## Major Industry Sales (Current Month & YTD Analysis)

| | August 2026 | August 2025 | Year-over-year Growth | Year-over-year Inflation-adjusted Growth | Year-to-date 2026 | Year-to-date 2025 | Year-to-date Growth | Year-to-date Inflation-adjusted Growth |
|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | |
| Retail | $8,785,037,853 | $8,334,011,433 | 5.4% | 1.9% | $70,981,354,307 | $69,199,433,467 | 2.6% | -0.7% |
| Restaurant & Bar | $1,839,487,583 | $1,780,609,100 | 3.3% | -0.1% | $16,219,107,545 | $15,478,640,416 | 4.8% | 1.4% |
| Hotel/Motel | $301,887,334 | $302,306,211 | -0.1% | -3.4% | $3,963,886,590 | $3,732,305,321 | 6.2% | 2.8% |
| Remote Seller Sales | $1,528,973,083 | $1,431,875,519 | 6.8% | 3.3% | $12,106,046,619 | $10,518,831,111 | 15.1% | 11.4% |
| **Cochise County** | | | | | | | | |
| Retail | $93,472,938 | $93,886,010 | -0.4% | -3.7% | $781,534,928 | $786,398,834 | -0.6% | -3.8% |
| Restaurant & Bar | $19,151,124 | $18,624,711 | 2.8% | -0.6% | $156,925,535 | $150,297,828 | 4.4% | 1.1% |
| Hotel/Motel | $3,848,485 | $3,493,815 | 10.2% | 6.5% | $37,150,940 | $35,236,740 | 5.4% | 2.1% |
| Remote Seller Sales | $21,890,491 | $21,475,515 | 1.9% | -1.4% | $181,571,045 | $159,337,191 | 14.0% | 10.3% |
| **Benson** | | | | | | | | |
| Retail | $6,603,970 | $6,774,337 | -2.5% | -5.7% | $56,220,897 | $57,016,943 | -1.4% | -4.5% |
| Restaurant & Bar | $1,532,068 | $1,549,332 | -1.1% | -4.4% | $12,722,058 | $13,791,247 | -7.8% | -10.7% |
| Hotel/Motel | $179,943 | $131,763 | 36.6% | 32.1% | $2,161,179 | $2,280,281 | -5.2% | -8.3% |
| **Bisbee** | | | | | | | | |
| Retail | $3,085,311 | $2,876,400 | 7.3% | 3.7% | $25,872,392 | $25,864,662 | 0.0% | -3.2% |
| Restaurant & Bar | $1,358,455 | $1,296,784 | 4.8% | 1.3% | $10,980,744 | $10,202,910 | 7.6% | 4.2% |
| Hotel/Motel | $433,057 | $278,587 | 55.4% | 50.3% | $4,292,495 | $3,857,588 | 11.3% | 7.7% |
| **Douglas** | | | | | | | | |
| Retail | $10,710,532 | $9,870,448 | 8.5% | 4.9% | $87,390,092 | $79,993,868 | 9.2% | 5.8% |
| Restaurant & Bar | $2,679,234 | $2,047,763 | 30.8% | 26.5% | $17,320,196 | $15,207,109 | 13.9% | 10.3% |
| **Huachuca City** | | | | | | | | |
| Retail | $1,033,518 | $731,491 | 41.3% | 36.6% | $5,883,494 | $6,201,599 | -5.1% | -8.2% |
| **Sierra Vista** | | | | | | | | |
| Retail | $53,998,084 | $53,968,415 | 0.1% | -3.2% | $439,204,633 | $442,867,317 | -0.8% | -4.0% |
| Restaurant & Bar | $10,890,688 | $10,677,533 | 2.0% | -1.4% | $89,262,322 | $84,460,672 | 5.7% | 2.3% |
| Hotel/Motel | $1,685,019 | $2,102,231 | -19.8% | -22.5% | $15,559,734 | $16,517,507 | -5.8% | -8.8% |
| **Tombstone** | | | | | | | | |
| Retail | $1,123,346 | $1,129,465 | -0.5% | -3.8% | $11,862,669 | $12,480,889 | -5.0% | -8.0% |
| Restaurant & Bar | $558,531 | $640,592 | -12.8% | -15.7% | $6,690,232 | $6,892,743 | -2.9% | -6.0% |
| Hotel/Motel | $224,007 | $289,580 | -22.6% | -25.2% | $3,670,183 | $3,719,317 | -1.3% | -4.5% |
| **Willcox** | | | | | | | | |
| Retail | $4,458,909 | $4,319,121 | 3.2% | -0.2% | $39,880,911 | $38,344,564 | 4.0% | 0.7% |
| Restaurant & Bar | $1,103,776 | $1,233,308 | -10.5% | -13.4% | $9,997,333 | $10,585,336 | -5.6% | -8.6% |
| Hotel/Motel | $455,264 | $473,931 | -3.9% | -7.1% | $4,825,965 | $4,872,198 | -0.9% | -4.1% |

Note. Inflation adjustments made using CPI-U. Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more.
**Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

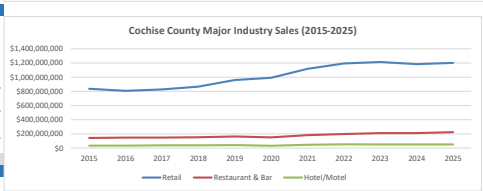
# Major Industry Sales Summary (2015-2025)

## Arizona Statewide Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel | Remote Seller Sales |
|---|---|---|---|---|
| 2015 | $61,158,150,946 | $12,305,620,629 | $2,783,766,610 | |
| 2016 | $62,972,869,859 | $13,233,835,062 | $2,924,360,543 | |
| 2017 | $65,526,160,925 | $14,036,637,542 | $3,195,887,706 | |
| 2018 | $70,078,938,054 | $14,794,735,607 | $3,517,953,786 | |
| 2019 | $74,404,867,837 | $15,882,501,403 | $3,848,915,761 | |
| 2020 | $79,107,877,829 | $13,443,363,823 | $2,623,000,122 | |
| 2021 | $94,783,217,359 | $18,024,942,166 | $4,106,697,866 | $9,690,206,385 |
| 2022 | $101,138,637,932 | $20,857,091,966 | $5,208,755,067 | $11,590,067,480 |
| 2023 | $103,390,232,666 | $22,058,853,892 | $5,546,376,088 | $12,957,083,554 |
| 2024 | $103,453,200,746 | $22,503,629,979 | $5,613,312,268 | $14,449,323,495 |
| 2025 | $106,330,957,020 | $23,292,074,282 | $5,524,451,140 | $16,614,583,349 |

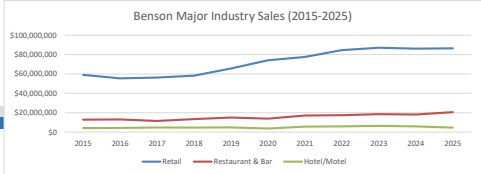
## Cochise County Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel | Remote Seller Sales |
|---|---|---|---|---|
| 2015 | $836,291,935 | $142,027,235 | $33,885,154 | |
| 2016 | $807,386,078 | $147,076,559 | $34,265,272 | |
| 2017 | $826,645,634 | $148,098,312 | $38,658,554 | |
| 2018 | $866,757,079 | $152,158,042 | $37,807,498 | |
| 2019 | $959,500,715 | $163,922,387 | $42,099,761 | |
| 2020 | $991,132,357 | $150,491,759 | $31,897,452 | |
| 2021 | $1,117,605,070 | $181,954,287 | $46,097,810 | $157,440,347 |
| 2022 | $1,193,226,621 | $197,746,200 | $52,280,328 | $174,629,051 |
| 2023 | $1,214,408,327 | $210,137,134 | $51,631,376 | $195,702,897 |
| 2024 | $1,183,542,667 | $210,348,103 | $51,506,361 | $217,278,411 |
| 2025 | $1,200,817,860 | $224,372,462 | $51,407,459 | $251,054,614 |



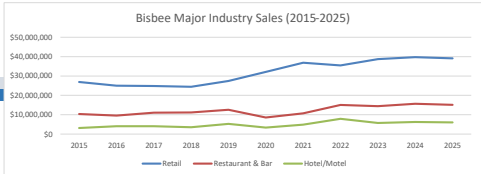

## Benson Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel |
|---|---|---|---|
| 2015 | $59,061,823 | $12,843,179 | $4,148,184 |
| 2016 | $55,483,248 | $13,043,932 | $4,270,951 |
| 2017 | $56,277,612 | $11,514,740 | $4,743,768 |
| 2018 | $58,252,883 | $13,461,882 | $4,594,431 |
| 2019 | $65,631,584 | $15,091,360 | $4,822,187 |
| 2020 | $74,139,569 | $13,839,138 | $3,702,054 |
| 2021 | $77,553,225 | $17,134,953 | $5,692,579 |
| 2022 | $84,631,359 | $17,480,207 | $5,898,583 |
| 2023 | $87,061,565 | $18,521,033 | $6,443,851 |
| 2024 | $86,156,974 | $18,164,486 | $5,889,508 |
| 2025 | $86,485,391 | $20,625,085 | $4,626,658 |




## Bisbee Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel |
|---|---|---|---|
| 2015 | $26,904,255 | $10,364,477 | $3,138,371 |
| 2016 | $25,024,939 | $9,575,188 | $4,074,844 |
| 2017 | $24,842,293 | $11,085,402 | $4,076,933 |
| 2018 | $24,431,237 | $11,189,737 | $3,547,171 |
| 2019 | $27,449,517 | $12,583,341 | $5,276,295 |
| 2020 | $32,118,579 | $8,565,277 | $3,352,906 |
| 2021 | $36,864,207 | $10,725,900 | $4,894,899 |
| 2022 | $35,478,930 | $15,062,463 | $7,887,013 |
| 2023 | $38,697,218 | $14,400,604 | $5,745,558 |
| 2024 | $39,731,957 | $15,664,077 | $6,275,363 |
| 2025 | $39,126,140 | $15,081,744 | $6,005,373 |

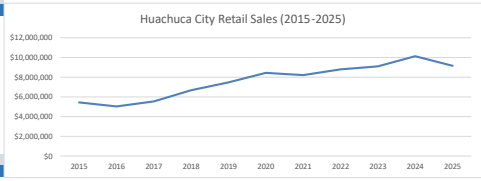



## Douglas Annual Totals

| Year | Retail | Restaurant & Bar |
|---|---|---|
| 2017 | $89,586,181 | $13,553,878 |
| 2018 | $90,459,283 | $13,915,035 |
| 2019 | $96,255,885 | $15,089,971 |
| 2020 | $98,121,671 | $15,137,463 |
| 2021 | $109,044,098 | $16,674,864 |
| 2022 | $117,964,314 | $18,745,795 |
| 2023 | $128,016,823 | $22,795,060 |
| 2024 | $125,279,256 | $22,228,173 |
| 2025 | $129,113,048 | $23,126,473 |

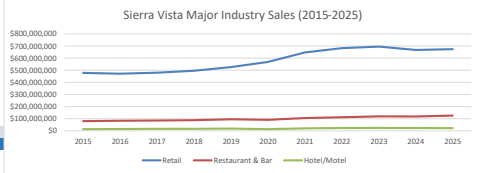
## Huachuca City Annual Totals

| Year | Retail |
|---|---|
| 2015 | $5,433,485 |
| 2016 | $5,032,420 |
| 2017 | $5,542,001 |
| 2018 | $6,677,156 |
| 2019 | $7,472,678 |
| 2020 | $8,439,235 |
| 2021 | $8,212,872 |
| 2022 | $8,789,377 |
| 2023 | $9,095,031 |
| 2024 | $10,126,507 |
| 2025 | $9,156,451 |



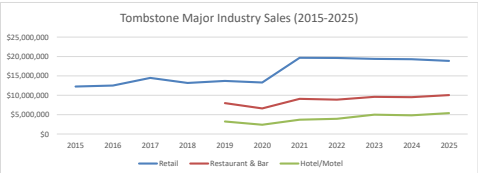

## Sierra Vista Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel |
|---|---|---|---|
| 2015 | $477,990,051 | $79,820,247 | $14,267,992 |
| 2016 | $471,397,469 | $83,002,346 | $15,158,422 |
| 2017 | $479,374,439 | $85,547,578 | $16,503,721 |
| 2018 | $495,776,337 | $87,706,928 | $16,356,958 |
| 2019 | $525,798,355 | $94,990,020 | $18,402,922 |
| 2020 | $568,506,425 | $90,232,282 | $13,808,575 |
| 2021 | $646,690,679 | $105,560,883 | $20,494,816 |
| 2022 | $682,521,751 | $111,527,077 | $23,559,651 |
| 2023 | $695,077,777 | $119,032,177 | $24,249,546 |
| 2024 | $667,716,603 | $118,454,515 | $22,836,569 |
| 2025 | $674,232,600 | $125,784,174 | $22,199,180 |



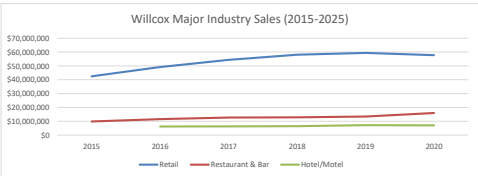

## Tombstone Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel |
|---|---|---|---|
| 2015 | $12,248,236 | | |
| 2016 | $12,497,695 | | |
| 2017 | $14,469,358 | | |
| 2018 | $13,168,524 | | |
| 2019 | $13,684,511 | $7,963,643 | $3,225,032 |
| 2020 | $13,276,837 | $6,602,725 | $2,396,739 |
| 2021 | $19,662,252 | $9,060,260 | $3,703,073 |
| 2022 | $19,604,694 | $8,875,083 | $3,929,224 |
| 2023 | $19,377,948 | $9,580,125 | $4,984,455 |
| 2024 | $19,282,274 | $9,509,630 | $4,817,667 |
| 2025 | $18,866,456 | $10,045,734 | $5,395,481 |




## Willcox Annual Totals

| Year | Retail | Restaurant & Bar | Hotel/Motel |
|---|---|---|---|
| 2015 | $38,211,374 | $7,203,391 | |
| 2016 | $35,073,923 | $7,783,707 | |
| 2017 | $36,521,906 | $8,223,159 | |
| 2018 | $36,217,532 | $8,243,679 | |
| 2019 | $38,479,951 | $9,390,182 | |
| 2020 | $42,467,672 | $9,854,494 | |
| 2021 | $49,177,175 | $11,520,282 | $6,221,054 |
| 2022 | $54,377,790 | $12,713,771 | $6,342,747 |
| 2023 | $58,084,860 | $12,892,658 | $6,454,350 |
| 2024 | $59,385,660 | $13,423,594 | $7,194,452 |
| 2025 | $57,784,236 | $15,965,597 | $7,036,636 |



