

| Major Industry Sales (Current Analysis) | | | | | | | | | |
|---|------------------|------------------|----------------|--|--------------------|-------------------|-------------------|---------------|----------------------------------|
| Year-over-year | | | | | | | | | |
| | December 2025 | December 2024 | Year-over-year | | Inflation-adjusted | | | Annual Growth | Annual Inflation-adjusted Growth |
| | | | Growth | | Growth | Year-to-date 2025 | Year-to-date 2024 | | |
| | | | | | | | | | |
| Arizona | | | | | | | | | |
| Retail | \$11,283,470,878 | \$10,839,433,088 | 4.1% | | 1.4% | \$106,330,957,020 | \$103,453,200,746 | 2.8% | 0.1% |
| Restaurant & Bar | \$2,071,395,254 | \$1,976,792,109 | 4.8% | | 2.1% | \$23,292,074,282 | \$22,503,629,979 | 3.5% | 0.8% |
| Hotel/Motel | \$440,995,309 | \$426,032,837 | 3.5% | | 0.8% | \$5,524,451,140 | \$5,613,312,268 | -1.6% | -4.3% |
| Remote Seller Sales | \$1,860,551,728 | \$1,644,644,100 | 13.1% | | 10.5% | \$16,614,583,349 | \$14,449,323,495 | 15.0% | 12.3% |
| Cochise County | | | | | | | | | |
| Retail | \$126,832,903 | \$123,338,298 | 2.8% | | 0.2% | \$1,200,817,860 | \$1,183,542,667 | 1.5% | -1.2% |
| Restaurant & Bar | \$20,058,490 | \$18,796,998 | 6.7% | | 4.0% | \$224,372,462 | \$210,348,103 | 6.7% | 4.0% |
| Hotel/Motel | \$5,383,283 | \$5,259,116 | 2.4% | | -0.3% | \$51,407,459 | \$51,506,361 | -0.2% | -2.9% |
| Remote Seller Sales | \$28,004,598 | \$24,011,227 | 16.6% | | 14.0% | \$251,054,614 | \$217,278,411 | 15.5% | 12.9% |
| Benson | | | | | | | | | |
| Retail | \$8,719,763 | \$8,708,428 | 0.1% | | -2.5% | \$86,485,391 | \$86,156,974 | 0.4% | -2.3% |
| Restaurant & Bar | \$1,892,854 | \$1,604,715 | 18.0% | | 15.3% | \$20,625,085 | \$18,164,487 | 13.5% | 10.9% |
| Hotel/Motel | \$1,595,356 | \$1,568,441 | 1.7% | | -1.0% | \$4,626,658 | \$5,889,507 | -21.4% | -24.1% |
| Bisbee | | | | | | | | | |
| Retail | \$4,225,324 | \$3,838,342 | 10.1% | | 7.4% | \$39,126,140 | \$39,731,957 | -1.5% | -4.2% |
| Restaurant & Bar | \$1,309,381 | \$1,312,528 | -0.2% | | -2.9% | \$15,081,744 | \$15,664,077 | -3.7% | -6.4% |
| Hotel/Motel | \$765,614 | \$557,965 | 37.2% | | 34.5% | \$6,005,373 | \$6,275,363 | -4.3% | -7.0% |
| Douglas | | | | | | | | | |
| Retail | \$16,439,688 | \$14,325,698 | 14.8% | | 12.1% | \$129,113,049 | \$125,279,256 | 3.1% | 0.4% |
| Restaurant & Bar | \$2,182,512 | \$1,821,019 | 19.9% | | 17.2% | \$23,126,473 | \$22,228,174 | 4.0% | 1.4% |
| Huachuca City | | | | | | | | | |
| Retail | \$819,815 | \$1,102,351 | -25.6% | | -28.3% | \$9,156,451 | \$10,126,507 | -9.6% | -12.3% |
| Sierra Vista | | | | | | | | | |
| Retail | \$69,394,221 | \$68,943,654 | 0.7% | | -2.0% | \$674,232,601 | \$667,716,604 | 1.0% | -1.7% |
| Restaurant & Bar | \$10,827,480 | \$10,589,522 | 2.2% | | -0.4% | \$125,784,173 | \$118,454,515 | 6.2% | 3.5% |
| Hotel/Motel | \$1,338,434 | \$1,501,958 | -10.9% | | -13.6% | \$22,199,180 | \$22,836,569 | -2.8% | -5.5% |
| Tombstone | | | | | | | | | |
| Retail | \$1,932,314 | \$1,876,896 | 3.0% | | 0.3% | \$18,866,455 | \$19,282,274 | -2.2% | -4.8% |
| Restaurant & Bar | \$924,751 | \$793,637 | 16.5% | | 13.8% | \$10,045,734 | \$9,509,630 | 5.6% | 2.9% |
| Hotel/Motel | \$373,413 | \$374,162 | -0.2% | | -2.9% | \$5,395,481 | \$4,817,668 | 12.0% | 9.3% |
| Willcox | | | | | | | | | |
| Retail | \$5,514,448 | \$5,162,906 | 6.8% | | 4.1% | \$57,784,236 | \$59,385,660 | -2.7% | -5.4% |
| Restaurant & Bar | \$1,429,966 | \$1,448,743 | -1.3% | | -4.0% | \$15,965,597 | \$13,423,595 | 18.9% | 16.2% |
| Hotel/Motel | \$561,523 | \$573,587 | -2.1% | | -4.8% | \$7,036,636 | \$7,194,452 | -2.2% | -4.9% |

Note. Inflation adjustments made using CPI-U. Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2025) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$8,353,980,678 | \$7,976,567,507 | \$9,406,481,986 | \$8,807,083,976 | \$8,822,190,095 | \$8,871,565,740 | \$8,627,552,052 | \$8,334,011,433 | \$8,443,034,447 | \$8,549,893,953 | \$8,855,124,275 | \$11,283,470,878 | \$106,330,957,020 | |
| Restaurant & Bar | \$1,858,217,771 | \$1,971,738,332 | \$2,260,881,806 | \$2,007,872,674 | \$2,007,014,748 | \$1,863,625,518 | \$1,728,680,466 | \$1,780,609,100 | \$1,848,618,655 | \$1,921,148,928 | \$1,972,271,029 | \$2,071,395,254 | \$23,292,074,282 | |
| Hotel/Motel | \$494,248,677 | \$607,727,940 | \$700,474,571 | \$538,908,330 | \$428,744,655 | \$347,761,924 | \$312,133,013 | \$302,306,211 | \$370,618,980 | \$509,169,087 | \$471,362,443 | \$440,995,309 | \$5,524,451,140 | |
| Remote Seller Sales* | \$1,262,869,807 | \$1,186,141,682 | \$1,335,248,725 | \$1,338,223,746 | \$1,293,911,705 | \$1,300,544,092 | \$1,370,015,835 | \$1,431,875,519 | \$1,260,825,731 | \$1,419,138,987 | \$1,555,235,792 | \$1,860,551,728 | \$16,614,583,349 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$90,857,707 | \$92,054,762 | \$108,165,269 | \$101,168,871 | \$98,294,527 | \$103,544,658 | \$98,427,030 | \$93,886,010 | \$95,610,705 | \$93,467,442 | \$98,507,976 | \$126,832,903 | \$1,200,817,860 | |
| Restaurant & Bar | \$17,474,175 | \$17,023,423 | \$22,350,823 | \$19,498,945 | \$18,819,293 | \$18,819,640 | \$17,686,818 | \$18,624,711 | \$17,546,078 | \$18,468,564 | \$18,001,502 | \$20,058,490 | \$224,372,462 | |
| Hotel/Motel | \$4,156,031 | \$4,614,219 | \$6,200,648 | \$4,798,563 | \$4,569,753 | \$3,938,996 | \$3,464,715 | \$3,493,815 | \$3,403,193 | \$4,115,377 | \$3,268,866 | \$5,383,283 | \$51,407,459 | |
| Remote Seller Sales* | \$18,357,586 | \$17,490,110 | \$20,256,370 | \$20,269,280 | \$19,877,797 | \$21,414,329 | \$20,196,204 | \$21,475,515 | \$19,454,079 | \$20,934,394 | \$23,324,352 | \$28,004,598 | \$251,054,614 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$7,064,840 | \$7,269,586 | \$7,693,793 | \$7,067,582 | \$7,134,489 | \$7,260,817 | \$6,751,498 | \$6,774,337 | \$6,922,268 | \$6,713,324 | \$7,113,093 | \$8,719,763 | \$86,485,391 | |
| Restaurant & Bar | \$1,601,894 | \$1,598,439 | \$2,281,719 | \$2,019,998 | \$1,732,403 | \$1,487,774 | \$1,519,689 | \$1,549,332 | \$1,668,537 | \$1,565,412 | \$1,707,034 | \$1,892,854 | \$20,625,085 | |
| Hotel/Motel | \$354,678 | \$344,213 | \$461,571 | \$299,946 | \$257,327 | \$256,901 | \$173,884 | \$131,763 | \$255,646 | \$288,678 | \$206,698 | \$1,595,356 | \$4,626,658 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$3,015,169 | \$3,225,479 | \$4,147,128 | \$3,261,753 | \$3,131,489 | \$3,386,314 | \$2,820,930 | \$2,876,400 | \$2,845,756 | \$3,006,241 | \$3,184,158 | \$4,225,324 | \$39,126,140 | |
| Restaurant & Bar | \$1,042,832 | \$956,549 | \$1,973,761 | \$1,350,970 | \$1,130,454 | \$1,402,079 | \$1,049,482 | \$1,296,784 | \$945,390 | \$1,430,874 | \$1,193,189 | \$1,309,381 | \$15,081,744 | |
| Hotel/Motel | \$460,596 | \$497,320 | \$836,127 | \$467,119 | \$412,257 | \$555,635 | \$349,947 | \$278,587 | \$399,364 | \$612,795 | \$370,012 | \$765,614 | \$6,005,373 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$8,652,208 | \$8,595,370 | \$10,353,166 | \$11,152,438 | \$11,253,614 | \$10,103,992 | \$10,012,633 | \$9,870,448 | \$9,584,682 | \$10,792,880 | \$12,301,929 | \$16,439,688 | \$129,113,048 | |
| Restaurant & Bar | \$1,948,739 | \$1,733,643 | \$1,938,917 | \$1,766,769 | \$1,984,666 | \$1,858,282 | \$1,928,330 | \$2,047,763 | \$1,904,480 | \$1,910,010 | \$1,922,362 | \$2,182,512 | \$23,126,473 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$810,828 | \$920,181 | \$831,084 | \$543,303 | \$745,453 | \$777,045 | \$842,216 | \$731,491 | \$785,939 | \$633,785 | \$715,312 | \$819,815 | \$9,156,451 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$51,342,635 | \$51,410,483 | \$58,708,926 | \$57,880,971 | \$56,024,458 | \$57,036,943 | \$56,494,486 | \$53,968,415 | \$53,287,390 | \$53,497,973 | \$55,185,699 | \$69,394,221 | \$674,232,600 | |
| Restaurant & Bar | \$9,594,733 | \$9,992,796 | \$11,650,884 | \$10,869,812 | \$10,698,826 | \$10,591,663 | \$10,384,427 | \$10,677,533 | \$9,927,097 | \$10,466,759 | \$10,102,166 | \$10,827,480 | \$125,784,174 | |
| Lodging/Extended Stay | \$1,754,413 | \$1,942,932 | \$2,616,967 | \$2,214,764 | \$2,399,867 | \$1,790,437 | \$1,695,897 | \$2,102,231 | \$1,410,879 | \$1,531,173 | \$1,401,187 | \$1,338,434 | \$22,199,180 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,274,513 | \$1,656,841 | \$1,988,481 | \$2,022,922 | \$1,542,021 | \$1,306,908 | \$1,559,739 | \$1,129,465 | \$1,251,737 | \$1,609,420 | \$1,592,095 | \$1,932,314 | \$18,866,456 | |
| Restaurant & Bar | \$781,212 | \$922,523 | \$1,295,873 | \$1,010,837 | \$887,809 | \$478,575 | \$875,323 | \$640,592 | \$597,406 | \$944,647 | \$686,187 | \$924,751 | \$10,045,734 | |
| Hotel/Motel | \$417,784 | \$554,221 | \$748,051 | \$567,521 | \$482,272 | \$311,554 | \$348,333 | \$289,580 | \$346,149 | \$550,770 | \$405,832 | \$373,413 | \$5,395,481 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$5,202,401 | \$4,222,171 | \$4,551,123 | \$5,210,068 | \$5,428,408 | \$4,715,204 | \$4,696,068 | \$4,319,121 | \$4,586,531 | \$4,872,571 | \$4,466,123 | \$5,514,448 | \$57,784,236 | |
| Restaurant & Bar | \$1,103,508 | \$1,189,178 | \$1,767,451 | \$1,222,244 | \$1,235,971 | \$1,604,075 | \$1,229,601 | \$1,233,308 | \$1,435,131 | \$1,216,453 | \$1,298,711 | \$1,429,966 | \$15,965,597 | |
| Hotel/Motel | \$808,513 | \$684,387 | \$714,301 | \$606,562 | \$593,357 | \$515,855 | \$475,292 | \$473,931 | \$551,395 | \$566,808 | \$484,710 | \$561,523 | \$7,036,636 | |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2024) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$8,134,193,529 | \$7,909,735,361 | \$8,925,926,103 | \$8,520,997,237 | \$8,558,560,920 | \$8,490,206,165 | \$8,205,775,947 | \$8,020,170,741 | \$8,491,621,016 | \$8,477,760,676 | \$8,878,819,963 | \$10,839,433,088 | \$103,453,200,746 | |
| Restaurant & Bar | \$1,804,698,970 | \$1,921,015,665 | \$2,214,534,814 | \$2,026,739,991 | \$1,900,621,037 | \$1,810,382,145 | \$1,632,950,821 | \$1,665,050,143 | \$1,817,347,588 | \$1,845,971,865 | \$1,887,524,831 | \$1,976,792,109 | \$22,503,629,979 | |
| Hotel/Motel | \$485,894,165 | \$593,621,439 | \$710,981,500 | \$558,431,279 | \$436,724,385 | \$375,881,059 | \$319,933,831 | \$321,708,709 | \$393,179,629 | \$516,193,938 | \$474,729,497 | \$426,032,837 | \$5,613,312,268 | |
| Remote Seller Sales* | \$1,098,226,764 | \$1,066,932,430 | \$1,243,949,624 | \$1,145,906,138 | \$1,175,844,296 | \$1,089,854,866 | \$1,147,402,973 | \$1,104,097,583 | \$1,136,439,909 | \$1,214,173,282 | \$1,381,851,530 | \$1,644,644,100 | \$14,449,323,495 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$92,761,901 | \$89,971,187 | \$107,172,394 | \$97,887,174 | \$99,908,692 | \$95,503,499 | \$94,399,182 | \$90,017,188 | \$95,743,350 | \$96,013,216 | \$100,826,586 | \$123,338,298 | \$1,183,542,667 | |
| Restaurant & Bar | \$15,720,940 | \$17,317,398 | \$20,040,552 | \$18,075,016 | \$16,999,124 | \$17,803,657 | \$16,977,452 | \$16,285,281 | \$18,639,166 | \$16,658,630 | \$17,033,889 | \$18,796,998 | \$210,348,103 | |
| Hotel/Motel | \$4,001,347 | \$4,904,367 | \$5,817,511 | \$4,680,897 | \$4,039,252 | \$3,737,410 | \$3,480,253 | \$3,438,970 | \$4,073,088 | \$4,024,764 | \$4,049,386 | \$5,259,116 | \$51,506,361 | |
| Remote Seller Sales* | \$15,101,974 | \$16,788,603 | \$18,105,235 | \$17,679,621 | \$18,182,044 | \$17,130,943 | \$17,792,348 | \$16,967,836 | \$17,067,537 | \$18,180,492 | \$20,270,551 | \$24,011,227 | \$217,278,411 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$6,903,982 | \$6,807,520 | \$7,965,409 | \$7,062,495 | \$7,359,390 | \$7,028,615 | \$6,784,259 | \$6,557,951 | \$6,636,105 | \$6,707,317 | \$7,635,503 | \$8,708,428 | \$86,156,974 | |
| Restaurant & Bar | \$1,461,403 | \$1,743,615 | \$1,686,924 | \$1,596,498 | \$1,432,940 | \$1,434,924 | \$1,473,849 | \$1,376,141 | \$1,476,736 | \$1,482,349 | \$1,394,392 | \$1,604,715 | \$18,164,486 | |
| Hotel/Motel | \$415,038 | \$951,547 | \$525,510 | \$414,243 | \$250,546 | \$301,495 | \$282,791 | \$269,747 | \$240,812 | \$342,790 | \$326,549 | \$1,568,441 | \$5,889,508 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$3,032,477 | \$3,363,235 | \$3,524,035 | \$3,257,472 | \$3,911,455 | \$3,453,191 | \$3,248,227 | \$2,288,255 | \$3,106,857 | \$3,401,404 | \$3,307,007 | \$3,838,342 | \$39,731,957 | |
| Restaurant & Bar | \$1,114,966 | \$1,386,173 | \$1,973,968 | \$1,566,355 | \$1,239,063 | \$981,793 | \$1,431,467 | \$1,109,701 | \$1,180,481 | \$1,198,107 | \$1,169,475 | \$1,312,528 | \$15,664,077 | |
| Hotel/Motel | \$603,435 | \$808,063 | \$800,778 | \$500,724 | \$376,255 | \$527,904 | \$322,826 | \$390,142 | \$568,606 | \$401,675 | \$416,989 | \$557,965 | \$6,275,363 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$8,850,244 | \$9,144,628 | \$11,600,791 | \$9,730,901 | \$10,730,137 | \$10,440,348 | \$9,878,199 | \$9,734,631 | \$10,121,085 | \$9,672,007 | \$11,050,587 | \$14,325,698 | \$125,279,256 | |
| Restaurant & Bar | \$1,585,193 | \$1,769,022 | \$1,988,889 | \$1,927,256 | \$1,806,315 | \$1,932,623 | \$1,865,433 | \$1,716,213 | \$2,094,484 | \$1,690,329 | \$2,031,397 | \$1,821,019 | \$22,228,173 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$685,539 | \$657,034 | \$699,869 | \$691,873 | \$640,073 | \$743,619 | \$741,794 | \$706,412 | \$733,666 | \$897,602 | \$1,826,676 | \$1,102,351 | \$10,126,507 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$51,390,647 | \$50,700,148 | \$60,504,745 | \$56,439,997 | \$57,403,479 | \$52,740,607 | \$54,001,573 | \$52,320,743 | \$53,141,369 | \$53,493,415 | \$56,636,226 | \$68,943,654 | \$667,716,603 | |
