750	108,000	121,750
Sold/List Price (%)	99.1	96.0	93.8	94.2	95.1
Avg. Price p/Sq. Ft. (\$)	74.18	74.70	82.63	87.92	79.32
Foreclosures (% of total sales)	9.8	17.9	14.0	14.0	14.0
Avg. Days on Market	114	134	79	87	105
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	42	37	42	49	170
Median Price (\$)	89,000	110,000	90,500	108,600	92,250
Sold/List Price (%)	92.6	91.1	95.1	92.0	92.7
Avg. Price p/Sq. Ft. (\$)	66.42	70.24	63.51	71.06	68.09
Foreclosures (% of total sales)	19.0	16.2	19.0	18.4	18.2
Avg. Days on Market	160	213	147	139	162

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Source: Southeast Arizona Multiple Listing Service and US Economic Research

HOME SALES DATA (2016)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	371	463	483	409	1,726
Median Price (\$)	121,000	125,000	133,000	122,000	125,000
Sold/List Price (%)	95.8	95.4	95.5	95.7	95.6
Avg. Price p/Sq. Ft. (\$)	76.04	79.42	78.50	77.28	77.93
Foreclosures (% of total sales)	21.0	14.0	17.6	14.7	16.7
Avg. Days on Market	140	148	147	128	141
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	241	285	331	268	1,125
Median Price (\$)	138,500	138,500	155,000	130,000	140,000
Sold/List Price (%)	97.2	96.9	96.8	96.7	96.9
Avg. Price p/Sq. Ft. (\$)	78.38	83.35	84.67	80.16	81.91
Foreclosures (% of total sales)	23.7	14.7	19.6	16.0	18.4
Avg. Days on Market	146	133	134	122	134
SOUTHEAST COCHISE COUNTY ²					
Home Sales	58	86	75	49	268
Median Price (\$)	75,250	115,250	81,000	89,000	90,000
Sold/List Price (%)	93.2	95.0	92.7	94.0	93.8
Avg. Price p/Sq. Ft. (\$)	62.78	79.25	65.50	71.74	70.50
Foreclosures (% of total sales)	20.7	15.1	17.3	10.2	16.0
Avg. Days on Market	152	195	200	124	174
NORTHWEST COCHISE COUNTY ³					
Home Sales	38	53	39	46	176
Median Price (\$)	141,250	119,500	125,000	114,500	122,000
Sold/List Price (%)	94.7	91.0	97.0	95.0	94.2
Avg. Price p/Sq. Ft. (\$)	87.88	67.73	69.73	78.50	75.34
Foreclosures (% of total sales)	10.5	9.4	10.3	15.2	11.4
Avg. Days on Market	101	118	112	110	111
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	34	39	38	46	157
Median Price (\$)	90,950	74,900	84,500	81,500	83,000
Sold/List Price (%)	91.6	91.0	88.9	92.2	91.0
Avg. Price p/Sq. Ft. (\$)	68.91	67.01	59.05	65.17	64.96
Foreclosures (% of total sales)	14.7	12.8	7.9	10.9	11.5
Avg. Days on Market	120	198	195	187	177

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Source: Southeast Arizona Multiple Listing Service and US Economic Research

