

| HOME SALES DATA (2025) | | | | | |
|-------------------------|-------------|-------------|-------------|-------------|--------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Closed Sales | 297 | 381 | 364 | | |
| Median Sales Price (\$) | 267,000 | 270,000 | 277,500 | | |
| Sold/List Price (%) | 94.3% | 95.2% | 95.3% | | |
| Avg. Days on Market | 93 | 99 | 89 | | |
| Homes for sale | 453 | 484 | 513 | | |
| Months supply | 4.6 | 3.8 | 4.7 | | |

Source: Arizona Regional Multiple Listing Service

| HOME SALES DATA (2024) | | | | | |
|-------------------------|-------------|-------------|-------------|-------------|--------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Closed Sales | 319 | 405 | 361 | 338 | 1,423 |
| Median Sales Price (\$) | 257,000 | 256,000 | 270,000 | 274,950 | |
| Sold/List Price (%) | 94.3 | 94.7 | 94.8 | 95.4 | |
| Avg. Days on Market | 94 | 89 | 94 | 97 | |
| Homes for sale | 423 | 403 | 407 | 426 | |
| Months supply | 3.6 | 3.4 | 4.0 | 3.9 | |

Source: Arizona Regional Multiple Listing Service

| HOME SALES DATA (2023) | | | | | |
|-------------------------|-------------|-------------|-------------|-------------|--------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Closed Sales | 311 | 424 | 381 | 283 | 1,399 |
| Median Sales Price (\$) | 250,000 | 260,000 | 254,000 | 256,000 | |
| Sold/List Price (%) | 94.7 | 95.8 | 95.0 | 94.1 | |
| Avg. Days on Market | 85 | 84 | 69 | 80 | |
| Homes for sale | 306 | 300 | 348 | 408 | |
| Months supply | 2.6 | 1.9 | 2.8 | 4.5 | |

Source: Arizona Regional Multiple Listing Service

| HOME SALES DATA (2022) | | | | | |
|-------------------------|--------------------|--------------------|--------------------|--------------------|---------------|
| | <i>1st Quarter</i> | <i>2nd Quarter</i> | <i>3rd Quarter</i> | <i>4th Quarter</i> | <i>Annual</i> |
| COCHISE COUNTY | | | | | |
| Closed Sales | 471 | 517 | 480 | 362 | 1,830 |
| Median Sales Price (\$) | 250,000 | 254,000 | 260,000 | 249,950 | |
| Sold/List Price (%) | 97.6 | 98.5 | 95.8 | 94.4 | |
| Avg. Days on Market | 58 | 51 | 58 | 64 | |
| Homes for sale | 132 | 284 | 342 | 318 | |
| Months supply | 0.7 | 1.7 | 2.0 | 2.8 | |

Source: Arizona Regional Multiple Listing Service

| HOME SALES DATA (2021) | | | | | |
|-------------------------|--------------------|--------------------|--------------------|--------------------|---------------|
| | <i>1st Quarter</i> | <i>2nd Quarter</i> | <i>3rd Quarter</i> | <i>4th Quarter</i> | <i>Annual</i> |
| COCHISE COUNTY | | | | | |
| Closed Sales | NA | NA | 568 | 539 | NA |
| Median Sales Price (\$) | NA | NA | 225,000 | 230,000 | |
| Sold/List Price (%) | NA | NA | 98.2 | 97.4 | |
| Avg. Days on Market | NA | NA | 58 | 54 | |
| Homes for sale | NA | NA | 210 | 193 | |
| Months supply | NA | NA | 1.2 | 1.1 | |

NA=Data not available

Source: Arizona Regional Multiple Listing Service

HOME SALES DATA (2019 and 2020)

