

Ralph Yun

General Manager

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Ralph@abimanusa.com

General Terms & Information

Terms of Payment:

- **100% Prior to Shipment with written purchase order.**
- Orders and Payment should be made to ABIMAN Engineering USA Inc.
- **In NOT paying electronically, Email Purchase Orders to Ralph@abimanusa.com**

Shipping Terms:

- **F.C.A Abiman USA**

TBD from receipt of written purchase order, down payment and receipt of all necessary information to start engineering. Delivery times may be positively or negatively influenced by supply chain conditions. In stock robot lead times are subject to prior sales and production scheduling at time of order.

Start Up and Operation Training:

Check out, adjustment, SPI interface inspection and demonstration of the complete functioning of the equipment is available as below unless pricing chart specifies.

- Standard Rates: \$760.00 per day for the first eight hours including travel time, plus travel and living expenses billed at cost. Overtime, over eight hours per day, \$120.00 per hour.
- Weekend/Holiday Rates: \$1400.00 per day for the first eight hours including travel time, plus travel expenses billed at cost. Overtime, over eight hours per day, \$170.00 per hour.
- All travel time (over 8 hours) at \$50.00 per hour.

Customer Responsibilities:

In order to ensure a successful proposal, the customer should be prepared to provide complete molding machine information, including robot mounting pattern, prior to ABIMAN Engineering USA accepting a purchase order.

- To obtain maximum IMM/Robot control and performance, we recommend the **IMM to be equipped with an SPI Robot interface or Euromap (E12) robot interface**. ABIMAN Engineering USA will provide the robot side of the interface.

Wiring of the IMM, wire materials and other components are the responsibility of the customer.

- Once the robot is received, the customer should unpack, assemble and mount the robot to the IMM.
 - ABIMAN Engineering USA will supply a mounting adapter with a customer supplied bolt hole pattern.
- Any and all modifications to the IMM required to accommodate the robot such as mounting holes, gates and component alteration or relocation are responsibility of the customer.
- The customer should install guarding for the robot work cell in compliance with ANSI robot standards. These guards need to be installed prior to the robot startup. All required safety guarding and general compliance of the robot with local, state and federal standards or requirements for such products are the responsibility of the customer.
 - Provide power and air for the equipment. Run the utilities to the robot.
 - The customer should supply one maintenance technician to work with ABIMAN Engineering USA technician during startup.

Operation and Basic Programming Training at ABIMAN Engineering USA, Inc:

Price:

Does include adaptor plate for pedestal/machine platen interface and 90-degree wrist flip and gripper.

DOES NOT include installation, end-of-arm tooling or guarding unless specified.

Warranty:

1 year from Shipment parts and labor.

Warranty shall not apply to:

- Claims or damage resulting from customer or third party repairs or modifications.
- Claims or damage due to non-compliance with recommended operation and maintenance procedures, as specified in Manual.
- Any direct or indirect loss, consequential loss, personal injury or damage to property, loss arising from interruptions or delays.
- Claims or damage resulting from buyer's non-compliance with laws, regulations, codes and standard industry practices.

The prices reflected on this quote are based on a United States destination.

Please note that the photographs in this quotation are only representative of ABIMAN Engineering USA equipment.

The product you receive may not look exactly like the equipment in the photograph.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed in duplicate by their duly authorize officers, effective as of the day and year stated below in the signature block.

Company Name: _____

Address: _____

By: _____
(Print Name)

Date: _____

Title: _____

Name: _____
(Signed Name)

Company Name: ABIMAN Automation USA

Address: 1635 Lakes Parkway, Suite L, Lawrenceville, GA 30043

By: Ralph Yun
(Print Name)

Date: Effective: March 01, 2020

Title: General Manager

Name: 
(Signed Name)