

**ON POINT LEAN CONSULTING  
COMPANY PROFILE  
Fall 2024**



## COMPANY OVERVIEW

**500+**  
PROJECTS  
COACHED

We coach project teams and executive leaders to apply Lean Construction principles and tools, resulting in exceptional outcomes for:

**Safety | Schedule | Cost | Quality**

OPL's coaching is focused on developing internal Lean Construction Champions for our clients. It is typically delivered in person at your project sites and is combined with virtual and remote support.

**OPL coaches client teams to apply the best practices of Lean Thinking and the Last Planner System of Production Control® (LPS)**

**We stress the 6 Essential Elements of a LPS Implementation:**

- Milestone Planning
- Phase Pull Planning
- Make-Ready Planning
- Weekly Work Planning
- Daily Coordination
- Learning from Plan Variances

**LPS is the foundational process for Lean Construction, and it regularly delivers:**

**15-20%**

**Improvements in Cost and Schedule Performance**

**50-80%**

**Reduction in Safety Incidents and Injuries**

*"Dave coached our superintendents and foremen to apply Lean Thinking on a daily basis, which helped several projects finish ahead of schedule and under budget."*

Richard Williams  
Operations Manager



**BAKER**  
CONCRETE CONSTRUCTION

## WHAT WE DO

### OPL instills Lean Thinking & Lean Tools into the daily routines of project teams to deliver successful projects.

The Last Planner System functions on a repeatable weekly cycle, incorporating the six essential elements. A robust LPS implementation requires new behaviors on the part of the project team. Success in the implementation is directly contingent on the degree to which individual team members internalize the new behaviors such that Lean becomes the way they approach their daily work.

OPL guides team members as they acquire and practice new behaviors. To help the participants become more proficient, the coaching typically includes phone and video conferences interspersed between site visits. To assess the progress and keep the focus on continuous improvement, the OPL coach will conduct periodic maturity assessments and provide recommendations for sustaining and growing the culture.



**In addition to the Last Planner System of Production Control (LPS), client teams learn to apply a suite of Lean Project Delivery tools, including:**

- **Takt Planning & Takt Control**
- **Production Flow and Work Leveling**
- **The 8 Wastes & Waste Walks**
- **5S / Visual Management**
- **Plan-Do-Check-Act (PDCA)**
- **Choosing by Advantages Decision-Making (CBA)**

# On Point Lean Consulting COMPANY HIGHLIGHTS



## ★ EXPERIENCE

Each of our coaches has two primary credentials: outstanding specialized technical expertise in Lean Construction and decades of first-hand field experience.

## ★ SPEED

Our ability to develop close working relationships with all project stakeholders lets us quickly train teams to reduce waste and deliver projects as efficiently as possible.

## ★ SCALEABLE

We are uniquely positioned to take on large, multi-million dollar projects as well as smaller ones and perform them with the same level of attention to quality, client needs, and cost-effectiveness.

## ★ TRUST

Our company values, including mutual trust, honesty, and accountability, have made OPL a leader in Lean Construction coaching.

## ★ BIG PICTURE

Our entrepreneurial and performance-driven attitude makes OPL the preferred partner to complete complex projects on time, on budget, and safely.

## ★ EXPERTISE

Being true experts in our markets allows us to think outside the box to find the most practical, cost-effective solutions to project challenges.

## ★ FOCUS

We are thoroughly committed and focused on providing our clients with a successful project – every time.

## ORGANIZATIONAL STRUCTURE

On Point Lean Consulting is a Single Member LLC, wholly owned and managed by the owner and founder, David MacNeel. OPL engages multiple sub-consultant coaches to fulfill client needs. This structure allows us to be responsive to client requirements and gives clear accountability to each coach. Every project member is trained to become a problem solver - with thinking rooted in Lean production and the scientific method. Because we utilize only the most skilled professionals, this approach results in faster and more focused solutions. Coaching is provided by professionals who have spent their entire careers in the construction industry.