| MAJOR INDUSTRY SALES (2026) | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | *January* | *February* | *March* | *April* | *May* | *June* | *July* | *August* | *September* | *October* | *November* | *December* | *Total* |
| **Arizona** | | | | | | | | | | | | | |
| Retail | $8,435,998,556 | $8,322,696,730 | $9,677,844,068 | $8,382,466,561 | $9,021,968,963 | $9,547,326,680 | $8,808,014,896 | $8,785,037,853 | | | | | $70,981,354,307 |
| Restaurant & Bar | $1,988,852,915 | $2,097,549,698 | $2,272,102,800 | $2,141,105,155 | $2,125,566,990 | $1,953,124,353 | $1,801,318,052 | $1,839,487,583 | | | | | $16,219,107,545 |
| Hotel/Motel | $526,971,165 | $679,279,380 | $753,687,030 | $551,622,831 | $457,967,751 | $382,106,068 | $310,365,031 | $301,887,334 | | | | | $3,963,886,590 |
| Remote Seller Sales* | $1,415,495,276 | $1,370,976,203 | $1,605,337,583 | $1,511,978,429 | $1,536,352,169 | $1,572,447,398 | $1,564,486,478 | $1,528,973,083 | | | | | $12,106,046,619 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $89,638,343 | $95,804,434 | $112,259,486 | $86,828,722 | $100,637,691 | $104,756,070 | $98,137,244 | $93,472,938 | | | | | $781,534,928 |
| Restaurant & Bar | $18,479,313 | $18,433,551 | $21,920,276 | $20,311,472 | $21,513,613 | $19,126,171 | $17,990,016 | $19,151,124 | | | | | $156,925,535 |
| Hotel/Motel | $3,989,835 | $5,100,436 | $5,592,818 | $4,978,829 | $4,899,014 | $4,706,691 | $4,034,832 | $3,848,485 | | | | | $37,150,940 |
| Remote Seller Sales* | $20,342,807 | $21,673,818 | $23,780,173 | $22,632,798 | $23,214,815 | $24,139,070 | $23,897,073 | $21,890,491 | | | | | $181,571,045 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $6,766,500 | $7,420,730 | $7,631,909 | $6,302,737 | $7,305,495 | $7,194,998 | $6,994,558 | $6,603,970 | | | | | $56,220,897 |
| Restaurant & Bar | $1,438,768 | $1,625,328 | $2,004,998 | $1,521,229 | $1,886,815 | $1,337,645 | $1,375,208 | $1,532,068 | | | | | $12,722,058 |
| Hotel/Motel | $290,894 | $395,656 | $236,531 | $300,975 | $355,979 | $227,262 | $173,940 | $179,943 | | | | | $2,161,179 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $3,271,833 | $2,999,184 | $3,592,803 | $2,575,920 | $3,327,481 | $3,927,307 | $3,092,551 | $3,085,311 | | | | | $25,872,392 |
| Restaurant & Bar | $1,520,425 | $1,263,198 | $1,688,075 | $1,442,025 | $1,453,812 | $1,268,951 | $985,802 | $1,358,455 | | | | | $10,980,744 |
| Hotel/Motel | $551,621 | $598,761 | $858,405 | $509,536 | $410,201 | $577,080 | $353,834 | $433,057 | | | | | $4,292,495 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $9,668,498 | $9,993,498 | $11,702,197 | $10,097,538 | $12,320,630 | $11,356,243 | $11,540,956 | $10,710,532 | | | | | $87,390,092 |
| Restaurant & Bar | $1,861,624 | $1,980,511 | $2,028,218 | $2,496,208 | $2,082,613 | $2,085,428 | $2,106,360 | $2,679,234 | | | | | $17,320,196 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $908,341 | $725,532 | $712,124 | $425,091 | $631,845 | $713,422 | $733,622 | $1,033,518 | | | | | $5,883,494 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $50,783,324 | $51,768,303 | $60,498,325 | $50,668,202 | $57,418,111 | $57,544,257 | $56,526,026 | $53,998,084 | | | | | $439,204,633 |
| Restaurant & Bar | $10,335,949 | $10,615,151 | $11,498,033 | $11,778,744 | $12,464,574 | $11,110,088 | $10,569,095 | $10,890,688 | | | | | $89,262,322 |
| Lodging/Extended Stay | $1,333,048 | $2,284,043 | $2,111,563 | $2,060,504 | $2,183,545 | $2,000,065 | $1,901,946 | $1,685,019 | | | | | $15,559,734 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,497,694 | $1,573,035 | $2,163,955 | $1,471,638 | $1,479,862 | $1,486,312 | $1,066,827 | $1,123,346 | | | | | $11,862,669 |
| Restaurant & Bar | $860,790 | $974,376 | $1,215,195 | $972,468 | $787,606 | $687,298 | $633,967 | $558,531 | | | | | $6,690,232 |
| Hotel/Motel | $437,795 | $529,671 | $768,564 | $524,132 | $442,965 | $436,027 | $307,022 | $224,007 | | | | | $3,670,183 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $4,623,046 | $5,510,046 | $6,057,299 | $4,525,598 | $4,451,886 | $5,477,130 | $4,776,997 | $4,458,909 | | | | | $39,880,911 |
| Restaurant & Bar | $1,012,241 | $1,093,492 | $1,649,187 | $1,353,631 | $1,253,323 | $1,298,935 | $1,232,748 | $1,103,776 | | | | | $9,997,333 |
| Hotel/Motel | $600,563 | $602,795 | $542,137 | $817,604 | $678,818 | $676,767 | $452,016 | $455,264 | | | | | $4,825,965 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2025)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $8,353,980,678 | $7,976,567,507 | $9,406,481,986 | $8,807,083,976 | $8,822,190,095 | $8,871,565,740 | $8,627,552,052 | $8,334,011,433 | $8,443,034,447 | $8,549,893,953 | $8,855,124,275 | $11,283,470,878 | $106,330,957,020 |
| Restaurant & Bar | $1,858,217,771 | $1,971,738,332 | $2,260,881,806 | $2,007,872,674 | $2,007,014,748 | $1,863,625,518 | $1,728,680,466 | $1,780,609,100 | $1,848,618,655 | $1,921,148,928 | $1,972,271,029 | $2,071,395,254 | $23,292,074,282 |
| Hotel/Motel | $494,248,677 | $607,727,940 | $700,474,571 | $538,908,330 | $428,744,655 | $347,761,924 | $312,133,013 | $302,306,211 | $370,618,980 | $509,169,087 | $471,362,443 | $440,995,309 | $5,524,451,140 |
| Remote Seller Sales* | $1,262,869,807 | $1,186,141,682 | $1,335,248,725 | $1,338,223,746 | $1,293,911,705 | $1,300,544,092 | $1,370,015,835 | $1,431,875,519 | $1,260,825,731 | $1,419,138,987 | $1,555,235,792 | $1,860,551,728 | $16,614,583,349 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $90,857,707 | $92,054,762 | $108,165,269 | $101,168,871 | $98,294,527 | $103,544,658 | $98,427,030 | $93,886,010 | $95,610,705 | $93,467,442 | $98,507,976 | $126,832,903 | $1,200,817,860 |
| Restaurant & Bar | $17,474,175 | $17,023,423 | $22,350,823 | $19,498,945 | $18,819,293 | $18,819,640 | $17,686,818 | $18,624,711 | $17,546,078 | $18,468,564 | $18,001,502 | $20,058,490 | $224,372,462 |
| Hotel/Motel | $4,156,031 | $4,614,219 | $6,200,648 | $4,798,563 | $4,569,753 | $3,938,996 | $3,464,715 | $3,493,815 | $3,403,193 | $4,115,377 | $3,268,866 | $5,383,283 | $51,407,459 |
| Remote Seller Sales* | $18,357,586 | $17,490,110 | $20,256,370 | $20,269,280 | $19,877,797 | $21,414,329 | $20,196,204 | $21,475,515 | $19,454,079 | $20,934,394 | $23,324,352 | $28,004,598 | $251,054,614 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $7,064,840 | $7,269,586 | $7,693,793 | $7,067,582 | $7,134,489 | $7,260,817 | $6,751,498 | $6,774,337 | $6,922,268 | $6,713,324 | $7,113,093 | $8,719,763 | $86,485,391 |
| Restaurant & Bar | $1,601,894 | $1,598,439 | $2,281,719 | $2,019,998 | $1,732,403 | $1,487,774 | $1,519,689 | $1,549,332 | $1,668,537 | $1,565,412 | $1,707,034 | $1,892,854 | $20,625,085 |
| Hotel/Motel | $354,678 | $344,213 | $461,571 | $299,946 | $257,327 | $256,901 | $173,884 | $131,763 | $255,646 | $288,678 | $206,698 | $1,595,356 | $4,626,658 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $3,015,169 | $3,225,479 | $4,147,128 | $3,261,753 | $3,131,489 | $3,386,314 | $2,820,930 | $2,876,400 | $2,845,756 | $3,006,241 | $3,184,158 | $4,225,324 | $39,126,140 |
| Restaurant & Bar | $1,042,832 | $956,549 | $1,973,761 | $1,350,970 | $1,130,454 | $1,402,079 | $1,049,482 | $1,296,784 | $945,390 | $1,430,874 | $1,193,189 | $1,309,381 | $15,081,744 |
| Hotel/Motel | $460,596 | $497,320 | $836,127 | $467,119 | $412,257 | $555,635 | $349,947 | $278,587 | $399,364 | $612,795 | $370,012 | $765,614 | $6,005,373 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $8,652,208 | $8,595,370 | $10,353,166 | $11,152,438 | $11,253,614 | $10,103,992 | $10,012,633 | $9,870,448 | $9,584,682 | $10,792,880 | $12,301,929 | $16,439,688 | $129,113,048 |
| Restaurant & Bar | $1,948,739 | $1,733,643 | $1,938,917 | $1,766,769 | $1,984,666 | $1,858,282 | $1,928,330 | $2,047,763 | $1,904,480 | $1,910,010 | $1,922,362 | $2,182,512 | $23,126,473 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $810,828 | $920,181 | $831,084 | $543,303 | $745,453 | $777,045 | $842,216 | $731,491 | $785,939 | $633,785 | $715,312 | $819,815 | $9,156,451 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $51,342,635 | $51,410,483 | $58,708,926 | $57,880,971 | $56,024,458 | $57,036,943 | $56,494,486 | $53,968,415 | $53,287,390 | $53,497,973 | $55,185,699 | $69,394,221 | $674,232,600 |
| Restaurant & Bar | $9,594,733 | $9,992,796 | $11,650,884 | $10,869,812 | $10,698,826 | $10,591,663 | $10,384,427 | $10,677,533 | $9,927,097 | $10,466,759 | $10,102,166 | $10,827,480 | $125,784,174 |
| Lodging/Extended Stay | $1,754,413 | $1,942,932 | $2,616,967 | $2,214,764 | $2,399,867 | $1,790,437 | $1,695,897 | $2,102,231 | $1,410,879 | $1,531,173 | $1,401,187 | $1,338,434 | $22,199,180 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,274,513 | $1,656,841 | $1,988,481 | $2,022,922 | $1,542,021 | $1,306,908 | $1,559,739 | $1,129,465 | $1,251,737 | $1,609,420 | $1,592,095 | $1,932,314 | $18,866,456 |
| Restaurant & Bar | $781,212 | $922,523 | $1,295,873 | $1,010,837 | $887,809 | $478,575 | $875,323 | $640,592 | $597,406 | $944,647 | $686,187 | $924,751 | $10,045,734 |
| Hotel/Motel | $417,784 | $554,221 | $748,051 | $567,521 | $482,272 | $311,554 | $348,333 | $289,580 | $346,149 | $550,770 | $405,832 | $373,413 | $5,395,481 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $5,202,401 | $4,222,171 | $4,551,123 | $5,210,068 | $5,428,408 | $4,715,204 | $4,696,068 | $4,319,121 | $4,586,531 | $4,872,571 | $4,466,123 | $5,514,448 | $57,784,236 |
| Restaurant & Bar | $1,103,508 | $1,189,178 | $1,767,451 | $1,222,244 | $1,235,971 | $1,604,075 | $1,229,601 | $1,233,308 | $1,435,131 | $1,216,453 | $1,298,711 | $1,429,966 | $15,965,597 |
| Hotel/Motel | $808,513 | $684,387 | $714,301 | $606,562 | $593,357 | $515,855 | $475,292 | $473,931 | $551,395 | $566,808 | $484,710 | $561,523 | $7,036,636 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2024)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $8,134,193,529 | $7,909,735,361 | $8,925,926,103 | $8,520,997,237 | $8,558,560,920 | $8,490,206,165 | $8,205,775,947 | $8,020,170,741 | $8,491,621,016 | $8,477,760,676 | $8,878,819,963 | $10,839,433,088 | $103,453,200,746 |
| Restaurant & Bar | $1,804,698,970 | $1,921,015,665 | $2,214,534,814 | $2,026,739,991 | $1,900,621,037 | $1,810,382,145 | $1,632,950,821 | $1,665,050,143 | $1,817,347,588 | $1,845,971,865 | $1,887,524,831 | $1,976,792,109 | $22,503,629,979 |
| Hotel/Motel | $485,894,165 | $593,621,439 | $710,981,500 | $558,431,279 | $436,724,385 | $375,881,059 | $319,933,831 | $321,708,709 | $393,179,629 | $516,193,938 | $474,729,497 | $426,032,837 | $5,613,312,268 |
| Remote Seller Sales* | $1,098,226,764 | $1,066,932,430 | $1,243,949,624 | $1,145,906,138 | $1,175,844,296 | $1,089,854,866 | $1,147,402,973 | $1,104,097,583 | $1,136,439,909 | $1,214,173,282 | $1,381,851,530 | $1,644,644,100 | $14,449,323,495 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $92,761,901 | $89,971,187 | $107,172,394 | $97,887,174 | $99,908,692 | $95,503,499 | $94,399,182 | $90,017,188 | $95,743,350 | $96,013,216 | $100,826,586 | $123,338,298 | $1,183,542,667 |
| Restaurant & Bar | $15,720,940 | $17,317,398 | $20,040,552 | $18,075,016 | $16,999,124 | $17,803,657 | $16,977,452 | $16,285,281 | $18,639,166 | $16,658,630 | $17,033,889 | $18,796,998 | $210,348,103 |
| Hotel/Motel | $4,001,347 | $4,904,367 | $5,817,511 | $4,680,897 | $4,039,252 | $3,737,410 | $3,480,253 | $3,438,970 | $4,073,088 | $4,024,764 | $4,049,386 | $5,259,116 | $51,506,361 |
| Remote Seller Sales* | $15,101,974 | $16,788,603 | $18,105,235 | $17,679,621 | $18,182,044 | $17,130,943 | $17,792,348 | $16,967,836 | $17,067,537 | $18,180,492 | $20,270,551 | $24,011,227 | $217,278,411 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $6,903,982 | $6,807,520 | $7,965,409 | $7,062,495 | $7,359,390 | $7,028,615 | $6,784,259 | $6,557,951 | $6,636,105 | $6,707,317 | $7,635,503 | $8,708,428 | $86,156,974 |
| Restaurant & Bar | $1,461,403 | $1,743,615 | $1,686,924 | $1,596,498 | $1,432,940 | $1,434,924 | $1,473,849 | $1,376,141 | $1,476,736 | $1,482,349 | $1,394,392 | $1,604,715 | $18,164,486 |
| Hotel/Motel | $415,038 | $951,547 | $525,510 | $414,243 | $250,546 | $301,495 | $282,791 | $269,747 | $240,812 | $342,790 | $326,549 | $1,568,441 | $5,889,508 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $3,032,477 | $3,363,235 | $3,524,035 | $3,257,472 | $3,911,455 | $3,453,191 | $3,248,227 | $2,288,255 | $3,106,857 | $3,401,404 | $3,307,007 | $3,838,342 | $39,731,957 |
| Restaurant & Bar | $1,114,966 | $1,386,173 | $1,973,968 | $1,566,355 | $1,239,063 | $981,793 | $1,431,467 | $1,109,701 | $1,180,481 | $1,198,107 | $1,169,475 | $1,312,528 | $15,664,077 |
| Hotel/Motel | $603,435 | $808,063 | $800,778 | $500,724 | $376,255 | $527,904 | $322,826 | $390,142 | $568,606 | $401,675 | $416,989 | $557,965 | $6,275,363 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $8,850,244 | $9,144,628 | $11,600,791 | $9,730,901 | $10,730,137 | $10,440,348 | $9,878,199 | $9,734,631 | $10,121,085 | $9,672,007 | $11,050,587 | $14,325,698 | $125,279,256 |
| Restaurant & Bar | $1,585,193 | $1,769,022 | $1,988,889 | $1,927,256 | $1,806,315 | $1,932,623 | $1,865,433 | $1,716,213 | $2,094,484 | $1,690,329 | $2,031,397 | $1,821,019 | $22,228,173 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $685,539 | $657,034 | $699,869 | $691,873 | $640,073 | $743,619 | $741,794 | $706,412 | $733,666 | $897,602 | $1,826,676 | $1,102,351 | $10,126,507 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $51,390,647 | $50,700,148 | $60,504,745 | $56,439,997 | $57,403,479 | $52,740,607 | $54,001,573 | $52,320,743 | $53,141,369 | $53,493,415 | $56,636,226 | $68,943,654 | $667,716,603 |
| Restaurant & Bar | $8,999,170 | $9,586,971 | $10,191,957 | $10,155,308 | $9,670,983 | $10,280,012 | $9,710,936 | $9,317,703 | $10,605,282 | $9,390,382 | $9,956,289 | $10,589,522 | $118,454,515 |
| Lodging/Extended Stay | $1,821,451 | $1,915,860 | $2,535,094 | $2,267,007 | $2,126,938 | $1,567,524 | $1,890,108 | $1,883,879 | $1,980,385 | $1,747,418 | $1,598,947 | $1,501,958 | $22,836,569 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,340,905 | $1,720,692 | $2,218,821 | $1,985,538 | $1,567,466 | $1,464,532 | $1,313,333 | $1,203,312 | $1,265,174 | $1,666,405 | $1,659,200 | $1,876,896 | $19,282,274 |
| Restaurant & Bar | $710,685 | $892,713 | $1,206,039 | $903,507 | $761,087 | $749,194 | $635,704 | $570,420 | $584,771 | $902,178 | $799,695 | $793,637 | $9,509,630 |
| Hotel/Motel | $381,215 | $456,414 | $548,572 | $532,595 | $457,773 | $251,531 | $266,712 | $236,134 | $331,586 | $546,110 | $434,863 | $374,162 | $4,817,667 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $5,144,304 | $4,097,029 | $4,983,030 | $4,937,383 | $5,228,402 | $5,338,363 | $4,899,679 | $4,815,527 | $5,081,624 | $4,752,355 | $4,945,058 | $5,162,906 | $59,385,660 |
| Restaurant & Bar | $859,268 | $950,513 | $1,590,728 | $1,018,152 | $1,052,565 | $1,422,548 | $876,589 | $1,041,950 | $1,336,048 | $968,238 | $858,250 | $1,448,743 | $13,423,594 |
| Hotel/Motel | $579,833 | $666,482 | $753,587 | $690,768 | $594,428 | $565,380 | $484,537 | $413,354 | $538,119 | $651,235 | $683,143 | $573,587 | $7,194,452 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2023)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $8,106,263,836 | $7,817,145,504 | $8,997,971,251 | $8,488,271,085 | $8,570,332,470 | $8,531,329,867 | $8,847,227,536 | $8,398,451,992 | $8,706,508,999 | $7,978,323,115 | $8,489,062,946 | $10,459,344,065 | $103,390,232,666 |
| Restaurant & Bar | $1,781,166,639 | $1,893,345,762 | $2,108,212,615 | $1,961,338,149 | $1,879,751,517 | $1,745,721,638 | $1,699,471,918 | $1,623,599,810 | $1,785,057,009 | $1,841,352,994 | $1,773,457,618 | $1,966,378,223 | $22,058,853,892 |
| Hotel/Motel | $510,319,711 | $652,741,084 | $694,239,843 | $522,404,511 | $441,081,911 | $370,136,631 | $328,004,336 | $300,333,137 | $394,970,355 | $479,318,107 | $451,410,421 | $401,416,041 | $5,546,376,088 |
| Remote Seller Sales* | $999,260,401 | $965,500,312 | $1,085,263,454 | $987,704,115 | $1,036,613,773 | $957,158,553 | $1,024,079,049 | $1,040,846,712 | $1,032,145,644 | $1,168,151,603 | $1,302,764,699 | $1,357,595,239 | $12,957,083,554 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $89,893,578 | $92,639,239 | $107,390,098 | $110,821,443 | $101,895,954 | $101,473,894 | $111,267,294 | $97,064,064 | $101,930,968 | $92,931,779 | $87,110,142 | $119,989,874 | $1,214,408,327 |
| Restaurant & Bar | $17,804,681 | $17,006,554 | $18,449,083 | $18,772,708 | $16,940,554 | $17,743,729 | $16,791,802 | $16,112,784 | $19,338,854 | $17,243,964 | $14,580,058 | $19,352,363 | $210,137,134 |
| Hotel/Motel | $4,436,568 | $4,441,643 | $5,513,890 | $5,138,323 | $4,441,075 | $3,828,968 | $3,674,161 | $3,252,371 | $3,555,546 | $4,126,253 | $4,198,845 | $5,023,733 | $51,631,376 |