| Restaurant & Bar | \$8,999,170 | \$9,586,971 | \$10,191,957 | \$10,155,308 | \$9,670,983 | \$10,280,012 | \$9,710,936 | \$9,317,703 | \$10,605,282 | \$9,390,382 | \$9,956,289 | \$10,589,522 | \$118,454,515 | |
| Lodging/Extended Stay | \$1,821,451 | \$1,915,860 | \$2,535,094 | \$2,267,007 | \$2,126,938 | \$1,567,524 | \$1,890,108 | \$1,883,879 | \$1,980,385 | \$1,747,418 | \$1,598,947 | \$1,501,958 | \$22,836,569 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,340,905 | \$1,720,692 | \$2,218,821 | \$1,985,538 | \$1,567,466 | \$1,464,532 | \$1,313,333 | \$1,203,312 | \$1,265,174 | \$1,666,405 | \$1,659,200 | \$1,876,896 | \$19,282,274 | |
| Restaurant & Bar | \$710,685 | \$892,713 | \$1,206,039 | \$903,507 | \$761,087 | \$749,194 | \$635,704 | \$570,420 | \$584,771 | \$902,178 | \$799,695 | \$793,637 | \$9,509,630 | |
| Hotel/Motel | \$381,215 | \$456,414 | \$548,572 | \$532,595 | \$457,773 | \$251,531 | \$266,712 | \$236,134 | \$331,586 | \$546,110 | \$434,863 | \$374,162 | \$4,817,667 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$5,144,304 | \$4,097,029 | \$4,983,030 | \$4,937,383 | \$5,228,402 | \$5,338,363 | \$4,899,679 | \$4,815,527 | \$5,081,624 | \$4,752,355 | \$4,945,058 | \$5,162,906 | \$59,385,660 | |
| Restaurant & Bar | \$859,268 | \$950,513 | \$1,590,728 | \$1,018,152 | \$1,052,565 | \$1,422,548 | \$876,589 | \$1,041,950 | \$1,336,048 | \$968,238 | \$858,250 | \$1,448,743 | \$13,423,594 | |
| Hotel/Motel | \$579,833 | \$666,482 | \$753,587 | \$690,768 | \$594,428 | \$565,380 | \$484,537 | \$413,354 | \$538,119 | \$651,235 | \$683,143 | \$573,587 | \$7,194,452 | |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2023) | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-------------------|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| Arizona | | | | | | | | | | | | | |
| Retail | \$8,106,263,836 | \$7,817,145,504 | \$8,997,971,251 | \$8,488,271,085 | \$8,570,332,470 | \$8,531,329,867 | \$8,847,227,536 | \$8,398,451,992 | \$8,706,508,999 | \$7,978,323,115 | \$8,489,062,946 | \$10,459,344,065 | \$103,390,232,666 |
| Restaurant & Bar | \$1,781,166,639 | \$1,893,345,762 | \$2,108,212,615 | \$1,961,338,149 | \$1,879,751,517 | \$1,745,721,638 | \$1,699,471,918 | \$1,623,599,810 | \$1,785,057,009 | \$1,841,352,994 | \$1,773,457,618 | \$1,966,378,223 | \$22,058,853,892 |
| Hotel/Motel | \$510,319,711 | \$652,741,084 | \$694,239,843 | \$522,404,511 | \$441,081,911 | \$370,136,631 | \$328,004,336 | \$300,333,137 | \$394,970,355 | \$479,318,107 | \$451,410,421 | \$401,416,041 | \$5,546,376,088 |
| Remote Seller Sales* | \$999,260,401 | \$965,500,312 | \$1,085,263,454 | \$987,704,115 | \$1,036,613,773 | \$957,158,553 | \$1,024,079,049 | \$1,040,846,712 | \$1,032,145,644 | \$1,168,151,603 | \$1,302,764,699 | \$1,357,595,239 | \$12,957,083,554 |
| Cochise County | | | | | | | | | | | | | |
| Retail | \$89,893,578 | \$92,639,239 | \$107,390,098 | \$110,821,443 | \$101,895,954 | \$101,473,894 | \$111,267,294 | \$97,064,064 | \$101,930,968 | \$92,931,779 | \$87,110,142 | \$119,989,874 | \$1,214,408,327 |
| Restaurant & Bar | \$17,804,681 | \$17,006,554 | \$18,449,083 | \$18,772,708 | \$16,940,554 | \$17,743,729 | \$16,791,802 | \$16,112,784 | \$19,338,854 | \$17,243,964 | \$14,580,058 | \$19,352,363 | \$210,137,134 |
| Hotel/Motel | \$4,436,568 | \$4,441,643 | \$5,513,890 | \$5,138,323 | \$4,441,075 | \$3,828,968 | \$3,674,161 | \$3,252,371 | \$3,555,546 | \$4,126,253 | \$4,198,845 | \$5,023,733 | \$51,631,376 |
| Remote Seller Sales* | \$14,395,798 | \$14,119,217 | \$16,355,569 | \$14,684,425 | \$15,911,956 | \$15,548,518 | \$16,759,907 | \$15,711,408 | \$14,687,796 | \$16,323,515 | \$19,694,185 | \$21,510,603 | \$195,702,897 |
| Benson | | | | | | | | | | | | | |
| Retail ** | \$7,219,075 | \$6,539,309 | \$7,303,052 | \$8,513,683 | \$7,568,683 | \$7,106,116 | \$6,970,648 | \$6,643,144 | \$6,918,225 | \$6,785,932 | \$7,548,223 | \$7,945,475 | \$87,061,565 |
| Restaurant & Bar | \$1,603,705 | \$1,491,499 | \$1,755,894 | \$1,705,925 | \$1,618,647 | \$1,503,922 | \$1,469,300 | \$1,277,857 | \$1,265,763 | \$1,890,374 | \$1,416,928 | \$1,521,219 | \$18,521,033 |
| Hotel/Motel | \$916,986 | \$938,653 | \$509,431 | \$485,243 | \$317,001 | \$235,070 | \$224,668 | \$265,709 | \$272,642 | \$352,380 | \$1,662,904 | \$6,443,851 | |
| Bisbee | | | | | | | | | | | | | |
| Retail | \$2,835,607 | \$2,724,484 | \$3,064,885 | \$3,713,011 | \$3,105,176 | \$2,993,359 | \$2,881,515 | \$5,178,493 | \$2,963,322 | \$2,719,088 | \$3,354,029 | \$3,164,249 | \$38,697,218 |
| Restaurant & Bar | \$1,116,207 | \$1,433,567 | \$1,375,569 | \$1,214,882 | \$1,019,733 | \$1,219,826 | \$1,065,227 | \$931,646 | \$1,621,541 | \$1,105,040 | \$1,061,695 | \$1,235,671 | \$14,400,604 |
| Hotel/Motel | \$482,475 | \$537,011 | \$614,041 | \$549,546 | \$382,769 | \$339,614 | \$370,765 | \$398,242 | \$460,648 | \$577,781 | \$401,559 | \$631,108 | \$5,745,558 |
| Douglas | | | | | | | | | | | | | |
| Retail *** | \$8,139,245 | \$9,029,487 | \$10,604,231 | \$9,980,146 | \$10,442,896 | \$10,788,910 | \$12,074,453 | \$9,696,869 | \$11,048,108 | \$9,515,591 | \$10,622,353 | \$16,074,534 | \$128,016,823 |
| Restaurant & Bar | \$1,921,353 | \$1,890,427 | \$1,642,692 | \$2,125,430 | \$1,677,413 | \$1,973,275 | \$1,788,731 | \$1,838,996 | \$2,592,779 | \$1,871,547 | \$1,677,040 | \$1,795,376 | \$22,795,060 |
| Huachuca City | | | | | | | | | | | | | |
| Retail | \$787,782 | \$588,352 | \$840,331 | \$1,209,303 | \$822,205 | \$717,139 | \$715,340 | \$719,034 | \$673,782 | \$591,432 | \$707,778 | \$722,553 | \$9,095,031 |
| Sierra Vista | | | | | | | | | | | | | |
| Retail | \$52,015,807 | \$55,442,824 | \$60,776,628 | \$61,602,843 | \$56,632,916 | \$57,378,593 | \$63,626,921 | \$51,571,863 | \$58,405,094 | \$54,327,201 | \$56,010,094 | \$67,286,994 | \$695,077,777 |
| Restaurant & Bar | \$9,813,799 | \$9,830,765 | \$10,320,215 | \$10,583,364 | \$9,864,412 | \$9,953,415 | \$9,718,114 | \$9,457,161 | \$10,452,017 | \$9,442,791 | \$8,468,550 | \$11,127,575 | \$119,032,177 |
| Lodging/Extended Stay | \$1,971,498 | \$1,925,550 | \$2,495,412 | \$2,377,169 | \$2,175,437 | \$1,972,617 | \$2,146,888 | \$2,029,971 | \$1,749,199 | \$2,020,383 | \$1,820,393 | \$1,565,031 | \$24,249,546 |
| Tombstone | | | | | | | | | | | | | |
| Retail | \$1,430,586 | \$1,697,297 | \$2,154,866 | \$2,142,111 | \$1,582,023 | \$1,478,019 | \$1,364,918 | \$1,111,863 | \$1,335,233 | \$1,630,368 | \$1,226,500 | \$2,224,163 | \$19,377,948 |
| Restaurant & Bar | \$816,686 | \$827,660 | \$1,160,447 | \$1,027,235 | \$801,840 | \$595,011 | \$664,573 | \$577,931 | \$650,995 | \$903,498 | \$592,561 | \$961,689 | \$9,580,125 |
| Hotel/Motel | \$408,941 | \$452,478 | \$587,393 | \$417,321 | \$466,712 | \$355,813 | \$280,953 | \$209,186 | \$295,438 | \$434,544 | \$700,626 | \$375,050 | \$4,984,455 |
| Willcox | | | | | | | | | | | | | |
| Retail **** | \$4,312,231 | \$3,973,619 | \$5,913,943 | \$5,723,670 | \$5,238,413 | \$4,742,470 | \$4,439,773 | \$4,479,477 | \$4,939,088 | \$4,712,951 | \$4,534,022 | \$5,075,201 | \$58,084,860 |
| Restaurant & Bar | \$1,071,711 | \$912,177 | \$1,041,360 | \$1,370,791 | \$871,751 | \$1,290,067 | \$909,393 | \$804,848 | \$1,549,650 | \$1,016,530 | \$853,499 | \$1,200,880 | \$12,892,658 |
| Hotel/Motel | \$511,114 | \$589,836 | \$751,558 | \$542,062 | \$723,509 | \$569,285 | \$384,110 | \$291,516 | \$465,809 | \$498,948 | \$495,206 | \$631,397 | \$6,454,350 |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2022) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$7,641,061,810 | \$7,692,052,950 | \$9,428,827,390 | \$8,878,508,840 | \$8,185,339,239 | \$8,483,410,462 | \$7,841,832,674 | \$8,208,611,807 | \$7,866,569,185 | \$8,174,130,216 | \$8,310,821,365 | \$10,427,471,994 | \$101,138,637,932 | |
| Restaurant & Bar | \$1,528,500,863 | \$1,694,854,586 | \$1,968,996,593 | \$1,807,548,943 | \$1,808,060,938 | \$1,809,212,943 | \$1,584,451,986 | \$1,590,828,042 | \$1,680,955,061 | \$1,785,743,015 | \$1,717,911,234 | \$1,880,027,762 | \$20,857,091,966 | |
| Hotel/Motel | \$397,264,415 | \$513,341,986 | \$649,961,198 | \$528,129,002 | \$452,630,506 | \$336,600,275 | \$318,042,828 | \$308,873,617 | \$378,798,722 | \$470,440,129 | \$448,610,067 | \$406,062,322 | \$5,208,755,067 | |
| Remote Seller Sales* | \$876,286,181 | \$819,530,131 | \$959,860,479 | \$878,263,348 | \$901,985,947 | \$888,750,007 | \$893,785,358 | \$895,320,300 | \$905,766,557 | \$1,162,047,107 | \$1,129,620,257 | \$1,278,851,808 | \$11,590,067,480 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$85,195,272 | \$87,912,383 | \$111,763,100 | \$104,476,196 | \$95,726,862 | \$102,216,499 | \$95,109,794 | \$93,153,144 | \$95,624,045 | \$94,026,546 | \$103,346,544 | \$124,676,236 | \$1,193,226,621 | |
| Restaurant & Bar | \$14,192,522 | \$16,269,162 | \$18,706,828 | \$17,373,252 | \$16,508,165 | \$16,057,839 | \$16,163,356 | \$15,665,458 | \$15,755,195 | \$16,463,463 | \$16,151,486 | \$18,439,474 | \$197,746,200 | |
| Hotel/Motel | \$4,752,833 | \$5,798,954 | \$5,020,342 | \$5,477,311 | \$4,062,487 | \$3,640,428 | \$4,007,304 | \$3,333,419 | \$3,497,454 | \$4,048,638 | \$4,025,087 | \$4,616,071 | \$52,280,328 | |
| Remote Seller Sales* | \$13,281,625 | \$12,830,768 | \$14,975,852 | \$13,948,397 | \$13,527,993 | \$13,365,660 | \$14,426,083 | \$14,016,193 | \$13,159,293 | \$14,872,283 | \$16,918,328 | \$19,306,576 | \$174,629,051 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$6,537,120 | \$6,600,980 | \$8,078,160 | \$6,955,307 | \$8,623,951 | \$7,365,019 | \$4,891,867 | \$6,441,857 | \$6,527,951 | \$6,577,520 | \$7,654,492 | \$8,377,135 | \$84,631,359 | |
| Restaurant & Bar | \$1,272,319 | \$1,438,720 | \$1,614,177 | \$1,226,879 | \$1,457,563 | \$1,399,987 | \$1,350,832 | \$1,372,934 | \$1,609,136 | \$1,603,200 | \$1,372,059 | \$1,762,401 | \$17,480,207 | |
| Hotel/Motel | \$635,151 | \$1,011,603 | \$410,339 | \$432,452 | \$304,040 | \$282,423 | \$267,477 | \$266,757 | \$272,417 | \$362,334 | \$384,336 | \$1,269,255 | \$5,898,583 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,689,194 | \$2,735,570 | \$3,135,486 | \$3,061,991 | \$3,059,474 | \$3,255,906 | \$3,147,337 | \$2,645,069 | \$2,913,759 | \$2,785,770 | \$2,889,602 | \$3,159,771 | \$35,478,930 | |
| Restaurant & Bar | \$1,223,808 | \$1,354,006 | \$2,422,744 | \$1,532,980 | \$790,944 | \$1,089,590 | \$1,478,381 | \$899,410 | \$901,747 | \$1,098,093 | \$1,176,850 | \$1,093,911 | \$15,062,463 | |
| Hotel/Motel | \$1,311,125 | \$1,319,725 | \$609,171 | \$1,169,136 | \$372,677 | \$336,231 | \$712,021 | \$313,162 | \$374,244 | \$463,135 | \$432,213 | \$474,173 | \$7,887,013 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$7,599,286 | \$8,171,796 | \$10,557,983 | \$9,474,049 | \$9,934,523 | \$9,927,128 | \$9,668,601 | \$9,198,456 | \$9,066,698 | \$9,452,259 | \$11,074,969 | \$13,838,566 | \$117,964,314 | |
| Restaurant & Bar | \$1,100,480 | \$1,364,188 | \$1,599,062 | \$1,574,118 | \$1,739,364 | \$1,495,823 | \$1,604,139 | \$1,606,467 | \$1,454,719 | \$1,551,191 | \$1,996,877 | \$1,659,367 | \$18,745,795 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$640,220 | \$469,039 | \$884,078 | \$775,207 | \$741,506 | \$809,424 | \$728,925 | \$668,599 | \$777,588 | \$725,261 | \$672,731 | \$896,799 | \$8,789,377 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$51,702,145 | \$50,254,128 | \$62,146,665 | \$62,317,937 | \$51,683,655 | \$58,114,412 | \$54,447,235 | \$54,066,421 | \$55,880,479 | \$53,137,538 | \$59,681,249 | \$69,089,887 | \$682,521,751 | |
| Restaurant & Bar | \$8,265,568 | \$9,382,767 | \$9,279,554 | \$10,147,327 | \$9,645,139 | \$9,488,758 | \$8,753,818 | \$9,219,060 | \$9,093,885 | \$9,316,498 | \$8,993,271 | \$9,941,430 | \$111,527,077 | |
| Lodging/Extended Stay | \$1,404,813 | \$2,294,148 | \$1,769,135 | \$2,376,718 | \$2,413,386 | \$2,054,356 | \$1,868,184 | \$1,902,796 | \$1,965,564 | \$2,021,450 | \$1,961,423 | \$1,527,676 | \$23,559,651 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,434,809 | \$1,697,229 | \$2,437,393 | \$1,887,767 | \$1,686,379 | \$1,420,714 | \$1,316,930 | \$1,178,555 | \$1,397,153 | \$1,885,907 | \$1,527,291 | \$1,734,566 | \$19,604,694 | |
| Restaurant & Bar | \$757,180 | \$820,313 | \$1,126,664 | \$836,973 | \$730,066 | \$549,355 | \$602,497 | \$520,383 | \$529,555 | \$903,213 | \$723,464 | \$775,420 | \$8,875,083 | |
| Hotel/Motel | \$239,025 | \$352,928 | \$547,297 | \$333,927 | \$349,389 | \$264,444 | \$367,595 | \$189,253 | \$226,599 | \$386,907 | \$359,385 | \$312,475 | \$3,929,224 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$3,951,748 | \$4,187,657 | \$5,295,051 | \$4,578,436 | \$5,370,089 | \$4,102,722 | \$4,049,197 | \$3,930,541 | \$5,341,230 | \$4,874,215 | \$4,545,074 | \$4,151,830 | \$54,377,790 | |
| Restaurant & Bar | \$753,753 | \$893,732 | \$1,423,800 | \$950,217 | \$1,047,980 | \$1,182,490 | \$1,037,488 | \$950,878 | \$1,198,565 | \$1,024,915 | \$1,011,677 | \$1,238,277 | \$12,713,771 | |