## MARKETS & EXPERIENCE



### OIL & GAS PROCESSING

Petrochemical Processing  
& Distribution Facilities



### ENTERTAINMENT

Theme Parks, Performing  
Arts Centers, Casinos



### INDUSTRIAL

Process Plants and  
Steel Mills



### DEFENSE

Bases for U.S. Army, Navy,  
Air Force, and Marine Corps



### MEDICAL

Hospitals and Medical  
Office Buildings



### PHARMACUTICAL

Manufacturing and  
Distribution Centers



### SPORTS

Stadiums and Arenas for the  
NFL, MLB, NHL, and NCAA



### HEAVY CIVIL

Bridges, Tunnels, and  
Roadway projects



### INFRASTRUCTURE

Parking Structures and  
Public Works Projects



### RESIDENTIAL

Multi-Family and  
Assisted Living Complexes



### FEDERAL

U.S. Embassies and  
Consular Compounds



### AVIATION

Terminals, Runways,  
and Hangars



### MANUFACTURING

Automotive and  
Food & Beverage Plants



### EDUCATION

Laboratories, Classrooms,  
and Dormitories



### POWER GENERATION

Nuclear, Gas, and Co-  
Generation Facilities



### HIGH-RISE

Residential and Office  
Towers

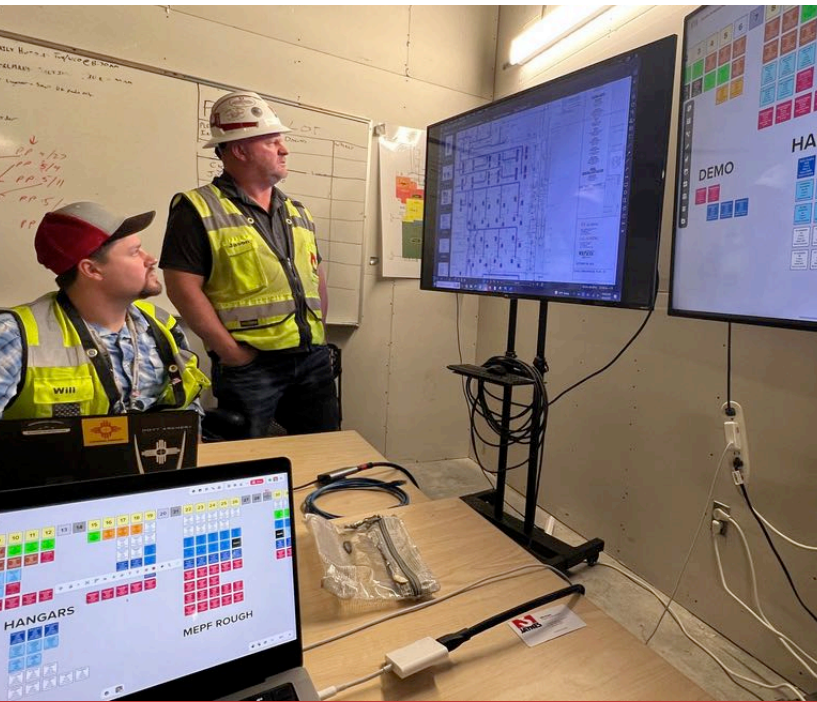
## OPL CLIENT SAMPLE

Our clients know us as experts in Lean Project Delivery. They understand and appreciate that we work as their coaches, enabling their staff to continue applying Lean long after we leave. We are uniquely positioned to provide excellent, cost-effective training on both large and small projects.