| Remote Seller Sales* | $14,395,798 | $14,119,217 | $16,355,569 | $14,684,425 | $15,911,956 | $15,548,518 | $16,759,907 | $15,711,408 | $14,687,796 | $16,323,515 | $19,694,185 | $21,510,603 | $195,702,897 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $7,219,075 | $6,539,309 | $7,303,052 | $8,513,683 | $7,568,683 | $7,106,116 | $6,970,648 | $6,643,144 | $6,918,225 | $6,785,932 | $7,548,223 | $7,945,475 | $87,061,565 |
| Restaurant & Bar | $1,603,705 | $1,491,499 | $1,755,894 | $1,705,925 | $1,618,647 | $1,503,922 | $1,469,300 | $1,277,857 | $1,265,763 | $1,890,374 | $1,416,928 | $1,521,219 | $18,521,033 |
| Hotel/Motel | $916,986 | $938,653 | $509,431 | $485,243 | $317,001 | $263,164 | $235,070 | $224,668 | $265,709 | $272,642 | $352,380 | $1,662,904 | $6,443,851 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,835,607 | $2,724,484 | $3,064,885 | $3,713,011 | $3,105,176 | $2,993,359 | $2,881,515 | $5,178,493 | $2,963,322 | $2,719,088 | $3,354,029 | $3,164,249 | $38,697,218 |
| Restaurant & Bar | $1,116,207 | $1,433,567 | $1,375,569 | $1,214,882 | $1,019,733 | $1,219,826 | $1,065,227 | $931,646 | $1,621,541 | $1,105,040 | $1,061,695 | $1,235,671 | $14,400,604 |
| Hotel/Motel | $482,475 | $537,011 | $614,041 | $549,546 | $382,769 | $339,614 | $370,765 | $398,242 | $460,648 | $577,781 | $401,559 | $631,108 | $5,745,558 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $8,139,245 | $9,029,487 | $10,604,231 | $9,980,146 | $10,442,896 | $10,788,910 | $12,074,453 | $9,696,869 | $11,048,108 | $9,515,591 | $10,622,353 | $16,074,534 | $128,016,823 |
| Restaurant & Bar | $1,921,353 | $1,890,427 | $1,642,692 | $2,125,430 | $1,677,413 | $1,973,275 | $1,788,731 | $1,838,996 | $2,592,779 | $1,871,547 | $1,677,040 | $1,795,376 | $22,795,060 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $787,782 | $588,352 | $840,331 | $1,209,303 | $822,205 | $717,139 | $715,340 | $719,034 | $673,782 | $591,432 | $707,778 | $722,553 | $9,095,031 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $52,015,807 | $55,442,824 | $60,776,628 | $61,602,843 | $56,632,916 | $57,378,593 | $63,626,921 | $51,571,863 | $58,405,094 | $54,327,201 | $56,010,094 | $67,286,994 | $695,077,777 |
| Restaurant & Bar | $9,813,799 | $9,830,765 | $10,320,215 | $10,583,364 | $9,864,412 | $9,953,415 | $9,718,114 | $9,457,161 | $10,452,017 | $9,442,791 | $8,468,550 | $11,127,575 | $119,032,177 |
| Lodging/Extended Stay | $1,971,498 | $1,925,550 | $2,495,412 | $2,377,169 | $2,175,437 | $1,972,617 | $2,146,888 | $2,029,971 | $1,749,199 | $2,020,383 | $1,820,393 | $1,565,031 | $24,249,546 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,430,586 | $1,697,297 | $2,154,866 | $2,142,111 | $1,582,023 | $1,478,019 | $1,364,918 | $1,111,863 | $1,335,233 | $1,630,368 | $1,226,500 | $2,224,163 | $19,377,948 |
| Restaurant & Bar | $816,686 | $827,660 | $1,160,447 | $1,027,235 | $801,840 | $595,011 | $664,573 | $577,931 | $650,995 | $903,498 | $592,561 | $961,689 | $9,580,125 |
| Hotel/Motel | $408,941 | $452,478 | $587,393 | $417,321 | $466,712 | $355,813 | $280,953 | $209,186 | $295,438 | $434,544 | $700,626 | $375,050 | $4,984,455 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $4,312,231 | $3,973,619 | $5,913,943 | $5,723,670 | $5,238,413 | $4,742,470 | $4,439,773 | $4,479,477 | $4,939,088 | $4,712,951 | $4,534,022 | $5,075,201 | $58,084,860 |
| Restaurant & Bar | $1,071,711 | $912,177 | $1,041,360 | $1,370,791 | $871,751 | $1,290,067 | $909,393 | $804,848 | $1,549,650 | $1,016,530 | $853,499 | $1,200,880 | $12,892,658 |
| Hotel/Motel | $511,114 | $589,836 | $751,558 | $542,062 | $723,509 | $569,285 | $384,110 | $291,516 | $465,809 | $498,948 | $495,206 | $631,397 | $6,454,350 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2022)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $7,641,061,810 | $7,692,052,950 | $9,428,827,390 | $8,878,508,840 | $8,185,339,239 | $8,483,410,462 | $7,841,832,674 | $8,208,611,807 | $7,866,569,185 | $8,174,130,216 | $8,310,821,365 | $10,427,471,994 | $101,138,637,932 |
| Restaurant & Bar | $1,528,500,863 | $1,694,854,586 | $1,968,996,593 | $1,807,548,943 | $1,808,060,938 | $1,809,212,943 | $1,584,451,986 | $1,590,828,042 | $1,680,955,061 | $1,785,743,015 | $1,717,911,234 | $1,880,027,762 | $20,857,091,966 |
| Hotel/Motel | $397,264,415 | $513,341,986 | $649,961,198 | $528,129,002 | $452,630,506 | $336,600,275 | $318,042,828 | $308,873,617 | $378,798,722 | $470,440,129 | $448,610,067 | $406,062,322 | $5,208,755,067 |
| Remote Seller Sales* | $876,286,181 | $819,530,131 | $959,860,479 | $878,263,348 | $901,985,947 | $888,750,007 | $893,785,358 | $895,320,300 | $905,766,557 | $1,162,047,107 | $1,129,620,257 | $1,278,851,808 | $11,590,067,480 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $85,195,272 | $87,912,383 | $111,763,100 | $104,476,196 | $95,726,862 | $102,216,499 | $95,109,794 | $93,153,144 | $95,624,045 | $94,026,546 | $103,346,544 | $124,676,236 | $1,193,226,621 |
| Restaurant & Bar | $14,192,522 | $16,269,162 | $18,706,828 | $17,373,252 | $16,508,165 | $16,057,839 | $16,163,356 | $15,665,458 | $15,755,195 | $16,463,463 | $16,151,486 | $18,439,474 | $197,746,200 |
| Hotel/Motel | $4,752,833 | $5,798,954 | $5,020,342 | $5,477,311 | $4,062,487 | $3,640,428 | $4,007,304 | $3,333,419 | $3,497,454 | $4,048,638 | $4,025,087 | $4,616,071 | $52,280,328 |
| Remote Seller Sales* | $13,281,625 | $12,830,768 | $14,975,852 | $13,948,397 | $13,527,993 | $13,365,660 | $14,426,083 | $14,016,193 | $13,159,293 | $14,872,283 | $16,918,328 | $19,306,576 | $174,629,051 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $6,537,120 | $6,600,980 | $8,078,160 | $6,955,307 | $8,623,951 | $7,365,019 | $4,891,867 | $6,441,857 | $6,527,951 | $6,577,520 | $7,654,492 | $8,377,135 | $84,631,359 |
| Restaurant & Bar | $1,272,319 | $1,438,720 | $1,614,177 | $1,226,879 | $1,457,563 | $1,399,987 | $1,350,832 | $1,372,934 | $1,609,136 | $1,603,200 | $1,372,059 | $1,762,401 | $17,480,207 |
| Hotel/Motel | $635,151 | $1,011,603 | $410,339 | $432,452 | $304,040 | $282,423 | $267,477 | $266,757 | $272,417 | $362,334 | $384,336 | $1,269,255 | $5,898,583 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,689,194 | $2,735,570 | $3,135,486 | $3,061,991 | $3,059,474 | $3,255,906 | $3,147,337 | $2,645,069 | $2,913,759 | $2,785,770 | $2,889,602 | $3,159,771 | $35,478,930 |
| Restaurant & Bar | $1,223,808 | $1,354,006 | $2,422,744 | $1,532,980 | $790,944 | $1,089,590 | $1,478,381 | $899,410 | $901,747 | $1,098,093 | $1,176,850 | $1,093,911 | $15,062,463 |
| Hotel/Motel | $1,311,125 | $1,319,725 | $609,171 | $1,169,136 | $372,677 | $336,231 | $712,021 | $313,162 | $374,244 | $463,135 | $432,213 | $474,173 | $7,887,013 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $7,599,286 | $8,171,796 | $10,557,983 | $9,474,049 | $9,934,523 | $9,927,128 | $9,668,601 | $9,198,456 | $9,066,698 | $9,452,259 | $11,074,969 | $13,838,566 | $117,964,314 |
| Restaurant & Bar | $1,100,480 | $1,364,188 | $1,599,062 | $1,574,118 | $1,739,364 | $1,495,823 | $1,604,139 | $1,606,467 | $1,454,719 | $1,551,191 | $1,996,877 | $1,659,367 | $18,745,795 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $640,220 | $469,039 | $884,078 | $775,207 | $741,506 | $809,424 | $728,925 | $668,599 | $777,588 | $725,261 | $672,731 | $896,799 | $8,789,377 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $51,702,145 | $50,254,128 | $62,146,665 | $62,317,937 | $51,683,655 | $58,114,412 | $54,447,235 | $54,066,421 | $55,880,479 | $53,137,538 | $59,681,249 | $69,089,887 | $682,521,751 |
| Restaurant & Bar | $8,265,568 | $9,382,767 | $9,279,554 | $10,147,327 | $9,645,139 | $9,488,758 | $8,753,818 | $9,219,060 | $9,093,885 | $9,316,498 | $8,993,271 | $9,941,430 | $111,527,077 |
| Lodging/Extended Stay | $1,404,813 | $2,294,148 | $1,769,135 | $2,376,718 | $2,413,386 | $2,054,356 | $1,868,184 | $1,902,796 | $1,965,564 | $2,021,450 | $1,961,423 | $1,527,676 | $23,559,651 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,434,809 | $1,697,229 | $2,437,393 | $1,887,767 | $1,686,379 | $1,420,714 | $1,316,930 | $1,178,555 | $1,397,153 | $1,885,907 | $1,527,291 | $1,734,566 | $19,604,694 |
| Restaurant & Bar | $757,180 | $820,313 | $1,126,664 | $836,973 | $730,066 | $549,355 | $602,497 | $520,383 | $529,555 | $903,213 | $723,464 | $775,420 | $8,875,083 |
| Hotel/Motel | $239,025 | $352,928 | $547,297 | $333,927 | $349,389 | $264,444 | $367,595 | $189,253 | $226,599 | $386,907 | $359,385 | $312,475 | $3,929,224 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $3,951,748 | $4,187,657 | $5,295,051 | $4,578,436 | $5,370,089 | $4,102,722 | $4,049,197 | $3,930,541 | $5,341,230 | $4,874,215 | $4,545,074 | $4,151,830 | $54,377,790 |
| Restaurant & Bar | $753,753 | $893,732 | $1,423,800 | $950,217 | $1,047,980 | $1,182,490 | $1,037,488 | $950,878 | $1,198,565 | $1,024,915 | $1,011,677 | $1,238,277 | $12,713,771 |
| Hotel/Motel | $575,823 | $608,824 | $723,426 | $568,144 | $576,613 | $498,499 | $394,058 | $388,809 | $498,226 | $513,331 | $415,969 | $581,024 | $6,342,747 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2021) | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | *January* | *February* | *March* | *April* | *May* | *June* | *July* | *August* | *September* | *October* | *November* | *December* | *Total* |
| **Arizona** | | | | | | | | | | | | | |
| Retail | $6,612,304,860 | $6,819,336,742 | $8,526,530,404 | $7,971,833,996 | $8,021,727,185 | $8,031,763,666 | $7,494,725,768 | $7,521,483,131 | $7,757,138,424 | $7,793,077,365 | $8,177,659,720 | $10,055,636,098 | $94,783,217,359 |
| Restaurant & Bar | $1,207,133,318 | $1,319,530,327 | $1,612,450,040 | $1,537,364,166 | $1,624,060,617 | $1,461,965,454 | $1,461,196,140 | $1,409,579,924 | $1,487,984,748 | $1,647,666,498 | $1,550,597,480 | $1,705,413,454 | $18,024,942,166 |
| Hotel/Motel | $218,550,600 | $269,399,184 | $415,313,739 | $376,855,818 | $352,792,408 | $323,100,103 | $310,941,619 | $278,448,385 | $337,948,041 | $430,958,763 | $400,144,153 | $392,245,053 | $4,106,697,866 |
| Remote Seller Sales* | $691,566,065 | $654,568,190 | $881,150,962 | $783,498,292 | $777,401,221 | $749,257,993 | $694,341,799 | $768,566,309 | $766,730,561 | $803,396,795 | $1,000,306,532 | $1,119,421,666 | $9,690,206,385 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $79,548,418 | $83,882,743 | $100,188,114 | $97,239,693 | $97,647,917 | $94,086,571 | $89,554,367 | $87,078,292 | $90,292,056 | $88,354,924 | $94,929,531 | $114,802,444 | $1,117,605,070 |
| Restaurant & Bar | $12,803,079 | $14,094,693 | $16,174,432 | $15,691,186 | $17,926,598 | $15,318,989 | $16,105,378 | $14,604,711 | $14,887,135 | $15,423,724 | $13,353,223 | $15,571,139 | $181,954,287 |
| Hotel/Motel | $3,835,028 | $3,237,052 | $3,783,899 | $3,681,257 | $4,192,443 | $3,647,776 | $3,953,150 | $3,782,223 | $3,518,916 | $4,089,831 | $3,473,116 | $4,903,119 | $46,097,810 |
| Remote Seller Sales* | $12,051,862 | $10,859,885 | $14,680,730 | $13,533,841 | $12,468,401 | $12,696,606 | $11,656,418 | $12,834,497 | $12,347,927 | $12,613,475 | $15,077,732 | $16,618,973 | $157,440,347 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $5,961,611 | $5,810,977 | $6,873,687 | $6,714,711 | $6,547,531 | $6,312,749 | $6,149,773 | $6,178,540 | $6,444,726 | $6,039,548 | $6,859,958 | $7,659,414 | $77,553,225 |
| Restaurant & Bar | $1,157,473 | $1,327,118 | $1,663,286 | $1,465,200 | $1,475,230 | $1,489,815 | $1,776,893 | $1,304,580 | $1,322,336 | $1,396,049 | $1,261,485 | $1,495,488 | $17,134,953 |
| Hotel/Motel | $879,024 | $885,725 | $334,099 | $240,074 | $375,478 | $252,411 | $248,730 | $220,524 | $252,386 | $315,208 | $361,234 | $1,327,687 | $5,692,579 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,572,519 | $2,830,429 | $3,676,423 | $3,153,277 | $3,414,947 | $3,182,445 | $2,870,267 | $3,565,097 | $2,709,565 | $2,765,044 | $3,116,816 | $3,007,380 | $36,864,207 |
| Restaurant & Bar | $669,275 | $1,229,367 | $785,310 | $974,376 | $1,255,971 | $802,143 | $951,335 | $1,003,020 | $660,277 | $812,134 | $580,365 | $1,002,328 | $10,725,900 |
| Hotel/Motel | $406,331 | $445,012 | $574,260 | $438,818 | $450,841 | $350,490 | $332,745 | $343,618 | $428,630 | $399,622 | $359,318 | $365,214 | $4,894,899 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $7,730,189 | $7,277,392 | $9,721,751 | $8,967,202 | $9,164,375 | $8,899,003 | $8,313,693 | $8,163,707 | $8,647,063 | $7,894,246 | $10,823,673 | $13,441,804 | $109,044,098 |
| Restaurant & Bar | $1,230,050 | $1,261,130 | $1,513,361 | $1,648,275 | $1,742,604 | $1,319,394 | $1,341,524 | $1,379,234 | $1,377,355 | $1,191,163 | $1,337,091 | $1,333,682 | $16,674,864 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $569,746 | $753,182 | $720,448 | $705,581 | $731,469 | $727,433 | $614,250 | $598,971 | $705,478 | $608,993 | $699,752 | $777,569 | $8,212,872 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $46,646,285 | $47,107,897 | $59,004,276 | $56,646,813 | $55,828,975 | $54,712,880 | $51,998,088 | $50,417,464 | $52,676,881 | $51,879,673 | $54,183,631 | $65,587,815 | $646,690,679 |
| Restaurant & Bar | $8,030,687 | $7,866,747 | $9,399,110 | $9,384,257 | $10,010,402 | $8,742,068 | $9,394,410 | $8,356,410 | $8,833,907 | $9,044,406 | $7,775,752 | $8,722,728 | $105,560,883 |
| Lodging/Extended Stay | $1,431,258 | $1,268,968 | $1,742,859 | $1,574,364 | $1,785,902 | $1,911,783 | $2,098,561 | $1,950,620 | $1,772,400 | $1,767,536 | $1,605,798 | $1,584,767 | $20,494,816 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,122,873 | $1,499,076 | $2,114,085 | $1,609,019 | $2,209,651 | $1,540,240 | $1,788,405 | $1,209,204 | $1,422,211 | $1,984,573 | $1,543,229 | $1,619,686 | $19,662,252 |
| Restaurant & Bar | $600,986 | $795,659 | $950,366 | $725,413 | $1,071,093 | $674,027 | $736,497 | $594,622 | $657,170 | $882,975 | $719,187 | $652,264 | $9,060,260 |
| Hotel/Motel | $263,566 | $265,331 | $418,661 | $342,872 | $312,165 | $227,066 | $348,084 | $215,944 | $232,094 | $430,804 | $299,028 | $347,459 | $3,703,073 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $2,777,739 | $4,292,292 | $4,906,501 | $4,378,999 | $4,573,717 | $4,020,722 | $3,875,314 | $4,076,599 | $4,061,423 | $3,877,776 | $3,119,245 | $5,216,847 | $49,177,175 |
| Restaurant & Bar | $602,970 | $862,002 | $1,247,662 | $904,797 | $933,655 | $1,202,885 | $947,291 | $898,733 | $1,123,898 | $932,820 | $743,217 | $1,120,353 | $11,520,282 |
| Hotel/Motel | $433,255 | $382,360 | $402,191 | $767,482 | $505,540 | $463,139 | $661,203 | $504,871 | $489,997 | $552,869 | $495,610 | $562,536 | $6,221,054 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of $100,000 or more. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2020)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $5,981,400,306 | $5,858,824,404 | $6,321,790,846 | $5,543,704,890 | $6,612,460,045 | $6,864,918,330 | $6,385,855,313 | $6,584,580,019 | $6,680,004,920 | $6,613,638,744 | $7,013,473,716 | $8,647,226,296 | $79,107,877,829 |
| Restaurant & Bar | $1,355,719,230 | $1,223,800,006 | $1,039,806,621 | $808,405,982 | $1,067,344,821 | $1,108,654,107 | $1,014,762,713 | $1,082,556,757 | $1,145,602,937 | $1,196,474,218 | $1,189,242,645 | $1,210,993,786 | $13,443,363,823 |
| Hotel/Motel | $368,670,927 | $388,584,572 | $234,935,440 | $78,440,490 | $126,797,286 | $188,876,145 | $173,639,348 | $184,205,825 | $213,744,231 | $249,161,991 | $219,890,745 | $196,053,122 | $2,623,000,122 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $70,635,290 | $77,285,285 | $80,788,451 | $84,183,624 | $91,706,654 | $92,189,565 | $82,708,626 | $81,601,661 | $63,545,576 | $78,948,000 | $85,682,852 | $101,856,773 | $991,132,357 |
| Restaurant & Bar | $12,863,821 | $12,021,938 | $11,423,782 | $8,937,249 | $13,158,131 | $12,627,010 | $13,148,855 | $12,792,853 | $14,061,154 | $13,329,564 | $12,639,621 | $13,487,781 | $150,491,759 |
| Hotel/Motel | $3,634,207 | $4,226,166 | $2,404,916 | $1,559,236 | $1,833,149 | $2,197,139 | $2,500,377 | $2,545,901 | $2,533,501 | $3,455,522 | $2,577,441 | $2,429,897 | $31,897,452 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $5,715,605 | $5,358,045 | $6,068,061 | $6,142,504 | $6,386,923 | $5,994,640 | $7,427,597 | $6,049,779 | $5,826,253 | $5,409,988 | $6,356,624 | $7,403,550 | $74,139,569 |
| Restaurant & Bar | $1,371,345 | $1,053,200 | $922,353 | $933,884 | $1,184,080 | $1,152,978 | $1,147,010 | $1,114,977 | $1,188,533 | $1,130,156 | $1,219,159 | $1,421,462 | $13,839,138 |
| Hotel/Motel | $381,249 | $1,258,235 | $308,661 | $137,515 | $147,796 | $179,437 | $182,101 | $148,843 | $198,881 | $268,715 | $239,674 | $250,947 | $3,702,054 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,235,449 | $2,293,409 | $2,511,897 | $2,738,839 | $2,973,211 | $2,529,051 | $2,770,263 | $2,591,265 | $2,899,217 | $2,647,267 | $2,845,649 | $3,083,062 | $32,118,579 |
| Restaurant & Bar | $821,089 | $1,031,274 | $551,575 | $506,232 | $637,769 | $617,883 | $566,311 | $664,451 | $877,516 | $965,968 | $817,609 | $507,600 | $8,565,277 |