COCHISE COUNTY

| | |
|-------------------------|--------------------|
| Closed Sales | DATA NOT AVAILABLE |
| Median Sales Price (\$) | DATA NOT AVAILABLE |
| Sold/List Price (%) | DATA NOT AVAILABLE |
| Avg. Days on Market | DATA NOT AVAILABLE |
| Homes for sale | DATA NOT AVAILABLE |
| Months supply | DATA NOT AVAILABLE |

| HOME SALES DATA (2018) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 443 | 583 | 530 | 495 | 2,051 |
| Median Price (\$) | 139,000 | 150,900 | 161,500 | 154,000 | 152,500 |
| Sold/List Price (%) | 96.3 | 96.7 | 97.3 | 96.1 | 96.6 |
| Avg. Price p/Sq. Ft. (\$) | 82.98 | 92.45 | 93.84 | 94.27 | 91.19 |
| Foreclosures (% of total sales) | 16.0 | 10.6 | 9.4 | 10.5 | 11.5 |
| Avg. Days on Market | 130 | 127 | 104 | 111 | 118 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 302 | 408 | 374 | 333 | 1,417 |
| Median Price (\$) | 154,500 | 171,000 | 175,000 | 164,000 | 165,000 |
| Sold/List Price (%) | 97.2 | 97.9 | 98.1 | 97.0 | 97.6 |
| Avg. Price p/Sq. Ft. (\$) | 89.41 | 96.99 | 98.36 | 98.19 | 96.01 |
| Foreclosures (% of total sales) | 11.9 | 10.5 | 8.6 | 6.9 | 9.5 |
| Avg. Days on Market | 119 | 122 | 96 | 100 | 109 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 40 | 66 | 59 | 59 | 224 |
| Median Price (\$) | 91,500 | 108,000 | 125,000 | 138,000 | 119,500 |
| Sold/List Price (%) | 95.9 | 94.6 | 96.7 | 92.9 | 94.9 |
| Avg. Price p/Sq. Ft. (\$) | 73.99 | 94.40 | 98.37 | 101.50 | 93.67 |
| Foreclosures (% of total sales) | 32.5 | 13.6 | 8.5 | 10.2 | 14.7 |
| Avg. Days on Market | 159 | 174 | 155 | 209 | 175 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 52 | 54 | 48 | 55 | 209 |
| Median Price (\$) | 101,450 | 131,350 | 139,000 | 155,000 | 137,000 |
| Sold/List Price (%) | 94.2 | 97.1 | 96.5 | 97.1 | 96.2 |
| Avg. Price p/Sq. Ft. (\$) | 75.02 | 84.67 | 77.32 | 86.10 | 80.89 |
| Foreclosures (% of total sales) | 25.0 | 3.7 | 12.5 | 20.0 | 15.3 |
| Avg. Days on Market | 115 | 86 | 67 | 92 | 91 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 49 | 55 | 49 | 48 | 201 |
| Median Price (\$) | 70,000 | 73,000 | 85,000 | 89,000 | 79,000 |
| Sold/List Price (%) | 93.5 | 89.6 | 92.5 | 92.9 | 92.0 |
| Avg. Price p/Sq. Ft. (\$) | 59.17 | 64.04 | 70.28 | 67.35 | 65.16 |
| Foreclosures (% of total sales) | 18.4 | 14.5 | 14.3 | 25.0 | 17.9 |
| Avg. Days on Market | 190 | 147 | 140 | 88 | 142 |

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

2. Southeast Cochise County includes Bisbee, Douglas, Naco, Pirtleville, McNeal, Elfrida, and surrounding areas

3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

NOTE: Includes only homes that were listed on the Southeast Arizona Multiple Listing Service and/or the Tucson MLS and include site-built, manufactured, and mobile homes, as well as townhouses and condominiums.