HOME SALES DATA (2015)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	351	422	427	366	1,566
Median Price (\$)	116,200	124,050	125,000	130,000	123,500
Sold/List Price (%)	94.4	94.5	95.4	94.1	94.7
Avg. Price p/Sq. Ft. (\$)	72.99	74.60	75.99	78.11	75.44
Foreclosures (% of total sales)	26.2	16.1	15.7	19.9	19.2
Avg. Days on Market	172	152	141	143	152
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	240	285	275	235	1,035
Median Price (\$)	123,500	135,000	141,225	144,001	137,500
Sold/List Price (%)	95.2	95.9	96.8	95.6	95.9
Avg. Price p/Sq. Ft. (\$)	73.48	79.86	81.23	82.70	79.38
Foreclosures (% of total sales)	26.7	16.5	16.4	17.0	18.9
Avg. Days on Market	170	153	140	146	152
SOUTHEAST COCHISE COUNTY ²					
Home Sales	39	61	60	59	219
Median Price (\$)	88,750	84,000	88,250	97,850	89,000
Sold/List Price (%)	95.0	91.3	91.4	89.0	91.8
Avg. Price p/Sq. Ft. (\$)	69.32	63.29	65.97	75.00	68.14
Foreclosures (% of total sales)	28.2	14.8	16.7	28.8	21.5
Avg. Days on Market	221	182	182	157	183
NORTHWEST COCHISE COUNTY ³					
Home Sales	37	44	55	41	177
Median Price (\$)	125,000	95,500	115,000	95,000	105,000
Sold/List Price (%)	93.9	95.0	94.8	94.6	94.6
Avg. Price p/Sq. Ft. (\$)	92.40	64.91	70.12	69.17	73.26
Foreclosures (% of total sales)	24.3	15.9	16.4	22.0	19.2
Avg. Days on Market	109	130	87	107	107
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	35	32	37	31	135
Median Price (\$)	75,000	96,250	82,000	58,600	76,000
Sold/List Price (%)	88.2	87.6	92.3	92.3	90.1
Avg. Price p/Sq. Ft. (\$)	52.97	62.81	62.30	60.94	59.69
Foreclosures (% of total sales)	22.9	15.6	8.1	22.6	17.0
Avg. Days on Market	198	119	170	140	158

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

HOME SALES DATA (2014)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	338	374	373	324	1,409
Median Price (\$)	113,500	125,000	119,000	114,900	118,000
Sold/List Price (%)	95.2	94.1	95.0	94.3	94.6
Avg. Price p/Sq. Ft. (\$)	70.74	74.11	72.27	73.28	72.63
Foreclosures (% of total sales)	31.1	22.5	27.6	21.6	25.5
Avg. Days on Market	145	154	146	159	151
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	222	253	228	219	922
Median Price (\$)	125,000	139,000	145,000	126,138	133,500
Sold/List Price (%)	97.4	95.2	96.5	95.0	96.0
Avg. Price p/Sq. Ft. (\$)	74.70	78.77	80.84	77.07	77.90
Foreclosures (% of total sales)	31.1	24.5	27.2	21.0	25.9
Avg. Days on Market	148	149	147	147	148
SOUTHEAST COCHISE COUNTY ²					
Home Sales	51	45	53	44	193
Median Price (\$)	95,000	94,500	78,700	93,000	90,000
Sold/List Price (%)	91.4	91.8	92.2	92.7	92.0
Avg. Price p/Sq. Ft. (\$)	65.56	69.14	62.32	68.27	66.12
Foreclosures (% of total sales)	21.6	11.1	24.5	20.5	19.7
Avg. Days on Market	173	196	169	206	185
NORTHWEST COCHISE COUNTY ³					
Home Sales	32	37	42	32	143
Median Price (\$)	68,350	72,900	86,250	117,950	85,000
Sold/List Price (%)	93.7	91.4	94.0	94.4	93.4
Avg. Price p/Sq. Ft. (\$)	53.29	64.88	62.65	74.74	63.62
Foreclosures (% of total sales)	46.9	18.9	26.2	25.0	28.7
Avg. Days on Market	88	125	121	113	113
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	33	39	50	29	151
Median Price (\$)	78,000	72,500	73,450	68,000	72,500
Sold/List Price (%)	87.7	92.2	92.0	91.7	91.0
Avg. Price p/Sq. Ft. (\$)	69.42	58.50	52.12	51.94	57.51
Foreclosures (% of total sales)	30.3	25.6	34.0	24.1	29.1
Avg. Days on Market	136	166	141	230	163

