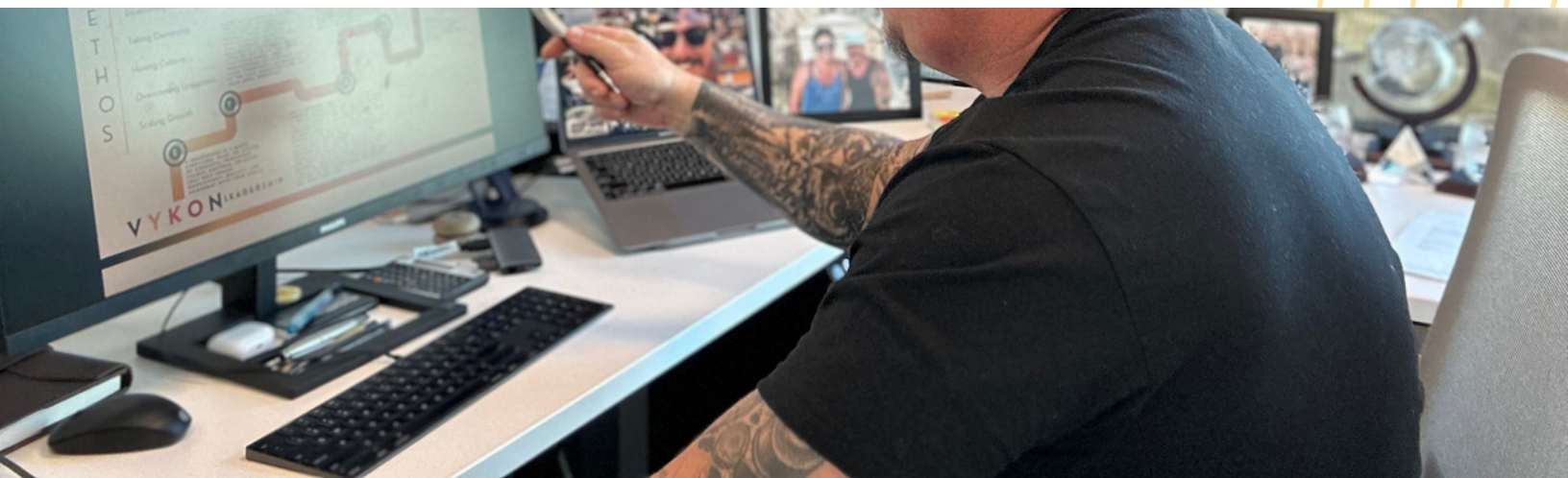


Mortgage Pro Day Planner



PLANNING SYSTEM

The VYKON Planner is an accumulation of the details a Mortgage Professional needs day by day. I believe that you plan your days or your days will make your plans.

60 days will help you change your habits.

Take the time to value yourself because when you do:

- You Value Your Life
- You Value Your Partner
- You Value Your Profession

"Success is a Series of Actions,
Taking Them is the Problem"
- Dan Munford

Now is the time for you to take action.



DAY _____

Quote of The Day:

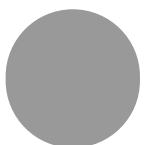
Goals:

Today's Targets:

Today's Wins:

Today's Projects:

I am Currently Reading:



DAY _____

6am – 9am

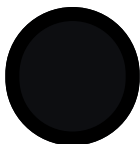
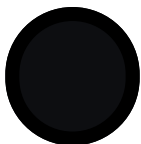
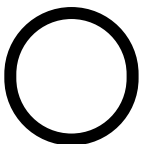
Time In:

9am – 12 noon

12 noon – 3pm

3pm – 5pm

Time Out:



DAILY TRACKING

DAY _____

☐ How many conversations did you have today?

☐ How many applications did you submit today?

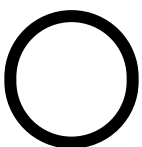
☐ How many loans closed /funded today?

☐ How many partner conversations did you have today?

☐ How many database conversations did you have today?

New Partner Contact: Type:

New Lead: Source: Status:



PLANNING SYSTEM



DAY _____

Quote of The Day:

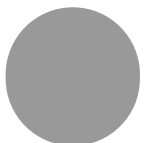
Goals:

Today's Targets:

Today's Wins:

Today's Projects:

I am Currently Reading:



DAY _____

6am – 9am

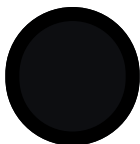
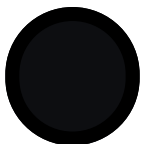
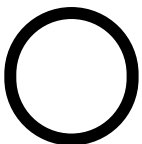
Time In:

9am – 12 noon

12 noon – 3pm

3pm – 5pm

Time Out:



DAILY TRACKING

DAY _____

☐ How many conversations did you have today?

☐ How many applications did you submit today?

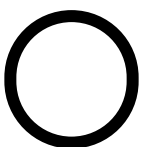
☐ How many loans closed /funded today?