| Hotel/Motel | \$575,823 | \$608,824 | \$723,426 | \$568,144 | \$576,613 | \$498,499 | \$394,058 | \$388,809 | \$498,226 | \$513,331 | \$415,969 | \$581,024 | \$6,342,747 | |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2021) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$6,612,304,860 | \$6,819,336,742 | \$8,526,530,404 | \$7,971,833,996 | \$8,021,727,185 | \$8,031,763,666 | \$7,494,725,768 | \$7,521,483,131 | \$7,757,138,424 | \$7,793,077,365 | \$8,177,659,720 | \$10,055,636,098 | \$94,783,217,359 | |
| Restaurant & Bar | \$1,207,133,318 | \$1,319,530,327 | \$1,612,450,040 | \$1,537,364,166 | \$1,624,060,617 | \$1,461,965,454 | \$1,461,196,140 | \$1,409,579,924 | \$1,487,984,748 | \$1,647,666,498 | \$1,550,597,480 | \$1,705,413,454 | \$18,024,942,166 | |
| Hotel/Motel | \$218,550,600 | \$269,399,184 | \$415,313,739 | \$376,855,818 | \$352,792,408 | \$323,100,103 | \$310,941,619 | \$278,448,385 | \$337,948,041 | \$430,958,763 | \$400,144,153 | \$392,245,053 | \$4,106,697,866 | |
| Remote Seller Sales* | \$691,566,065 | \$654,568,190 | \$881,150,962 | \$783,498,292 | \$777,401,221 | \$749,257,993 | \$694,341,799 | \$768,566,309 | \$766,730,561 | \$803,396,795 | \$1,000,306,532 | \$1,119,421,666 | \$9,690,206,385 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$79,548,418 | \$83,882,743 | \$100,188,114 | \$97,239,693 | \$97,647,917 | \$94,086,571 | \$89,554,367 | \$87,078,292 | \$90,292,056 | \$88,354,924 | \$94,929,531 | \$114,802,444 | \$1,117,605,070 | |
| Restaurant & Bar | \$12,803,079 | \$14,094,693 | \$16,174,432 | \$15,691,186 | \$17,926,598 | \$15,318,989 | \$16,105,378 | \$14,604,711 | \$14,887,135 | \$15,423,724 | \$13,353,223 | \$15,571,139 | \$181,954,287 | |
| Hotel/Motel | \$3,835,028 | \$3,237,052 | \$3,783,899 | \$3,681,257 | \$4,192,443 | \$3,647,776 | \$3,953,150 | \$3,782,223 | \$3,518,916 | \$4,089,831 | \$3,473,116 | \$4,903,119 | \$46,097,810 | |
| Remote Seller Sales* | \$12,051,862 | \$10,859,885 | \$14,680,730 | \$13,533,841 | \$12,468,401 | \$12,696,606 | \$11,656,418 | \$12,834,497 | \$12,347,927 | \$12,613,475 | \$15,077,732 | \$16,618,973 | \$157,440,347 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$5,961,611 | \$5,810,977 | \$6,873,687 | \$6,714,711 | \$6,547,531 | \$6,312,749 | \$6,149,773 | \$6,178,540 | \$6,444,726 | \$6,039,548 | \$6,859,958 | \$7,659,414 | \$77,553,225 | |
| Restaurant & Bar | \$1,157,473 | \$1,327,118 | \$1,663,286 | \$1,465,200 | \$1,475,230 | \$1,489,815 | \$1,776,893 | \$1,304,580 | \$1,322,336 | \$1,396,049 | \$1,261,485 | \$1,495,488 | \$17,134,953 | |
| Hotel/Motel | \$879,024 | \$885,725 | \$334,099 | \$240,074 | \$375,478 | \$252,411 | \$248,730 | \$220,524 | \$252,386 | \$315,208 | \$361,234 | \$1,327,687 | \$5,692,579 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,572,519 | \$2,830,429 | \$3,676,423 | \$3,153,277 | \$3,414,947 | \$3,182,445 | \$2,870,267 | \$3,565,097 | \$2,709,565 | \$2,765,044 | \$3,116,816 | \$3,007,380 | \$36,864,207 | |
| Restaurant & Bar | \$669,275 | \$1,229,367 | \$785,310 | \$974,376 | \$1,255,971 | \$802,143 | \$951,335 | \$1,003,020 | \$660,277 | \$812,134 | \$580,365 | \$1,002,328 | \$10,725,900 | |
| Hotel/Motel | \$406,331 | \$445,012 | \$574,260 | \$438,818 | \$450,841 | \$350,490 | \$332,745 | \$343,618 | \$428,630 | \$399,622 | \$359,318 | \$365,214 | \$4,894,899 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$7,730,189 | \$7,277,392 | \$9,721,751 | \$8,967,202 | \$9,164,375 | \$8,899,003 | \$8,313,693 | \$8,163,707 | \$8,647,063 | \$7,894,246 | \$10,823,673 | \$13,441,804 | \$109,044,098 | |
| Restaurant & Bar | \$1,230,050 | \$1,261,130 | \$1,513,361 | \$1,648,275 | \$1,742,604 | \$1,319,394 | \$1,341,524 | \$1,379,234 | \$1,377,355 | \$1,191,163 | \$1,337,091 | \$1,333,682 | \$16,674,864 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$569,746 | \$753,182 | \$720,448 | \$705,581 | \$731,469 | \$727,433 | \$614,250 | \$598,971 | \$705,478 | \$608,993 | \$699,752 | \$777,569 | \$8,212,872 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$46,646,285 | \$47,107,897 | \$59,004,276 | \$56,646,813 | \$55,828,975 | \$54,712,880 | \$51,998,088 | \$50,417,464 | \$52,676,881 | \$51,879,673 | \$54,183,631 | \$65,587,815 | \$646,690,679 | |
| Restaurant & Bar | \$8,030,687 | \$7,866,747 | \$9,399,110 | \$9,384,257 | \$10,010,402 | \$8,742,068 | \$9,394,410 | \$8,356,410 | \$8,833,907 | \$9,044,406 | \$7,775,752 | \$8,722,728 | \$105,560,883 | |
| Lodging/Extended Stay | \$1,431,258 | \$1,268,968 | \$1,742,859 | \$1,574,364 | \$1,785,902 | \$1,911,783 | \$2,098,561 | \$1,950,620 | \$1,772,400 | \$1,767,536 | \$1,605,798 | \$1,584,767 | \$20,494,816 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,122,873 | \$1,499,076 | \$2,114,085 | \$1,609,019 | \$2,209,651 | \$1,540,240 | \$1,788,405 | \$1,209,204 | \$1,422,211 | \$1,984,573 | \$1,543,229 | \$1,619,686 | \$19,662,252 | |
| Restaurant & Bar | \$600,986 | \$795,659 | \$950,366 | \$725,413 | \$1,071,093 | \$674,027 | \$736,497 | \$594,622 | \$657,170 | \$882,975 | \$719,187 | \$652,264 | \$9,060,260 | |
| Hotel/Motel | \$263,566 | \$265,331 | \$418,661 | \$342,872 | \$312,165 | \$227,066 | \$348,084 | \$215,944 | \$232,094 | \$430,804 | \$299,028 | \$347,459 | \$3,703,073 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$2,777,739 | \$4,292,292 | \$4,906,501 | \$4,378,999 | \$4,573,717 | \$4,020,722 | \$3,875,314 | \$4,076,599 | \$4,061,423 | \$3,877,776 | \$3,119,245 | \$5,216,847 | \$49,177,175 | |
| Restaurant & Bar | \$602,970 | \$862,002 | \$1,247,662 | \$904,797 | \$933,655 | \$1,202,885 | \$947,291 | \$898,733 | \$1,123,898 | \$932,820 | \$743,217 | \$1,120,353 | \$11,520,282 | |
| Hotel/Motel | \$433,255 | \$382,360 | \$402,191 | \$767,482 | \$505,540 | \$463,139 | \$661,203 | \$504,871 | \$489,997 | \$552,869 | \$495,610 | \$562,536 | \$6,221,054 | |

Note: Retail excludes food for home consumption. * Includes sales from sellers without a physical presence in Arizona and annual gross sales in-state of \$100,000 or more. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2020) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$5,981,400,306 | \$5,858,824,404 | \$6,321,790,846 | \$5,543,704,890 | \$6,612,460,045 | \$6,864,918,330 | \$6,385,855,313 | \$6,584,580,019 | \$6,680,004,920 | \$6,613,638,744 | \$7,013,473,716 | \$8,647,226,296 | \$79,107,877,829 | |
| Restaurant & Bar | \$1,355,719,230 | \$1,223,800,006 | \$1,039,806,621 | \$808,405,982 | \$1,067,344,821 | \$1,108,654,107 | \$1,014,762,713 | \$1,082,556,757 | \$1,145,602,937 | \$1,196,474,218 | \$1,189,242,645 | \$1,210,993,786 | \$13,443,363,823 | |
| Hotel/Motel | \$368,670,927 | \$388,584,572 | \$234,935,440 | \$78,440,490 | \$126,797,286 | \$188,876,145 | \$173,639,348 | \$184,205,825 | \$213,744,231 | \$249,161,991 | \$219,890,745 | \$196,053,122 | \$2,623,000,122 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$70,635,290 | \$77,285,285 | \$80,788,451 | \$84,183,624 | \$91,706,654 | \$92,189,565 | \$82,708,626 | \$81,601,661 | \$63,545,576 | \$78,948,000 | \$85,682,852 | \$101,856,773 | \$991,132,357 | |
| Restaurant & Bar | \$12,863,821 | \$12,021,938 | \$11,423,782 | \$8,937,249 | \$13,158,131 | \$12,627,010 | \$13,148,855 | \$12,792,853 | \$14,061,154 | \$13,329,564 | \$12,639,621 | \$13,487,781 | \$150,491,759 | |
| Hotel/Motel | \$3,634,207 | \$4,226,166 | \$2,404,916 | \$1,559,236 | \$1,833,149 | \$2,197,139 | \$2,500,377 | \$2,545,901 | \$2,533,501 | \$3,455,522 | \$2,577,441 | \$2,429,897 | \$31,897,452 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$5,715,605 | \$5,358,045 | \$6,068,061 | \$6,142,504 | \$6,386,923 | \$5,994,640 | \$7,427,597 | \$6,049,779 | \$5,826,253 | \$5,409,988 | \$6,356,624 | \$7,403,550 | \$74,139,569 | |
| Restaurant & Bar | \$1,371,345 | \$1,053,200 | \$922,353 | \$933,884 | \$1,184,080 | \$1,152,978 | \$1,147,010 | \$1,114,977 | \$1,188,533 | \$1,130,156 | \$1,219,159 | \$1,421,462 | \$13,839,138 | |
| Hotel/Motel | \$381,249 | \$1,258,235 | \$308,661 | \$137,515 | \$147,796 | \$179,437 | \$182,101 | \$148,843 | \$198,881 | \$268,715 | \$239,674 | \$250,947 | \$3,702,054 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,235,449 | \$2,293,409 | \$2,511,897 | \$2,738,839 | \$2,973,211 | \$2,529,051 | \$2,770,263 | \$2,591,265 | \$2,899,217 | \$2,647,267 | \$2,845,649 | \$3,083,062 | \$32,118,579 | |
| Restaurant & Bar | \$821,089 | \$1,031,274 | \$551,575 | \$506,232 | \$637,769 | \$617,883 | \$566,311 | \$664,451 | \$877,516 | \$965,968 | \$817,609 | \$507,600 | \$8,565,277 | |
| Hotel/Motel | \$483,590 | \$357,562 | \$167,893 | \$34,770 | \$120,699 | \$218,498 | \$281,775 | \$314,812 | \$387,977 | \$373,444 | \$318,193 | \$293,692 | \$3,352,906 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$6,930,318 | \$7,623,446 | \$8,301,884 | \$7,055,139 | \$8,842,819 | \$8,180,320 | \$7,906,611 | \$7,883,576 | \$8,162,299 | \$7,215,330 | \$8,827,908 | \$11,192,023 | \$98,121,671 | |
| Restaurant & Bar | \$1,159,525 | \$1,135,965 | \$1,192,084 | \$975,315 | \$1,456,408 | \$1,231,863 | \$1,435,020 | \$1,358,247 | \$1,336,444 | \$1,259,082 | \$1,282,219 | \$1,315,291 | \$15,137,463 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$593,484 | \$536,347 | \$781,338 | \$631,896 | \$680,168 | \$923,167 | \$665,022 | \$646,963 | \$817,111 | \$549,537 | \$817,394 | \$796,808 | \$8,439,235 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$39,329,095 | \$41,432,377 | \$43,717,245 | \$43,871,119 | \$51,355,157 | \$51,667,082 | \$47,009,736 | \$45,844,892 | \$48,902,391 | \$46,546,435 | \$48,889,090 | \$59,941,805 | \$568,506,425 | |
| Restaurant & Bar | \$7,496,446 | \$7,177,032 | \$6,566,171 | \$5,457,258 | \$7,802,936 | \$7,716,635 | \$8,174,692 | \$7,939,767 | \$8,383,513 | \$7,873,074 | \$7,401,218 | \$8,243,540 | \$90,232,282 | |
| Lodging/Extended Stay | \$1,592,021 | \$1,578,321 | \$838,367 | \$925,144 | \$739,530 | \$926,861 | \$1,158,427 | \$1,156,591 | \$1,195,980 | \$1,574,069 | \$1,012,979 | \$1,110,286 | \$13,808,575 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,005,347 | \$1,347,711 | \$1,029,477 | \$679,572 | \$857,523 | \$1,024,323 | \$1,035,704 | \$928,572 | \$1,279,271 | \$1,418,069 | \$1,380,528 | \$1,290,738 | \$13,276,837 | |
| Restaurant & Bar | \$698,233 | \$591,959 | \$756,383 | \$86,394 | \$888,205 | \$485,462 | \$347,250 | \$434,257 | \$543,915 | \$664,870 | \$662,759 | \$443,038 | \$6,602,725 | |
| Hotel/Motel | \$220,353 | \$380,993 | \$256,999 | \$30,049 | \$112,756 | \$117,177 | \$154,738 | \$151,496 | \$170,407 | \$343,380 | \$297,288 | \$161,103 | \$2,396,739 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$3,057,398 | \$3,145,775 | \$3,755,780 | \$3,578,735 | \$3,994,578 | \$3,712,448 | \$3,524,156 | \$3,343,740 | \$3,410,587 | \$2,802,167 | \$4,314,186 | \$3,828,121 | \$42,467,672 | |
| Restaurant & Bar | \$736,803 | \$581,567 | \$816,462 | \$619,613 | \$876,090 | \$713,170 | \$1,025,233 | \$797,380 | \$1,032,231 | \$863,250 | \$742,029 | \$1,050,665 | \$9,854,494 | |
| Hotel/Motel | NA | NA | NA | NA | NA | \$401,485 | \$354,055 | \$366,914 | \$604,669 | \$450,842 | \$345,018 | \$338,262 | NA | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2019) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$5,541,916,718 | \$5,386,108,558 | \$6,619,754,675 | \$6,249,400,857 | \$6,223,017,296 | \$6,048,151,673 | \$5,916,974,079 | \$6,081,598,751 | \$5,754,630,254 | \$6,126,588,363 | \$6,424,297,073 | \$8,032,429,540 | 74,404,867,837 | |
| Restaurant & Bar | \$1,299,639,337 | \$1,299,688,172 | \$1,568,744,042 | \$1,379,522,390 | \$1,358,284,531 | \$1,247,010,012 | \$1,184,635,581 | \$1,219,844,572 | \$1,252,123,242 | \$1,313,267,310 | \$1,355,219,091 | \$1,404,523,123 | 15,882,501,403 | |
| Hotel/Motel | \$328,486,005 | \$374,263,165 | \$508,607,107 | \$367,550,097 | \$306,503,583 | \$260,769,841 | \$241,619,082 | \$241,693,050 | \$279,148,983 | \$339,654,370 | \$313,153,726 | \$287,466,752 | 3,848,915,761 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$65,114,992 | \$68,899,553 | \$94,655,529 | \$89,095,668 | \$78,257,617 | \$76,544,563 | \$75,957,826 | \$76,813,250 | \$81,779,630 | \$74,231,870 | \$77,438,347 | \$100,711,870 | 959,500,715 | |
| Restaurant & Bar | \$11,862,131 | \$12,914,028 | \$15,588,238 | \$14,501,738 | \$14,641,762 | \$13,899,242 | \$13,622,099 | \$13,196,114 | \$13,367,272 | \$12,679,192 | \$13,778,965 | \$13,871,606 | 163,922,387 | |
| Hotel/Motel | \$3,239,229 | \$4,079,033 | \$4,424,141 | \$3,662,666 | \$3,594,981 | \$3,359,309 | \$3,511,025 | \$3,448,307 | \$2,911,446 | \$3,862,195 | \$3,071,231 | \$2,936,198 | 42,099,761 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$4,992,097 | \$5,215,685 | \$5,789,405 | \$5,435,907 | \$5,631,975 | \$5,694,389 | \$4,906,847 | \$5,214,691 | \$4,960,791 | \$5,132,455 | \$6,043,106 | \$6,614,235 | 65,631,584 | |
| Restaurant & Bar | \$1,246,659 | \$1,309,771 | \$1,540,930 | \$1,318,064 | \$1,292,913 | \$1,209,546 | \$1,177,677 | \$991,590 | \$1,108,355 | \$1,318,739 | \$1,266,542 | \$1,310,574 | 15,091,360 | |
| Hotel/Motel | \$481,151 | \$919,072 | \$674,145 | \$433,889 | \$324,371 | \$287,032 | \$262,445 | \$253,347 | \$197,366 | \$373,957 | \$308,812 | \$306,601 | 4,822,187 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,005,984 | \$1,977,042 | \$2,397,490 | \$2,244,562 | \$2,169,859 | \$2,343,996 | \$2,321,662 | \$2,086,423 | \$2,301,012 | \$2,330,250 | \$2,309,182 | \$2,962,055 | 27,449,517 | |