| Hotel/Motel | $483,590 | $357,562 | $167,893 | $34,770 | $120,699 | $218,498 | $281,775 | $314,812 | $387,977 | $373,444 | $318,193 | $293,692 | $3,352,906 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $6,930,318 | $7,623,446 | $8,301,884 | $7,055,139 | $8,842,819 | $8,180,320 | $7,906,611 | $7,883,576 | $8,162,299 | $7,215,330 | $8,827,908 | $11,192,023 | $98,121,671 |
| Restaurant & Bar | $1,159,525 | $1,135,965 | $1,192,084 | $975,315 | $1,456,408 | $1,231,863 | $1,435,020 | $1,358,247 | $1,336,444 | $1,259,082 | $1,282,219 | $1,315,291 | $15,137,463 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $593,484 | $536,347 | $781,338 | $631,896 | $680,168 | $923,167 | $665,022 | $646,963 | $817,111 | $549,537 | $817,394 | $796,808 | $8,439,235 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $39,329,095 | $41,432,377 | $43,717,245 | $43,871,119 | $51,355,157 | $51,667,082 | $47,009,736 | $45,844,892 | $48,902,391 | $46,546,435 | $48,889,090 | $59,941,805 | $568,506,425 |
| Restaurant & Bar | $7,496,446 | $7,177,032 | $6,566,171 | $5,457,258 | $7,802,936 | $7,716,635 | $8,174,692 | $7,939,767 | $8,383,513 | $7,873,074 | $7,401,218 | $8,243,540 | $90,232,282 |
| Lodging/Extended Stay | $1,592,021 | $1,578,321 | $838,367 | $925,144 | $739,530 | $926,861 | $1,158,427 | $1,156,591 | $1,195,980 | $1,574,069 | $1,012,979 | $1,110,286 | $13,808,575 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,005,347 | $1,347,711 | $1,029,477 | $679,572 | $857,523 | $1,024,323 | $1,035,704 | $928,572 | $1,279,271 | $1,418,069 | $1,380,528 | $1,290,738 | $13,276,837 |
| Restaurant & Bar | $698,233 | $591,959 | $756,383 | $86,394 | $888,205 | $485,462 | $347,250 | $434,257 | $543,915 | $664,870 | $662,759 | $443,038 | $6,602,725 |
| Hotel/Motel | $220,353 | $380,993 | $256,999 | $30,049 | $112,756 | $117,177 | $154,738 | $151,496 | $170,407 | $343,380 | $297,288 | $161,103 | $2,396,739 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $3,057,398 | $3,145,775 | $3,755,780 | $3,578,735 | $3,994,578 | $3,712,448 | $3,524,156 | $3,343,740 | $3,410,587 | $2,802,167 | $4,314,186 | $3,828,121 | $42,467,672 |
| Restaurant & Bar | $736,803 | $581,567 | $816,462 | $619,613 | $876,090 | $713,170 | $1,025,233 | $797,380 | $1,032,231 | $863,250 | $742,029 | $1,050,665 | $9,854,494 |
| Hotel/Motel | NA | NA | NA | NA | NA | $401,485 | $354,055 | $366,914 | $604,669 | $450,842 | $345,018 | $338,262 | NA |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2019)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $5,541,916,718 | $5,386,108,558 | $6,619,754,675 | $6,249,400,857 | $6,223,017,296 | $6,048,151,673 | $5,916,974,079 | $6,081,598,751 | $5,754,630,254 | $6,126,588,363 | $6,424,297,073 | $8,032,429,540 | $74,404,867,837 |
| Restaurant & Bar | $1,299,639,337 | $1,299,688,172 | $1,568,744,042 | $1,379,522,390 | $1,358,284,531 | $1,247,010,012 | $1,184,635,581 | $1,219,844,572 | $1,252,123,242 | $1,313,267,310 | $1,355,219,091 | $1,404,523,123 | $15,882,501,403 |
| Hotel/Motel | $328,486,005 | $374,263,165 | $508,607,107 | $367,550,097 | $306,503,583 | $260,769,841 | $241,619,082 | $241,693,050 | $279,148,983 | $339,654,370 | $313,153,726 | $287,466,752 | $3,848,915,761 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $65,114,992 | $68,899,553 | $94,655,529 | $89,095,668 | $78,257,617 | $76,544,563 | $75,957,826 | $76,813,250 | $81,779,630 | $74,231,870 | $77,438,347 | $100,711,870 | $959,500,715 |
| Restaurant & Bar | $11,862,131 | $12,914,028 | $15,588,238 | $14,501,738 | $14,641,762 | $13,899,242 | $13,622,099 | $13,196,114 | $13,367,272 | $12,679,192 | $13,778,965 | $13,871,606 | $163,922,387 |
| Hotel/Motel | $3,239,229 | $4,079,033 | $4,424,141 | $3,662,666 | $3,594,981 | $3,359,309 | $3,511,025 | $3,448,307 | $2,911,446 | $3,862,195 | $3,071,231 | $2,936,198 | $42,099,761 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $4,992,097 | $5,215,685 | $5,789,405 | $5,435,907 | $5,631,975 | $5,694,389 | $4,906,847 | $5,214,691 | $4,960,791 | $5,132,455 | $6,043,106 | $6,614,235 | $65,631,584 |
| Restaurant & Bar | $1,246,659 | $1,309,771 | $1,540,930 | $1,318,064 | $1,292,913 | $1,209,546 | $1,177,677 | $991,590 | $1,108,355 | $1,318,739 | $1,266,542 | $1,310,574 | $15,091,360 |
| Hotel/Motel | $481,151 | $919,072 | $674,145 | $433,889 | $324,371 | $287,032 | $262,445 | $253,347 | $197,366 | $373,957 | $308,812 | $306,601 | $4,822,187 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,005,984 | $1,977,042 | $2,397,490 | $2,244,562 | $2,169,859 | $2,343,996 | $2,321,662 | $2,086,423 | $2,301,012 | $2,330,250 | $2,309,182 | $2,962,055 | $27,449,517 |
| Restaurant & Bar | $840,717 | $1,244,019 | $1,123,394 | $1,161,345 | $1,195,653 | $945,048 | $924,360 | $789,789 | $1,258,971 | $839,531 | $1,200,351 | $1,060,162 | $12,583,341 |
| Hotel/Motel | $469,757 | $820,596 | $511,724 | $402,553 | $388,807 | $311,095 | $406,118 | $280,197 | $489,295 | $430,363 | $316,555 | $449,235 | $5,276,295 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $6,327,611 | $6,834,033 | $8,269,538 | $7,816,186 | $8,387,733 | $7,783,650 | $7,431,128 | $8,038,265 | $6,899,019 | $7,469,177 | $9,010,095 | $11,989,450 | $96,255,885 |
| Restaurant & Bar | $949,486 | $1,007,450 | $1,354,340 | $1,387,509 | $1,360,802 | $1,280,865 | $1,275,485 | $1,320,683 | $1,268,783 | $1,237,418 | $1,270,937 | $1,376,213 | $15,089,971 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $501,719 | $488,776 | $723,393 | $547,638 | $670,786 | $537,474 | $798,979 | $544,815 | $666,887 | $367,552 | $699,293 | $925,367 | $7,472,678 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $37,169,059 | $38,810,662 | $46,849,074 | $44,354,504 | $43,130,284 | $43,311,036 | $44,160,009 | $44,435,881 | $41,115,312 | $42,315,007 | $45,321,447 | $54,826,082 | $525,798,355 |
| Restaurant & Bar | $6,911,802 | $7,259,610 | $8,880,055 | $8,283,692 | $8,470,390 | $8,241,164 | $7,989,045 | $7,894,708 | $7,592,885 | $7,284,432 | $8,000,179 | $8,182,060 | $94,990,020 |
| Lodging/Extended Stay | $1,260,479 | $1,493,279 | $1,740,314 | $1,690,860 | $1,725,553 | $1,449,068 | $1,748,299 | $1,759,768 | $1,298,728 | $1,641,568 | $1,374,990 | $1,220,016 | $18,402,922 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,023,347 | $1,182,905 | $1,649,642 | $1,210,116 | $1,254,874 | $1,040,010 | $1,035,804 | $922,599 | $1,031,093 | $1,119,016 | $1,081,160 | $1,133,947 | $13,684,511 |
| Restaurant & Bar | $624,936 | $744,869 | $1,030,329 | $772,447 | $669,099 | $576,471 | $584,139 | $421,598 | $660,399 | $650,709 | $649,034 | $579,614 | $7,963,643 |
| Hotel/Motel | $251,666 | $313,512 | $416,696 | $328,132 | $228,105 | $259,611 | $209,012 | $184,490 | $195,041 | $368,134 | $251,621 | $219,012 | $3,225,032 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $2,854,688 | $2,741,035 | $3,345,425 | $3,179,863 | $3,338,901 | $3,628,970 | $3,107,663 | $2,968,422 | $3,141,417 | $3,564,692 | $3,099,172 | $3,509,704 | $38,479,951 |
| Restaurant & Bar | $565,970 | $657,053 | $759,406 | $933,242 | $745,655 | $807,623 | $858,648 | $828,716 | $820,740 | $852,000 | $773,381 | $787,749 | $9,390,182 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2018)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $5,336,935,076 | $5,330,517,989 | $6,373,787,096 | $5,564,633,273 | $5,887,872,199 | $5,720,966,848 | $5,475,900,525 | $5,655,542,597 | $5,578,132,227 | $5,629,992,127 | $6,208,147,864 | $7,316,510,233 | $70,078,938,054 |
| Restaurant & Bar | $1,183,179,879 | $1,274,711,741 | $1,436,790,655 | $1,327,703,882 | $1,245,339,767 | $1,170,795,299 | $1,111,471,377 | $1,104,339,582 | $1,192,936,221 | $1,233,925,619 | $1,224,924,866 | $1,288,616,719 | $14,794,735,607 |
| Hotel/Motel | $294,863,089 | $360,394,677 | $480,335,205 | $335,938,593 | $284,928,499 | $235,230,085 | $225,082,302 | $211,798,270 | $255,188,679 | $320,632,356 | $278,094,664 | $235,467,367 | $3,517,953,786 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $64,954,651 | $63,373,184 | $78,412,513 | $68,514,911 | $74,271,047 | $72,521,022 | $72,092,060 | $70,626,681 | $66,916,843 | $69,349,083 | $77,608,173 | $88,116,911 | $866,757,079 |
| Restaurant & Bar | $11,385,045 | $12,704,611 | $14,313,737 | $13,113,949 | $13,128,626 | $12,385,811 | $13,575,155 | $11,909,857 | $12,980,027 | $12,315,856 | $11,927,740 | $12,417,628 | $152,158,042 |
| Hotel/Motel | $2,908,204 | $3,556,619 | $4,082,944 | $3,667,891 | $3,456,254 | $2,959,707 | $2,794,602 | $2,754,622 | $2,800,235 | $3,289,269 | $2,631,185 | $2,905,966 | $37,807,498 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $4,679,946 | $4,381,287 | $5,207,801 | $4,833,446 | $4,913,959 | $4,511,786 | $4,410,476 | $4,625,683 | $4,513,966 | $4,716,179 | $5,729,177 | $5,729,177 | $58,252,883 |
| Restaurant & Bar | $1,315,444 | $1,052,647 | $1,250,408 | $1,132,261 | $1,315,582 | $1,055,342 | $1,098,804 | $1,009,553 | $1,007,499 | $1,088,262 | $1,068,040 | $1,068,040 | $13,461,882 |
| Hotel/Motel | $463,047 | $554,874 | $490,190 | $340,931 | $320,018 | $280,785 | $231,383 | $314,609 | $563,116 | $398,701 | $318,389 | $318,389 | $4,594,431 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $1,861,605 | $1,915,816 | $2,418,375 | $2,062,707 | $2,212,637 | $1,991,550 | $1,863,914 | $2,083,823 | $1,911,982 | $2,139,346 | $1,984,742 | $1,984,742 | $24,431,237 |
| Restaurant & Bar | $741,655 | $1,122,645 | $1,123,004 | $1,073,930 | $867,657 | $795,052 | $1,065,403 | $711,894 | $1,074,655 | $926,489 | $843,677 | $843,677 | $11,189,737 |
| Hotel/Motel | $232,618 | $544,004 | $348,755 | $433,103 | $197,959 | $293,807 | $177,182 | $325,975 | $295,390 | $362,790 | $167,795 | $167,795 | $3,547,171 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $6,566,369 | $6,568,808 | $8,228,090 | $7,022,538 | $8,401,926 | $7,567,996 | $7,328,587 | $7,240,988 | $6,798,725 | $7,090,822 | $8,822,216 | $8,822,216 | $90,459,283 |
| Restaurant & Bar | $763,891 | $1,403,701 | $1,192,196 | $999,358 | $1,226,547 | $1,212,713 | $1,521,317 | $1,219,481 | $1,133,656 | $1,122,479 | $1,083,008 | $1,036,687 | $13,915,035 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $416,903 | $456,093 | $520,437 | $594,625 | $767,513 | $423,739 | $489,600 | $543,624 | $552,527 | $496,757 | $790,925 | $624,414 | $6,677,156 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $36,628,733 | $36,721,182 | $45,852,331 | $39,181,971 | $42,192,996 | $41,800,253 | $42,084,582 | $41,951,900 | $39,553,208 | $39,804,921 | $45,002,130 | $45,002,130 | $495,776,337 |
| Restaurant & Bar | $6,907,316 | $7,214,231 | $8,470,471 | $7,063,117 | $7,566,377 | $7,231,069 | $7,468,963 | $7,327,124 | $7,629,037 | $7,213,001 | $6,808,112 | $6,808,112 | $87,706,928 |
| Lodging/Extended Stay | $1,407,824 | $1,193,293 | $1,603,358 | $1,835,428 | $1,540,931 | $1,254,001 | $1,381,404 | $1,163,809 | $1,307,521 | $1,350,050 | $1,159,669 | $1,159,669 | $16,356,958 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,061,385 | $1,262,145 | $1,511,896 | $1,194,120 | $1,243,539 | $894,708 | $961,125 | $862,327 | $914,387 | $1,199,555 | $1,031,668 | $1,031,668 | $13,168,524 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $2,768,172 | $2,793,368 | $3,312,097 | $3,094,917 | $3,641,803 | $3,070,803 | $2,852,076 | $2,869,143 | $2,919,828 | $2,914,119 | $2,990,603 | $2,990,603 | $36,217,532 |
| Restaurant & Bar | $558,959 | $545,454 | $763,175 | $683,712 | $687,400 | $682,138 | $700,453 | $611,661 | $765,562 | $798,266 | $723,450 | $723,450 | $8,243,679 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2017)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,963,743,299 | $4,991,851,202 | $5,710,644,228 | $5,376,042,282 | $5,557,814,185 | $5,523,187,199 | $4,989,692,943 | $5,290,571,616 | $5,319,281,454 | $5,179,680,698 | $5,640,879,350 | $6,982,772,469 | $65,526,160,925 |
| Restaurant & Bar | $1,134,157,678 | $1,185,066,825 | $1,339,855,945 | $1,284,859,380 | $1,212,867,219 | $1,082,639,212 | $1,025,900,941 | $1,042,001,697 | $1,143,078,473 | $1,176,279,912 | $1,121,191,385 | $1,288,738,875 | $14,036,637,542 |
| Hotel/Motel | $263,850,415 | $327,472,384 | $414,901,931 | $343,354,045 | $259,788,715 | $223,774,340 | $197,156,357 | $193,407,311 | $227,255,350 | $282,776,139 | $247,295,497 | $214,855,222 | $3,195,887,706 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $58,432,074 | $61,396,825 | $70,833,641 | $67,887,173 | $70,900,212 | $75,751,411 | $67,886,521 | $65,721,344 | $67,488,303 | $63,361,448 | $70,773,662 | $86,213,020 | $826,645,634 |
| Restaurant & Bar | $11,750,961 | $11,896,514 | $13,629,802 | $13,148,570 | $12,797,619 | $12,012,039 | $12,064,035 | $12,090,600 | $11,791,981 | $12,529,594 | $11,161,923 | $13,224,674 | $148,098,312 |
| Hotel/Motel | $2,926,988 | $3,415,886 | $3,959,007 | $4,218,395 | $3,388,219 | $3,380,342 | $2,879,087 | $2,794,126 | $2,752,428 | $3,260,745 | $3,008,837 | $2,674,494 | $38,658,554 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $4,488,004 | $4,279,101 | $4,911,522 | $5,448,623 | $4,623,205 | $4,468,097 | $4,674,301 | $4,294,029 | $4,391,707 | $4,181,098 | $5,007,911 | $5,510,014 | $56,277,612 |
| Restaurant & Bar | $1,186,848 | $1,147,250 | $1,194,458 | $1,046,666 | $1,035,078 | $1,011,438 | $997,989 | $923,856 | $683,271 | $1,051,080 | $890,409 | $346,399 | $11,514,740 |
| Hotel/Motel | $399,347 | $570,372 | $394,207 | $563,979 | $492,974 | $409,222 | $419,584 | $249,688 | $242,720 | $361,861 | $304,083 | $335,733 | $4,743,768 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,019,777 | $1,953,303 | $2,103,076 | $2,428,176 | $2,218,353 | $2,165,064 | $1,930,533 | $1,841,601 | $1,853,715 | $2,001,972 | $2,201,760 | $2,124,963 | $24,842,293 |
| Restaurant & Bar | $1,059,445 | $790,940 | $1,276,813 | $921,468 | $1,060,472 | $853,449 | $848,588 | $725,518 | $705,989 | $1,027,695 | $887,004 | $928,020 | $11,085,402 |
| Hotel/Motel | $244,910 | $273,843 | $326,063 | $766,789 | $313,500 | $364,096 | $290,595 | $217,321 | $251,049 | $391,144 | $323,946 | $313,675 | $4,076,933 |
| **Douglas** | | | | | | | | | | | | | |
| Retail *** | $5,727,255 | $6,156,970 | $7,273,298 | $7,331,113 | $7,956,525 | $7,757,343 | $6,812,175 | $6,928,251 | $7,126,875 | $7,081,420 | $8,563,311 | $10,871,645 | $89,586,181 |
| Restaurant & Bar | $933,582 | $922,225 | $1,446,726 | $748,056 | $1,282,265 | $1,148,613 | $1,527,098 | $863,320 | $1,304,324 | $909,320 | $1,109,997 | $1,358,352 | $13,553,878 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $529,846 | $286,348 | $488,525 | $426,109 | $555,063 | $408,759 | $703,027 | $392,413 | $440,242 | $378,651 | $450,795 | $482,222 | $5,542,001 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $34,969,365 | $35,195,495 | $42,894,822 | $38,530,405 | $40,199,130 | $41,458,122 | $38,326,898 | $38,157,446 | $39,778,682 | $36,972,354 | $42,630,988 | $50,260,734 | $479,374,439 |
| Restaurant & Bar | $6,628,703 | $6,799,268 | $7,492,538 | $7,672,769 | $7,537,799 | $7,150,703 | $6,855,773 | $7,080,045 | $6,966,688 | $7,199,102 | $6,545,978 | $7,618,211 | $85,547,578 |
| Lodging/Extended Stay | $1,261,763 | $1,589,021 | $1,757,523 | $1,546,549 | $1,518,978 | $1,350,470 | $1,350,470 | $1,388,729 | $1,190,096 | $1,404,345 | $1,203,746 | $942,032 | $16,503,721 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $1,005,452 | $1,084,800 | $1,253,041 | $1,291,820 | $1,087,980 | $950,750 | $1,514,350 | $818,873 | $2,201,945 | $1,210,462 | $991,516 | $1,058,368 | $14,469,358 |
| **Willcox** | | | | | | | | | | | | | |
| Retail **** | $2,699,164 | $2,779,191 | $2,883,278 | $3,654,879 | $3,431,903 | $3,157,694 | $2,663,591 | $2,917,647 | $2,928,595 | $3,224,352 | $2,887,664 | $3,293,949 | $36,521,906 |
| Restaurant & Bar | $662,831 | $578,107 | $781,776 | $689,505 | $738,115 | $692,804 | $711,222 | $579,553 | $731,974 | $780,331 | $574,050 | $702,891 | $8,223,159 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2016)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,734,484,043 | $5,057,764,371 | $5,579,126,573 | $5,095,484,245 | $5,183,701,182 | $5,194,587,980 | $4,996,674,786 | $4,949,161,410 | $5,010,813,762 | $4,993,499,998 | $5,388,499,957 | $6,789,071,552 | $62,972,869,859 |
| Restaurant & Bar | $1,110,430,668 | $1,163,049,416 | $1,246,010,587 | $1,172,091,360 | $1,127,491,830 | $1,024,992,839 | $1,030,523,841 | $998,743,595 | $1,030,888,735 | $1,107,730,679 | $1,056,996,978 | $1,164,884,534 | $13,233,835,062 |
| Accommodation | $248,965,730 | $312,188,642 | $390,696,419 | $283,640,240 | $239,572,446 | $198,181,151 | $183,280,104 | $177,556,200 | $214,568,702 | $257,516,743 | $230,363,756 | $187,830,410 | $2,924,360,543 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $59,052,081 | $65,909,476 | $70,220,435 | $65,754,737 | $66,376,748 | $76,354,355 | $63,450,482 | $64,889,436 | $64,268,419 | $64,175,109 | $66,698,315 | $80,236,485 | $807,386,078 |
