



Retail My Ride.com

Your Go-To Source for Free Dealer Inventory



*Cars, Trucks, SUVs, Vans, Classics, Antiques, Vintage,
Exotics, Luxury Performance, Mobility, Custom,
Commercial*

Dealer Inventory Sourcing Options

Dual Option Acquisition

Owned

Buy + Recon + Own = Sell

(Cash/Floorplan) (Cost) (Cost) (Market Risk)

Auctions

Physical: Manheim/ADESA/Others

Online: OVE/OpenLane/Carsker/Other

Private Party

Trade-Ins

"We Buy Cars"

Lease Returns

Consigned

Consign + Recon = Sell

(Free Cars) (Revenue) (Little Risk)



Retail My Ride

Your Source for Consignment Inventory

Private Party Cars

Institutional Cars

Dual-Option Acquisitions

Owned

Auction (Adj. MMR)

\$23,400

Other Costs

\$2,000

- Buyer fee \$500
- Tires-Battery-Other \$1,000
- Transport \$200
- Floorplan \$300

CarGurus Fair

\$26,459

Gross Profit

\$1,059



Consigned

Private Party

Free Car

Recon Revenue

\$200

Sale Commission

7.5%

CarGurus Fair

\$26,459

Gross Profit

\$2,185

2021 Toyota Camry SE 4C 28,968 miles (4.5 CR)

Standard Vehicle Eligibility Criteria

Eligible

- ✓ No check-engine or airbag lights
- ✓ No bad tires (<5/32 tread)
- ✓ No bad brakes (<4mm pads, warped rotors)
- ✓ No failing major components like suspension, steering, transmission, A/C
- ✓ No major leaks - oil, steering, transmission, coolant
- ✓ No permanent foul odors or stains
- ✓ No major body damage or cracked windshields
- ✓ No broken or inoperable electronic components

Dealer gets seller approval to perform “deferred maintenance” items and reconditioning to make vehicle front-line ready to same level as owned-cars.

Absolute Ineligible

- ✗ Inoperable engine
- ✗ Bad transmission
- ✗ Frame damage
- ✗ Structural damage
- ✗ Flood
- ✗ Manufacturer buyback (lemon)
- ✗ Inoperable odometer
- ✗ Branded titles – salvage, rebuilt
- ✗ Total insurance loss
- ✗ Airbag deployed (current or previous)