



TRI PHX LLC *dba Obstacle Builders*
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Sole Source Fabricator - Obstacle Courses

This letter is to confirm that Obstacle Builders' military-spec Obstacle Courses ("PRODUCT") are a Sole Source Product; manufactured, sold and distributed exclusively by TRI PHX LLC dba Obstacle Builders. There are no other nationwide manufacturers focused full-time on fabricating, installing, and maintaining *only* this specific product or service. This product must be purchased directly by institutions from Obstacle Builders at the address listed above. There are no agents or dealers authorized to represent this product at a reduced price; TRI PHX LLC will also fabricate and install said product as a subcontractor for approved contractors in your area if necessary.

There is no other similarly manufactured and installed PRODUCT available for purchase that would serve the same purpose or function due to our exclusive domain experience and years of developing exacting design, fabrication, and installation methods. Additional details are available at obstaclebuilders.com

If you have any questions at all please contact me directly at *brett@obstaclebuilders.com* or (860) 378-4556.

Sincerely,

A handwritten signature in black ink, appearing to read "Brett E. Stewart", with a long horizontal flourish extending to the right.

Brett E. Stewart, *Chief of Operations*
TRI PHX LLC dba Obstacle Builders