| Restaurant & Bar | $11,788,998 | $12,611,999 | $13,328,221 | $12,608,670 | $13,134,079 | $12,258,640 | $13,680,819 | $11,304,152 | $11,222,932 | $11,179,115 | $10,760,164 | $13,198,770 | $147,076,559 |
| Accommodation | $2,710,666 | $3,190,088 | $3,564,402 | $3,008,881 | $3,062,125 | $2,635,612 | $2,550,282 | $2,558,224 | $2,339,679 | $3,045,379 | $2,758,873 | $2,841,061 | $34,265,272 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $4,510,397 | $4,856,213 | $5,268,129 | $4,492,585 | $4,506,293 | $4,591,118 | $4,090,281 | $4,065,157 | $4,335,090 | $4,161,201 | $5,097,602 | $5,509,184 | $55,483,248 |
| Restaurant & Bar | $1,129,482 | $1,155,346 | $1,334,373 | $1,069,045 | $1,117,450 | $1,053,606 | $1,075,545 | $864,967 | $962,807 | $1,007,159 | $1,145,838 | $1,128,314 | $13,043,932 |
| Accommodation | $437,547 | $605,447 | $537,030 | $369,341 | $296,422 | $287,325 | $262,353 | $191,532 | $196,619 | $303,902 | $381,906 | $401,527 | $4,270,951 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $1,842,908 | $2,123,200 | $2,296,269 | $2,185,208 | $2,361,475 | $2,122,137 | $1,798,398 | $1,869,812 | $2,241,653 | $1,977,870 | $1,959,632 | $2,246,378 | $25,024,939 |
| Restaurant & Bar | $860,893 | $798,703 | $906,814 | $820,679 | $867,308 | $716,992 | $768,311 | $788,940 | $729,159 | $506,150 | $934,456 | $876,784 | $9,575,188 |
| Accommodation | $256,989 | $418,731 | $431,414 | $409,392 | $288,699 | $254,596 | $173,468 | $265,067 | $317,515 | $316,542 | $424,642 | $517,788 | $4,074,844 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,183,624 | $1,266,012 | $1,271,413 | $1,303,238 | $1,280,206 | $1,192,952 | $994,485 | $1,270,639 | $1,212,663 | $1,083,222 | $738,445 | $1,263,022 | $14,059,919 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $350,989 | $500,450 | $399,664 | $411,874 | $415,121 | $395,177 | $411,506 | $366,173 | $394,551 | $433,403 | $458,751 | $494,761 | $5,032,420 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $34,510,427 | $37,388,345 | $40,821,327 | $38,447,490 | $38,684,164 | $39,979,796 | $38,478,951 | $36,952,056 | $39,071,937 | $36,253,810 | $41,023,752 | $49,785,414 | $471,397,469 |
| Restaurant & Bar | $6,525,017 | $7,045,769 | $7,188,449 | $7,113,803 | $7,532,093 | $6,837,032 | $6,800,955 | $6,714,427 | $6,712,207 | $6,604,686 | $6,355,877 | $7,572,031 | $83,002,346 |
| Accommodation | $1,223,711 | $1,358,579 | $1,240,789 | $1,327,695 | $1,360,039 | $1,292,109 | $1,413,229 | $1,360,336 | $1,022,207 | $1,434,285 | $1,081,987 | $1,043,455 | $15,158,422 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $919,795 | $1,242,540 | $1,557,848 | $1,251,381 | $1,180,923 | $800,403 | $962,985 | $722,182 | $871,752 | $1,119,523 | $957,619 | $910,744 | $12,497,695 |
| Restaurant & Bar | $657,202 | $701,831 | $759,555 | $618,471 | $568,220 | $471,081 | $476,545 | N/A | N/A | N/A | N/A | N/A | N/A |
| Accommodation | $218,819 | $287,914 | $384,039 | $231,885 | $302,915 | $191,789 | $168,294 | N/A | N/A | N/A | N/A | N/A | N/A |
| **Willcox** | | | | | | | | | | | | | |
| Retail *** | $3,092,054 | $2,993,330 | $2,824,821 | $3,033,883 | $3,022,792 | $2,976,229 | $2,831,940 | $2,806,496 | $2,923,723 | $3,252,002 | $2,369,557 | $2,947,097 | $35,073,923 |
| Restaurant & Bar | $655,959 | $608,687 | $695,357 | $547,331 | $727,943 | $769,843 | $678,597 | $546,835 | $614,629 | $634,550 | $523,215 | $780,761 | $7,783,707 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2015)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,573,754,166 | $4,885,397,300 | $5,547,865,156 | $5,007,068,644 | $5,180,095,890 | $4,920,270,527 | $4,798,265,316 | $4,767,817,228 | $4,904,344,091 | $4,903,564,511 | $5,222,067,858 | $6,447,640,259 | $61,158,150,946 |
| Restaurant & Bar | $945,794,976 | $1,094,027,781 | $1,159,773,415 | $1,100,786,767 | $1,109,057,365 | $940,331,371 | $924,207,354 | $936,652,003 | $945,514,787 | $1,042,832,965 | $1,034,218,599 | $1,072,423,246 | $12,305,620,629 |
| Accommodation | $270,055,607 | $298,674,692 | $377,327,012 | $263,435,473 | $230,193,830 | $178,395,414 | $176,543,963 | $165,831,735 | $194,254,741 | $239,623,398 | $212,289,510 | $177,141,235 | $2,783,766,610 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $65,123,608 | $73,560,400 | $73,119,474 | $69,230,391 | $70,602,249 | $70,741,675 | $65,337,958 | $62,434,564 | $67,821,584 | $65,469,060 | $68,697,803 | $84,153,169 | $836,291,935 |
| Restaurant & Bar | $10,506,576 | $12,234,949 | $13,841,995 | $11,917,950 | $13,278,496 | $11,190,256 | $11,811,498 | $11,295,611 | $11,599,536 | $11,377,085 | $11,374,128 | $11,599,155 | $142,027,235 |
| Accommodation | $2,944,786 | $3,197,042 | $4,182,946 | $2,995,491 | $2,860,664 | $2,843,838 | $2,567,318 | $1,887,835 | $2,934,333 | $2,728,636 | $2,219,722 | $2,522,543 | $33,885,154 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $5,657,031 | $5,940,587 | $6,683,761 | $4,662,411 | $4,792,395 | $4,328,954 | $4,434,205 | $4,045,679 | $4,106,048 | $4,220,659 | $4,811,895 | $5,378,196 | $59,061,823 |
| Restaurant & Bar | $951,141 | $1,066,626 | $1,466,370 | $1,089,996 | $1,061,522 | $1,166,998 | $1,117,294 | $924,939 | $987,071 | $898,651 | $999,139 | $1,113,432 | $12,843,179 |
| Accommodation | $391,210 | $475,054 | $527,144 | $280,944 | $282,918 | $313,053 | $264,810 | $280,537 | $321,161 | $330,803 | $321,949 | $358,600 | $4,148,184 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,039,334 | $2,423,820 | $2,423,832 | $2,216,707 | $2,017,647 | $2,919,599 | $1,948,594 | $1,744,245 | $1,952,809 | $1,966,081 | $1,906,929 | $3,344,660 | $26,904,255 |
| Restaurant & Bar | $742,235 | $1,185,194 | $902,715 | $1,091,167 | $1,198,828 | $835,228 | $872,679 | $698,955 | $670,083 | $777,233 | $666,136 | $724,025 | $10,364,477 |
| Accommodation | $194,762 | $248,983 | $283,035 | $221,607 | $244,762 | $221,123 | $159,372 | $216,128 | $345,569 | $285,168 | $337,468 | $380,393 | $3,138,371 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,228,849 | $1,149,804 | $1,258,504 | $1,349,650 | $1,062,965 | $1,490,466 | $1,260,848 | $1,176,251 | $1,028,135 | $1,301,598 | $1,116,648 | $1,170,284 | $14,594,001 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $558,208 | $441,819 | $459,245 | $514,501 | $819,355 | $478,273 | $377,898 | $465,147 | $60,799 | $390,794 | $404,149 | $463,297 | $5,433,485 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $35,820,914 | $41,170,234 | $44,523,198 | $40,494,837 | $39,155,477 | $38,979,607 | $38,080,814 | $36,491,938 | $37,868,548 | $36,138,438 | $39,978,047 | $49,288,000 | $477,990,051 |
| Restaurant & Bar | $5,621,514 | $6,526,535 | $7,109,825 | $6,756,462 | $7,571,654 | $6,380,747 | $6,525,222 | $6,740,700 | $6,761,868 | $6,605,270 | $6,429,027 | $6,791,422 | $79,820,247 |
| Accommodation | $1,098,161 | $1,305,809 | $1,699,733 | $1,206,101 | $1,122,296 | $1,473,175 | $1,108,242 | $890,743 | $1,275,999 | $1,215,748 | $859,724 | $1,012,260 | $14,267,992 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $713,266 | $1,378,877 | $1,513,176 | $1,060,061 | $1,183,371 | $862,033 | $864,601 | $766,467 | $925,644 | $1,009,881 | $1,008,117 | $962,742 | $12,248,236 |
| Restaurant & Bar | $466,542 | $676,291 | $775,153 | $566,437 | $529,190 | $425,553 | $445,157 | $310,929 | $522,798 | $452,753 | $615,927 | $338,771 | $6,125,501 |
| Accommodation | $172,054 | $179,655 | $429,312 | $236,933 | $234,445 | $179,775 | $221,263 | $140,254 | $188,103 | $276,314 | $230,853 | $174,083 | $2,663,044 |
| **Willcox** | | | | | | | | | | | | | |
| Retail *** | $4,536,166 | $2,259,776 | $3,118,759 | $2,968,698 | $3,257,636 | $3,153,602 | $2,960,098 | $2,871,340 | $3,051,208 | $2,981,805 | $2,823,856 | $4,228,429 | $38,211,374 |
| Restaurant & Bar | $437,803 | $450,677 | $609,493 | $515,853 | $815,931 | $550,570 | $685,967 | $691,581 | $584,790 | $648,110 | $611,165 | $601,451 | $7,203,391 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2014)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,199,229,742 | $4,476,793,693 | $4,965,127,069 | $4,589,830,146 | $4,652,267,573 | $4,512,455,941 | $4,339,708,698 | $4,413,024,365 | $4,447,450,345 | $4,399,936,414 | $4,985,445,484 | $6,151,420,978 | $56,132,690,448 |
| Restaurant & Bar | $924,166,259 | $995,947,205 | $1,123,490,268 | $996,297,236 | $1,013,873,243 | $899,158,444 | $830,020,631 | $960,321,527 | $923,246,125 | $929,456,624 | $1,010,894,975 | $1,090,946,975 | $11,697,819,512 |
| Accommodation | $203,980,182 | $248,995,483 | $329,383,535 | $250,203,030 | $210,030,491 | $165,218,765 | $155,485,325 | $157,651,763 | $177,729,504 | $218,326,739 | $190,366,462 | $170,044,560 | $2,477,415,839 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $56,961,442 | $60,500,324 | $70,892,545 | $64,352,935 | $68,108,953 | $64,806,844 | $62,376,987 | $62,501,749 | $63,895,546 | $70,406,456 | $72,597,628 | $98,059,248 | $815,460,657 |
| Restaurant & Bar | $10,781,848 | $11,851,917 | $12,960,419 | $11,717,754 | $11,471,083 | $11,463,060 | $10,517,546 | $11,544,691 | $11,299,250 | $10,148,791 | $11,557,050 | $11,166,230 | $136,479,639 |
| Accommodation | $2,339,597 | $2,977,315 | $3,432,582 | $3,051,480 | $2,747,957 | $2,387,207 | $2,657,636 | $2,465,434 | $2,471,184 | $2,395,681 | $2,151,821 | $2,199,479 | $31,277,373 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $6,238,440 | $5,946,640 | $6,447,320 | $6,462,320 | $6,188,720 | $5,806,520 | $5,813,991 | $5,710,879 | $5,432,440 | $5,999,000 | $6,487,800 | $7,278,160 | $73,812,230 |
| Restaurant & Bar | $1,051,320 | $1,159,640 | $1,127,600 | $1,321,760 | $1,106,160 | $1,107,600 | $990,053 | $1,205,475 | $951,880 | $963,800 | $1,063,080 | $1,068,880 | $13,117,248 |
| Accommodation | $404,022 | $636,667 | $601,911 | $497,644 | $289,422 | $264,067 | $259,134 | $239,478 | $240,111 | $281,222 | $273,267 | $337,311 | $4,324,257 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,919,160 | $2,655,440 | $2,893,640 | $3,027,120 | $2,705,440 | $2,653,680 | $2,795,996 | $2,584,899 | $2,621,560 | $2,817,800 | $2,759,840 | $3,219,840 | $33,654,415 |
| Restaurant & Bar | $740,880 | $824,240 | $955,760 | $798,840 | $715,960 | $777,560 | $595,039 | $653,285 | $839,040 | $675,920 | $891,480 | $762,280 | $9,230,284 |
| Accommodation | $128,380 | $167,180 | $196,340 | $205,420 | $102,380 | $162,240 | $128,555 | $135,968 | $159,460 | $170,460 | $169,940 | $162,160 | $1,888,482 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,258,135 | $1,238,121 | $1,343,010 | $1,315,266 | $1,276,659 | $1,197,960 | $1,128,253 | $1,282,370 | $1,174,154 | $998,742 | $1,336,519 | $1,188,286 | $14,737,475 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $292,467 | $318,933 | $330,600 | $308,267 | $332,267 | $344,867 | $412,600 | $351,411 | $322,533 | $324,667 | $324,933 | $614,667 | $4,278,211 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $39,952,286 | $38,561,029 | $44,416,057 | $44,991,257 | $44,394,914 | $40,808,800 | $46,844,783 | $41,559,322 | $42,360,914 | $40,421,429 | $42,249,200 | $58,856,914 | $525,416,906 |
| Restaurant & Bar | $5,416,923 | $5,486,962 | $6,400,885 | $5,689,423 | $5,649,115 | $5,822,769 | $5,140,105 | $5,619,262 | $5,724,846 | $5,107,115 | $5,698,538 | $5,727,192 | $67,483,136 |
| Accommodation | $991,073 | $1,103,291 | $1,518,418 | $1,404,873 | $1,379,655 | $1,145,527 | $1,596,032 | $1,424,013 | $1,463,509 | $1,139,764 | $933,545 | $1,071,600 | $15,171,299 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $636,771 | $757,514 | $1,045,686 | $861,800 | $766,943 | $666,114 | $547,490 | $788,429 | $658,029 | $891,229 | $864,743 | $793,229 | $9,277,976 |
| Restaurant & Bar | $490,143 | $614,114 | $761,571 | $581,400 | $534,286 | $371,514 | $480,668 | $385,771 | $350,086 | $444,629 | $585,800 | $432,371 | $6,032,354 |
| Accommodation | $223,053 | $203,120 | $217,973 | $294,067 | $233,960 | $193,600 | $163,177 | $157,280 | $155,213 | $181,960 | $240,467 | $140,920 | $2,404,790 |
| **Willcox** | | | | | | | | | | | | | |
| Retail *** | $2,693,166 | $3,635,142 | $5,674,834 | $3,269,928 | $4,435,716 | -$89,604 | $4,419,572 | $3,732,827 | $3,708,083 | $4,457,074 | $2,786,920 | $3,760,374 | $42,484,031 |
| Restaurant & Bar | $537,551 | $495,978 | $649,185 | $347,242 | $638,215 | $581,901 | $564,577 | $728,240 | $488,803 | $619,761 | $585,500 | $472,368 | $6,709,319 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2013)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,101,747,740 | $4,199,514,656 | $4,790,296,232 | $4,263,676,424 | $4,473,530,159 | $4,465,090,711 | $4,069,588,549 | $4,257,412,600 | $4,137,140,729 | $4,260,760,455 | $4,729,596,205 | $6,454,657,314 | $54,203,011,774 |
| Restaurant & Bar | $880,575,632 | $911,036,411 | $1,051,818,431 | $943,669,175 | $919,974,270 | $853,842,367 | $790,794,284 | $836,725,256 | $843,585,180 | $884,820,047 | $891,695,082 | $930,415,112 | $10,738,951,247 |
| Accommodation | $193,789,883 | $226,940,347 | $299,948,887 | $219,210,035 | $189,354,900 | $124,189,978 | $144,374,771 | $137,252,803 | $164,940,560 | $196,030,680 | $176,656,227 | $148,334,907 | $2,221,023,978 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $58,218,219 | $57,105,644 | $69,251,466 | $79,983,981 | $69,390,201 | $66,312,934 | $62,110,835 | $63,898,182 | $69,278,054 | $59,561,789 | $66,498,035 | $88,452,290 | $810,061,630 |
| Restaurant & Bar | $10,450,673 | $10,255,159 | $13,084,634 | $11,293,708 | $10,835,483 | $11,738,354 | $10,313,626 | $10,613,563 | $11,266,176 | $10,055,353 | $11,590,518 | $11,030,612 | $132,527,859 |
| Accommodation | $2,221,239 | $2,732,911 | $3,968,622 | $2,994,750 | $2,563,596 | $2,474,642 | $2,413,514 | $2,161,774 | $2,368,505 | $2,110,124 | $2,709,509 | $2,237,160 | $30,956,346 |
| **Benson** | | | | | | | | | | | | | |
| Retail ** | $5,688,760 | $5,631,480 | $6,383,200 | $5,621,640 | $6,096,400 | $5,659,000 | $5,407,880 | $5,204,000 | $5,071,000 | $5,840,960 | $6,177,520 | $7,126,440 | $69,908,280 |
| Restaurant & Bar | $1,000,280 | $1,082,440 | $1,319,760 | $967,000 | $1,055,480 | $1,178,560 | $1,082,200 | $992,000 | $939,240 | $906,880 | $1,081,480 | $1,066,960 | $12,672,280 |
| Accommodation | $415,956 | $427,578 | $1,326,822 | $355,200 | $198,956 | $357,244 | $267,933 | $246,244 | $232,467 | $245,200 | $412,556 | $263,756 | $4,749,911 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,851,040 | $2,637,680 | $3,141,680 | $2,788,520 | $3,025,880 | $2,479,560 | $2,894,040 | $3,287,320 | $2,718,720 | $2,837,680 | $2,811,240 | $2,849,560 | $34,322,920 |
| Restaurant & Bar | $654,320 | $679,800 | $797,320 | $754,800 | $472,360 | $1,038,800 | $692,520 | $653,400 | $822,880 | $654,840 | $824,160 | $685,520 | $8,730,720 |
| Accommodation | $84,340 | $166,380 | $197,800 | $153,340 | $110,040 | $129,900 | $112,480 | $89,260 | $144,720 | $125,620 | $145,260 | $203,840 | $1,662,980 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,091,270 | $1,329,761 | $1,452,345 | $1,214,438 | $1,383,118 | $2,066,776 | $1,178,692 | $1,173,571 | $1,190,052 | $1,158,428 | $1,149,371 | $1,314,976 | $15,702,798 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $291,667 | $330,933 | $340,333 | $302,333 | $324,400 | $309,000 | $557,067 | $336,400 | $304,067 | $300,267 | $312,067 | $400,733 | $4,109,267 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $40,699,371 | $39,818,743 | $45,069,600 | $44,179,486 | $43,864,743 | $45,722,743 | $39,865,257 | $42,766,514 | $40,696,057 | $41,049,657 | $44,685,829 | $56,974,914 | $525,392,914 |
| Restaurant & Bar | $5,101,577 | $5,208,808 | $6,579,077 | $5,455,385 | $5,565,500 | $5,533,038 | $5,273,115 | $5,399,731 | $6,131,346 | $4,730,769 | $5,805,346 | $5,579,000 | $66,362,692 |
| Accommodation | $975,691 | $1,100,964 | $1,168,927 | $1,225,255 | $857,545 | $1,127,982 | $1,273,164 | $1,098,418 | $1,185,691 | $891,418 | $1,026,655 | $815,164 | $12,746,873 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $720,680 | $890,760 | $1,361,960 | $976,360 | $970,800 | $726,400 | $613,114 | $637,600 | $555,286 | $816,343 | $633,914 | $1,996,029 | $10,899,246 |
| Restaurant & Bar | $465,160 | $522,760 | $800,720 | $567,320 | $472,160 | $439,920 | $398,800 | $317,343 | $483,971 | $554,400 | $436,486 | $407,629 | $5,866,669 |
| Accommodation | $159,954 | $239,354 | $341,123 | $212,031 | $215,815 | $140,754 | $108,773 | $151,640 | $195,280 | $195,613 | $216,720 | $105,080 | $2,282,137 |
| **Willcox** | | | | | | | | | | | | | |
| Retail *** | $3,928,719 | $3,599,773 | $4,364,443 | $3,627,039 | $4,467,214 | $4,101,810 | $4,780,575 | $3,794,822 | $3,787,513 | $4,110,616 | $4,299,059 | $4,110,276 | $48,971,858 |
| Restaurant & Bar | $355,191 | $694,413 | $614,709 | $493,005 | $561,786 | $556,643 | $605,692 | $512,904 | $530,046 | $512,502 | $466,830 | $516,464 | $6,420,186 |