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

HOME SALES DATA (2013)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	314	361	368	385	1,428
Median Price (\$)	115,000	137,500	124,200	117,000	120,800
Sold/List Price (%)	93.0	95.3	93.7	94.7	94.2
Avg. Price p/Sq. Ft. (\$)	72.76	77.96	74.39	74.69	75.01
Foreclosures (% of total sales)	34.1	29.9	27.2	26.8	29.3
Avg. Days on Market	180	142	157	147	156
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	186	250	248	244	928
Median Price (\$)	143,550	150,000	145,750	141,000	145,625
Sold/List Price (%)	94.4	96.6	95.2	95.9	95.6
Avg. Price p/Sq. Ft. (\$)	81.19	85.45	80.16	81.19	82.06
Foreclosures (% of total sales)	31.7	27.2	26.2	26.6	27.8
Avg. Days on Market	153	147	152	150	150
SOUTHEAST COCHISE COUNTY ²					
Home Sales	63	47	57	64	231
Median Price (\$)	70,144	88,000	85,000	87,000	84,000
Sold/List Price (%)	90.2	92.2	92.6	92.9	91.9
Avg. Price p/Sq. Ft. (\$)	60.98	67.13	62.79	68.97	64.86
Foreclosures (% of total sales)	34.9	31.9	28.1	26.6	30.3
Avg. Days on Market	290	130	203	159	200
NORTHWEST COCHISE COUNTY ³					
Home Sales	40	34	33	41	148
Median Price (\$)	107,250	86,500	105,000	72,100	92,250
Sold/List Price (%)	95.8	93.5	91.8	94.1	93.9
Avg. Price p/Sq. Ft. (\$)	64.05	59.55	63.26	57.37	60.99
Foreclosures (% of total sales)	47.5	35.3	33.3	39.0	39.2
Avg. Days on Market	116	160	89	100	116
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	25	30	30	36	121
Median Price (\$)	75,000	75,000	74,750	102,500	80,000
Sold/List Price (%)	85.6	91.1	85.7	90.6	88.5
Avg. Price p/Sq. Ft. (\$)	53.69	52.87	60.53	60.51	57.21
Foreclosures (% of total sales)	28.0	43.3	23.3	13.9	26.4
Avg. Days on Market	204	99	184	159	160

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

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3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

HOME SALES DATA (2012)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	308	298	312	368	1,286
Median Price (\$)	119,000	134,450	135,000	130,000	129,450
Sold/List Price (%)	92.9	93.8	94.0	92.7	93.3
Avg. Price p/Sq. Ft. (\$)	72.90	81.51	78.97	78.13	77.86
Foreclosures (% of total sales)	31.2	30.9	26.3	28.3	29.1
Avg. Days on Market	158	157	166	172	163
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	194	198	222	246	860
Median Price (\$)	133,951	150,000	162,975	161,755	152,500
Sold/List Price (%)	94.6	95.0	95.1	95.0	95.0
Avg. Price p/Sq. Ft. (\$)	79.77	86.09	87.20	86.08	84.94
Foreclosures (% of total sales)	29.4	31.3	21.2	24.4	26.2
Avg. Days on Market	163	164	169	176	169
SOUTHEAST COCHISE COUNTY ²					
Home Sales	50	45	34	52	181
Median Price (\$)	74,500	86,000	105,050	77,500	85,000
Sold/List Price (%)	92.7	93.7	97.0	89.7	92.8
Avg. Price p/Sq. Ft. (\$)	65.61	71.08	67.33	59.39	65.45
Foreclosures (% of total sales)	34.0	31.1	35.3	32.7	33.3
Avg. Days on Market	170	173	186	167	173
NORTHWEST COCHISE COUNTY ³					
Home Sales	34	28	31	29	122
Median Price (\$)	69,000	95,650	67,500	125,000	88,250
Sold/List Price (%)	90.2	95.2	90.5	88.7	91.1
Avg. Price p/Sq. Ft. (\$)	56.03	72.69	52.24	71.61	62.59
Foreclosures (% of total sales)	35.3	35.7	51.6	34.5	39.3
Avg. Days on Market	122	107	116	122	117
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	30	27	25	41	123
Median Price (\$)	77,000	46,000	88,000	78,000	76,000
Sold/List Price (%)	85.9	83.4	83.9	85.8	84.9
Avg. Price p/Sq. Ft. (\$)	60.18	74.19	55.79	52.26	61.75
Foreclosures (% of total sales)	33.3	22.2	28.0	41.5	32.5
Avg. Days on Market	140	130	168	185	158