Source: Southeast Arizona Multiple Listing Service and US Economic Research

| HOME SALES DATA (2017) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 467 | 503 | 477 | 474 | 1,921 |
| Median Price (\$) | 125,000 | 138,500 | 143,000 | 135,900 | 135,000 |
| Sold/List Price (%) | 95.5 | 96.5 | 95.3 | 95.7 | 95.8 |
| Avg. Price p/Sq. Ft. (\$) | 79.66 | 83.72 | 85.45 | 87.57 | 84.10 |
| Foreclosures (% of total sales) | 17.8 | 11.5 | 13.2 | 14.3 | 14.2 |
| Avg. Days on Market | 138 | 137 | 122 | 134 | 133 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 306 | 342 | 327 | 332 | 1,307 |
| Median Price (\$) | 140,260 | 150,000 | 158,000 | 159,526 | 150,000 |
| Sold/List Price (%) | 96.8 | 97.8 | 96.6 | 96.7 | 97.0 |
| Avg. Price p/Sq. Ft. (\$) | 81.74 | 87.15 | 89.51 | 89.54 | 87.07 |
| Foreclosures (% of total sales) | 19.3 | 10.5 | 12.5 | 13.3 | 13.8 |
| Avg. Days on Market | 133 | 126 | 119 | 128 | 126 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 68 | 68 | 58 | 50 | 244 |
| Median Price (\$) | 80,000 | 102,000 | 96,500 | 97,000 | 94,500 |
| Sold/List Price (%) | 90.6 | 93.3 | 89.5 | 94.1 | 91.8 |
| Avg. Price p/Sq. Ft. (\$) | 82.62 | 81.20 | 77.36 | 90.53 | 82.65 |
| Foreclosures (% of total sales) | 16.2 | 8.8 | 12.1 | 18.0 | 13.5 |
| Avg. Days on Market | 167 | 153 | 155 | 218 | 171 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 51 | 56 | 50 | 43 | 200 |
| Median Price (\$) | 113,000 | 128,500 | 127,750 | 108,000 | 121,750 |
| Sold/List Price (%) | 99.1 | 96.0 | 93.8 | 94.2 | 95.1 |
| Avg. Price p/Sq. Ft. (\$) | 74.18 | 74.70 | 82.63 | 87.92 | 79.32 |
| Foreclosures (% of total sales) | 9.8 | 17.9 | 14.0 | 14.0 | 14.0 |
| Avg. Days on Market | 114 | 134 | 79 | 87 | 105 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 42 | 37 | 42 | 49 | 170 |
| Median Price (\$) | 89,000 | 110,000 | 90,500 | 108,600 | 92,250 |
| Sold/List Price (%) | 92.6 | 91.1 | 95.1 | 92.0 | 92.7 |
| Avg. Price p/Sq. Ft. (\$) | 66.42 | 70.24 | 63.51 | 71.06 | 68.09 |
| Foreclosures (% of total sales) | 19.0 | 16.2 | 19.0 | 18.4 | 18.2 |
| Avg. Days on Market | 160 | 213 | 147 | 139 | 162 |

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

2. Southeast Cochise County includes Bisbee, Douglas, Naco, Pirtleville, McNeal, Elfrida, and surrounding areas

3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

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Source: Southeast Arizona Multiple Listing Service and US Economic Research