### Owner & Program Manager Clients



### GC & CM Contractor Clients



### Industry Organization Clients



### Federal Clients



# Commercial & Civil Projects



## LA Rams / LA Chargers SoFi Stadium

Client: AECOM / Hunt / Turner Construction

📍 Los Angeles, California

## BMW 3 Series Manufacturing Plant

Client: AECOM

📍 San Luis Potosí, Mexico

## Ko'ula Residential Tower

Client: Howard Hughes Corporation

📍 Honolulu, Hawaii

## LaGuardia Airport Expansion

Client: Skanska-Walsh Joint Venture

📍 New York, New York

## Disneyland and Walt Disney World

Client: Walt Disney Imagineering

📍 Anaheim, California & Orlando, Florida

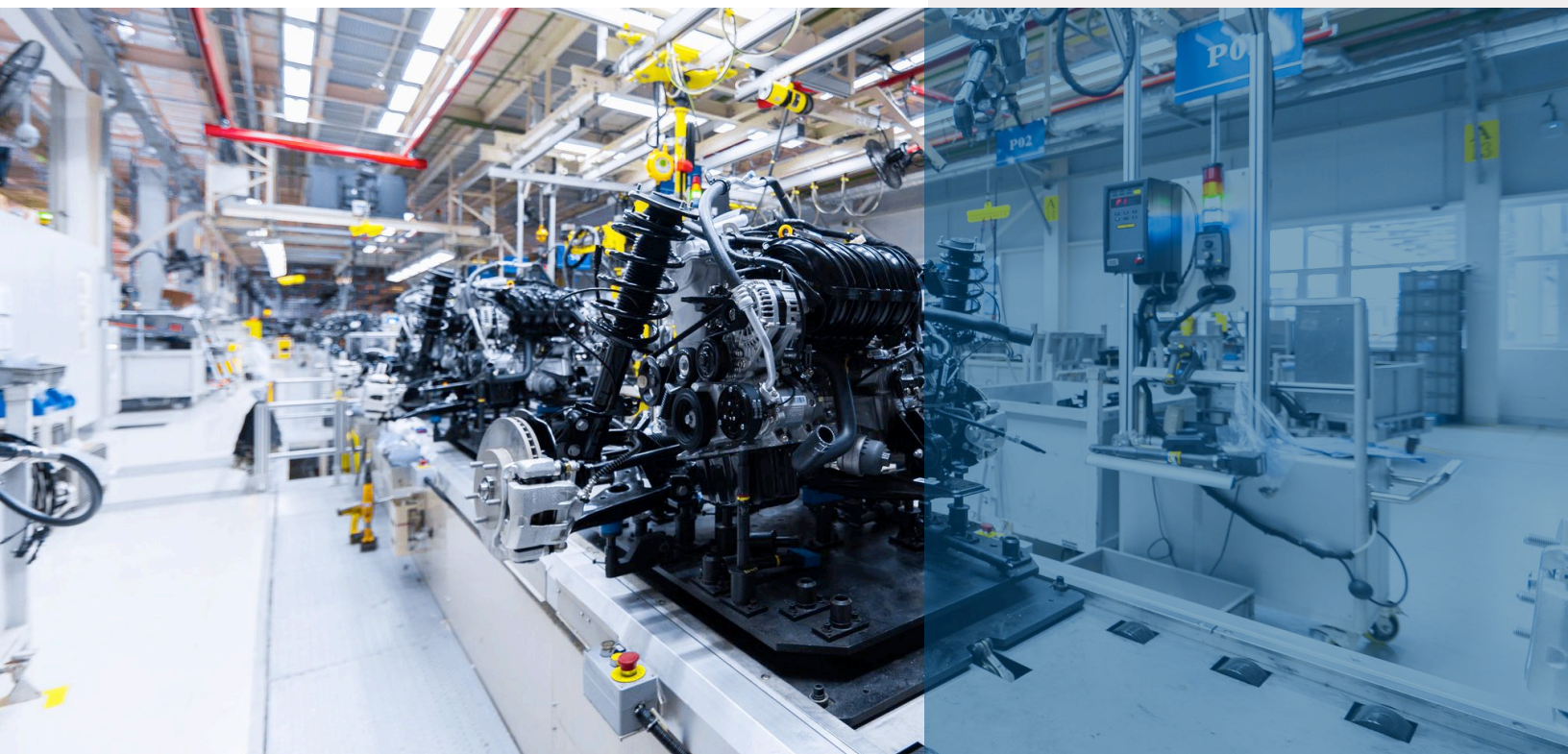


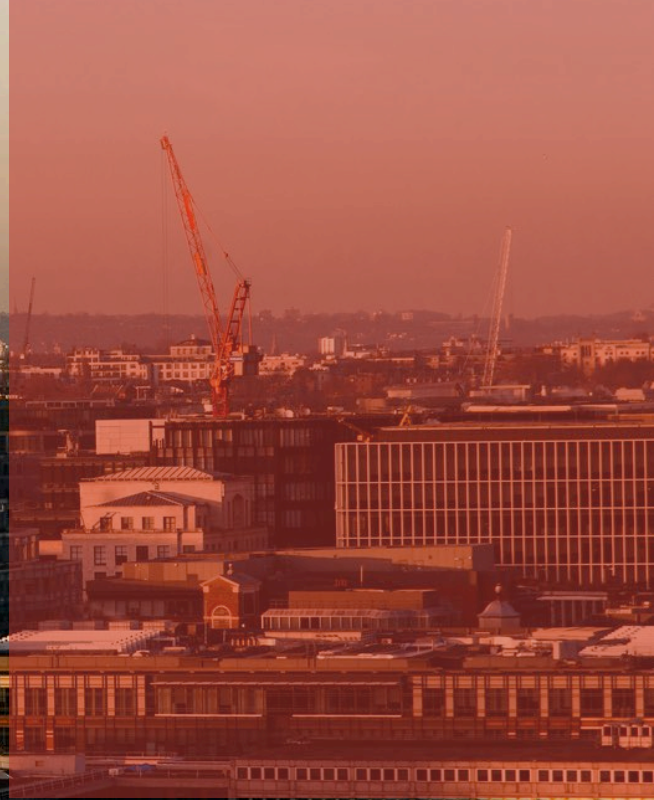
*“Dave is the ‘Bob Ross’ of Lean Construction. He paints the picture slowly and methodically and then brings it all together, which helps everyone grasp the concepts, and then apply it in the field.”*



**Janosch Dlouhy**

Lean Construction Expert





## Federal & Education Projects

### U.S. Embassy Expansion

Client: Pernix Federal

📍 Kampala, Uganda

### U.S. Marine Corps Bachelor Enlisted Quarters

Client: Sauer Incorporated

📍 Camp Lejeune, North Carolina

### U.S. Navy Ships Maintenance Facility Building

Client: W.M. Jordan Company

📍 Norfolk, Virginia

### Oklahoma State University Science Building

Client: Flintco

📍 Stillwater, Oklahoma

### Virginia Tech Dormitories and Science Building

Client: W.M. Jordan Company

📍 Blacksburg, Virginia



*“From the first meeting, we knew David fit in with our company culture and the Flintco Ethos. David's humble approach and field-centered background resonates well with our production teams. His work was instrumental in executing our pilot projects that are the foundation of our Lean2.0 program”*