| Restaurant & Bar | \$840,717 | \$1,244,019 | \$1,123,394 | \$1,161,345 | \$1,195,653 | \$945,048 | \$924,360 | \$789,789 | \$1,258,971 | \$839,531 | \$1,200,351 | \$1,060,162 | 12,583,341 | |
| Hotel/Motel | \$469,757 | \$820,596 | \$511,724 | \$402,553 | \$388,807 | \$311,095 | \$406,118 | \$280,197 | \$489,295 | \$430,363 | \$316,555 | \$449,235 | 5,276,295 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$6,327,611 | \$6,834,033 | \$8,269,538 | \$7,816,186 | \$8,387,733 | \$7,783,650 | \$7,431,128 | \$8,038,265 | \$6,899,019 | \$7,469,177 | \$9,010,095 | \$11,989,450 | 96,255,885 | |
| Restaurant & Bar | \$949,486 | \$1,007,450 | \$1,354,340 | \$1,387,509 | \$1,360,802 | \$1,280,865 | \$1,275,485 | \$1,320,683 | \$1,268,783 | \$1,237,418 | \$1,270,937 | \$1,376,213 | 15,089,971 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$501,719 | \$488,776 | \$723,393 | \$547,638 | \$670,786 | \$537,474 | \$798,979 | \$544,815 | \$666,887 | \$367,552 | \$699,293 | \$925,367 | 7,472,678 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$37,169,059 | \$38,810,662 | \$46,849,074 | \$44,354,504 | \$43,130,284 | \$43,311,036 | \$44,160,009 | \$44,435,881 | \$41,115,312 | \$42,315,007 | \$45,321,447 | \$54,826,082 | 525,798,355 | |
| Restaurant & Bar | \$6,911,802 | \$7,259,610 | \$8,880,055 | \$8,283,692 | \$8,470,390 | \$8,241,164 | \$7,989,045 | \$7,894,708 | \$7,592,885 | \$7,284,432 | \$8,000,179 | \$8,182,060 | 94,990,020 | |
| Lodging/Extended Stay | \$1,260,479 | \$1,493,279 | \$1,740,314 | \$1,690,860 | \$1,725,553 | \$1,449,068 | \$1,748,299 | \$1,759,768 | \$1,298,728 | \$1,641,568 | \$1,374,990 | \$1,220,016 | 18,402,922 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,023,347 | \$1,182,905 | \$1,649,642 | \$1,210,116 | \$1,254,874 | \$1,040,010 | \$1,035,804 | \$922,599 | \$1,031,093 | \$1,119,016 | \$1,081,160 | \$1,133,947 | 13,684,511 | |
| Restaurant & Bar | \$624,936 | \$744,869 | \$1,030,329 | \$772,447 | \$669,099 | \$576,471 | \$584,139 | \$421,598 | \$660,399 | \$650,709 | \$649,034 | \$579,614 | 7,963,643 | |
| Hotel/Motel | \$251,666 | \$313,512 | \$416,696 | \$328,132 | \$228,105 | \$259,611 | \$209,012 | \$184,490 | \$195,041 | \$368,134 | \$251,621 | \$219,012 | 3,225,032 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$2,854,688 | \$2,741,035 | \$3,345,425 | \$3,179,863 | \$3,338,901 | \$3,628,970 | \$3,107,663 | \$2,968,422 | \$3,141,417 | \$3,564,692 | \$3,099,172 | \$3,509,704 | 38,479,951 | |
| Restaurant & Bar | \$565,970 | \$657,053 | \$759,406 | \$933,242 | \$745,655 | \$807,623 | \$858,648 | \$828,716 | \$820,740 | \$852,000 | \$773,381 | \$787,749 | 9,390,182 | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2018) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$5,336,935,076 | \$5,330,517,989 | \$6,373,787,096 | \$5,564,633,273 | \$5,887,872,199 | \$5,720,966,848 | \$5,475,900,525 | \$5,655,542,597 | \$5,578,132,227 | \$5,629,992,127 | \$6,208,147,864 | \$7,316,510,233 | \$70,078,938,054 | |
| Restaurant & Bar | \$1,183,179,879 | \$1,274,711,741 | \$1,436,790,655 | \$1,327,703,882 | \$1,245,339,767 | \$1,170,795,299 | \$1,111,471,377 | \$1,104,339,582 | \$1,192,936,221 | \$1,233,925,619 | \$1,224,924,866 | \$1,288,616,719 | \$14,794,735,607 | |
| Hotel/Motel | \$294,863,089 | \$360,394,677 | \$480,335,205 | \$335,938,593 | \$284,928,499 | \$235,230,085 | \$225,082,302 | \$211,798,270 | \$255,188,679 | \$320,632,356 | \$278,094,664 | \$235,467,367 | \$3,517,953,786 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$64,954,651 | \$63,373,184 | \$78,412,513 | \$68,514,911 | \$74,271,047 | \$72,521,022 | \$72,092,060 | \$70,626,681 | \$66,916,843 | \$69,349,083 | \$77,608,173 | \$88,116,911 | \$866,757,079 | |
| Restaurant & Bar | \$11,385,045 | \$12,704,611 | \$14,313,737 | \$13,113,949 | \$13,128,626 | \$12,385,811 | \$13,575,155 | \$11,909,857 | \$12,980,027 | \$12,315,856 | \$11,927,740 | \$12,417,628 | \$152,158,042 | |
| Hotel/Motel | \$2,908,204 | \$3,556,619 | \$4,082,944 | \$3,667,891 | \$3,456,254 | \$2,959,707 | \$2,794,602 | \$2,754,622 | \$2,800,235 | \$3,289,269 | \$2,631,185 | \$2,905,966 | \$37,807,498 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$4,679,946 | \$4,381,287 | \$5,207,801 | \$4,833,446 | \$4,913,959 | \$4,511,786 | \$4,410,476 | \$4,625,683 | \$4,513,966 | \$4,716,179 | \$5,729,177 | \$5,729,177 | \$58,252,883 | |
| Restaurant & Bar | \$1,315,444 | \$1,052,647 | \$1,250,408 | \$1,132,261 | \$1,315,582 | \$1,055,342 | \$1,098,804 | \$1,009,553 | \$1,007,499 | \$1,088,262 | \$1,068,040 | \$1,068,040 | \$13,461,882 | |
| Hotel/Motel | \$463,047 | \$554,874 | \$490,190 | \$340,931 | \$320,018 | \$280,785 | \$231,383 | \$314,609 | \$563,116 | \$398,701 | \$318,389 | \$318,389 | \$4,594,431 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$1,861,605 | \$1,915,816 | \$2,418,375 | \$2,062,707 | \$2,212,637 | \$1,991,550 | \$1,863,914 | \$2,083,823 | \$1,911,982 | \$2,139,346 | \$1,984,742 | \$1,984,742 | \$24,431,237 | |
| Restaurant & Bar | \$741,655 | \$1,122,645 | \$1,123,004 | \$1,073,930 | \$867,657 | \$795,052 | \$1,065,403 | \$711,894 | \$1,074,655 | \$926,489 | \$843,677 | \$843,677 | \$11,189,737 | |
| Hotel/Motel | \$232,618 | \$544,004 | \$348,755 | \$433,103 | \$197,959 | \$293,807 | \$177,182 | \$325,975 | \$295,390 | \$362,790 | \$167,795 | \$167,795 | \$3,547,171 | |
| Douglas | | | | | | | | | | | | | | |
| Retail *** | \$6,566,369 | \$6,568,808 | \$8,228,090 | \$7,022,538 | \$8,401,926 | \$7,567,996 | \$7,328,587 | \$7,240,988 | \$6,798,725 | \$7,090,822 | \$8,822,216 | \$8,822,216 | \$90,459,283 | |
| Restaurant & Bar | \$763,891 | \$1,403,701 | \$1,192,196 | \$999,358 | \$1,226,547 | \$1,212,713 | \$1,521,317 | \$1,219,481 | \$1,133,656 | \$1,122,479 | \$1,083,008 | \$1,036,687 | \$13,915,035 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$416,903 | \$456,093 | \$520,437 | \$594,625 | \$767,513 | \$423,739 | \$489,600 | \$543,624 | \$552,527 | \$496,757 | \$790,925 | \$624,414 | \$6,677,156 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$36,628,733 | \$36,721,182 | \$45,852,331 | \$39,181,971 | \$42,192,996 | \$41,800,253 | \$42,084,582 | \$41,951,900 | \$39,553,208 | \$39,804,921 | \$45,002,130 | \$45,002,130 | \$495,776,337 | |
| Restaurant & Bar | \$6,907,316 | \$7,214,231 | \$8,470,471 | \$7,063,117 | \$7,566,377 | \$7,231,069 | \$7,468,963 | \$7,327,124 | \$7,629,037 | \$7,213,001 | \$6,808,112 | \$6,808,112 | \$87,706,928 | |
| Lodging/Extended Stay | \$1,407,824 | \$1,193,293 | \$1,603,358 | \$1,835,428 | \$1,540,931 | \$1,254,001 | \$1,381,404 | \$1,163,809 | \$1,307,521 | \$1,350,050 | \$1,159,669 | \$1,159,669 | \$16,356,958 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$1,061,385 | \$1,262,145 | \$1,511,896 | \$1,194,120 | \$1,243,539 | \$894,708 | \$961,125 | \$862,327 | \$914,387 | \$1,199,555 | \$1,031,668 | \$1,031,668 | \$13,168,524 | |
| Willcox | | | | | | | | | | | | | | |
| Retail **** | \$2,768,172 | \$2,793,368 | \$3,312,097 | \$3,094,917 | \$3,641,803 | \$3,070,803 | \$2,852,076 | \$2,869,143 | \$2,919,828 | \$2,914,119 | \$2,990,603 | \$2,990,603 | \$36,217,532 | |
| Restaurant & Bar | \$558,959 | \$545,454 | \$763,175 | \$683,712 | \$687,400 | \$682,138 | \$700,453 | \$611,661 | \$765,562 | \$798,266 | \$723,450 | \$723,450 | \$8,243,679 | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| Major Industry Sales (2017) | | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | | |
| Arizona | | | | | | | | | | | | | | | |
| Retail | \$4,963,743,299 | \$4,991,851,202 | \$5,710,644,228 | \$5,376,042,282 | \$5,557,814,185 | \$5,523,187,199 | \$4,989,692,943 | \$5,290,571,616 | \$5,319,281,454 | \$5,179,680,698 | \$5,640,879,350 | \$6,982,772,469 | \$65,526,160,925 | | |
| Restaurant & Bar | \$1,134,157,678 | \$1,185,066,825 | \$1,339,855,945 | \$1,284,859,380 | \$1,212,867,219 | \$1,082,639,212 | \$1,025,900,941 | \$1,042,001,697 | \$1,143,078,473 | \$1,176,279,912 | \$1,121,191,385 | \$1,288,738,875 | \$14,036,637,542 | | |
| Hotel/Motel | \$263,850,415 | \$327,472,384 | \$414,901,931 | \$343,354,045 | \$259,788,715 | \$223,774,340 | \$197,156,357 | \$193,407,311 | \$227,255,350 | \$282,776,139 | \$247,295,497 | \$214,855,222 | \$3,195,887,706 | | |
| Cochise County | | | | | | | | | | | | | | | |
| Retail | \$58,432,074 | \$61,396,825 | \$70,833,641 | \$67,887,173 | \$70,900,212 | \$75,751,411 | \$67,886,521 | \$65,721,344 | \$67,488,303 | \$63,361,448 | \$70,773,662 | \$86,213,020 | \$826,645,634 | | |
| Restaurant & Bar | \$11,750,961 | \$11,896,514 | \$13,629,802 | \$13,148,570 | \$12,797,619 | \$12,012,039 | \$12,064,035 | \$12,090,600 | \$11,791,981 | \$12,529,594 | \$11,161,923 | \$13,224,674 | \$148,098,312 | | |
| Hotel/Motel | \$2,926,988 | \$3,415,886 | \$3,959,007 | \$4,218,395 | \$3,388,219 | \$3,380,342 | \$2,879,087 | \$2,794,126 | \$2,752,428 | \$3,260,745 | \$3,008,837 | \$2,674,494 | \$38,658,554 | | |
| Benson | | | | | | | | | | | | | | | |
| Retail ** | \$4,488,004 | \$4,279,101 | \$4,911,522 | \$5,448,623 | \$4,623,205 | \$4,468,097 | \$4,674,301 | \$4,294,029 | \$4,391,707 | \$4,181,098 | \$5,007,911 | \$5,510,014 | \$56,277,612 | | |
| Restaurant & Bar | \$1,186,848 | \$1,147,250 | \$1,194,458 | \$1,046,666 | \$1,035,078 | \$1,011,438 | \$997,989 | \$923,856 | \$683,271 | \$1,051,080 | \$890,409 | \$346,399 | \$11,514,740 | | |
| Hotel/Motel | \$399,347 | \$570,372 | \$394,207 | \$563,979 | \$492,974 | \$409,222 | \$419,584 | \$249,688 | \$242,720 | \$361,861 | \$304,083 | \$335,733 | \$4,743,768 | | |
| Bisbee | | | | | | | | | | | | | | | |
| Retail | \$2,019,777 | \$1,953,303 | \$2,103,076 | \$2,428,176 | \$2,218,353 | \$2,165,064 | \$1,930,533 | \$1,841,601 | \$1,853,715 | \$2,001,972 | \$2,201,760 | \$2,124,963 | \$24,842,293 | | |
| Restaurant & Bar | \$1,059,445 | \$790,940 | \$1,276,813 | \$921,468 | \$1,060,472 | \$853,449 | \$848,588 | \$725,518 | \$705,989 | \$1,027,695 | \$887,004 | \$928,020 | \$11,085,402 | | |
| Hotel/Motel | \$244,910 | \$273,843 | \$326,063 | \$766,789 | \$313,500 | \$364,096 | \$290,595 | \$217,321 | \$251,049 | \$391,144 | \$323,946 | \$313,675 | \$4,076,933 | | |
| Douglas | | | | | | | | | | | | | | | |
| Retail *** | \$5,727,255 | \$6,156,970 | \$7,273,298 | \$7,331,113 | \$7,956,525 | \$7,757,343 | \$6,812,175 | \$6,928,251 | \$7,126,875 | \$7,081,420 | \$8,563,311 | \$10,871,645 | \$89,586,181 | | |
| Restaurant & Bar | \$933,582 | \$922,225 | \$1,446,726 | \$748,056 | \$1,282,265 | \$1,148,613 | \$1,527,098 | \$863,320 | \$1,304,324 | \$909,320 | \$1,109,997 | \$1,358,352 | \$13,553,878 | | |
| Huachuca City | | | | | | | | | | | | | | | |
| Retail | \$529,846 | \$286,348 | \$488,525 | \$426,109 | \$555,063 | \$408,759 | \$703,027 | \$392,413 | \$440,242 | \$378,651 | \$450,795 | \$482,222 | \$5,542,001 | | |
| Sierra Vista | | | | | | | | | | | | | | | |
| Retail | \$34,969,365 | \$35,195,495 | \$42,894,822 | \$38,530,405 | \$40,199,130 | \$41,458,122 | \$38,326,898 | \$38,157,446 | \$39,778,682 | \$36,972,354 | \$42,630,988 | \$50,260,734 | \$479,374,439 | | |
| Restaurant & Bar | \$6,628,703 | \$6,799,268 | \$7,492,538 | \$7,672,769 | \$7,537,799 | \$7,150,703 | \$6,855,773 | \$7,080,045 | \$6,966,688 | \$7,199,102 | \$6,545,978 | \$7,618,211 | \$85,547,578 | | |
| Lodging/Extended Stay | \$1,261,763 | \$1,589,021 | \$1,757,523 | \$1,546,549 | \$1,518,978 | \$1,350,470 | \$1,388,729 | \$1,190,096 | \$1,404,345 | \$1,203,746 | \$942,032 | \$16,503,721 | | | |
| Tombstone | | | | | | | | | | | | | | | |
| Retail | \$1,005,452 | \$1,084,800 | \$1,253,041 | \$1,291,820 | \$1,087,980 | \$950,750 | \$1,514,350 | \$818,873 | \$2,201,945 | \$1,210,462 | \$991,516 | \$1,058,368 | \$14,469,358 | | |
| Willcox | | | | | | | | | | | | | | | |
| Retail **** | \$2,699,164 | \$2,779,191 | \$2,883,278 | \$3,654,879 | \$3,431,903 | \$3,157,694 | \$2,663,591 | \$2,917,647 | \$2,928,595 | \$3,224,352 | \$2,887,664 | \$3,293,949 | \$36,521,906 | | |
| Restaurant & Bar | \$662,831 | \$578,107 | \$781,776 | \$689,505 | \$738,115 | \$692,804 | \$711,222 | \$579,553 | \$731,974 | \$780,331 | \$574,050 | \$702,891 | \$8,223,159 | | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2016) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$4,734,484,043 | \$5,057,764,371 | \$5,579,126,573 | \$5,095,484,245 | \$5,183,701,182 | \$5,194,587,980 | \$4,996,674,786 | \$4,949,161,410 | \$5,010,813,762 | \$4,993,499,998 | \$5,388,499,957 | \$6,789,071,552 | \$62,972,869,859 | |
| Restaurant & Bar | \$1,110,430,668 | \$1,163,049,416 | \$1,246,010,587 | \$1,172,091,360 | \$1,127,491,830 | \$1,024,992,839 | \$1,030,523,841 | \$998,743,595 | \$1,030,888,735 | \$1,107,730,679 | \$1,056,996,978 | \$1,164,884,534 | \$13,233,835,062 | |
| Accommodation | \$248,965,730 | \$312,188,642 | \$390,696,419 | \$283,640,240 | \$239,572,446 | \$198,181,151 | \$183,280,104 | \$177,556,200 | \$214,568,702 | \$257,516,743 | \$230,363,756 | \$187,830,410 | \$2,924,360,543 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$59,052,081 | \$65,909,476 | \$70,220,435 | \$65,754,737 | \$66,376,748 | \$76,354,355 | \$63,450,482 | \$64,889,436 | \$64,268,419 | \$64,175,109 | \$66,698,315 | \$80,236,485 | \$807,386,078 | |
| Restaurant & Bar | \$11,788,998 | \$12,611,999 | \$13,328,221 | \$12,608,670 | \$13,134,079 | \$12,258,640 | \$13,680,819 | \$11,304,152 | \$11,222,932 | \$11,179,115 | \$10,760,164 | \$13,198,770 | \$147,076,559 | |