| HOME SALES DATA (2016) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 371 | 463 | 483 | 409 | 1,726 |
| Median Price (\$) | 121,000 | 125,000 | 133,000 | 122,000 | 125,000 |
| Sold/List Price (%) | 95.8 | 95.4 | 95.5 | 95.7 | 95.6 |
| Avg. Price p/Sq. Ft. (\$) | 76.04 | 79.42 | 78.50 | 77.28 | 77.93 |
| Foreclosures (% of total sales) | 21.0 | 14.0 | 17.6 | 14.7 | 16.7 |
| Avg. Days on Market | 140 | 148 | 147 | 128 | 141 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 241 | 285 | 331 | 268 | 1,125 |
| Median Price (\$) | 138,500 | 138,500 | 155,000 | 130,000 | 140,000 |
| Sold/List Price (%) | 97.2 | 96.9 | 96.8 | 96.7 | 96.9 |
| Avg. Price p/Sq. Ft. (\$) | 78.38 | 83.35 | 84.67 | 80.16 | 81.91 |
| Foreclosures (% of total sales) | 23.7 | 14.7 | 19.6 | 16.0 | 18.4 |
| Avg. Days on Market | 146 | 133 | 134 | 122 | 134 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 58 | 86 | 75 | 49 | 268 |
| Median Price (\$) | 75,250 | 115,250 | 81,000 | 89,000 | 90,000 |
| Sold/List Price (%) | 93.2 | 95.0 | 92.7 | 94.0 | 93.8 |
| Avg. Price p/Sq. Ft. (\$) | 62.78 | 79.25 | 65.50 | 71.74 | 70.50 |
| Foreclosures (% of total sales) | 20.7 | 15.1 | 17.3 | 10.2 | 16.0 |
| Avg. Days on Market | 152 | 195 | 200 | 124 | 174 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 38 | 53 | 39 | 46 | 176 |
| Median Price (\$) | 141,250 | 119,500 | 125,000 | 114,500 | 122,000 |
| Sold/List Price (%) | 94.7 | 91.0 | 97.0 | 95.0 | 94.2 |
| Avg. Price p/Sq. Ft. (\$) | 87.88 | 67.73 | 69.73 | 78.50 | 75.34 |
| Foreclosures (% of total sales) | 10.5 | 9.4 | 10.3 | 15.2 | 11.4 |
| Avg. Days on Market | 101 | 118 | 112 | 110 | 111 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 34 | 39 | 38 | 46 | 157 |
| Median Price (\$) | 90,950 | 74,900 | 84,500 | 81,500 | 83,000 |
| Sold/List Price (%) | 91.6 | 91.0 | 88.9 | 92.2 | 91.0 |
| Avg. Price p/Sq. Ft. (\$) | 68.91 | 67.01 | 59.05 | 65.17 | 64.96 |
| Foreclosures (% of total sales) | 14.7 | 12.8 | 7.9 | 10.9 | 11.5 |
| Avg. Days on Market | 120 | 198 | 195 | 187 | 177 |

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Source: Southeast Arizona Multiple Listing Service and US Economic Research

| HOME SALES DATA (2015) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 351 | 422 | 427 | 366 | 1,566 |
| Median Price (\$) | 116,200 | 124,050 | 125,000 | 130,000 | 123,500 |
| Sold/List Price (%) | 94.4 | 94.5 | 95.4 | 94.1 | 94.7 |
| Avg. Price p/Sq. Ft. (\$) | 72.99 | 74.60 | 75.99 | 78.11 | 75.44 |
| Foreclosures (% of total sales) | 26.2 | 16.1 | 15.7 | 19.9 | 19.2 |
| Avg. Days on Market | 172 | 152 | 141 | 143 | 152 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 240 | 285 | 275 | 235 | 1,035 |
| Median Price (\$) | 123,500 | 135,000 | 141,225 | 144,001 | 137,500 |
| Sold/List Price (%) | 95.2 | 95.9 | 96.8 | 95.6 | 95.9 |
| Avg. Price p/Sq. Ft. (\$) | 73.48 | 79.86 | 81.23 | 82.70 | 79.38 |
| Foreclosures (% of total sales) | 26.7 | 16.5 | 16.4 | 17.0 | 18.9 |
| Avg. Days on Market | 170 | 153 | 140 | 146 | 152 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 39 | 61 | 60 | 59 | 219 |
| Median Price (\$) | 88,750 | 84,000 | 88,250 | 97,850 | 89,000 |
| Sold/List Price (%) | 95.0 | 91.3 | 91.4 | 89.0 | 91.8 |
| Avg. Price p/Sq. Ft. (\$) | 69.32 | 63.29 | 65.97 | 75.00 | 68.14 |
| Foreclosures (% of total sales) | 28.2 | 14.8 | 16.7 | 28.8 | 21.5 |
| Avg. Days on Market | 221 | 182 | 182 | 157 | 183 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 37 | 44 | 55 | 41 | 177 |
| Median Price (\$) | 125,000 | 95,500 | 115,000 | 95,000 | 105,000 |
| Sold/List Price (%) | 93.9 | 95.0 | 94.8 | 94.6 | 94.6 |
| Avg. Price p/Sq. Ft. (\$) | 92.40 | 64.91 | 70.12 | 69.17 | 73.26 |
| Foreclosures (% of total sales) | 24.3 | 15.9 | 16.4 | 22.0 | 19.2 |
| Avg. Days on Market | 109 | 130 | 87 | 107 | 107 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 35 | 32 | 37 | 31 | 135 |
| Median Price (\$) | 75,000 | 96,250 | 82,000 | 58,600 | 76,000 |
| Sold/List Price (%) | 88.2 | 87.6 | 92.3 | 92.3 | 90.1 |
| Avg. Price p/Sq. Ft. (\$) | 52.97 | 62.81 | 62.30 | 60.94 | 59.69 |
| Foreclosures (% of total sales) | 22.9 | 15.6 | 8.1 | 22.6 | 17.0 |
| Avg. Days on Market | 198 | 119 | 170 | 140 | 158 |