Note: Retail excludes food for home consumption. **Excludes single Items over $5,000. ***Excludes single Items over $10,000. ****Excludes single Items over $1,250. NA = data not available.
Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2012) | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | *January* | *February* | *March* | *April* | *May* | *June* | *July* | *August* | *September* | *October* | *November* | *December* | *Total* |
| **Arizona** | | | | | | | | | | | | | |
| Retail | $3,722,556,600 | $4,044,640,105 | $4,431,967,404 | $4,121,767,981 | $4,056,013,449 | $4,104,913,336 | $3,758,611,513 | $3,878,041,245 | $3,912,879,236 | $3,973,952,250 | $4,295,797,929 | $5,521,146,165 | $49,822,287,213 |
| Restaurant & Bar | $839,613,007 | $904,537,561 | $1,007,278,527 | $901,736,852 | $870,134,965 | $839,923,684 | $767,659,156 | $831,283,264 | $811,452,004 | $842,568,503 | $817,069,206 | $927,343,759 | $10,360,600,488 |
| Accommodation | $182,641,312 | $220,935,410 | $295,599,894 | $206,950,401 | $182,594,204 | $159,433,828 | $132,598,829 | $138,498,861 | $156,031,812 | $190,370,310 | $161,548,041 | $153,333,685 | $2,180,536,587 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $53,918,959 | $58,849,890 | $71,615,906 | $65,047,297 | $64,653,585 | $73,379,631 | $57,718,606 | $59,953,758 | $60,126,369 | $58,801,553 | $62,866,146 | $99,669,201 | $786,600,901 |
| Restaurant & Bar | $11,011,043 | $11,878,754 | $11,990,302 | $11,910,573 | $10,890,940 | $11,222,902 | $10,371,725 | $10,033,959 | $10,442,611 | $10,400,414 | $9,798,725 | $11,338,888 | $131,290,836 |
| Accommodation | $2,805,016 | $3,606,904 | $4,005,660 | $3,294,321 | $3,084,205 | $2,941,921 | $2,299,604 | $2,764,866 | $2,565,137 | $2,677,179 | $2,345,812 | $2,290,052 | $34,680,677 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $942,760 | $929,520 | $906,560 | $967,760 | $846,240 | $842,880 | $981,880 | $801,880 | $744,720 | $857,880 | $821,160 | $974,720 | $10,617,960 |
| Accommodation | $336,978 | $518,022 | $427,311 | $221,889 | $161,756 | $258,400 | $358,511 | $256,867 | $195,556 | $263,644 | $302,444 | $331,089 | $3,632,467 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,682,440 | $3,288,520 | $2,920,680 | $2,887,360 | $3,182,560 | $2,785,640 | $2,630,600 | $2,927,960 | $2,651,120 | $2,947,800 | $2,662,120 | $3,060,960 | $34,627,760 |
| Restaurant & Bar | $751,600 | $846,720 | $607,040 | $739,920 | $715,320 | $666,400 | $435,760 | $645,320 | $734,680 | $766,240 | $536,360 | $508,400 | $7,953,760 |
| Accommodation | $214,060 | $143,600 | $258,740 | $190,800 | $147,200 | $134,240 | $102,680 | $95,660 | $122,880 | $154,680 | $151,620 | $118,520 | $1,834,680 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,202,429 | $1,355,964 | $1,364,929 | $1,201,929 | $1,483,357 | $1,442,893 | $1,209,714 | $1,203,107 | $1,256,107 | $1,189,179 | $1,074,452 | $1,302,253 | $15,286,312 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $331,533 | $320,267 | $347,800 | $327,667 | $323,800 | $346,533 | $324,200 | $321,667 | $314,867 | $315,933 | $310,600 | $371,067 | $3,955,933 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $38,373,257 | $40,018,114 | $44,863,314 | $40,510,057 | $41,409,371 | $42,673,886 | $38,227,657 | $39,109,714 | $38,997,200 | $38,957,314 | $42,528,457 | $55,035,714 | $500,704,057 |
| Restaurant & Bar | $5,861,231 | $6,204,462 | $5,948,231 | $6,028,154 | $5,849,346 | $6,004,654 | $5,686,231 | $5,514,231 | $5,482,654 | $5,225,000 | $5,058,192 | $6,136,923 | $68,999,308 |
| Accommodation | $1,588,327 | $1,808,727 | $1,937,691 | $1,592,964 | $1,757,036 | $1,449,473 | $1,155,727 | $1,660,636 | $1,221,200 | $1,381,891 | $1,103,309 | $768,836 | $17,425,818 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $799,840 | $973,640 | $1,046,040 | $934,280 | $878,640 | $846,600 | $698,680 | $761,000 | $652,520 | $860,280 | $625,160 | $778,200 | $9,854,880 |
| Restaurant & Bar | $444,880 | $617,920 | $598,120 | $723,040 | $491,480 | $428,960 | $404,360 | $316,240 | $501,080 | $599,160 | $376,920 | $510,680 | $6,012,840 |
| Accommodation | $232,109 | $421,691 | $409,200 | $254,031 | $232,354 | -$189,846 | $181,123 | $174,138 | $126,508 | $250,754 | $144,462 | $300,662 | $2,537,185 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $604,000 | $515,367 | $648,700 | $465,400 | $584,733 | $529,233 | $560,800 | $607,433 | $435,333 | $515,367 | $510,402 | $653,020 | $6,629,789 |
| Accommodation | $313,529 | $258,429 | $351,357 | $237,386 | $390,243 | $242,743 | $386,929 | $222,629 | $235,157 | $305,243 | $302,620 | $251,076 | $3,497,339 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2011) | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | *January* | *February* | *March* | *April* | *May* | *June* | *July* | *August* | *September* | *October* | *November* | *December* | *Total* |
| **Arizona** | | | | | | | | | | | | | |
| Retail | $3,527,201,745 | $3,786,340,861 | $4,342,932,939 | $4,018,472,462 | $4,157,911,404 | $3,842,751,482 | $3,550,309,588 | $3,761,573,544 | $3,813,336,248 | $3,640,033,867 | $4,023,224,770 | $5,170,551,084 | $47,634,639,994 |
| Restaurant & Bar | $744,043,464 | $868,599,804 | $930,016,409 | $848,034,459 | $836,306,720 | $774,343,935 | $760,070,349 | $728,190,844 | $758,343,549 | $769,095,582 | $784,467,466 | $871,991,463 | $9,673,504,044 |
| Accommodation | $183,365,255 | $209,244,759 | $268,089,821 | $198,763,840 | $173,333,473 | $156,104,430 | $138,030,426 | $131,931,992 | $151,839,336 | $174,360,397 | $173,502,595 | $142,373,228 | $2,100,939,552 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $52,831,515 | $57,869,460 | $66,705,981 | $62,482,741 | $68,185,279 | $60,735,827 | $59,177,604 | $57,148,389 | $57,804,611 | $57,052,877 | $59,985,267 | $78,415,014 | $738,394,565 |
| Restaurant & Bar | $10,009,481 | $12,818,802 | $12,076,227 | $12,186,819 | $11,999,041 | $10,791,340 | $11,282,771 | $10,371,294 | $10,313,918 | $11,596,450 | $9,772,900 | $11,145,383 | $134,364,426 |
| Accommodation | $2,630,251 | $4,160,351 | $4,323,653 | $3,833,863 | $4,467,072 | $3,902,559 | $2,760,921 | $2,810,713 | $3,012,899 | $3,563,748 | $2,666,017 | $2,731,617 | $40,863,664 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $927,000 | $993,960 | $1,149,920 | $952,040 | $991,160 | $849,200 | $965,360 | $825,920 | $789,680 | $842,360 | $774,840 | $1,051,080 | $11,112,520 |
| Accommodation | $448,756 | $696,378 | $357,778 | $447,511 | $317,978 | $325,689 | $256,111 | $181,711 | $192,711 | $282,000 | $289,867 | $313,000 | $4,109,489 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,480,680 | $3,769,760 | $3,299,480 | $3,180,840 | $2,759,360 | $3,183,560 | $2,672,560 | $2,910,000 | $2,740,000 | $2,562,480 | $2,981,240 | $2,958,320 | $35,498,280 |
| Restaurant & Bar | $659,160 | $613,080 | $546,280 | $729,320 | $674,000 | $546,280 | $639,520 | $408,920 | $589,560 | $517,280 | $452,680 | $502,160 | $6,878,240 |
| Accommodation | $113,200 | $144,680 | $158,840 | $138,380 | $198,180 | $121,300 | $109,440 | $100,220 | $167,100 | $195,040 | $108,140 | $148,800 | $1,703,320 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,072,786 | $1,073,250 | $1,179,536 | $1,258,321 | $1,292,786 | $1,324,857 | $1,323,500 | $1,175,071 | $1,197,643 | $1,158,036 | $1,064,107 | $1,398,536 | $14,518,429 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $306,400 | $310,267 | $389,067 | $340,933 | $324,733 | $358,400 | $348,467 | $327,000 | $326,400 | $332,067 | $308,733 | $377,800 | $4,050,267 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $35,990,114 | $40,246,457 | $45,490,743 | $41,187,886 | $39,968,857 | $41,952,743 | $40,002,857 | $36,547,200 | $42,341,543 | $38,299,600 | $42,202,343 | $51,201,600 | $495,431,943 |
| Restaurant & Bar | $5,194,346 | $6,666,923 | $6,901,769 | $6,473,654 | $6,631,231 | $6,352,115 | $7,003,192 | $5,595,769 | $5,673,154 | $6,541,462 | $5,453,692 | $6,054,385 | $74,541,692 |
| Accommodation | $1,652,400 | $2,126,400 | $2,265,073 | $2,071,673 | $2,489,982 | $2,452,200 | $1,746,291 | $2,085,982 | $1,963,145 | $1,667,182 | $1,537,345 | $1,523,764 | $23,581,436 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $565,920 | $1,087,680 | $948,360 | $800,360 | $737,120 | $612,640 | $681,600 | $552,000 | $552,600 | $1,013,440 | $695,120 | $667,440 | $8,914,280 |
| Restaurant & Bar | $534,760 | $692,120 | $700,520 | $581,720 | $669,480 | $417,240 | $474,200 | $349,600 | $422,320 | $933,840 | $452,840 | $481,880 | $6,710,520 |
| Accommodation | $129,782 | $243,073 | $235,255 | $264,418 | $206,145 | $166,636 | $140,436 | $170,894 | $165,329 | $231,518 | $153,071 | $105,576 | $2,212,134 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $419,867 | $806,800 | $532,467 | $442,300 | $596,000 | $560,167 | $709,067 | $405,600 | $691,067 | $563,633 | $461,533 | $539,367 | $6,727,867 |
| Accommodation | $324,386 | $328,171 | $369,100 | $310,957 | $367,257 | $248,429 | $300,586 | $202,343 | $216,571 | $402,643 | $417,571 | $303,371 | $3,791,386 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2010)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $3,195,820,101 | $3,487,999,286 | $3,189,162,135 | $3,617,831,196 | $3,690,259,685 | $3,533,856,165 | $3,275,199,707 | $3,439,622,448 | $3,537,882,723 | $3,393,991,294 | $3,835,631,624 | $4,993,534,726 | $43,190,791,090 |
| Restaurant & Bar | $747,498,539 | $826,131,157 | $900,644,715 | $796,308,524 | $830,950,633 | $711,223,236 | $676,280,045 | $701,814,053 | $700,953,136 | $759,009,717 | $714,036,385 | $821,452,734 | $9,186,302,874 |
| Accommodation | $159,530,279 | $204,529,213 | $258,290,496 | $195,034,428 | $170,445,159 | $143,991,528 | $123,185,804 | $128,620,528 | $141,726,833 | $174,029,802 | $154,713,899 | $142,963,809 | $1,997,061,778 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $56,375,758 | $59,936,102 | $60,980,573 | $59,588,950 | $62,527,768 | $62,194,941 | $56,510,485 | $55,458,841 | $57,160,374 | $54,696,073 | $60,153,326 | $78,550,826 | $724,134,017 |
| Restaurant & Bar | $9,597,869 | $12,042,851 | $12,709,178 | $11,289,474 | $12,344,293 | $10,150,916 | $10,869,540 | $9,965,769 | $10,414,984 | $9,649,750 | $10,352,741 | $11,120,600 | $130,507,965 |
| Accommodation | $2,891,575 | $4,923,705 | $4,544,033 | $4,286,840 | $4,014,167 | $3,279,318 | $3,783,035 | $4,009,332 | $3,750,217 | $3,530,820 | $3,082,379 | $3,261,973 | $45,357,394 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $965,160 | $1,168,160 | $1,199,480 | $1,032,840 | $1,064,920 | $1,017,720 | $949,400 | $862,200 | $991,840 | $915,880 | $863,440 | $1,044,600 | $12,075,640 |
| Accommodation | $507,000 | $537,644 | $549,622 | $273,156 | $391,422 | $316,222 | $280,933 | $262,156 | $235,622 | $325,000 | $317,089 | $238,022 | $4,233,889 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,452,400 | $2,589,800 | $3,104,440 | $2,726,000 | $2,680,560 | $2,899,120 | $2,394,600 | $2,367,600 | $2,784,400 | $2,339,800 | $2,819,160 | $3,482,200 | $32,640,080 |
| Restaurant & Bar | $557,760 | $624,720 | $782,560 | $725,480 | $672,960 | $502,200 | $585,240 | $520,680 | $506,280 | $413,360 | $717,760 | $683,640 | $7,292,640 |
| Accommodation | $99,920 | $202,880 | $224,560 | $153,160 | $188,480 | $116,740 | $119,340 | $108,840 | $117,480 | $144,060 | $128,760 | $90,700 | $1,694,920 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,104,500 | $1,063,357 | $942,536 | $1,130,929 | $1,125,464 | $929,929 | $949,679 | $1,030,964 | $927,750 | $1,075,857 | $1,084,393 | $1,139,071 | $12,504,429 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $309,467 | $328,600 | $357,600 | $334,467 | $329,333 | $347,667 | $309,467 | $302,800 | $305,533 | $306,333 | $130,000 | $520,800 | $3,882,067 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $42,920,686 | $38,341,029 | $44,656,571 | $40,789,657 | $40,563,086 | $42,029,600 | $39,724,629 | $37,087,371 | $40,707,429 | $36,745,257 | $42,037,257 | $61,465,886 | $507,068,457 |
| Restaurant & Bar | $5,141,269 | $5,584,962 | $6,904,615 | $6,528,846 | $6,216,846 | $5,572,231 | $5,819,885 | $5,903,500 | $5,611,962 | $5,209,962 | $5,843,538 | $6,037,615 | $70,375,231 |
| Accommodation | $1,364,473 | $2,795,327 | $2,105,709 | $2,229,036 | $2,337,782 | $1,842,491 | $2,249,364 | $2,535,400 | $2,308,291 | $2,068,673 | $1,680,364 | $1,820,436 | $25,337,345 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $699,080 | $837,000 | $983,160 | $747,200 | $735,880 | $611,520 | $583,440 | $577,320 | $772,680 | $652,680 | $735,160 | $555,440 | $8,490,560 |
| Restaurant & Bar | $466,880 | $906,240 | $568,760 | $785,320 | $919,480 | $503,840 | $457,120 | $569,600 | $452,640 | $725,200 | $583,480 | $524,040 | $7,462,600 |
| Accommodation | $157,273 | $292,491 | $294,927 | $219,055 | $226,400 | $78,400 | $237,127 | $138,218 | $158,636 | $213,927 | $135,164 | $108,800 | $2,260,418 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $604,433 | $612,800 | $743,300 | $457,233 | $730,500 | $555,200 | $668,400 | $538,900 | $638,867 | $546,633 | $672,367 | $513,833 | $7,282,467 |
| Accommodation | $452,329 | $213,214 | $334,343 | $229,600 | $211,471 | $216,800 | $233,814 | $235,171 | $207,943 | $299,514 | $283,129 | $286,314 | $3,203,643 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2009)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $3,393,518,094 | $3,460,648,486 | $3,834,036,325 | $3,620,760,654 | $3,820,931,847 | $3,601,211,093 | $3,370,919,928 | $3,535,307,286 | $3,376,271,660 | $3,398,849,522 | $3,656,307,971 | $4,793,991,186 | $43,862,754,052 |
| Restaurant & Bar | $757,424,910 | $795,168,213 | $847,162,982 | $763,748,983 | $805,150,741 | $707,799,194 | $665,044,032 | $672,780,082 | $687,020,754 | $722,876,174 | $720,816,867 | $742,724,222 | $8,887,717,154 |
| Accommodation | $177,021,262 | $213,803,010 | $240,679,304 | $194,922,415 | $161,349,798 | $131,090,539 | $124,009,241 | $120,445,891 | $135,771,609 | $161,276,953 | $155,039,345 | $134,253,541 | $1,949,662,908 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $54,083,399 | $55,934,069 | $64,008,792 | $57,911,497 | $77,108,361 | $63,345,739 | $58,231,122 | $58,390,223 | $55,024,045 | $55,763,410 | $63,656,238 | $76,537,821 | $739,994,716 |
| Restaurant & Bar | $10,998,878 | $11,285,972 | $12,059,366 | $9,870,126 | $11,757,246 | $10,177,480 | $10,742,947 | $10,329,635 | $9,497,607 | $11,432,672 | $9,894,480 | $10,347,042 | $128,393,451 |
| Accommodation | $3,216,429 | $4,317,777 | $4,175,094 | $3,737,521 | $3,472,597 | $3,232,942 | $3,071,822 | $2,784,974 | $3,380,439 | $3,834,706 | $3,253,873 | $2,764,876 | $41,243,050 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $968,520 | $973,480 | $1,374,680 | $947,240 | $1,094,280 | $982,520 | $936,360 | $938,600 | $946,760 | $1,083,840 | $983,320 | $1,099,320 | $12,328,920 |
| Accommodation | $411,733 | $604,133 | $417,822 | $411,200 | $270,778 | $273,889 | $204,111 | $260,733 | $217,511 | $324,111 | $343,311 | $383,867 | $4,123,200 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,440,000 | $2,555,920 | $2,773,400 | $2,745,000 | $2,775,680 | $2,628,640 | $2,519,880 | $2,581,880 | $2,665,360 | $2,506,080 | $2,440,440 | $2,947,600 | $31,579,880 |