| Accommodation | \$2,710,666 | \$3,190,088 | \$3,564,402 | \$3,008,881 | \$3,062,125 | \$2,635,612 | \$2,550,282 | \$2,558,224 | \$2,339,679 | \$3,045,379 | \$2,758,873 | \$2,841,061 | \$34,265,272 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$4,510,397 | \$4,856,213 | \$5,268,129 | \$4,492,585 | \$4,506,293 | \$4,591,118 | \$4,090,281 | \$4,065,157 | \$4,335,090 | \$4,161,201 | \$5,097,602 | \$5,509,184 | \$55,483,248 | |
| Restaurant & Bar | \$1,129,482 | \$1,155,346 | \$1,334,373 | \$1,069,045 | \$1,117,450 | \$1,053,606 | \$1,075,545 | \$864,967 | \$962,807 | \$1,007,159 | \$1,145,838 | \$1,128,314 | \$13,043,932 | |
| Accommodation | \$437,547 | \$605,447 | \$537,030 | \$369,341 | \$296,422 | \$287,325 | \$262,353 | \$191,532 | \$196,619 | \$303,902 | \$381,906 | \$401,527 | \$4,270,951 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$1,842,908 | \$2,123,200 | \$2,296,269 | \$2,185,208 | \$2,361,475 | \$2,122,137 | \$1,798,398 | \$1,869,812 | \$2,241,653 | \$1,977,870 | \$1,959,632 | \$2,246,378 | \$25,024,939 | |
| Restaurant & Bar | \$860,893 | \$798,703 | \$906,814 | \$820,679 | \$867,308 | \$716,992 | \$768,311 | \$788,940 | \$729,159 | \$506,150 | \$934,456 | \$876,784 | \$9,575,188 | |
| Accommodation | \$256,989 | \$418,731 | \$431,414 | \$409,392 | \$288,699 | \$254,596 | \$173,468 | \$265,067 | \$317,515 | \$316,542 | \$424,642 | \$517,788 | \$4,074,844 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,183,624 | \$1,266,012 | \$1,271,413 | \$1,303,238 | \$1,280,206 | \$1,192,952 | \$994,485 | \$1,270,639 | \$1,212,663 | \$1,083,222 | \$738,445 | \$1,263,022 | \$14,059,919 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$350,989 | \$500,450 | \$399,664 | \$411,874 | \$415,121 | \$395,177 | \$411,506 | \$366,173 | \$394,551 | \$433,403 | \$458,751 | \$494,761 | \$5,032,420 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$34,510,427 | \$37,388,345 | \$40,821,327 | \$38,447,490 | \$38,684,164 | \$39,979,796 | \$38,478,951 | \$36,952,056 | \$39,071,937 | \$36,253,810 | \$41,023,752 | \$49,785,414 | \$471,397,469 | |
| Restaurant & Bar | \$6,525,017 | \$7,045,769 | \$7,188,449 | \$7,113,803 | \$7,532,093 | \$6,837,032 | \$6,800,955 | \$6,714,427 | \$6,712,207 | \$6,604,686 | \$6,355,877 | \$7,572,031 | \$83,002,346 | |
| Accommodation | \$1,223,711 | \$1,358,579 | \$1,240,789 | \$1,327,695 | \$1,360,039 | \$1,292,109 | \$1,413,229 | \$1,360,336 | \$1,022,207 | \$1,434,285 | \$1,081,987 | \$1,043,455 | \$15,158,422 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$919,795 | \$1,242,540 | \$1,557,848 | \$1,251,381 | \$1,180,923 | \$800,403 | \$962,985 | \$722,182 | \$871,752 | \$1,119,523 | \$957,619 | \$910,744 | \$12,497,695 | |
| Restaurant & Bar | \$657,202 | \$701,831 | \$759,555 | \$618,471 | \$568,220 | \$471,081 | \$476,545 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Accommodation | \$218,819 | \$287,914 | \$384,039 | \$231,885 | \$302,915 | \$191,789 | \$168,294 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Willcox | | | | | | | | | | | | | | |
| Retail *** | \$3,092,054 | \$2,993,330 | \$2,824,821 | \$3,033,883 | \$3,022,792 | \$2,976,229 | \$2,831,940 | \$2,806,496 | \$2,923,723 | \$3,252,002 | \$2,369,557 | \$2,947,097 | \$35,073,923 | |
| Restaurant & Bar | \$655,959 | \$608,687 | \$695,357 | \$547,331 | \$727,943 | \$769,843 | \$678,597 | \$546,835 | \$614,629 | \$634,550 | \$523,215 | \$780,761 | \$7,783,707 | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by US Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2015) | | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | | |
| Arizona | | | | | | | | | | | | | | | |
| Retail | \$4,573,754,166 | \$4,885,397,300 | \$5,547,865,156 | \$5,007,068,644 | \$5,180,095,890 | \$4,920,270,527 | \$4,798,265,316 | \$4,767,817,228 | \$4,904,344,091 | \$4,903,564,511 | \$5,222,067,858 | \$6,447,640,259 | \$61,158,150,946 | | |
| Restaurant & Bar | \$945,794,976 | \$1,094,027,781 | \$1,159,773,415 | \$1,100,786,767 | \$1,109,057,365 | \$940,331,371 | \$924,207,354 | \$936,652,003 | \$945,514,787 | \$1,042,832,965 | \$1,034,218,599 | \$1,072,423,246 | \$12,305,620,629 | | |
| Accommodation | \$270,055,607 | \$298,674,692 | \$377,327,012 | \$263,435,473 | \$230,193,830 | \$178,395,414 | \$176,543,963 | \$165,831,735 | \$194,254,741 | \$239,623,398 | \$212,289,510 | \$177,141,235 | \$2,783,766,610 | | |
| Cochise County | | | | | | | | | | | | | | | |
| Retail | \$65,123,608 | \$73,560,400 | \$73,119,474 | \$69,230,391 | \$70,602,249 | \$70,741,675 | \$65,337,958 | \$62,434,564 | \$67,821,584 | \$65,469,060 | \$68,697,803 | \$84,153,169 | \$836,291,935 | | |
| Restaurant & Bar | \$10,506,576 | \$12,234,949 | \$13,841,995 | \$11,917,950 | \$13,278,496 | \$11,190,256 | \$11,811,498 | \$11,295,611 | \$11,599,536 | \$11,377,085 | \$11,374,128 | \$11,599,155 | \$142,027,235 | | |
| Accommodation | \$2,944,786 | \$3,197,042 | \$4,182,946 | \$2,995,491 | \$2,860,664 | \$2,843,838 | \$2,567,318 | \$1,887,835 | \$2,934,333 | \$2,728,636 | \$2,219,722 | \$2,522,543 | \$33,885,154 | | |
| Benson | | | | | | | | | | | | | | | |
| Retail ** | \$5,657,031 | \$5,940,587 | \$6,683,761 | \$4,662,411 | \$4,792,395 | \$4,328,954 | \$4,434,205 | \$4,045,679 | \$4,106,048 | \$4,220,659 | \$4,811,895 | \$5,378,196 | \$59,061,823 | | |
| Restaurant & Bar | \$951,141 | \$1,066,626 | \$1,466,370 | \$1,089,996 | \$1,061,522 | \$1,166,998 | \$1,117,294 | \$924,939 | \$987,071 | \$898,651 | \$999,139 | \$1,113,432 | \$12,843,179 | | |
| Accommodation | \$391,210 | \$475,054 | \$527,144 | \$280,944 | \$282,918 | \$313,053 | \$264,810 | \$280,537 | \$321,161 | \$330,803 | \$321,949 | \$358,600 | \$4,148,184 | | |
| Bisbee | | | | | | | | | | | | | | | |
| Retail | \$2,039,334 | \$2,423,820 | \$2,423,832 | \$2,216,707 | \$2,017,647 | \$2,919,599 | \$1,948,594 | \$1,744,245 | \$1,952,809 | \$1,966,081 | \$1,906,929 | \$3,344,660 | \$26,904,255 | | |
| Restaurant & Bar | \$742,235 | \$1,185,194 | \$902,715 | \$1,091,167 | \$1,198,828 | \$835,228 | \$872,679 | \$698,955 | \$670,083 | \$777,233 | \$666,136 | \$724,025 | \$10,364,477 | | |
| Accommodation | \$194,762 | \$248,983 | \$283,035 | \$221,607 | \$244,762 | \$221,123 | \$159,372 | \$216,128 | \$345,569 | \$285,168 | \$337,468 | \$380,393 | \$3,138,371 | | |
| Douglas | | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,228,849 | \$1,149,804 | \$1,258,504 | \$1,349,650 | \$1,062,965 | \$1,490,466 | \$1,260,848 | \$1,176,251 | \$1,028,135 | \$1,301,598 | \$1,116,648 | \$1,170,284 | \$14,594,001 | | |
| Huachuca City | | | | | | | | | | | | | | | |
| Retail | \$558,208 | \$441,819 | \$459,245 | \$514,501 | \$819,355 | \$478,273 | \$377,898 | \$465,147 | \$60,799 | \$390,794 | \$404,149 | \$463,297 | \$5,433,485 | | |
| Sierra Vista | | | | | | | | | | | | | | | |
| Retail | \$35,820,914 | \$41,170,234 | \$44,523,198 | \$40,494,837 | \$39,155,477 | \$38,979,607 | \$38,080,814 | \$36,491,938 | \$37,868,548 | \$36,138,438 | \$39,978,047 | \$49,288,000 | \$477,990,051 | | |
| Restaurant & Bar | \$5,621,514 | \$6,526,535 | \$7,109,825 | \$6,756,462 | \$7,571,654 | \$6,380,747 | \$6,525,222 | \$6,740,700 | \$6,761,868 | \$6,605,270 | \$6,429,027 | \$6,791,422 | \$79,820,247 | | |
| Accommodation | \$1,098,161 | \$1,305,809 | \$1,699,733 | \$1,206,101 | \$1,122,296 | \$1,473,175 | \$1,108,242 | \$890,743 | \$1,275,999 | \$1,215,748 | \$859,724 | \$1,012,260 | \$14,267,992 | | |
| Tombstone | | | | | | | | | | | | | | | |
| Retail | \$713,266 | \$1,378,877 | \$1,513,176 | \$1,060,061 | \$1,183,371 | \$862,033 | \$864,601 | \$766,467 | \$925,644 | \$1,009,881 | \$1,008,117 | \$962,742 | \$12,248,236 | | |
| Restaurant & Bar | \$466,542 | \$676,291 | \$775,153 | \$566,437 | \$529,190 | \$425,553 | \$445,157 | \$310,929 | \$522,798 | \$452,753 | \$615,927 | \$338,771 | \$6,125,501 | | |
| Accommodation | \$172,054 | \$179,655 | \$429,312 | \$236,933 | \$234,445 | \$179,775 | \$221,263 | \$140,254 | \$188,103 | \$276,314 | \$230,853 | \$174,083 | \$2,663,044 | | |
| Willcox | | | | | | | | | | | | | | | |
| Retail *** | \$4,536,166 | \$2,259,776 | \$3,118,759 | \$2,968,698 | \$3,257,636 | \$3,153,602 | \$2,960,098 | \$2,871,340 | \$3,051,208 | \$2,981,805 | \$2,823,856 | \$4,228,429 | \$38,211,374 | | |
| Restaurant & Bar | \$437,803 | \$450,677 | \$609,493 | \$515,853 | \$815,931 | \$550,570 | \$685,967 | \$691,581 | \$584,790 | \$648,110 | \$611,165 | \$601,451 | \$7,203,391 | | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2014) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$4,199,229,742 | \$4,476,793,693 | \$4,965,127,069 | \$4,589,830,146 | \$4,652,267,573 | \$4,512,455,941 | \$4,339,708,698 | \$4,413,024,365 | \$4,447,450,345 | \$4,399,936,414 | \$4,985,445,484 | \$6,151,420,978 | \$56,132,690,448 | |
| Restaurant & Bar | \$924,166,259 | \$995,947,205 | \$1,123,490,268 | \$996,297,236 | \$1,013,873,243 | \$899,158,444 | \$830,020,631 | \$960,321,527 | \$923,246,125 | \$929,456,624 | \$1,010,894,975 | \$1,090,946,975 | \$11,697,819,512 | |
| Accommodation | \$203,980,182 | \$248,995,483 | \$329,383,535 | \$250,203,030 | \$210,030,491 | \$165,218,765 | \$155,485,325 | \$157,651,763 | \$177,729,504 | \$218,326,739 | \$190,366,462 | \$170,044,560 | \$2,477,415,839 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$56,961,442 | \$60,500,324 | \$70,892,545 | \$64,352,935 | \$68,108,953 | \$64,806,844 | \$62,376,987 | \$62,501,749 | \$63,895,546 | \$70,406,456 | \$72,597,628 | \$98,059,248 | \$815,460,657 | |
| Restaurant & Bar | \$10,781,848 | \$11,851,917 | \$12,960,419 | \$11,717,754 | \$11,471,083 | \$11,463,060 | \$10,517,546 | \$11,544,691 | \$11,299,250 | \$10,148,791 | \$11,557,050 | \$11,166,230 | \$136,479,639 | |
| Accommodation | \$2,339,597 | \$2,977,315 | \$3,432,582 | \$3,051,480 | \$2,747,957 | \$2,387,207 | \$2,657,636 | \$2,465,434 | \$2,471,184 | \$2,395,681 | \$2,151,821 | \$2,199,479 | \$31,277,373 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$6,238,440 | \$5,946,640 | \$6,447,320 | \$6,462,320 | \$6,188,720 | \$5,806,520 | \$5,813,991 | \$5,710,879 | \$5,432,440 | \$5,999,000 | \$6,487,800 | \$7,278,160 | \$73,812,230 | |
| Restaurant & Bar | \$1,051,320 | \$1,159,640 | \$1,127,600 | \$1,321,760 | \$1,106,160 | \$1,107,600 | \$990,053 | \$1,205,475 | \$951,880 | \$963,800 | \$1,063,080 | \$1,068,880 | \$13,117,248 | |
| Accommodation | \$404,022 | \$636,667 | \$601,911 | \$497,644 | \$289,422 | \$264,067 | \$259,134 | \$239,478 | \$240,111 | \$281,222 | \$273,267 | \$337,311 | \$4,324,257 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,919,160 | \$2,655,440 | \$2,893,640 | \$3,027,120 | \$2,705,440 | \$2,653,680 | \$2,795,996 | \$2,584,899 | \$2,621,560 | \$2,817,800 | \$2,759,840 | \$3,219,840 | \$33,654,415 | |
| Restaurant & Bar | \$740,880 | \$824,240 | \$955,760 | \$798,840 | \$715,960 | \$777,560 | \$595,039 | \$653,285 | \$839,040 | \$675,920 | \$891,480 | \$762,280 | \$9,230,284 | |
| Accommodation | \$128,380 | \$167,180 | \$196,340 | \$205,420 | \$102,380 | \$162,240 | \$128,555 | \$135,968 | \$159,460 | \$170,460 | \$169,940 | \$162,160 | \$1,888,482 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,258,135 | \$1,238,121 | \$1,343,010 | \$1,315,266 | \$1,276,659 | \$1,197,960 | \$1,128,253 | \$1,282,370 | \$1,174,154 | \$998,742 | \$1,336,519 | \$1,188,286 | \$14,737,475 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$292,467 | \$318,933 | \$330,600 | \$308,267 | \$332,267 | \$344,867 | \$412,600 | \$351,411 | \$322,533 | \$324,667 | \$324,933 | \$614,667 | \$4,278,211 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$39,952,286 | \$38,561,029 | \$44,416,057 | \$44,991,257 | \$44,394,914 | \$40,808,800 | \$46,844,783 | \$41,559,322 | \$42,360,914 | \$40,421,429 | \$42,249,200 | \$58,856,914 | \$525,416,906 | |
| Restaurant & Bar | \$5,416,923 | \$5,486,962 | \$6,400,885 | \$5,689,423 | \$5,649,115 | \$5,822,769 | \$5,140,105 | \$5,619,262 | \$5,724,846 | \$5,107,115 | \$5,698,538 | \$5,727,192 | \$67,483,136 | |
| Accommodation | \$991,073 | \$1,103,291 | \$1,518,418 | \$1,404,873 | \$1,379,655 | \$1,145,527 | \$1,596,032 | \$1,424,013 | \$1,463,509 | \$1,139,764 | \$933,545 | \$1,071,600 | \$15,171,299 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$636,771 | \$757,514 | \$1,045,686 | \$861,800 | \$766,943 | \$666,114 | \$547,490 | \$788,429 | \$658,029 | \$891,229 | \$864,743 | \$793,229 | \$9,277,976 | |
| Restaurant & Bar | \$490,143 | \$614,114 | \$761,571 | \$581,400 | \$534,286 | \$371,514 | \$480,668 | \$385,771 | \$350,086 | \$444,629 | \$585,800 | \$432,371 | \$6,032,354 | |
| Accommodation | \$223,053 | \$203,120 | \$217,973 | \$294,067 | \$233,960 | \$193,600 | \$163,177 | \$157,280 | \$155,213 | \$181,960 | \$240,467 | \$140,920 | \$2,404,790 | |
| Willcox | | | | | | | | | | | | | | |
| Retail *** | \$2,693,166 | \$3,635,142 | \$5,674,834 | \$3,269,928 | \$4,435,716 | -\$89,604 | \$4,419,572 | \$3,732,827 | \$3,708,083 | \$4,457,074 | \$2,786,920 | \$3,760,374 | \$42,484,031 | |
| Restaurant & Bar | \$537,551 | \$495,978 | \$649,185 | \$347,242 | \$638,215 | \$581,901 | \$564,577 | \$728,240 | \$488,803 | \$619,761 | \$585,500 | \$472,368 | \$6,709,319 | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2013) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$4,101,747,740 | \$4,199,514,656 | \$4,790,296,232 | \$4,263,676,424 | \$4,473,530,159 | \$4,465,090,711 | \$4,069,588,549 | \$4,257,412,600 | \$4,137,140,729 | \$4,260,760,455 | \$4,729,596,205 | \$6,454,657,314 | \$54,203,011,774 | |