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HOME SALES DATA (2011)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Annual
COCHISE COUNTY					
Home Sales	267	290	330	319	1,206
Median Price (\$)	145,000	149,500	137,250	138,000	142,125
Sold/List Price (%)	92.4	94.7	94.7	94.8	94.3
Avg. Price p/Sq. Ft. (\$)	84.47	88.40	87.11	74.73	83.05
Foreclosures (% of total sales)	33.3	31.8	32.1	31.7	32.3
Avg. Days on Market	158	153	152	161	157
SOUTHWEST COCHISE COUNTY ¹					
Home Sales	193	208	223	231	855
Median Price (\$)	157,500	165,000	175,000	165,000	165,000
Sold/List Price (%)	93.8	96.1	95.5	95.6	95.3
Avg. Price p/Sq. Ft. (\$)	90.97	94.89	99.08	82.55	90.80
Foreclosures (% of total sales)	32.1	27.4	25.6	27.7	28.1
Avg. Days on Market	157	162	155	162	160
SOUTHEAST COCHISE COUNTY ²					
Home Sales	37	40	58	49	184
Median Price (\$)	67,000	97,250	75,000	89,000	80,000
Sold/List Price (%)	87.3	88.9	93.0	92.2	91.2
Avg. Price p/Sq. Ft. (\$)	60.92	69.03	57.45	54.62	60.81
Foreclosures (% of total sales)	40.5	47.5	46.6	36.7	42.9
Avg. Days on Market	196	160	157	194	176
NORTHWEST COCHISE COUNTY ³					
Home Sales	20	24	32	22	98
Median Price (\$)	134,500	100,450	102,500	89,950	105,500
Sold/List Price (%)	95.1	96.7	94.1	95.8	95.3
Avg. Price p/Sq. Ft. (\$)	75.79	67.64	67.52	56.88	66.95
Foreclosures (% of total sales)	45.0	50.0	53.1	59.1	52.0
Avg. Days on Market	108	103	148	137	127
NORTHEAST COCHISE COUNTY ⁴					
Home Sales	17	18	17	17	69
Median Price (\$)	125,000	128,500	85,000	94,000	96,669
Sold/List Price (%)	83.5	87.8	90.5	90.2	88.4
Avg. Price p/Sq. Ft. (\$)	70.85	84.50	68.79	51.34	68.69
Foreclosures (% of total sales)	17.6	22.2	29.4	35.3	26.5
Avg. Days on Market	144	98	97	90	106

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HOME SALES DATA (2010)

Annual

COCHISE COUNTY

Home Sales	1,247
Median Price (\$)	157,000
Sold/List Price (%)	94.1
Avg. Price p/Sq. Ft. (\$)	92.60
Foreclosures (% of total sales)	26.3
Avg. Days on Market	145

SOUTHWEST COCHISE COUNTY ¹

Home Sales	894
Median Price (\$)	181,750
Sold/List Price (%)	95.3
Avg. Price p/Sq. Ft. (\$)	100.60
Foreclosures (% of total sales)	22.8
Avg. Days on Market	137

SOUTHEAST COCHISE COUNTY ²

Home Sales	186
Median Price (\$)	90,000
Sold/List Price (%)	89.7
Avg. Price p/Sq. Ft. (\$)	70.31
Foreclosures (% of total sales)	32.8
Avg. Days on Market	186

NORTHWEST COCHISE COUNTY ³

Home Sales	110
Median Price (\$)	125,000
Sold/List Price (%)	93.9
Avg. Price p/Sq. Ft. (\$)	80.99
Foreclosures (% of total sales)	45.5
Avg. Days on Market	137

NORTHEAST COCHISE COUNTY ⁴

Home Sales	57
Median Price (\$)	89,000
Sold/List Price (%)	89.6
Avg. Price p/Sq. Ft. (\$)	61.90
Foreclosures (% of total sales)	23.2
Avg. Days on Market	149

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HOME SALES DATA (2009)

Annual

COCHISE COUNTY

Home Sales	1,197
Median Price (\$)	176,000
Sold/List Price (%)	95.4
Avg. Price p/Sq. Ft. (\$)	103.43
Foreclosures (% of total sales)	15.5
Avg. Days on Market	146

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research