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2. Southeast Cochise County includes Bisbee, Douglas, Naco, Pirtleville, McNeal, Elfrida, and surrounding areas

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

| HOME SALES DATA (2014) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 338 | 374 | 373 | 324 | 1,409 |
| Median Price (\$) | 113,500 | 125,000 | 119,000 | 114,900 | 118,000 |
| Sold/List Price (%) | 95.2 | 94.1 | 95.0 | 94.3 | 94.6 |
| Avg. Price p/Sq. Ft. (\$) | 70.74 | 74.11 | 72.27 | 73.28 | 72.63 |
| Foreclosures (% of total sales) | 31.1 | 22.5 | 27.6 | 21.6 | 25.5 |
| Avg. Days on Market | 145 | 154 | 146 | 159 | 151 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 222 | 253 | 228 | 219 | 922 |
| Median Price (\$) | 125,000 | 139,000 | 145,000 | 126,138 | 133,500 |
| Sold/List Price (%) | 97.4 | 95.2 | 96.5 | 95.0 | 96.0 |
| Avg. Price p/Sq. Ft. (\$) | 74.70 | 78.77 | 80.84 | 77.07 | 77.90 |
| Foreclosures (% of total sales) | 31.1 | 24.5 | 27.2 | 21.0 | 25.9 |
| Avg. Days on Market | 148 | 149 | 147 | 147 | 148 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 51 | 45 | 53 | 44 | 193 |
| Median Price (\$) | 95,000 | 94,500 | 78,700 | 93,000 | 90,000 |
| Sold/List Price (%) | 91.4 | 91.8 | 92.2 | 92.7 | 92.0 |
| Avg. Price p/Sq. Ft. (\$) | 65.56 | 69.14 | 62.32 | 68.27 | 66.12 |
| Foreclosures (% of total sales) | 21.6 | 11.1 | 24.5 | 20.5 | 19.7 |
| Avg. Days on Market | 173 | 196 | 169 | 206 | 185 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 32 | 37 | 42 | 32 | 143 |
| Median Price (\$) | 68,350 | 72,900 | 86,250 | 117,950 | 85,000 |
| Sold/List Price (%) | 93.7 | 91.4 | 94.0 | 94.4 | 93.4 |
| Avg. Price p/Sq. Ft. (\$) | 53.29 | 64.88 | 62.65 | 74.74 | 63.62 |
| Foreclosures (% of total sales) | 46.9 | 18.9 | 26.2 | 25.0 | 28.7 |
| Avg. Days on Market | 88 | 125 | 121 | 113 | 113 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 33 | 39 | 50 | 29 | 151 |
| Median Price (\$) | 78,000 | 72,500 | 73,450 | 68,000 | 72,500 |
| Sold/List Price (%) | 87.7 | 92.2 | 92.0 | 91.7 | 91.0 |
| Avg. Price p/Sq. Ft. (\$) | 69.42 | 58.50 | 52.12 | 51.94 | 57.51 |
| Foreclosures (% of total sales) | 30.3 | 25.6 | 34.0 | 24.1 | 29.1 |
| Avg. Days on Market | 136 | 166 | 141 | 230 | 163 |