| Restaurant & Bar | \$880,575,632 | \$911,036,411 | \$1,051,818,431 | \$943,669,175 | \$919,974,270 | \$853,842,367 | \$790,794,284 | \$836,725,256 | \$843,585,180 | \$884,820,047 | \$891,695,082 | \$930,415,112 | \$10,738,951,247 | |
| Accommodation | \$193,789,883 | \$226,940,347 | \$299,948,887 | \$219,210,035 | \$189,354,900 | \$124,189,978 | \$144,374,771 | \$137,252,803 | \$164,940,560 | \$196,030,680 | \$176,656,227 | \$148,334,907 | \$2,221,023,978 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$58,218,219 | \$57,105,644 | \$69,251,466 | \$79,983,981 | \$69,390,201 | \$66,312,934 | \$62,110,835 | \$63,898,182 | \$69,278,054 | \$59,561,789 | \$66,498,035 | \$88,452,290 | \$810,061,630 | |
| Restaurant & Bar | \$10,450,673 | \$10,255,159 | \$13,084,634 | \$11,293,708 | \$10,835,483 | \$11,738,354 | \$10,313,626 | \$10,613,563 | \$11,266,176 | \$10,055,353 | \$11,590,518 | \$11,030,612 | \$132,527,859 | |
| Accommodation | \$2,221,239 | \$2,732,911 | \$3,968,622 | \$2,994,750 | \$2,563,596 | \$2,474,642 | \$2,413,514 | \$2,161,774 | \$2,368,505 | \$2,110,124 | \$2,709,509 | \$2,237,160 | \$30,956,346 | |
| Benson | | | | | | | | | | | | | | |
| Retail ** | \$5,688,760 | \$5,631,480 | \$6,383,200 | \$5,621,640 | \$6,096,400 | \$5,659,000 | \$5,407,880 | \$5,204,000 | \$5,071,000 | \$5,840,960 | \$6,177,520 | \$7,126,440 | \$69,908,280 | |
| Restaurant & Bar | \$1,000,280 | \$1,082,440 | \$1,319,760 | \$967,000 | \$1,055,480 | \$1,178,560 | \$1,082,200 | \$992,000 | \$939,240 | \$906,880 | \$1,081,480 | \$1,066,960 | \$12,672,280 | |
| Accommodation | \$415,956 | \$427,578 | \$1,326,822 | \$355,200 | \$198,956 | \$357,244 | \$267,933 | \$246,244 | \$232,467 | \$245,200 | \$412,556 | \$263,756 | \$4,749,911 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,851,040 | \$2,637,680 | \$3,141,680 | \$2,788,520 | \$3,025,880 | \$2,479,560 | \$2,894,040 | \$3,287,320 | \$2,718,720 | \$2,837,680 | \$2,811,240 | \$2,849,560 | \$34,322,920 | |
| Restaurant & Bar | \$654,320 | \$679,800 | \$797,320 | \$754,800 | \$472,360 | \$1,038,800 | \$692,520 | \$653,400 | \$822,880 | \$654,840 | \$824,160 | \$685,520 | \$8,730,720 | |
| Accommodation | \$84,340 | \$166,380 | \$197,800 | \$153,340 | \$110,040 | \$129,900 | \$112,480 | \$89,260 | \$144,720 | \$125,620 | \$145,260 | \$203,840 | \$1,662,980 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,091,270 | \$1,329,761 | \$1,452,345 | \$1,214,438 | \$1,383,118 | \$2,066,776 | \$1,178,692 | \$1,173,571 | \$1,190,052 | \$1,158,428 | \$1,149,371 | \$1,314,976 | \$15,702,798 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$291,667 | \$330,933 | \$340,333 | \$302,333 | \$324,400 | \$309,000 | \$557,067 | \$336,400 | \$304,067 | \$300,267 | \$312,067 | \$400,733 | \$4,109,267 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$40,699,371 | \$39,818,743 | \$45,069,600 | \$44,179,486 | \$43,864,743 | \$45,722,743 | \$39,865,257 | \$42,766,514 | \$40,696,057 | \$41,049,657 | \$44,685,829 | \$56,974,914 | \$525,392,914 | |
| Restaurant & Bar | \$5,101,577 | \$5,208,808 | \$6,579,077 | \$5,455,385 | \$5,565,500 | \$5,533,038 | \$5,273,115 | \$5,399,731 | \$6,131,346 | \$4,730,769 | \$5,805,346 | \$5,579,000 | \$66,362,692 | |
| Accommodation | \$975,691 | \$1,100,964 | \$1,168,927 | \$1,225,255 | \$857,545 | \$1,127,982 | \$1,273,164 | \$1,098,418 | \$1,185,691 | \$891,418 | \$1,026,655 | \$815,164 | \$12,746,873 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$720,680 | \$890,760 | \$1,361,960 | \$976,360 | \$970,800 | \$726,400 | \$613,114 | \$637,600 | \$555,286 | \$816,343 | \$633,914 | \$1,996,029 | \$10,899,246 | |
| Restaurant & Bar | \$465,160 | \$522,760 | \$800,720 | \$567,320 | \$472,160 | \$439,920 | \$398,800 | \$317,343 | \$483,971 | \$554,400 | \$436,486 | \$407,629 | \$5,866,669 | |
| Accommodation | \$159,954 | \$239,354 | \$341,123 | \$212,031 | \$215,815 | \$140,754 | \$108,773 | \$151,640 | \$195,280 | \$195,613 | \$216,720 | \$105,080 | \$2,282,137 | |
| Willcox | | | | | | | | | | | | | | |
| Retail *** | \$3,928,719 | \$3,599,773 | \$4,364,443 | \$3,627,039 | \$4,467,214 | \$4,101,810 | \$4,780,575 | \$3,794,822 | \$3,787,513 | \$4,110,616 | \$4,299,059 | \$4,110,276 | \$48,971,858 | |
| Restaurant & Bar | \$355,191 | \$694,413 | \$614,709 | \$493,005 | \$561,786 | \$556,643 | \$605,692 | \$512,904 | \$530,046 | \$512,502 | \$466,830 | \$516,464 | \$6,420,186 | |

Note: Retail excludes food for home consumption. **Excludes single items over \$5,000. ***Excludes single items over \$10,000. ****Excludes single items over \$1,250. NA = data not available.

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2012) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$3,722,556,600 | \$4,044,640,105 | \$4,431,967,404 | \$4,121,767,981 | \$4,056,013,449 | \$4,104,913,336 | \$3,758,611,513 | \$3,878,041,245 | \$3,912,879,236 | \$3,973,952,250 | \$4,295,797,929 | \$5,521,146,165 | \$49,822,287,213 | |
| Restaurant & Bar | \$839,613,007 | \$904,537,561 | \$1,007,278,527 | \$901,736,852 | \$870,134,965 | \$839,923,684 | \$767,659,156 | \$831,283,264 | \$811,452,004 | \$842,568,503 | \$817,069,206 | \$927,343,759 | \$10,360,600,488 | |
| Accommodation | \$182,641,312 | \$220,935,410 | \$295,599,894 | \$206,950,401 | \$182,594,204 | \$159,433,828 | \$132,598,829 | \$138,498,861 | \$156,031,812 | \$190,370,310 | \$161,548,041 | \$153,333,685 | \$2,180,536,587 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$53,918,959 | \$58,849,890 | \$71,615,906 | \$65,047,297 | \$64,653,585 | \$73,379,631 | \$57,718,606 | \$59,953,758 | \$60,126,369 | \$58,801,553 | \$62,866,146 | \$99,669,201 | \$786,600,901 | |
| Restaurant & Bar | \$11,011,043 | \$11,878,754 | \$11,990,302 | \$11,910,573 | \$10,890,940 | \$11,222,902 | \$10,371,725 | \$10,033,959 | \$10,442,611 | \$10,400,414 | \$9,798,725 | \$11,338,888 | \$131,290,836 | |
| Accommodation | \$2,805,016 | \$3,606,904 | \$4,005,660 | \$3,294,321 | \$3,084,205 | \$2,941,921 | \$2,299,604 | \$2,764,866 | \$2,565,137 | \$2,677,179 | \$2,345,812 | \$2,290,052 | \$34,680,677 | |
| Benson | | | | | | | | | | | | | | |
| Retail | \$942,760 | \$929,520 | \$906,560 | \$967,760 | \$846,240 | \$842,880 | \$981,880 | \$801,880 | \$744,720 | \$857,880 | \$821,160 | \$974,720 | \$10,617,960 | |
| Accommodation | \$336,978 | \$518,022 | \$427,311 | \$221,889 | \$161,756 | \$258,400 | \$358,511 | \$256,867 | \$195,556 | \$263,644 | \$302,444 | \$331,089 | \$3,632,467 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,682,440 | \$3,288,520 | \$2,920,680 | \$2,887,360 | \$3,182,560 | \$2,785,640 | \$2,630,600 | \$2,927,960 | \$2,651,120 | \$2,947,800 | \$2,662,120 | \$3,060,960 | \$34,627,760 | |
| Restaurant & Bar | \$751,600 | \$846,720 | \$607,040 | \$739,920 | \$715,320 | \$666,400 | \$435,760 | \$645,320 | \$734,680 | \$766,240 | \$536,360 | \$508,400 | \$7,953,760 | |
| Accommodation | \$214,060 | \$143,600 | \$258,740 | \$190,800 | \$147,200 | \$134,240 | \$102,680 | \$95,660 | \$122,880 | \$154,680 | \$151,620 | \$118,520 | \$1,834,680 | |
| Douglas | | | | | | | | | | | | | | |
| Retail | \$1,202,429 | \$1,355,964 | \$1,364,929 | \$1,201,929 | \$1,483,357 | \$1,442,893 | \$1,209,714 | \$1,203,107 | \$1,256,107 | \$1,189,179 | \$1,074,452 | \$1,302,253 | \$15,286,312 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$331,533 | \$320,267 | \$347,800 | \$327,667 | \$323,800 | \$346,533 | \$324,200 | \$321,667 | \$314,867 | \$315,933 | \$310,600 | \$371,067 | \$3,955,933 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$38,373,257 | \$40,018,114 | \$44,863,314 | \$40,510,057 | \$41,409,371 | \$42,673,886 | \$38,227,657 | \$39,109,714 | \$38,997,200 | \$38,957,314 | \$42,528,457 | \$55,035,714 | \$500,704,057 | |
| Restaurant & Bar | \$5,861,231 | \$6,204,462 | \$5,948,231 | \$6,028,154 | \$5,849,346 | \$6,004,654 | \$5,686,231 | \$5,514,231 | \$5,482,654 | \$5,225,000 | \$5,058,192 | \$6,136,923 | \$68,999,308 | |
| Accommodation | \$1,588,327 | \$1,808,727 | \$1,937,691 | \$1,592,964 | \$1,757,036 | \$1,449,473 | \$1,155,727 | \$1,660,636 | \$1,221,200 | \$1,381,891 | \$1,103,309 | \$768,836 | \$17,425,818 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$799,840 | \$973,640 | \$1,046,040 | \$934,280 | \$878,640 | \$846,600 | \$698,680 | \$761,000 | \$652,520 | \$860,280 | \$625,160 | \$778,200 | \$9,854,880 | |
| Restaurant & Bar | \$444,880 | \$617,920 | \$598,120 | \$723,040 | \$491,480 | \$428,960 | \$404,360 | \$316,240 | \$501,080 | \$599,160 | \$376,920 | \$510,680 | \$6,012,840 | |
| Accommodation | \$232,109 | \$421,691 | \$409,200 | \$254,031 | \$232,354 | \$189,846 | \$181,123 | \$174,138 | \$126,508 | \$250,754 | \$144,462 | \$300,662 | \$2,537,185 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$604,000 | \$515,367 | \$648,700 | \$465,400 | \$584,733 | \$529,233 | \$560,800 | \$607,433 | \$435,333 | \$515,367 | \$510,402 | \$653,020 | \$6,629,789 | |
| Accommodation | \$313,529 | \$258,429 | \$351,357 | \$237,386 | \$390,243 | \$242,743 | \$386,929 | \$222,629 | \$235,157 | \$305,243 | \$302,620 | \$251,076 | \$3,497,339 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2011) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$3,527,201,745 | \$3,786,340,861 | \$4,342,932,939 | \$4,018,472,462 | \$4,157,911,404 | \$3,842,751,482 | \$3,550,309,588 | \$3,761,573,544 | \$3,813,336,248 | \$3,640,033,867 | \$4,023,224,770 | \$5,170,551,084 | \$47,634,639,994 | |
| Restaurant & Bar | \$744,043,464 | \$868,599,804 | \$930,016,409 | \$848,034,459 | \$836,306,720 | \$774,343,935 | \$760,070,349 | \$728,190,844 | \$758,343,549 | \$769,095,582 | \$784,467,466 | \$871,991,463 | \$9,673,504,044 | |
| Accommodation | \$183,365,255 | \$209,244,759 | \$268,089,821 | \$198,763,840 | \$173,333,473 | \$156,104,430 | \$138,030,426 | \$131,931,992 | \$151,839,336 | \$174,360,397 | \$173,502,595 | \$142,373,228 | \$2,100,939,552 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$52,831,515 | \$57,869,460 | \$66,705,981 | \$62,482,741 | \$68,185,279 | \$60,735,827 | \$59,177,604 | \$57,148,389 | \$57,804,611 | \$57,052,877 | \$59,985,267 | \$78,415,014 | \$738,394,565 | |
| Restaurant & Bar | \$10,009,481 | \$12,818,802 | \$12,076,227 | \$12,186,819 | \$11,999,041 | \$10,791,340 | \$11,282,771 | \$10,371,294 | \$10,313,918 | \$11,596,450 | \$9,772,900 | \$11,145,383 | \$134,364,426 | |
| Accommodation | \$2,630,251 | \$4,160,351 | \$4,323,653 | \$3,833,863 | \$4,467,072 | \$3,902,559 | \$2,760,921 | \$2,810,713 | \$3,012,899 | \$3,563,748 | \$2,666,017 | \$2,731,617 | \$40,863,664 | |
| Benson | | | | | | | | | | | | | | |
| Restaurant & Bar | \$927,000 | \$993,960 | \$1,149,920 | \$952,040 | \$991,160 | \$849,200 | \$965,360 | \$825,920 | \$789,680 | \$842,360 | \$774,840 | \$1,051,080 | \$11,112,520 | |
| Accommodation | \$448,756 | \$696,378 | \$357,778 | \$447,511 | \$317,978 | \$325,689 | \$256,111 | \$181,711 | \$192,711 | \$282,000 | \$289,867 | \$313,000 | \$4,109,489 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,480,680 | \$3,769,760 | \$3,299,480 | \$3,180,840 | \$2,759,360 | \$3,183,560 | \$2,672,560 | \$2,910,000 | \$2,740,000 | \$2,562,480 | \$2,981,240 | \$2,958,320 | \$35,498,280 | |
| Restaurant & Bar | \$659,160 | \$613,080 | \$546,280 | \$729,320 | \$674,000 | \$546,280 | \$639,520 | \$408,920 | \$589,560 | \$517,280 | \$452,680 | \$502,160 | \$6,878,240 | |
| Accommodation | \$113,200 | \$144,680 | \$158,840 | \$138,380 | \$198,180 | \$121,300 | \$109,440 | \$100,220 | \$167,100 | \$195,040 | \$108,140 | \$148,800 | \$1,703,320 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,072,786 | \$1,073,250 | \$1,179,536 | \$1,258,321 | \$1,292,786 | \$1,324,857 | \$1,323,500 | \$1,175,071 | \$1,197,643 | \$1,158,036 | \$1,064,107 | \$1,398,536 | \$14,518,429 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$306,400 | \$310,267 | \$389,067 | \$340,933 | \$324,733 | \$358,400 | \$348,467 | \$327,000 | \$326,400 | \$332,067 | \$308,733 | \$377,800 | \$4,050,267 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$35,990,114 | \$40,246,457 | \$45,490,743 | \$41,187,886 | \$39,968,857 | \$41,952,743 | \$40,002,857 | \$36,547,200 | \$42,341,543 | \$38,299,600 | \$42,202,343 | \$51,201,600 | \$495,431,943 | |
| Restaurant & Bar | \$5,194,346 | \$6,666,923 | \$6,901,769 | \$6,473,654 | \$6,631,231 | \$6,352,115 | \$7,003,192 | \$5,595,769 | \$5,673,154 | \$6,541,462 | \$5,453,692 | \$6,054,385 | \$74,541,692 | |
| Accommodation | \$1,652,400 | \$2,126,400 | \$2,265,073 | \$2,071,673 | \$2,489,982 | \$2,452,200 | \$1,746,291 | \$2,085,982 | \$1,963,145 | \$1,667,182 | \$1,537,345 | \$1,523,764 | \$23,581,436 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$565,920 | \$1,087,680 | \$948,360 | \$800,360 | \$737,120 | \$612,640 | \$681,600 | \$552,000 | \$552,600 | \$1,013,440 | \$695,120 | \$667,440 | \$8,914,280 | |
| Restaurant & Bar | \$534,760 | \$692,120 | \$700,520 | \$581,720 | \$669,480 | \$417,240 | \$474,200 | \$349,600 | \$422,320 | \$933,840 | \$452,840 | \$481,880 | \$6,710,520 | |