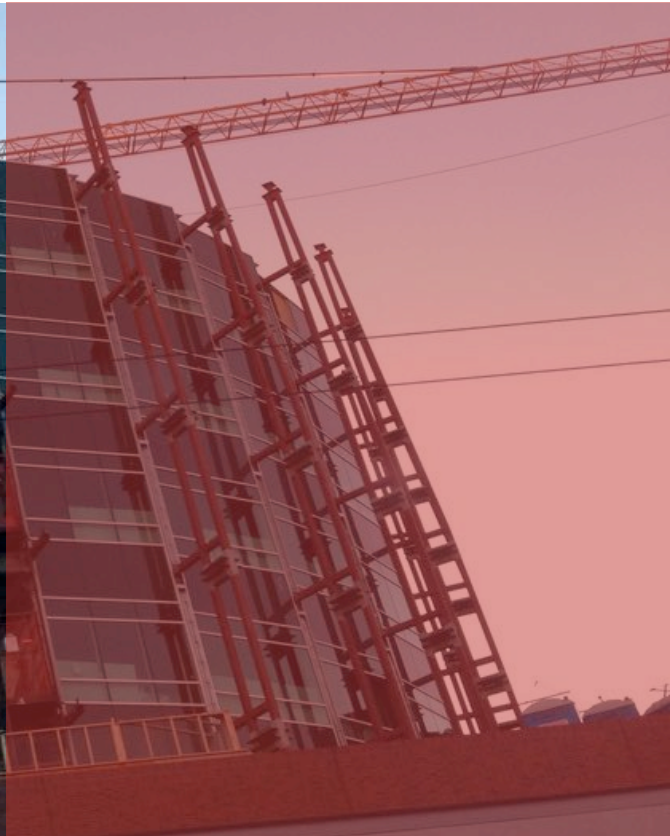


**David Pounds**

VP, Construction Support Services







## Hospital & Medical Projects

### Children's Hospital Bed Tower & Garage

Client: W.M. Jordan Company

📍 Norfolk, Virginia

### Cherokee Nation W.W. Hastings Hospital

Client: Flintco

📍 Tahlequah, Oklahoma

### New York Presbyterian Hospital

Client: Turner Construction

📍 New York, New York

### Zuckerberg SF General Hospital Bed Tower

Client: KHS&S Contractors

📍 San Francisco, California

### UHS Behavioral Health Addition

Client: JE Dunn

📍 Atlanta, Georgia



*"Dave gave us the foundation to build our own Lean culture. It has greatly improved our task planning and our ability to deliver projects on time."*