☐ How many partner conversations did you have today?

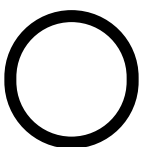
☐ How many database conversations did you have today?

New Partner Contact: _____ Type: _____

New Lead: _____ Source: _____ Status: _____



PLANNING SYSTEM



DAY _____

Quote of The Day:

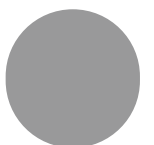
Goals:

Today's Targets:

Today's Wins:

Today's Projects:

I am Currently Reading:



DAY _____

6am – 9am

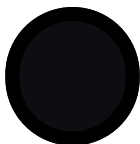
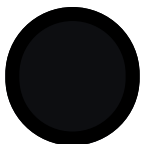
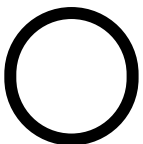
Time In:

9am – 12 noon

12 noon – 3pm

3pm – 5pm

Time Out:



DAILY TRACKING

DAY _____

☐ How many conversations did you have today?

☐ How many applications did you submit today?

☐ How many loans closed /funded today?

☐ How many partner conversations did you have today?

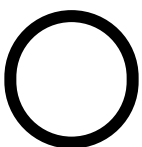
☐ How many database conversations did you have today?

New Partner Contact:	Type:
----------------------	-------

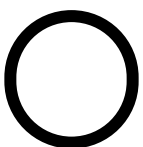
--

New Lead:	Source:	Status:
-----------	---------	---------

--	--	--



PLANNING SYSTEM



DAY _____

Quote of The Day:

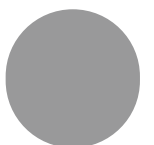
Goals:

Today's Targets:

Today's Wins:

Today's Projects:

I am Currently Reading:



DAY _____

6am – 9am

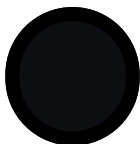
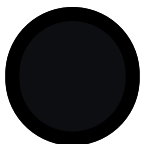
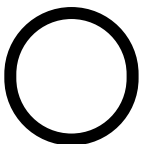
Time In:

9am – 12 noon

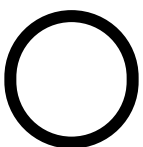
12 noon – 3pm

3pm – 5pm

Time Out:



PLANNING SYSTEM



DAY _____

Quote of The Day:

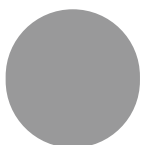
Goals:

Today's Targets:

Today's Wins:

Today's Projects:

I am Currently Reading:



DAY _____

6am – 9am

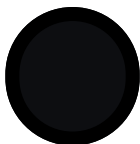
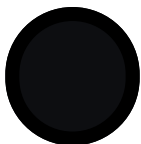
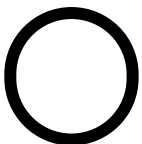
Time In:

9am – 12 noon

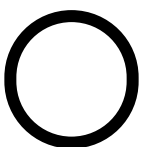
12 noon – 3pm

3pm – 5pm

Time Out:



PLANNING SYSTEM



For Success in Leadership:

Being successful is a journey that needs constant learning and inspiration to achieve. Here are a few books that can be an inspiration to the furthering of your success.

1 Start With WHY
Simon Sinek

Living Forward 9
Michael Hyatt and
Daniel Harkavy

2 The 5 Levels of Leadership
John C. Maxwell

The Code of the 10
Extraordinary Mind
Vishen Lakhiani

3 The Goal
Eliyahu Goldratt

Millionaire Success Habits 11
Dean Graziosi

4 Can't Hurt Me
David Goggins

Your Next Five Moves 12
Patrick Bet-David



5 Extreme Ownership
Jocko Willink & Leif Babin

The Ultimate Sales Machine 13
Chet Holmes

6 The 5 A.M. Club
Robin Sharma

Great Leaders Grow 14
Ken Blanchard & Mark Miller

7 The Four Agreements
Don Miguel Ruiz

If I Ran the Circus 15
Dr. Seuss

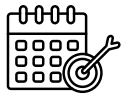
8 The Dichotomy of Leadership
Jocko Willink & Leif Babin

The Infinite Game 16
Simon Sinek

Inspire yourself!



"The best way to predict the future is to create it."
-Abraham Lincoln



"You will never change your life until you change something you do daily"
-Mike Murdoch



"Beneath every excuse lies a fear. Practice being fearless"
-Robin Sharma



"Motivation starts with going, but dicipline keeps you going."
-John C. Maxwell



"Success is not final, failure is not fatal; it is the courage to continue that counts."
Winston Churchill



"There comes a time when we all must make a choice of what is right and what is easy."
-Albus Dumbledore



"At first glance, it may appear too hard. Look again. Always look again"



"If you correct your mind, the rest of the world will fall into place."
-Lao Tzu



"The happiest people are the ones who make others happy."