| Accommodation | \$129,782 | \$243,073 | \$235,255 | \$264,418 | \$206,145 | \$166,636 | \$140,436 | \$170,894 | \$165,329 | \$231,518 | \$153,071 | \$105,576 | \$2,212,134 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$419,867 | \$806,800 | \$532,467 | \$442,300 | \$596,000 | \$560,167 | \$709,067 | \$405,600 | \$691,067 | \$563,633 | \$461,533 | \$539,367 | \$6,727,867 | |
| Accommodation | \$324,386 | \$328,171 | \$369,100 | \$310,957 | \$367,257 | \$248,429 | \$300,586 | \$202,343 | \$216,571 | \$402,643 | \$417,571 | \$303,371 | \$3,791,386 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2010) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$3,195,820,101 | \$3,487,999,286 | \$3,189,162,135 | \$3,617,831,196 | \$3,690,259,685 | \$3,533,856,165 | \$3,275,199,707 | \$3,439,622,448 | \$3,537,882,723 | \$3,393,991,294 | \$3,835,631,624 | \$4,993,534,726 | \$43,190,791,090 | |
| Restaurant & Bar | \$747,498,539 | \$826,131,157 | \$900,644,715 | \$796,308,524 | \$830,950,633 | \$711,223,236 | \$676,280,045 | \$701,814,053 | \$700,953,136 | \$759,009,717 | \$714,036,385 | \$821,452,734 | \$9,186,302,874 | |
| Accommodation | \$159,530,279 | \$204,529,213 | \$258,290,496 | \$195,034,428 | \$170,445,159 | \$143,991,528 | \$123,185,804 | \$128,620,528 | \$141,726,833 | \$174,029,802 | \$154,713,899 | \$142,963,809 | \$1,997,061,778 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$56,375,758 | \$59,936,102 | \$60,980,573 | \$59,588,950 | \$62,527,768 | \$62,194,941 | \$56,510,485 | \$55,458,841 | \$57,160,374 | \$54,696,073 | \$60,153,326 | \$78,550,826 | \$724,134,017 | |
| Restaurant & Bar | \$9,597,869 | \$12,042,851 | \$12,709,178 | \$11,289,474 | \$12,344,293 | \$10,150,916 | \$10,869,540 | \$9,965,769 | \$10,414,984 | \$9,649,750 | \$10,352,741 | \$11,120,600 | \$130,507,965 | |
| Accommodation | \$2,891,575 | \$4,923,705 | \$4,544,033 | \$4,286,840 | \$4,014,167 | \$3,279,318 | \$3,783,035 | \$4,009,332 | \$3,750,217 | \$3,530,820 | \$3,082,379 | \$3,261,973 | \$45,357,394 | |
| Benson | | | | | | | | | | | | | | |
| Restaurant & Bar | \$965,160 | \$1,168,160 | \$1,199,480 | \$1,032,840 | \$1,064,920 | \$1,017,720 | \$949,400 | \$862,200 | \$991,840 | \$915,880 | \$863,440 | \$1,044,600 | \$12,075,640 | |
| Accommodation | \$507,000 | \$537,644 | \$549,622 | \$273,156 | \$391,422 | \$316,222 | \$280,933 | \$262,156 | \$235,622 | \$325,000 | \$317,089 | \$238,022 | \$4,233,889 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,452,400 | \$2,589,800 | \$3,104,440 | \$2,726,000 | \$2,680,560 | \$2,899,120 | \$2,394,600 | \$2,367,600 | \$2,784,400 | \$2,339,800 | \$2,819,160 | \$3,482,200 | \$32,640,080 | |
| Restaurant & Bar | \$557,760 | \$624,720 | \$782,560 | \$725,480 | \$672,960 | \$502,200 | \$585,240 | \$520,680 | \$506,280 | \$413,360 | \$717,760 | \$683,640 | \$7,292,640 | |
| Accommodation | \$99,920 | \$202,880 | \$224,560 | \$153,160 | \$188,480 | \$116,740 | \$119,340 | \$108,840 | \$117,480 | \$144,060 | \$128,760 | \$90,700 | \$1,694,920 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,104,500 | \$1,063,357 | \$942,536 | \$1,130,929 | \$1,125,464 | \$929,929 | \$949,679 | \$1,030,964 | \$927,750 | \$1,075,857 | \$1,084,393 | \$1,139,071 | \$12,504,429 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$309,467 | \$328,600 | \$357,600 | \$334,467 | \$329,333 | \$347,667 | \$309,467 | \$302,800 | \$305,533 | \$306,333 | \$130,000 | \$520,800 | \$3,882,067 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$42,920,686 | \$38,341,029 | \$44,656,571 | \$40,789,657 | \$40,563,086 | \$42,029,600 | \$39,724,629 | \$37,087,371 | \$40,707,429 | \$36,745,257 | \$42,037,257 | \$61,465,886 | \$507,068,457 | |
| Restaurant & Bar | \$5,141,269 | \$5,584,962 | \$6,904,615 | \$6,528,846 | \$6,216,846 | \$5,572,231 | \$5,819,885 | \$5,903,500 | \$5,611,962 | \$5,209,962 | \$5,843,538 | \$6,037,615 | \$70,375,231 | |
| Accommodation | \$1,364,473 | \$2,795,327 | \$2,105,709 | \$2,229,036 | \$2,337,782 | \$1,842,491 | \$2,249,364 | \$2,535,400 | \$2,308,291 | \$2,068,673 | \$1,680,364 | \$1,820,436 | \$25,337,345 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$699,080 | \$837,000 | \$983,160 | \$747,200 | \$735,880 | \$611,520 | \$583,440 | \$577,320 | \$772,680 | \$652,680 | \$735,160 | \$555,440 | \$8,490,560 | |
| Restaurant & Bar | \$466,880 | \$906,240 | \$568,760 | \$785,320 | \$919,480 | \$503,840 | \$457,120 | \$569,600 | \$452,640 | \$725,200 | \$583,480 | \$524,040 | \$7,462,600 | |
| Accommodation | \$157,273 | \$292,491 | \$294,927 | \$219,055 | \$226,400 | \$78,400 | \$237,127 | \$138,218 | \$158,636 | \$213,927 | \$135,164 | \$108,800 | \$2,260,418 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$604,433 | \$612,800 | \$743,300 | \$457,233 | \$730,500 | \$555,200 | \$668,400 | \$538,900 | \$638,867 | \$546,633 | \$672,367 | \$513,833 | \$7,282,467 | |
| Accommodation | \$452,329 | \$213,214 | \$334,343 | \$229,600 | \$211,471 | \$216,800 | \$233,814 | \$235,171 | \$207,943 | \$299,514 | \$283,129 | \$286,314 | \$3,203,643 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2009) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$3,393,518,094 | \$3,460,648,486 | \$3,834,036,325 | \$3,620,760,654 | \$3,820,931,847 | \$3,601,211,093 | \$3,370,919,928 | \$3,535,307,286 | \$3,376,271,660 | \$3,398,849,522 | \$3,656,307,971 | \$4,793,991,186 | \$43,862,754,052 | |
| Restaurant & Bar | \$757,424,910 | \$795,168,213 | \$847,162,982 | \$763,748,983 | \$805,150,741 | \$707,799,194 | \$665,044,032 | \$672,780,082 | \$687,020,754 | \$722,876,174 | \$720,816,867 | \$742,724,222 | \$8,887,717,154 | |
| Accommodation | \$177,021,262 | \$213,803,010 | \$240,679,304 | \$194,922,415 | \$161,349,798 | \$131,090,539 | \$124,009,241 | \$120,445,891 | \$135,771,609 | \$161,276,953 | \$155,039,345 | \$134,253,541 | \$1,949,662,908 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$54,083,399 | \$55,934,069 | \$64,008,792 | \$57,911,497 | \$77,108,361 | \$63,345,739 | \$58,231,122 | \$58,390,223 | \$55,024,045 | \$55,763,410 | \$63,656,238 | \$76,537,821 | \$739,994,716 | |
| Restaurant & Bar | \$10,998,878 | \$11,285,972 | \$12,059,366 | \$9,870,126 | \$11,757,246 | \$10,177,480 | \$10,742,947 | \$10,329,635 | \$9,497,607 | \$11,432,672 | \$9,894,480 | \$10,347,042 | \$128,393,451 | |
| Accommodation | \$3,216,429 | \$4,317,777 | \$4,175,094 | \$3,737,521 | \$3,472,597 | \$3,232,942 | \$3,071,822 | \$2,784,974 | \$3,380,439 | \$3,834,706 | \$3,253,873 | \$2,764,876 | \$41,243,050 | |
| Benson | | | | | | | | | | | | | | |
| Restaurant & Bar | \$968,520 | \$973,480 | \$1,374,680 | \$947,240 | \$1,094,280 | \$982,520 | \$936,360 | \$938,600 | \$946,760 | \$1,083,840 | \$983,320 | \$1,099,320 | \$12,328,920 | |
| Accommodation | \$411,733 | \$604,133 | \$417,822 | \$411,200 | \$270,778 | \$273,889 | \$204,111 | \$260,733 | \$217,511 | \$324,111 | \$343,311 | \$383,867 | \$4,123,200 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,440,000 | \$2,555,920 | \$2,773,400 | \$2,745,000 | \$2,775,680 | \$2,628,640 | \$2,519,880 | \$2,581,880 | \$2,665,360 | \$2,506,080 | \$2,440,440 | \$2,947,600 | \$31,579,880 | |
| Restaurant & Bar | \$595,200 | \$636,720 | \$706,040 | \$559,440 | \$649,560 | \$430,520 | \$576,160 | \$527,840 | \$567,920 | \$640,400 | \$471,520 | \$618,520 | \$6,979,840 | |
| Accommodation | \$116,280 | \$222,400 | \$200,260 | \$199,300 | \$181,460 | \$93,940 | \$168,980 | \$119,020 | \$159,260 | \$166,320 | \$136,420 | \$151,740 | \$1,915,380 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$958,536 | \$971,893 | \$1,074,750 | \$1,004,179 | \$1,144,000 | \$1,032,893 | \$1,104,893 | \$1,114,036 | \$1,031,679 | \$981,143 | \$1,035,036 | \$993,857 | \$12,446,893 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$301,200 | \$310,200 | \$323,667 | \$313,933 | \$326,933 | \$317,733 | \$351,133 | \$410,933 | \$335,400 | \$329,800 | \$327,000 | \$384,400 | \$4,032,333 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$36,297,657 | \$37,594,114 | \$42,229,600 | \$39,355,714 | \$52,509,771 | \$41,604,629 | \$39,175,257 | \$40,098,571 | \$37,071,486 | \$36,455,143 | \$44,217,143 | \$57,814,857 | \$504,423,943 | |
| Restaurant & Bar | \$5,367,885 | \$5,344,231 | \$6,142,269 | \$5,320,231 | \$6,375,538 | \$5,660,538 | \$5,699,462 | \$5,897,500 | \$5,176,692 | \$5,563,308 | \$5,226,038 | \$5,393,000 | \$67,166,692 | |
| Accommodation | \$1,544,836 | \$1,924,764 | \$2,024,236 | \$2,180,345 | \$2,188,255 | \$1,971,200 | \$1,714,945 | \$1,683,527 | \$2,104,127 | \$2,077,764 | \$1,594,727 | \$1,490,836 | \$22,499,564 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$695,960 | \$823,960 | \$951,000 | \$749,080 | \$821,240 | \$627,280 | \$633,600 | \$595,240 | \$585,400 | \$835,840 | \$652,720 | \$614,040 | \$8,585,360 | |
| Restaurant & Bar | \$513,200 | \$699,840 | \$800,600 | \$527,200 | \$679,200 | \$359,680 | \$511,600 | \$418,080 | \$346,840 | \$696,880 | \$687,680 | \$432,720 | \$6,673,520 | |
| Accommodation | \$158,164 | \$332,945 | \$271,182 | \$192,618 | \$189,127 | \$194,891 | \$198,836 | \$205,127 | \$278,473 | \$227,418 | \$342,691 | \$119,945 | \$2,711,418 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$671,967 | \$723,833 | \$677,200 | \$601,167 | \$695,000 | \$538,067 | \$705,633 | \$600,367 | \$567,067 | \$1,020,267 | \$667,167 | \$628,067 | \$8,095,800 | |
| Accommodation | \$405,686 | \$398,971 | \$449,157 | \$231,029 | \$208,729 | \$112,157 | \$365,557 | \$251,186 | \$215,029 | \$266,629 | \$329,000 | \$219,886 | \$3,453,014 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2008) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$3,846,997,236 | \$4,108,051,844 | \$4,662,380,324 | \$4,186,661,686 | \$4,298,976,854 | \$4,101,484,403 | \$3,851,465,649 | \$4,023,998,634 | \$3,869,885,263 | \$3,581,723,959 | \$3,775,136,464 | \$4,840,478,256 | \$49,147,240,572 | |
| Restaurant & Bar | \$814,140,014 | \$838,391,638 | \$923,101,087 | \$834,774,852 | \$863,721,507 | \$731,919,232 | \$703,176,463 | \$720,049,594 | \$718,500,180 | \$749,312,572 | \$748,782,573 | \$754,089,053 | \$9,399,958,765 | |
| Accommodation | \$215,377,569 | \$286,437,680 | \$285,173,726 | \$211,737,531 | \$209,093,057 | \$169,141,265 | \$139,171,066 | \$144,794,020 | \$165,623,564 | \$188,211,553 | \$173,706,343 | \$148,818,188 | \$2,337,285,562 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$57,872,172 | \$66,007,219 | \$69,094,471 | \$64,927,306 | \$66,312,625 | \$69,088,536 | \$62,872,846 | \$62,488,676 | \$60,878,641 | \$54,573,719 | \$61,330,064 | \$79,664,620 | \$775,110,895 | |
| Restaurant & Bar | \$13,658,022 | \$10,295,172 | \$11,416,312 | \$10,487,543 | \$11,842,677 | \$10,917,161 | \$9,986,006 | \$10,115,898 | \$9,884,383 | \$9,808,242 | \$9,278,451 | \$10,797,612 | \$128,487,479 | |
| Accommodation | \$3,501,910 | \$4,002,973 | \$4,752,297 | \$3,960,667 | \$3,849,210 | \$3,761,625 | \$3,188,322 | \$3,355,289 | \$3,317,949 | \$3,783,019 | \$3,184,205 | \$4,819,200 | \$45,476,666 | |
| Benson | | | | | | | | | | | | | | |
| Retail | \$1,389,920 | \$768,880 | \$1,047,360 | \$839,680 | \$829,560 | \$950,400 | \$968,800 | \$861,120 | \$858,520 | \$868,120 | \$845,840 | \$1,069,160 | \$11,297,360 | |
| Restaurant & Bar | \$556,356 | \$627,089 | \$586,844 | \$334,844 | \$329,333 | \$284,578 | \$237,867 | \$227,267 | \$200,844 | \$322,578 | \$288,822 | \$382,867 | \$4,379,289 | |
| Accommodation | | | | | | | | | | | | | | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,845,680 | \$2,799,680 | \$2,844,080 | \$2,981,440 | \$2,891,600 | \$2,736,720 | \$3,221,320 | \$2,632,000 | \$2,720,480 | \$2,721,560 | \$2,511,000 | \$3,135,520 | \$34,041,080 | |
| Restaurant & Bar | \$559,240 | \$653,520 | \$700,080 | \$643,240 | \$597,720 | \$599,600 | \$534,280 | \$590,200 | \$879,840 | \$555,960 | \$617,800 | \$587,120 | \$7,518,600 | |
| Accommodation | \$201,420 | \$320,000 | \$303,960 | \$209,400 | \$214,600 | \$300,140 | \$111,520 | \$176,680 | \$293,220 | \$174,460 | \$174,120 | \$167,240 | \$2,646,760 | |
| Douglas | | | | | | | | | | | | | | |
| Retail | \$931,520 | \$1,049,920 | \$1,013,760 | \$1,192,800 | \$1,134,080 | \$1,064,280 | \$1,083,640 | \$1,050,280 | \$945,429 | \$962,464 | \$933,929 | \$1,077,857 | \$12,439,959 | |
| Restaurant & Bar | | | | | | | | | | | | | | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$434,200 | \$540,600 | \$401,267 | \$334,667 | \$530,000 | \$407,800 | \$331,733 | \$426,067 | \$325,533 | \$389,933 | \$308,067 | \$384,333 | \$4,814,200 | |
| Restaurant & Bar | | | | | | | | | | | | | | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$38,981,143 | \$41,832,743 | \$49,390,343 | \$42,008,057 | \$40,126,229 | \$45,039,257 | \$39,906,057 | \$40,378,400 | \$40,995,314 | \$36,651,486 | \$41,046,229 | \$57,040,286 | \$513,395,543 | |
| Restaurant & Bar | \$5,382,885 | \$5,633,385 | \$6,161,154 | \$5,562,346 | \$6,200,769 | \$5,570,577 | \$5,451,769 | \$5,379,385 | \$4,880,115 | \$5,161,769 | \$4,907,077 | \$5,743,538 | \$66,034,769 | |
| Accommodation | \$1,421,709 | \$1,425,055 | \$2,018,836 | \$1,919,855 | \$1,839,673 | \$1,964,055 | \$1,969,291 | \$1,786,073 | \$2,095,036 | \$1,837,964 | \$1,650,745 | \$3,117,745 | \$23,046,036 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$703,680 | \$928,720 | \$1,141,000 | \$955,920 | \$941,440 | \$810,560 | \$682,800 | \$653,760 | \$634,640 | \$826,440 | \$683,520 | \$813,200 | \$9,775,680 | |
