

# MEET THE MD COACH

*MICHELLE DE HAVILLAND*



[@MDCOACH.CO.UK](https://mdcoach.co.uk)

# MICHELLE DE HAVILLAND

**Real Estate Maverick | Capital Strategist |  
Performance Coach | Leadership Expert**

## ABOUT MICHELLE

LADY MOLLY-MICHELLE DE HAVILLAND IS CHAIR & CEO OF BLACKGATE, A UK REAL ESTATE FIRM ACTIVE ACROSS GLOBAL CAPITAL MARKETS, AND THE FOUNDER OF MD COACH, A PERFORMANCE PLATFORM FOR EXECUTIVE LEADERS & ENTREPRENEURS. SHE IS ALSO A TV PERSONALITY HAVING PRESENTED ON SHOWS SUCH AS MILLION POUND PROPERTIES, FIRED BY MUM & DAD, AND IS A PUNDIT ON CNN, MSNBC, BLOOMBERG, CHANNEL 4 PROVIDING COMMENTARY ON MARKETS AND REAL ESTATE.

WITH 25+ YEARS ADVISING ON MULTI-BILLION-POUND DEALS, MENTORING HIGH-GROWTH FOUNDERS, AND SURVIVING BOARDROOM BATTLES, MICHELLE'S LIVED WHAT SHE TEACHES. HER WORK BLENDS STRATEGIC INSIGHT, BEHAVIOURAL PSYCHOLOGY, AND A REFRESHINGLY DIRECT STYLE THAT EARNS STANDING OVATIONS SHE'S KNOWN FOR HER ACERBIC HUMOUR, CUTTING THROUGH THE NOISE, AND REMINDING AMBITIOUS PEOPLE TO CHASE PROFIT WITH PURPOSE – AND MAYBE EVEN JOY. MICHELLE HAS A DEGREE IN PSYCHOLOGY & MASS COMMUNICATIONS, AND IS A CAMBRIDGE UNIVERSITY CERTIFIED COACH. SHE CURRENTLY CONTINUES HER ACADEMIC STUDIES AT CAMBRIDGE UNIVERSITY PURSUING HER MASTERS.

## AUDIENCE TAKEAWAYS

- Tools to lead with clarity, authority and empathy – minus the corporate fluff
- Strategies for navigating money, power and purpose with backbone and boldness
- Insights from the frontline of capital markets, global leadership and entrepreneurship
- Reassurance that no, you're not crazy – the system is a little broken, but you can win

## SPEAKING TOPICS

Michelle delivers energising, unfiltered talks that combine hard-won experience in high-stakes industries with practical strategies audiences can actually use.

Expect insight, laughter, and the occasional mic drop.  
Signature Keynotes & Talks:

- Lead Like a Grown-Up: Tough love for modern leaders: high-performance without burnout, buzzwords, or BS.
- Power, Presence & Performance: Inside the mindset of capital raisers, CEOs, and dealmakers who win on and off the balance sheet.
- Women, Wealth & the War for Influence: A call to arms for women building power – and how to own it unapologetically.
- From Cold Call to Capital Raise: Real-world lessons in getting deals done across borders, boardrooms, and bull markets.
- Luxury Property & Branded Developments: What are the future trends

Talks can be tailored for executive audiences, entrepreneurs, creatives, or sector-specific groups (real estate, finance, education, tech, and more)

## SPEAKER STATS

- Locations: Based in London & Cape Town | Available globally
- Formats: Keynotes, Panels, Fireside Chats, Moderation, Workshops
- Audience Size: From boardroom to ballroom (20 to 2,000+)

## BOOK MICHELLE

To enquire about speaking engagements, press, or collaboration:

[michelle@mdcoach.co.uk](mailto:michelle@mdcoach.co.uk)

[www.mdcoach.co.uk](http://www.mdcoach.co.uk)

LinkedIn: [linkedin.com/in/michelledehavilland](https://www.linkedin.com/in/michelledehavilland)