| Restaurant & Bar | $595,200 | $636,720 | $706,040 | $559,440 | $649,560 | $430,520 | $576,160 | $527,840 | $567,920 | $640,400 | $471,520 | $618,520 | $6,979,840 |
| Accommodation | $116,280 | $222,400 | $200,260 | $199,300 | $181,460 | $93,940 | $168,980 | $119,020 | $159,260 | $166,320 | $136,420 | $151,740 | $1,915,380 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $958,536 | $971,893 | $1,074,750 | $1,004,179 | $1,144,000 | $1,032,893 | $1,104,893 | $1,114,036 | $1,031,679 | $981,143 | $1,035,036 | $993,857 | $12,446,893 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $301,200 | $310,200 | $323,667 | $313,933 | $326,933 | $317,733 | $351,133 | $410,933 | $335,400 | $329,800 | $327,000 | $384,400 | $4,032,333 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $36,297,657 | $37,594,114 | $42,229,600 | $39,355,714 | $52,509,771 | $41,604,629 | $39,175,257 | $40,098,571 | $37,071,486 | $36,455,143 | $44,217,143 | $57,814,857 | $504,423,943 |
| Restaurant & Bar | $5,367,885 | $5,344,231 | $6,142,269 | $5,320,231 | $6,375,538 | $5,660,538 | $5,699,462 | $5,897,500 | $5,176,692 | $5,563,308 | $5,226,038 | $5,393,000 | $67,166,692 |
| Accommodation | $1,544,836 | $1,924,764 | $2,024,236 | $2,180,345 | $2,188,255 | $1,971,200 | $1,714,945 | $1,683,527 | $2,104,127 | $2,077,764 | $1,594,727 | $1,490,836 | $22,499,564 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $695,960 | $823,960 | $951,000 | $749,080 | $821,240 | $627,280 | $633,600 | $595,240 | $585,400 | $835,840 | $652,720 | $614,040 | $8,585,360 |
| Restaurant & Bar | $513,200 | $699,840 | $800,600 | $527,200 | $679,200 | $359,680 | $511,600 | $418,080 | $346,840 | $696,880 | $687,680 | $432,720 | $6,673,520 |
| Accommodation | $158,164 | $332,945 | $271,182 | $192,618 | $189,127 | $194,891 | $198,836 | $205,127 | $278,473 | $227,418 | $342,691 | $119,945 | $2,711,418 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $671,967 | $723,833 | $677,200 | $601,167 | $695,000 | $538,067 | $705,633 | $600,367 | $567,067 | $1,020,267 | $667,167 | $628,067 | $8,095,800 |
| Accommodation | $405,686 | $398,971 | $449,157 | $231,029 | $208,729 | $112,157 | $365,557 | $251,186 | $215,029 | $266,629 | $329,000 | $219,886 | $3,453,014 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2008)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $3,846,997,236 | $4,108,051,844 | $4,662,380,324 | $4,186,661,686 | $4,298,976,854 | $4,101,484,403 | $3,851,465,649 | $4,023,998,634 | $3,869,885,263 | $3,581,723,959 | $3,775,136,464 | $4,840,478,256 | $49,147,240,572 |
| Restaurant & Bar | $814,140,014 | $838,391,638 | $923,101,087 | $834,774,852 | $863,721,507 | $731,919,232 | $703,176,463 | $720,049,594 | $718,500,180 | $749,312,572 | $748,782,573 | $754,089,053 | $9,399,958,765 |
| Accommodation | $215,377,569 | $286,437,680 | $285,173,726 | $211,737,531 | $209,093,057 | $169,141,265 | $139,171,066 | $144,794,020 | $165,623,564 | $188,211,553 | $173,706,343 | $148,818,188 | $2,337,285,562 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $57,872,172 | $66,007,219 | $69,094,471 | $64,927,306 | $66,312,625 | $69,088,536 | $62,872,846 | $62,488,676 | $60,878,641 | $54,573,719 | $61,330,064 | $79,664,620 | $775,110,895 |
| Restaurant & Bar | $13,658,022 | $10,295,172 | $11,416,312 | $10,487,543 | $11,842,677 | $10,917,161 | $9,986,006 | $10,115,898 | $9,884,383 | $9,808,242 | $9,278,451 | $10,797,612 | $128,487,479 |
| Accommodation | $3,501,910 | $4,002,973 | $4,752,297 | $3,960,667 | $3,849,210 | $3,761,625 | $3,188,322 | $3,355,289 | $3,317,949 | $3,783,019 | $3,184,205 | $4,819,200 | $45,476,666 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,389,920 | $768,880 | $1,047,360 | $839,680 | $829,560 | $950,400 | $968,800 | $861,120 | $858,520 | $868,120 | $845,840 | $1,069,160 | $11,297,360 |
| Accommodation | $556,356 | $627,089 | $586,844 | $334,844 | $329,333 | $284,578 | $237,867 | $227,267 | $200,844 | $322,578 | $288,822 | $382,867 | $4,379,289 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,845,680 | $2,799,680 | $2,844,080 | $2,981,440 | $2,891,600 | $2,736,720 | $3,221,320 | $2,632,000 | $2,720,480 | $2,721,560 | $2,511,000 | $3,135,520 | $34,041,080 |
| Restaurant & Bar | $559,240 | $653,520 | $700,080 | $643,240 | $597,720 | $599,600 | $534,280 | $590,200 | $879,840 | $555,960 | $617,800 | $587,120 | $7,518,600 |
| Accommodation | $201,420 | $320,000 | $303,960 | $209,400 | $214,600 | $300,140 | $111,520 | $176,680 | $293,220 | $174,460 | $174,120 | $167,240 | $2,646,760 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $931,520 | $1,049,920 | $1,013,760 | $1,192,800 | $1,134,080 | $1,064,280 | $1,083,640 | $1,050,280 | $945,429 | $962,464 | $933,929 | $1,077,857 | $12,439,959 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $434,200 | $540,600 | $401,267 | $334,667 | $530,000 | $407,800 | $331,733 | $426,067 | $325,533 | $389,933 | $308,067 | $384,333 | $4,814,200 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $38,981,143 | $41,832,743 | $49,390,343 | $42,008,057 | $40,126,229 | $45,039,257 | $39,906,057 | $40,378,400 | $40,995,314 | $36,651,486 | $41,046,229 | $57,040,286 | $513,395,543 |
| Restaurant & Bar | $5,382,885 | $5,633,385 | $6,161,154 | $5,562,346 | $6,200,769 | $5,570,577 | $5,451,769 | $5,379,385 | $4,880,115 | $5,161,769 | $4,907,077 | $5,743,538 | $66,034,769 |
| Accommodation | $1,421,709 | $1,425,055 | $2,018,836 | $1,919,855 | $1,839,673 | $1,964,055 | $1,969,291 | $1,786,073 | $2,095,036 | $1,837,964 | $1,650,745 | $3,117,745 | $23,046,036 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $703,680 | $928,720 | $1,141,000 | $955,920 | $941,440 | $810,560 | $682,800 | $653,760 | $634,640 | $826,440 | $683,520 | $813,200 | $9,775,680 |
| Restaurant & Bar | $571,120 | $890,040 | $883,560 | $845,640 | $481,600 | $510,760 | $521,200 | $600,320 | $417,800 | $614,520 | $608,800 | $387,240 | $7,332,600 |
| Accommodation | $269,055 | $282,673 | $299,145 | $206,073 | $283,200 | $238,400 | $136,618 | $141,655 | $24,164 | $420,618 | $247,436 | $206,564 | $2,755,600 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $710,100 | $613,767 | $788,100 | $552,367 | $717,633 | $640,733 | $648,967 | $512,067 | $670,833 | $675,233 | $634,967 | $591,467 | $7,756,233 |
| Accommodation | $448,014 | $405,914 | $475,714 | $366,729 | $343,714 | $242,843 | $300,886 | $310,700 | $216,757 | $283,057 | $289,271 | $400,914 | $4,084,514 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2007)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,276,335,273 | $4,308,164,939 | $4,924,384,128 | $4,618,116,269 | $4,528,291,769 | $4,575,950,815 | $4,230,753,569 | $4,282,821,953 | $4,210,539,901 | $4,220,605,393 | $4,392,685,151 | $5,612,347,005 | $54,180,996,165 |
| Restaurant & Bar | $831,039,541 | $805,284,331 | $932,771,241 | $856,626,505 | $811,776,564 | $789,031,484 | $731,253,834 | $727,219,902 | $778,115,834 | $797,345,709 | $822,218,832 | $744,643,886 | $9,627,327,663 |
| Accommodation | $236,843,068 | $254,704,891 | $305,409,453 | $253,942,027 | $202,475,160 | $170,490,492 | $141,904,802 | $145,454,879 | $171,646,293 | $214,683,793 | $195,570,122 | $158,134,907 | $2,451,259,887 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $59,167,020 | $62,046,774 | $69,777,935 | $63,979,850 | $64,417,052 | $68,040,139 | $64,600,001 | $66,744,223 | $64,166,728 | $63,861,049 | $65,151,657 | $84,747,671 | $796,700,099 |
| Restaurant & Bar | $9,825,361 | $10,354,961 | $11,787,140 | $10,692,636 | $10,507,041 | $10,670,141 | $10,045,162 | $9,879,856 | $9,911,620 | $10,045,325 | $9,325,964 | $10,492,626 | $123,537,833 |
| Accommodation | $3,231,067 | $3,986,221 | $4,359,289 | $4,211,681 | $3,713,797 | $3,989,955 | $3,329,288 | $3,447,615 | $3,616,531 | $3,336,677 | $3,427,571 | $2,724,357 | $43,374,049 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $934,960 | $954,800 | $1,035,160 | $953,320 | $825,280 | $974,640 | $1,001,400 | $862,480 | $806,600 | $789,280 | $934,040 | $871,560 | $10,943,520 |
| Accommodation | $600,067 | $529,333 | $472,644 | $415,556 | $262,000 | $268,022 | $269,889 | $199,911 | $369,978 | $266,956 | $487,333 | $404,333 | $4,546,023 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,577,760 | $2,544,080 | $2,819,920 | $2,674,400 | $3,028,280 | $2,815,760 | $2,571,880 | $2,841,640 | $2,599,320 | $2,884,640 | $2,692,320 | $2,864,880 | $32,914,880 |
| Restaurant & Bar | $548,160 | $657,120 | $808,920 | $674,520 | $618,320 | $579,480 | $527,040 | $565,960 | $540,480 | $579,920 | $607,400 | $577,480 | $7,284,800 |
| Accommodation | $132,320 | $187,600 | $212,400 | $246,580 | $159,500 | $245,300 | $199,820 | $149,840 | $205,680 | $200,800 | $195,420 | $167,560 | $2,302,820 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,044,640 | $1,063,640 | $1,290,280 | $1,092,680 | $832,320 | $1,439,640 | $1,091,680 | $1,050,200 | $970,200 | $956,360 | $1,000,200 | $1,102,040 | $12,933,880 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $685,867 | $512,400 | $512,933 | $526,867 | $513,067 | $600,467 | $406,333 | $473,267 | $466,867 | $444,800 | $425,000 | $401,400 | $5,969,267 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $41,184,857 | $38,455,314 | $45,423,829 | $43,558,457 | $45,232,514 | $44,026,571 | $41,902,743 | $43,584,686 | $41,135,429 | $41,527,943 | $44,815,086 | $57,164,514 | $528,011,943 |
| Restaurant & Bar | $5,228,231 | $5,121,423 | $6,050,500 | $5,635,885 | $5,387,577 | $5,639,885 | $5,511,538 | $5,246,577 | $5,576,731 | $5,112,923 | $4,836,385 | $5,484,538 | $64,832,193 |
| Accommodation | $1,190,418 | $1,530,436 | $1,718,691 | $1,671,836 | $1,836,709 | $1,621,273 | $1,459,745 | $1,953,364 | $1,609,455 | $1,477,382 | $1,397,873 | $1,232,382 | $18,699,563 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $793,680 | $943,280 | $1,181,920 | $955,120 | $796,800 | $773,840 | $683,840 | $807,240 | $785,200 | $904,400 | $799,160 | $794,560 | $10,219,040 |
| Restaurant & Bar | $542,520 | $738,040 | $775,360 | $834,240 | $798,680 | $565,400 | $511,600 | $459,960 | $594,240 | $709,560 | $567,440 | $456,800 | $7,553,840 |
| Accommodation | $193,182 | $282,782 | $270,509 | $221,764 | $210,382 | $180,709 | $152,691 | $138,127 | $149,291 | $176,782 | $298,655 | $120,582 | $2,395,455 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $674,800 | $692,800 | $765,867 | $696,167 | $597,500 | $557,567 | $768,300 | $803,300 | $576,967 | $664,367 | $510,933 | $741,133 | $8,049,700 |
| Accommodation | $446,386 | $287,157 | $483,414 | $509,800 | $377,943 | $515,443 | $408,400 | $474,000 | $411,671 | $447,143 | $400,157 | $371,700 | $5,133,214 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2006)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Arizona** | | | | | | | | | | | | | |
| Retail | $4,038,754,982 | $4,222,178,715 | $4,753,434,249 | $4,595,152,972 | $4,576,717,971 | $4,599,801,915 | $4,227,112,992 | $4,449,489,478 | $4,322,683,917 | $417,159,656 | $4,545,914,915 | $5,834,934,810 | $50,583,336,572 |
| Restaurant & Bar | $757,180,918 | $796,523,265 | $854,289,991 | $816,660,241 | $790,775,499 | $759,540,065 | $689,183,064 | $691,309,732 | $750,193,338 | $874,554,388 | $766,170,132 | $839,336,431 | $9,385,717,064 |
| Accommodation | $206,646,358 | $250,512,452 | $290,585,828 | $247,484,021 | $198,717,742 | $166,542,583 | $129,364,607 | $135,882,059 | $161,409,923 | $199,022,061 | $199,980,509 | $166,057,896 | $2,352,206,039 |
| **Cochise County** | | | | | | | | | | | | | |
| Retail | $52,072,226 | $63,383,112 | $63,961,428 | $64,737,000 | $66,400,559 | $55,741,356 | $68,016,447 | $61,102,462 | $67,949,412 | $58,293,955 | $67,256,529 | $95,685,616 | $784,600,102 |
| Restaurant & Bar | $8,932,866 | $9,556,796 | $10,661,108 | $9,924,339 | $9,528,158 | $9,227,297 | $9,532,583 | $9,591,106 | $9,355,083 | $10,902,803 | $8,719,339 | $14,158,716 | $120,090,194 |
| Accommodation | $2,693,583 | $3,296,482 | $3,856,762 | $3,182,281 | $3,183,211 | $2,643,415 | $2,390,485 | $2,544,799 | $2,505,989 | $3,436,732 | $2,860,460 | $2,827,401 | $35,421,600 |
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar | $806,560 | $989,040 | $1,156,680 | $901,200 | $818,960 | $893,040 | $906,160 | $843,960 | $824,360 | $939,880 | $894,880 | $999,480 | $10,974,200 |
| Accommodation | $350,444 | $506,000 | $493,444 | $327,600 | $286,778 | $255,133 | $210,822 | $182,378 | $222,556 | $299,333 | $285,467 | $355,800 | $3,775,756 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,291,760 | $2,476,560 | $2,689,760 | $2,576,160 | $2,920,040 | $2,415,960 | $2,087,120 | $2,493,200 | $2,612,200 | $2,615,000 | $2,805,240 | $2,888,000 | $30,871,000 |
| Restaurant & Bar | $451,080 | $668,080 | $590,120 | $873,920 | $561,120 | $581,960 | $632,480 | $596,880 | $592,280 | $678,280 | $495,760 | $677,920 | $7,399,880 |
| Accommodation | $79,900 | $160,860 | $169,700 | $154,380 | $148,360 | $101,800 | $110,460 | $162,080 | $169,360 | $188,760 | $252,320 | $162,720 | $1,860,700 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $1,118,600 | $952,520 | $951,120 | $1,254,840 | $1,073,320 | $1,005,920 | $1,137,520 | $1,081,560 | $1,053,400 | $1,033,760 | $1,066,840 | $1,221,120 | $12,950,520 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $718,400 | $551,333 | $727,467 | $448,933 | $487,533 | $363,067 | $387,333 | $358,067 | $838,867 | $706,800 | $569,133 | $834,667 | $6,991,600 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $37,008,688 | $38,123,063 | $41,465,375 | $41,407,938 | $41,571,875 | $40,534,625 | $40,471,188 | $40,991,125 | $39,389,943 | $38,764,229 | $44,517,771 | $56,803,657 | $501,049,475 |
| Restaurant & Bar | $4,402,077 | $4,984,462 | $5,378,538 | $4,746,885 | $5,088,808 | $4,829,385 | $4,682,423 | $4,876,885 | $4,902,385 | $6,159,654 | $5,705,692 | $5,601,962 | $61,359,154 |
| Accommodation | $1,030,073 | $1,428,927 | $1,525,636 | $1,282,782 | $1,286,982 | $1,243,709 | $1,129,782 | $1,242,000 | $1,035,873 | $1,524,145 | $1,225,345 | $1,134,764 | $15,090,018 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $802,560 | $975,000 | $1,081,240 | $1,026,120 | $869,960 | $651,600 | $826,080 | $591,840 | $763,760 | $1,057,360 | $961,480 | $867,320 | $10,474,320 |
| Restaurant & Bar | $515,640 | $637,120 | $782,360 | $687,760 | $555,480 | $410,000 | $455,920 | $382,200 | $452,280 | $696,360 | $590,000 | $475,040 | $6,640,160 |
| Accommodation | $220,164 | $245,418 | $261,164 | $205,036 | $200,800 | $144,164 | $151,745 | $105,982 | $147,764 | $261,727 | $147,164 | $126,436 | $2,217,564 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $595,733 | $874,367 | $753,467 | $640,967 | $639,567 | $670,733 | $545,200 | $692,933 | $613,633 | $674,667 | $686,833 | $752,667 | $8,140,766 |
| Accommodation | $389,743 | $334,629 | $355,414 | $320,700 | $288,329 | $297,214 | $280,429 | $260,714 | $297,943 | $452,386 | $373,071 | $403,757 | $4,054,328 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