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|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 314 | 361 | 368 | 385 | 1,428 |
| Median Price (\$) | 115,000 | 137,500 | 124,200 | 117,000 | 120,800 |
| Sold/List Price (%) | 93.0 | 95.3 | 93.7 | 94.7 | 94.2 |
| Avg. Price p/Sq. Ft. (\$) | 72.76 | 77.96 | 74.39 | 74.69 | 75.01 |
| Foreclosures (% of total sales) | 34.1 | 29.9 | 27.2 | 26.8 | 29.3 |
| Avg. Days on Market | 180 | 142 | 157 | 147 | 156 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 186 | 250 | 248 | 244 | 928 |
| Median Price (\$) | 143,550 | 150,000 | 145,750 | 141,000 | 145,625 |
| Sold/List Price (%) | 94.4 | 96.6 | 95.2 | 95.9 | 95.6 |
| Avg. Price p/Sq. Ft. (\$) | 81.19 | 85.45 | 80.16 | 81.19 | 82.06 |
| Foreclosures (% of total sales) | 31.7 | 27.2 | 26.2 | 26.6 | 27.8 |
| Avg. Days on Market | 153 | 147 | 152 | 150 | 150 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 63 | 47 | 57 | 64 | 231 |
| Median Price (\$) | 70,144 | 88,000 | 85,000 | 87,000 | 84,000 |
| Sold/List Price (%) | 90.2 | 92.2 | 92.6 | 92.9 | 91.9 |
| Avg. Price p/Sq. Ft. (\$) | 60.98 | 67.13 | 62.79 | 68.97 | 64.86 |
| Foreclosures (% of total sales) | 34.9 | 31.9 | 28.1 | 26.6 | 30.3 |
| Avg. Days on Market | 290 | 130 | 203 | 159 | 200 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 40 | 34 | 33 | 41 | 148 |
| Median Price (\$) | 107,250 | 86,500 | 105,000 | 72,100 | 92,250 |
| Sold/List Price (%) | 95.8 | 93.5 | 91.8 | 94.1 | 93.9 |
| Avg. Price p/Sq. Ft. (\$) | 64.05 | 59.55 | 63.26 | 57.37 | 60.99 |
| Foreclosures (% of total sales) | 47.5 | 35.3 | 33.3 | 39.0 | 39.2 |
| Avg. Days on Market | 116 | 160 | 89 | 100 | 116 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 25 | 30 | 30 | 36 | 121 |
| Median Price (\$) | 75,000 | 75,000 | 74,750 | 102,500 | 80,000 |
| Sold/List Price (%) | 85.6 | 91.1 | 85.7 | 90.6 | 88.5 |
| Avg. Price p/Sq. Ft. (\$) | 53.69 | 52.87 | 60.53 | 60.51 | 57.21 |
| Foreclosures (% of total sales) | 28.0 | 43.3 | 23.3 | 13.9 | 26.4 |
| Avg. Days on Market | 204 | 99 | 184 | 159 | 160 |

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| HOME SALES DATA (2012) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 308 | 298 | 312 | 368 | 1,286 |
| Median Price (\$) | 119,000 | 134,450 | 135,000 | 130,000 | 129,450 |
| Sold/List Price (%) | 92.9 | 93.8 | 94.0 | 92.7 | 93.3 |
| Avg. Price p/Sq. Ft. (\$) | 72.90 | 81.51 | 78.97 | 78.13 | 77.86 |
| Foreclosures (% of total sales) | 31.2 | 30.9 | 26.3 | 28.3 | 29.1 |
| Avg. Days on Market | 158 | 157 | 166 | 172 | 163 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 194 | 198 | 222 | 246 | 860 |
| Median Price (\$) | 133,951 | 150,000 | 162,975 | 161,755 | 152,500 |
| Sold/List Price (%) | 94.6 | 95.0 | 95.1 | 95.0 | 95.0 |
| Avg. Price p/Sq. Ft. (\$) | 79.77 | 86.09 | 87.20 | 86.08 | 84.94 |
| Foreclosures (% of total sales) | 29.4 | 31.3 | 21.2 | 24.4 | 26.2 |
| Avg. Days on Market | 163 | 164 | 169 | 176 | 169 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 50 | 45 | 34 | 52 | 181 |
| Median Price (\$) | 74,500 | 86,000 | 105,050 | 77,500 | 85,000 |
| Sold/List Price (%) | 92.7 | 93.7 | 97.0 | 89.7 | 92.8 |
| Avg. Price p/Sq. Ft. (\$) | 65.61 | 71.08 | 67.33 | 59.39 | 65.45 |
| Foreclosures (% of total sales) | 34.0 | 31.1 | 35.3 | 32.7 | 33.3 |
| Avg. Days on Market | 170 | 173 | 186 | 167 | 173 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 34 | 28 | 31 | 29 | 122 |
| Median Price (\$) | 69,000 | 95,650 | 67,500 | 125,000 | 88,250 |
| Sold/List Price (%) | 90.2 | 95.2 | 90.5 | 88.7 | 91.1 |
| Avg. Price p/Sq. Ft. (\$) | 56.03 | 72.69 | 52.24 | 71.61 | 62.59 |
| Foreclosures (% of total sales) | 35.3 | 35.7 | 51.6 | 34.5 | 39.3 |
| Avg. Days on Market | 122 | 107 | 116 | 122 | 117 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 30 | 27 | 25 | 41 | 123 |
| Median Price (\$) | 77,000 | 46,000 | 88,000 | 78,000 | 76,000 |
| Sold/List Price (%) | 85.9 | 83.4 | 83.9 | 85.8 | 84.9 |
| Avg. Price p/Sq. Ft. (\$) | 60.18 | 74.19 | 55.79 | 52.26 | 61.75 |
| Foreclosures (% of total sales) | 33.3 | 22.2 | 28.0 | 41.5 | 32.5 |
| Avg. Days on Market | 140 | 130 | 168 | 185 | 158 |

