

Tony Bitar, CDRE®

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CURRICULUM VITAE

With over 300 transactions and over \$60 million in sales volume, Mr. Bitar has been providing expert real estate services in Kenosha, Racine, and surrounding counties since 2014. As the only real estate professional in Wisconsin to hold both the Certified Divorce Real Estate Expert (CDRE®) and Real Estate Collaboration Specialist in Divorce (RCS-D) designations, Mr. Bitar offers a unique combination of real estate expertise and family law insight. Licensed in Wisconsin and Illinois, he is committed to providing impartial and confidential support during the division of marital assets, with a special focus on the family home. His comprehensive training ensures that the process is handled efficiently, fairly, and amicably.

Mr. Bitar is an accomplished listing agent, skilled in managing a wide array of real estate transactions. He excels in marketing properties to achieve optimal sales outcomes and is frequently consulted for expert property valuations, oversight of contractor projects, conflict resolution, and guidance on property sales within the context of divorce. His close collaboration with legal professionals helps ensure his clients' interests are protected at every stage.

Known for his clear and responsive communication, Mr. Bitar keeps his clients well-informed and confident throughout the transaction process. His unwavering commitment to professionalism, attention to detail, and the highest ethical standards have earned him a reputation as a trusted authority in both real estate and family law.

EDUCATION

Real Estate License

- Illinois Broker License 2021
- Wisconsin Real Estate Salesperson 2014

Dwelling Contractor License

2021

- Dwelling Contractor Qualifier 12 Hours

University of Wisconsin - Parkside

2017

Bachelor of Science in Business and Accounting

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PROFESSIONAL BACKGROUND

Realtor	2020-Present
<i>EXP Realty, LLC Kenosha, WI</i>	
<ul style="list-style-type: none">• Prepare comprehensive market analysis with detailed statistical data for buyers and sellers• Negotiate and close real estate transactions• Advise on, facilitate, and manage staging and home improvement to ensure homes sell faster and for the best price• EXP ICON Award Winner	2021,2022,2023
Realtor	2017-2020
<i>Berkshire Hathaway Epic Real Estate, LLC Kenosha, WI</i>	
<ul style="list-style-type: none">• Honor Society Award• Honor Society Award• Leading Edge Society Award	2020 2019 2018
Realtor	2014-2017
<i>Prime Realty Group Kenosha, WI</i>	
<ul style="list-style-type: none">• Realtor of the year for Prime Realty	2016-2017

CERTIFICATIONS

Certified Divorce Real Estate Expert (CDRE®)	2024
<i>The Illumni Institute CDRE Program</i>	
<ul style="list-style-type: none">• Anatomy of Divorce• The Psychology of Neutrality and Bias• The Ethics of CDREs• Qualifying as an Expert• The CDRE Listing Model• Landscape of Divorce Finance• How to Sell a House in Conflict• CDRE Fair Market Valuations• The Illumni Institute Master Course is an advanced, months-long program designed to provide real estate professionals with the highest level of expertise in navigating complex family law cases. This comprehensive training covers sophisticated strategies for managing intricate divorce transactions, including advanced equity computation and conflict resolution techniques. Participants gain valuable insights into the Voir Dire process, enhancing their	

ability to effectively handle high-stakes court proceedings. The course also emphasizes effective collaboration with family law professionals, ensuring that agents can adeptly manage property transactions within the context of family law. Recognized as the premier training for real estate agents working alongside family law experts, the Master Course equips professionals with the skills and knowledge needed to excel in the most challenging divorce-related real estate cases.

The Illumni Institute Master Club

2024

- The Master Club is a formal extension of the CDRE designation, tailored for real estate agents seeking advanced proficiency in divorce-related property matters. This program provides ongoing education through practical case studies and mastermind groups, focusing on real-world applications. It includes specialized training for conducting Lunch and Learns aimed at family law attorneys and bar associations. Participants receive the opportunity to engage attorneys through the Illumni-sponsored Raising the Bar series, which offers attorneys MCLE credits. This structured support system is designed to enhance professional expertise and facilitate effective collaboration with family law professionals.

The Illumni Institute Boot Camp Course

2024

- The Illumni Boot Camp Course equipped participants with in-depth knowledge of family law and its application in real estate transactions. The curriculum covered essential legal principles, including the authority of the court and divorce timelines. It focused on maintaining neutrality and managing conflict, crucial for professionals working within family law contexts. Key training elements included computing and preserving house equity, managing the listing process, and conducting thorough client intake. This specialized training ensures that professionals can effectively navigate the complexities of property division and maximize equity in divorce-related cases.

Real Estate Collaboration Specialist (RCS-D)

2023

- Divorce and Title
- Divorce and Mortgage
- Divorce Inspections and Appraisals

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CONTINUING EDUCATION COURSEWORK

- Illinois Realtors Using Code to Solve Ethical Dilemmas 2024
- Wisconsin Risk Reduction Through Professionalism 2022
- Wisconsin Real Estate Law and Practice 2020, 2022
- Wisconsin Listing Contracts 2022
- EXP Shareholders Summit Training 2022
- NMLS 20-Hour Fundamentals of Residential Mortgage Lending 2021
- Wisconsin Real Estate Ethics & Consumer Protection 2020
- Berkshire Hathaway Education Conference 2020
- Wisconsin New Construction Elective 2018
- Wisconsin 72-Hour Real Estate Broker License Course 2017

TEACHING EXPERIENCE

- EXP World Presentation Speaker - *How to Nurture Client Relationships* 2021-2022
- EXP World Presentation Speaker - *How to Become a Listing Agent* 2022
- Home Buyer Seminar - *Racine Housing* 2019
- First Time Home Buyer Presentation 101 - Kenosha Library 2015-2017

AWARDS

- EXP- ICON AWARD 2021,2022,2023
- Berkshire Hathaway-Honor Society Award 2019-2020
- Real Producers Rising Star Award -Milwaukee 2019
- Berkshire Hathaway-Leading Edge Society Award 2018

VOLUNTEER WORK

- Boys and Girls Club Basketball Coach 2015-2019

MEMBERSHIPS

YEARS ACTIVE

- National Realtors Association (NAR) 10
- Southshore Realtors Association (SRA) 10
- Metro MLS-Milwaukee 10
- University of Wisconsin Parkside Alumni 7
- Milwaukee Top Producers 5
- Mainstreet Organization of REALTORS- Illinois 3

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