## MAJOR INDUSTRY SALES (2005)

| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **Benson** | | | | | | | | | | | | | |
| Restaurant & Bar Sales | $845,040 | $1,040,280 | $1,077,560 | $903,600 | $719,040 | $1,020,400 | $966,320 | $889,200 | $714,200 | $808,480 | $849,520 | $912,360 | $10,746,000 |
| Accommodation Sales | $308,956 | $529,844 | $456,578 | $295,644 | $204,533 | $241,733 | $215,222 | $188,911 | $214,756 | $245,378 | $267,600 | $296,289 | $3,465,444 |
| **Bisbee** | | | | | | | | | | | | | |
| Retail | $2,088,360 | $2,331,720 | $2,747,880 | $2,338,760 | $2,474,800 | $2,511,600 | $2,243,600 | $2,518,720 | $2,454,000 | $2,266,280 | $2,698,840 | $2,735,400 | $29,409,960 |
| Restaurant & Bar | $463,800 | $495,760 | $620,960 | $527,440 | $518,640 | $438,160 | $473,640 | $433,440 | $414,160 | $530,600 | $472,920 | $504,280 | $5,893,800 |
| Accommodation | $204,400 | $270,180 | $403,000 | $367,680 | $234,760 | $179,580 | $392,600 | $172,920 | $193,940 | $262,200 | $241,160 | $213,260 | $3,135,680 |
| **Douglas** | | | | | | | | | | | | | |
| Restaurant & Bar | $942,800 | $937,560 | $944,120 | $1,024,800 | $983,160 | $989,600 | $1,079,400 | $1,041,040 | $1,012,760 | $912,280 | $951,960 | $1,135,080 | $11,954,560 |
| **Huachuca City** | | | | | | | | | | | | | |
| Retail | $794,067 | $352,400 | $648,267 | $758,333 | $469,333 | $228,867 | $844,200 | $307,867 | $410,667 | $733,000 | $438,467 | $576,467 | $6,561,934 |
| **Sierra Vista** | | | | | | | | | | | | | |
| Retail | $33,578,063 | $34,979,250 | $40,129,250 | $38,538,125 | $37,793,438 | $41,567,813 | $40,613,000 | $38,533,563 | $38,928,813 | $38,122,563 | $39,608,250 | $53,893,313 | $476,285,441 |
| Restaurant & Bar | $3,982,308 | $4,980,423 | $5,069,269 | $4,673,769 | $5,025,962 | $4,157,038 | $4,052,692 | $3,944,231 | $4,513,692 | $4,712,038 | $4,822,269 | $4,718,577 | $54,652,268 |
| Accommodation | $1,153,764 | $1,178,745 | $1,402,891 | $1,325,000 | $1,177,673 | $1,268,491 | $1,350,145 | $1,358,000 | $1,368,636 | $1,348,055 | $1,191,600 | $903,091 | $15,026,091 |
| **Tombstone** | | | | | | | | | | | | | |
| Retail | $785,600 | $1,040,920 | $1,356,240 | $871,720 | $1,025,000 | $672,800 | $682,160 | $645,800 | $685,400 | $894,800 | $672,240 | $827,960 | $10,160,640 |
| Restaurant & Bar | $488,200 | $594,320 | $731,680 | $624,840 | $598,320 | $507,040 | $384,880 | $513,120 | $393,960 | $597,520 | $461,280 | $410,120 | $6,305,280 |
| Accommodation | $145,509 | $248,182 | $306,564 | $213,273 | $151,964 | $139,218 | $165,655 | $125,455 | $194,909 | $239,000 | $196,236 | $140,564 | $2,266,529 |
| **Willcox** | | | | | | | | | | | | | |
| Restaurant & Bar | $618,367 | $570,967 | $708,200 | $586,400 | $516,733 | $717,233 | $743,300 | $710,567 | $617,133 | $692,500 | $622,700 | $706,767 | $7,810,867 |
| Accommodation | $235,267 | $467,800 | $399,233 | $317,900 | $286,733 | $297,367 | $323,533 | $255,233 | $215,029 | $349,129 | $349,229 | $328,257 | $3,824,710 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.