**Greg Stedman**  
Director of Lean



# Integrated Project Delivery (IPD) Projects



## Star Wars Galaxy's Edge

Client: Walt Disney Imagineering

📍 Orlando, Florida

## Drawbridge Multi-Use Health Facility

Client: Moses Cone Health

📍 Greensboro, North Carolina

## Disney Springs

Client: Walt Disney Imagineering

📍 Orlando, Florida

## Hollywood Studios: Toy Story Land

Client: Walt Disney Imagineering

📍 Orlando, Florida

## San Carlos Medical Center

Client: Sutter Health

📍 San Carlos, California



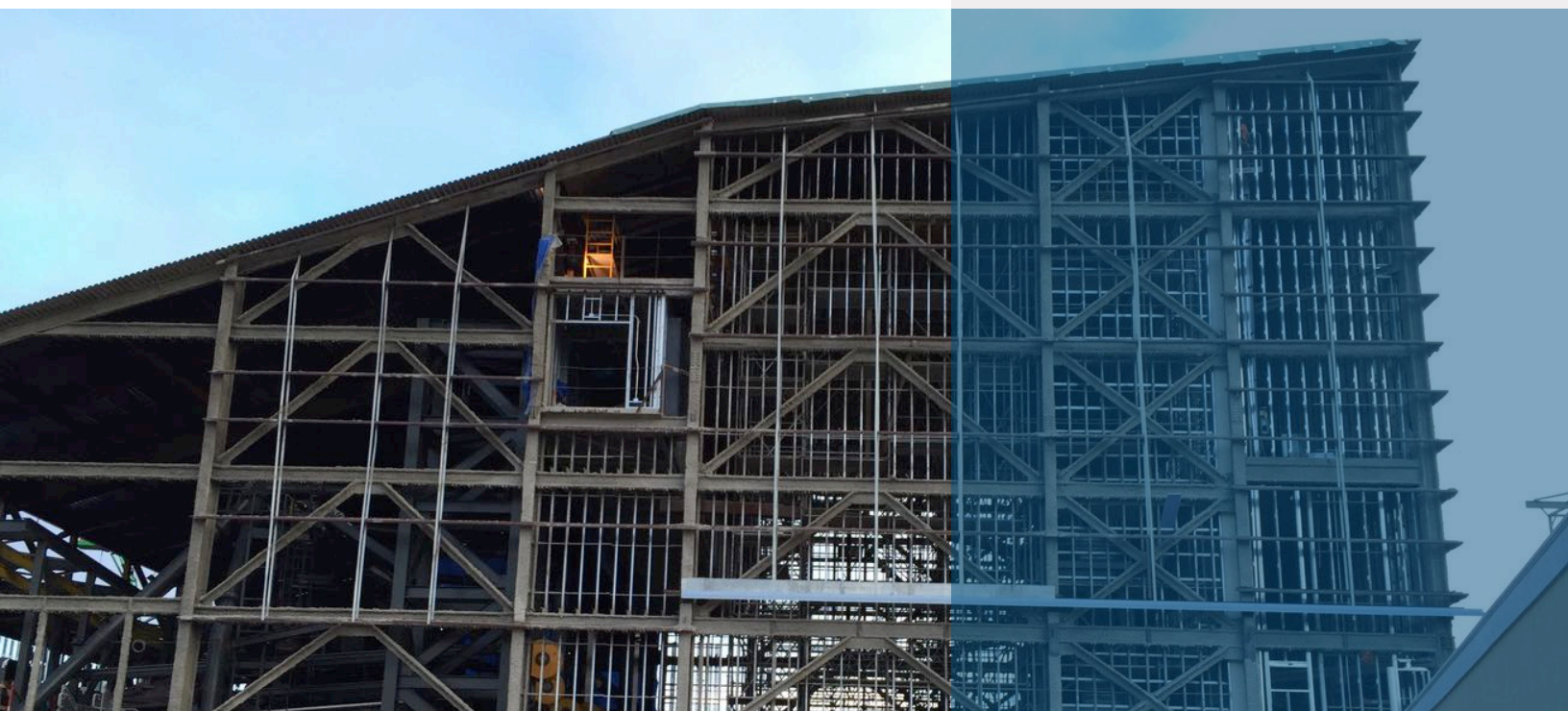
*“Dave is a truly exceptional coach and mentor for Lean in the design and construction industry. He came in and provided just the right mix of field level experience and executive level vision to get four of our project teams started down the road to ultimately very successful projects..”*



**James Pease**

Regional Manager

Facility & Property Services





## David MacNeel

Principal | Lean Coach | Founder



Dave founded On Point Lean Consulting in 2013 with a mission to help construction teams deliver successful projects through better planning and collaboration. He has over 35 years of field experience as both a general and specialty trade contractor, and now as a Lean Construction Coach. Dave began his Lean journey midway through a 20-year career with Baker Concrete Construction, the nation's largest self-performing concrete contractor. Since 2001, he has coached over 500 project teams, with many realizing significant cost and schedule savings.

OPL's client list includes *Engineering News Record* Top 400 contractors and *Fortune 500* owners, with projects spanning the globe. Dave teaches Lean Construction at the national level for the Lean Construction Institute (LCI) and Associated General Contractors of America (AGC). His international presentations on the Last Planner System of Production Control® and Field Labor Productivity have left a lasting impression on the industry.

Dave holds an MBA from Xavier University and a BS in Construction Management from the University of Cincinnati. His professional credentials include Lean Construction Institute Certified Practitioner Construction Subject Matter Expert (LCI-CPC-SME), AGC of America CM-Lean Subject Matter Expert, and LEED AP. He co-founded the Ohio Valley Community of Practice for the Lean Construction Institute in 2009.

Dave possesses a deep understanding of construction field operations from his roles as Surveyor, Estimator, Project Engineer, Project Superintendent, Project Manager, Operations Manager, and Corporate Lean Construction Champion. His primary focus has been large-scale commercial, civil, institutional, and industrial projects.

Dave resides with his family in Cincinnati, Ohio.



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