| Restaurant & Bar | \$571,120 | \$890,040 | \$883,560 | \$845,640 | \$481,600 | \$510,760 | \$521,200 | \$600,320 | \$417,800 | \$614,520 | \$608,800 | \$387,240 | \$7,332,600 | |
| Accommodation | \$269,055 | \$282,673 | \$299,145 | \$206,073 | \$283,200 | \$238,400 | \$136,618 | \$141,655 | \$24,164 | \$420,618 | \$247,436 | \$206,564 | \$2,755,600 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$710,100 | \$613,767 | \$788,100 | \$552,367 | \$717,633 | \$640,733 | \$648,967 | \$512,067 | \$670,833 | \$675,233 | \$634,967 | \$591,467 | \$7,756,233 | |
| Accommodation | \$448,014 | \$405,914 | \$475,714 | \$366,729 | \$343,714 | \$242,843 | \$300,886 | \$310,700 | \$216,757 | \$283,057 | \$289,271 | \$400,914 | \$4,084,514 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2007) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$4,276,335,273 | \$4,308,164,939 | \$4,924,384,128 | \$4,618,116,269 | \$4,528,291,769 | \$4,575,950,815 | \$4,230,753,569 | \$4,282,821,953 | \$4,210,539,901 | \$4,220,605,393 | \$4,392,685,151 | \$5,612,347,005 | \$54,180,996,165 | |
| Restaurant & Bar | \$831,039,541 | \$805,284,331 | \$932,771,241 | \$856,626,505 | \$811,776,564 | \$789,031,484 | \$731,253,834 | \$727,219,902 | \$778,115,834 | \$797,345,709 | \$822,218,832 | \$744,643,886 | \$9,627,327,663 | |
| Accommodation | \$236,843,068 | \$254,704,891 | \$305,409,453 | \$253,942,027 | \$202,475,160 | \$170,490,492 | \$141,904,802 | \$145,454,879 | \$171,646,293 | \$214,683,793 | \$195,570,122 | \$158,134,907 | \$2,451,259,887 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$59,167,020 | \$62,046,774 | \$69,777,935 | \$63,979,850 | \$64,417,052 | \$68,040,139 | \$64,600,001 | \$66,744,223 | \$64,166,728 | \$63,861,049 | \$65,151,657 | \$84,747,671 | \$796,700,099 | |
| Restaurant & Bar | \$9,825,361 | \$10,354,961 | \$11,787,140 | \$10,692,636 | \$10,507,041 | \$10,670,141 | \$10,045,162 | \$9,879,856 | \$9,911,620 | \$10,045,325 | \$9,325,964 | \$10,492,626 | \$123,537,833 | |
| Accommodation | \$3,231,067 | \$3,986,221 | \$4,359,289 | \$4,211,681 | \$3,713,797 | \$3,989,955 | \$3,329,288 | \$3,447,615 | \$3,616,531 | \$3,336,677 | \$3,427,571 | \$2,724,357 | \$43,374,049 | |
| Benson | | | | | | | | | | | | | | |
| Restaurant & Bar | \$934,960 | \$954,800 | \$1,035,160 | \$953,320 | \$825,280 | \$974,640 | \$1,001,400 | \$862,480 | \$806,600 | \$789,280 | \$934,040 | \$871,560 | \$10,943,520 | |
| Accommodation | \$600,067 | \$529,333 | \$472,644 | \$415,556 | \$262,000 | \$268,022 | \$269,889 | \$199,911 | \$369,978 | \$266,956 | \$487,333 | \$404,333 | \$4,546,023 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,577,760 | \$2,544,080 | \$2,819,920 | \$2,674,400 | \$3,028,280 | \$2,815,760 | \$2,571,880 | \$2,841,640 | \$2,599,320 | \$2,884,640 | \$2,692,320 | \$2,864,880 | \$32,914,880 | |
| Restaurant & Bar | \$548,160 | \$657,120 | \$808,920 | \$674,520 | \$618,320 | \$579,480 | \$527,040 | \$565,960 | \$540,480 | \$579,920 | \$607,400 | \$577,480 | \$7,284,800 | |
| Accommodation | \$132,320 | \$187,600 | \$212,400 | \$246,580 | \$159,500 | \$245,300 | \$199,820 | \$149,840 | \$205,680 | \$200,800 | \$195,420 | \$167,560 | \$2,302,820 | |
| Douglas | | | | | | | | | | | | | | |
| Restaurant & Bar | \$1,044,640 | \$1,063,640 | \$1,290,280 | \$1,092,680 | \$832,320 | \$1,439,640 | \$1,091,680 | \$1,050,200 | \$970,200 | \$956,360 | \$1,000,200 | \$1,102,040 | \$12,933,880 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$685,867 | \$512,400 | \$512,933 | \$526,867 | \$513,067 | \$600,467 | \$406,333 | \$473,267 | \$466,867 | \$444,800 | \$425,000 | \$401,400 | \$5,969,267 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$41,184,857 | \$38,455,314 | \$45,423,829 | \$43,558,457 | \$45,232,514 | \$44,026,571 | \$41,902,743 | \$43,584,686 | \$41,135,429 | \$41,527,943 | \$44,815,086 | \$57,164,514 | \$528,011,943 | |
| Restaurant & Bar | \$5,228,231 | \$5,121,423 | \$6,050,500 | \$5,635,885 | \$5,387,577 | \$5,639,885 | \$5,511,538 | \$5,246,577 | \$5,576,731 | \$5,112,923 | \$4,836,385 | \$5,484,538 | \$64,832,193 | |
| Accommodation | \$1,190,418 | \$1,530,436 | \$1,718,691 | \$1,671,836 | \$1,836,709 | \$1,621,273 | \$1,459,745 | \$1,953,364 | \$1,609,455 | \$1,477,382 | \$1,397,873 | \$1,232,382 | \$18,699,563 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$793,680 | \$943,280 | \$1,181,920 | \$955,120 | \$796,800 | \$773,840 | \$683,840 | \$807,240 | \$785,200 | \$904,400 | \$799,160 | \$794,560 | \$10,219,040 | |
| Restaurant & Bar | \$542,520 | \$738,040 | \$775,360 | \$834,240 | \$798,680 | \$565,400 | \$511,600 | \$459,960 | \$594,240 | \$709,560 | \$567,440 | \$456,800 | \$7,553,840 | |
| Accommodation | \$193,182 | \$282,782 | \$270,509 | \$221,764 | \$210,382 | \$180,709 | \$152,691 | \$138,127 | \$149,291 | \$176,782 | \$298,655 | \$120,582 | \$2,395,455 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$674,800 | \$692,800 | \$765,867 | \$696,167 | \$597,500 | \$557,567 | \$768,300 | \$803,300 | \$576,967 | \$664,367 | \$510,933 | \$741,133 | \$8,049,700 | |
| Accommodation | \$446,386 | \$287,157 | \$483,414 | \$509,800 | \$377,943 | \$515,443 | \$408,400 | \$474,000 | \$411,671 | \$447,143 | \$400,157 | \$371,700 | \$5,133,214 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2006) | | | | | | | | | | | | | | |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|-----------------|-----------------|------------------|--|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| Arizona | | | | | | | | | | | | | | |
| Retail | \$4,038,754,982 | \$4,222,178,715 | \$4,753,434,249 | \$4,595,152,972 | \$4,576,717,971 | \$4,599,801,915 | \$4,227,112,992 | \$4,449,489,478 | \$4,322,683,917 | \$417,159,656 | \$4,545,914,915 | \$5,834,934,810 | \$50,583,336,572 | |
| Restaurant & Bar | \$757,180,918 | \$796,523,265 | \$854,289,991 | \$816,660,241 | \$790,775,499 | \$759,540,065 | \$689,183,064 | \$691,309,732 | \$750,193,338 | \$874,554,388 | \$766,170,132 | \$839,336,431 | \$9,385,717,064 | |
| Accommodation | \$206,646,358 | \$250,512,452 | \$290,585,828 | \$247,484,021 | \$198,717,742 | \$166,542,583 | \$129,364,607 | \$135,882,059 | \$161,409,923 | \$199,022,061 | \$199,980,509 | \$166,057,896 | \$2,352,206,039 | |
| Cochise County | | | | | | | | | | | | | | |
| Retail | \$52,072,226 | \$63,383,112 | \$63,961,428 | \$64,737,000 | \$66,400,559 | \$55,741,356 | \$68,016,447 | \$61,102,462 | \$67,949,412 | \$58,293,955 | \$67,256,529 | \$95,685,616 | \$784,600,102 | |
| Restaurant & Bar | \$8,932,866 | \$9,556,796 | \$10,661,108 | \$9,924,339 | \$9,528,158 | \$9,227,297 | \$9,532,583 | \$9,591,106 | \$9,355,083 | \$10,902,803 | \$8,719,339 | \$14,158,716 | \$120,090,194 | |
| Accommodation | \$2,693,583 | \$3,296,482 | \$3,856,762 | \$3,182,281 | \$3,183,211 | \$2,643,415 | \$2,390,485 | \$2,544,799 | \$2,505,989 | \$3,436,732 | \$2,860,460 | \$2,827,401 | \$35,421,600 | |
| Benson | | | | | | | | | | | | | | |
| Retail | \$806,560 | \$989,040 | \$1,156,680 | \$901,200 | \$818,960 | \$893,040 | \$906,160 | \$843,960 | \$824,360 | \$939,880 | \$894,880 | \$999,480 | \$10,974,200 | |
| Accommodation | \$350,444 | \$506,000 | \$493,444 | \$327,600 | \$286,778 | \$255,133 | \$210,822 | \$182,378 | \$222,556 | \$299,333 | \$285,467 | \$355,800 | \$3,775,756 | |
| Bisbee | | | | | | | | | | | | | | |
| Retail | \$2,291,760 | \$2,476,560 | \$2,689,760 | \$2,576,160 | \$2,920,040 | \$2,415,960 | \$2,087,120 | \$2,493,200 | \$2,612,200 | \$2,615,000 | \$2,805,240 | \$2,888,000 | \$30,871,000 | |
| Restaurant & Bar | \$451,080 | \$668,080 | \$590,120 | \$873,920 | \$561,120 | \$581,960 | \$632,480 | \$596,880 | \$592,280 | \$678,280 | \$495,760 | \$677,920 | \$7,399,880 | |
| Accommodation | \$79,900 | \$160,860 | \$169,700 | \$154,380 | \$148,360 | \$101,800 | \$110,460 | \$162,080 | \$169,360 | \$188,760 | \$252,320 | \$162,720 | \$1,860,700 | |
| Douglas | | | | | | | | | | | | | | |
| Retail | \$1,118,600 | \$952,520 | \$951,120 | \$1,254,840 | \$1,073,320 | \$1,005,920 | \$1,137,520 | \$1,081,560 | \$1,053,400 | \$1,033,760 | \$1,066,840 | \$1,221,120 | \$12,950,520 | |
| Huachuca City | | | | | | | | | | | | | | |
| Retail | \$718,400 | \$551,333 | \$727,467 | \$448,933 | \$487,533 | \$363,067 | \$387,333 | \$358,067 | \$838,867 | \$706,800 | \$569,133 | \$834,667 | \$6,991,600 | |
| Sierra Vista | | | | | | | | | | | | | | |
| Retail | \$37,008,688 | \$38,123,063 | \$41,465,375 | \$41,407,938 | \$41,571,875 | \$40,534,625 | \$40,471,188 | \$40,991,125 | \$39,389,943 | \$38,764,229 | \$44,517,771 | \$56,803,657 | \$501,049,475 | |
| Restaurant & Bar | \$4,402,077 | \$4,984,462 | \$5,378,538 | \$4,746,885 | \$5,088,808 | \$4,829,385 | \$4,682,423 | \$4,876,885 | \$4,902,385 | \$6,159,654 | \$5,705,692 | \$5,601,962 | \$61,359,154 | |
| Accommodation | \$1,030,073 | \$1,428,927 | \$1,525,636 | \$1,282,782 | \$1,286,982 | \$1,243,709 | \$1,129,782 | \$1,242,000 | \$1,035,873 | \$1,524,145 | \$1,225,345 | \$1,134,764 | \$15,090,018 | |
| Tombstone | | | | | | | | | | | | | | |
| Retail | \$802,560 | \$975,000 | \$1,081,240 | \$1,026,120 | \$869,960 | \$651,600 | \$826,080 | \$591,840 | \$763,760 | \$1,057,360 | \$961,480 | \$867,320 | \$10,474,320 | |
| Restaurant & Bar | \$515,640 | \$637,120 | \$782,360 | \$687,760 | \$555,480 | \$410,000 | \$455,920 | \$382,200 | \$452,280 | \$696,360 | \$590,000 | \$475,040 | \$6,640,160 | |
| Accommodation | \$220,164 | \$245,418 | \$261,164 | \$205,036 | \$200,800 | \$144,164 | \$151,745 | \$105,982 | \$147,764 | \$261,727 | \$147,164 | \$126,436 | \$2,217,564 | |
| Willcox | | | | | | | | | | | | | | |
| Restaurant & Bar | \$595,733 | \$874,367 | \$753,467 | \$640,967 | \$639,567 | \$670,733 | \$545,200 | \$692,933 | \$613,633 | \$674,667 | \$686,833 | \$752,667 | \$8,140,766 | |
| Accommodation | \$389,743 | \$334,629 | \$355,414 | \$320,700 | \$288,329 | \$297,214 | \$280,429 | \$260,714 | \$297,943 | \$452,386 | \$373,071 | \$403,757 | \$4,054,328 | |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.

| MAJOR INDUSTRY SALES (2005) | | | | | | | | | | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| Benson | | | | | | | | | | | | | |
| Restaurant & Bar Sales | \$845,040 | \$1,040,280 | \$1,077,560 | \$903,600 | \$719,040 | \$1,020,400 | \$966,320 | \$889,200 | \$714,200 | \$808,480 | \$849,520 | \$912,360 | \$10,746,000 |
| Accommodation Sales | \$308,956 | \$529,844 | \$456,578 | \$295,644 | \$204,533 | \$241,733 | \$215,222 | \$188,911 | \$214,756 | \$245,378 | \$267,600 | \$296,289 | \$3,465,444 |
| Bisbee | | | | | | | | | | | | | |
| Retail | \$2,088,360 | \$2,331,720 | \$2,747,880 | \$2,338,760 | \$2,474,800 | \$2,511,600 | \$2,243,600 | \$2,518,720 | \$2,454,000 | \$2,266,280 | \$2,698,840 | \$2,735,400 | \$29,409,960 |
| Restaurant & Bar | \$463,800 | \$495,760 | \$620,960 | \$527,440 | \$518,640 | \$438,160 | \$473,640 | \$433,440 | \$414,160 | \$530,600 | \$472,920 | \$504,280 | \$5,893,800 |
| Accommodation | \$204,400 | \$270,180 | \$403,000 | \$367,680 | \$234,760 | \$179,580 | \$392,600 | \$172,920 | \$193,940 | \$262,200 | \$241,160 | \$213,260 | \$3,135,680 |
| Douglas | | | | | | | | | | | | | |
| Restaurant & Bar | \$942,800 | \$937,560 | \$944,120 | \$1,024,800 | \$983,160 | \$989,600 | \$1,079,400 | \$1,041,040 | \$1,012,760 | \$912,280 | \$951,960 | \$1,135,080 | \$11,954,560 |
| Huachuca City | | | | | | | | | | | | | |
| Retail | \$794,067 | \$352,400 | \$648,267 | \$758,333 | \$469,333 | \$228,867 | \$844,200 | \$307,867 | \$410,667 | \$733,000 | \$438,467 | \$576,467 | \$6,561,934 |
| Sierra Vista | | | | | | | | | | | | | |
| Retail | \$33,578,063 | \$34,979,250 | \$40,129,250 | \$38,538,125 | \$37,793,438 | \$41,567,813 | \$40,613,000 | \$38,533,563 | \$38,928,813 | \$38,122,563 | \$39,608,250 | \$53,893,313 | \$476,285,441 |
| Restaurant & Bar | \$3,982,308 | \$4,980,423 | \$5,069,269 | \$4,673,769 | \$5,025,962 | \$4,157,038 | \$4,052,692 | \$3,944,231 | \$4,513,692 | \$4,712,038 | \$4,822,269 | \$4,718,577 | \$54,652,268 |
| Accommodation | \$1,153,764 | \$1,178,745 | \$1,402,891 | \$1,325,000 | \$1,177,673 | \$1,268,491 | \$1,350,145 | \$1,358,000 | \$1,368,636 | \$1,348,055 | \$1,191,600 | \$903,091 | \$15,026,091 |
| Tombstone | | | | | | | | | | | | | |
| Retail | \$785,600 | \$1,040,920 | \$1,356,240 | \$871,720 | \$1,025,000 | \$672,800 | \$682,160 | 645,800 | \$685,400 | \$894,800 | \$672,240 | \$827,960 | \$10,160,640 |
| Restaurant & Bar | \$488,200 | \$594,320 | \$731,680 | \$624,840 | \$598,320 | \$507,040 | \$384,880 | 513,120 | \$393,960 | \$597,520 | \$461,280 | \$410,120 | \$6,305,280 |
| Accommodation | \$145,509 | \$248,182 | \$306,564 | \$213,273 | \$151,964 | \$139,218 | \$165,655 | 125,455 | \$194,909 | \$239,000 | \$196,236 | \$140,564 | \$2,266,529 |
| Willcox | | | | | | | | | | | | | |
| Restaurant & Bar | \$618,367 | \$570,967 | \$708,200 | \$586,400 | \$516,733 | \$717,233 | \$743,300 | 710,567 | \$617,133 | \$692,500 | \$622,700 | \$706,767 | \$7,810,867 |
| Accommodation | \$235,267 | \$467,800 | \$399,233 | \$317,900 | \$286,733 | \$297,367 | \$323,533 | 255,233 | \$215,029 | \$349,129 | \$349,229 | \$328,257 | \$3,824,710 |

Source: Estimates by Cochise College Center for Economic Research based on Arizona Department of Revenue tax collection data.