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

2. Southeast Cochise County includes Bisbee, Douglas, Naco, Pirtleville, McNeal, Elfrida, and surrounding areas

3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

NOTE: Includes only homes that were listed on the Southeast Arizona Multiple Listing Service and/or the Tucson MLS and include site-built, manufactured, and mobile homes, as well as townhouses and condominiums.

Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

| HOME SALES DATA (2011) | | | | | |
|--|-------------|-------------|-------------|-------------|---------|
| | 1st Quarter | 2nd Quarter | 3rd Quarter | 4th Quarter | Annual |
| COCHISE COUNTY | | | | | |
| Home Sales | 267 | 290 | 330 | 319 | 1,206 |
| Median Price (\$) | 145,000 | 149,500 | 137,250 | 138,000 | 142,125 |
| Sold/List Price (%) | 92.4 | 94.7 | 94.7 | 94.8 | 94.3 |
| Avg. Price p/Sq. Ft. (\$) | 84.47 | 88.40 | 87.11 | 74.73 | 83.05 |
| Foreclosures (% of total sales) | 33.3 | 31.8 | 32.1 | 31.7 | 32.3 |
| Avg. Days on Market | 158 | 153 | 152 | 161 | 157 |
| SOUTHWEST COCHISE COUNTY ¹ | | | | | |
| Home Sales | 193 | 208 | 223 | 231 | 855 |
| Median Price (\$) | 157,500 | 165,000 | 175,000 | 165,000 | 165,000 |
| Sold/List Price (%) | 93.8 | 96.1 | 95.5 | 95.6 | 95.3 |
| Avg. Price p/Sq. Ft. (\$) | 90.97 | 94.89 | 99.08 | 82.55 | 90.80 |
| Foreclosures (% of total sales) | 32.1 | 27.4 | 25.6 | 27.7 | 28.1 |
| Avg. Days on Market | 157 | 162 | 155 | 162 | 160 |
| SOUTHEAST COCHISE COUNTY ² | | | | | |
| Home Sales | 37 | 40 | 58 | 49 | 184 |
| Median Price (\$) | 67,000 | 97,250 | 75,000 | 89,000 | 80,000 |
| Sold/List Price (%) | 87.3 | 88.9 | 93.0 | 92.2 | 91.2 |
| Avg. Price p/Sq. Ft. (\$) | 60.92 | 69.03 | 57.45 | 54.62 | 60.81 |
| Foreclosures (% of total sales) | 40.5 | 47.5 | 46.6 | 36.7 | 42.9 |
| Avg. Days on Market | 196 | 160 | 157 | 194 | 176 |
| NORTHWEST COCHISE COUNTY ³ | | | | | |
| Home Sales | 20 | 24 | 32 | 22 | 98 |
| Median Price (\$) | 134,500 | 100,450 | 102,500 | 89,950 | 105,500 |
| Sold/List Price (%) | 95.1 | 96.7 | 94.1 | 95.8 | 95.3 |
| Avg. Price p/Sq. Ft. (\$) | 75.79 | 67.64 | 67.52 | 56.88 | 66.95 |
| Foreclosures (% of total sales) | 45.0 | 50.0 | 53.1 | 59.1 | 52.0 |
| Avg. Days on Market | 108 | 103 | 148 | 137 | 127 |
| NORTHEAST COCHISE COUNTY ⁴ | | | | | |
| Home Sales | 17 | 18 | 17 | 17 | 69 |
| Median Price (\$) | 125,000 | 128,500 | 85,000 | 94,000 | 96,669 |
| Sold/List Price (%) | 83.5 | 87.8 | 90.5 | 90.2 | 88.4 |
| Avg. Price p/Sq. Ft. (\$) | 70.85 | 84.50 | 68.79 | 51.34 | 68.69 |
| Foreclosures (% of total sales) | 17.6 | 22.2 | 29.4 | 35.3 | 26.5 |
| Avg. Days on Market | 144 | 98 | 97 | 90 | 106 |

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

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3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

| HOME SALES DATA (2010) | |
|--|---------|
| Annual | |
| COCHISE COUNTY | |
| Home Sales | 1,247 |
| Median Price (\$) | 157,000 |
| Sold/List Price (%) | 94.1 |
| Avg. Price p/Sq. Ft. (\$) | 92.60 |
| Foreclosures (% of total sales) | 26.3 |
| Avg. Days on Market | 145 |
| SOUTHWEST COCHISE COUNTY ¹ | |
| Home Sales | 894 |
| Median Price (\$) | 181,750 |
| Sold/List Price (%) | 95.3 |
| Avg. Price p/Sq. Ft. (\$) | 100.60 |
| Foreclosures (% of total sales) | 22.8 |
| Avg. Days on Market | 137 |
| SOUTHEAST COCHISE COUNTY ² | |
| Home Sales | 186 |
| Median Price (\$) | 90,000 |
| Sold/List Price (%) | 89.7 |
| Avg. Price p/Sq. Ft. (\$) | 70.31 |
| Foreclosures (% of total sales) | 32.8 |
| Avg. Days on Market | 186 |
| NORTHWEST COCHISE COUNTY ³ | |
| Home Sales | 110 |
| Median Price (\$) | 125,000 |
| Sold/List Price (%) | 93.9 |
| Avg. Price p/Sq. Ft. (\$) | 80.99 |
| Foreclosures (% of total sales) | 45.5 |
| Avg. Days on Market | 137 |
| NORTHEAST COCHISE COUNTY ⁴ | |
| Home Sales | 57 |
| Median Price (\$) | 89,000 |
| Sold/List Price (%) | 89.6 |
| Avg. Price p/Sq. Ft. (\$) | 61.90 |
| Foreclosures (% of total sales) | 23.2 |
| Avg. Days on Market | 149 |

1. Southwest Cochise County includes Sierra Vista, Huachuca City, Tombstone, Hereford, Whetstone, and surrounding areas

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3. Northwest Cochise County includes Benson, St. David, Pomerene, Dragoon, Mescal, and surrounding areas

4. Northeast Cochise County includes Willcox, Pearce, Cochise, Bowie, Portal, San Simon, and surrounding areas

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research

HOME SALES DATA (2009)

Annual

COCHISE COUNTY

| | |
|---------------------------------|---------|
| Home Sales | 1,197 |
| Median Price (\$) | 176,000 |
| Sold/List Price (%) | 95.4 |
| Avg. Price p/Sq. Ft. (\$) | 103.43 |
| Foreclosures (% of total sales) | 15.5 |
| Avg. Days on Market | 146 |

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Source: Southeast Arizona Multiple Listing Service and Cochise College Center for Economic Research