



انسيابي  
INSIYABI

***Insiyabi IT Co***  
*Integrating Your World*



### ***At a Glance ..***

Insiyabi IT Co is established in 2006, it's considered as the leader in Information & Communications Technologies (ICT) field, which comprises of experienced professionals with rich expertise in project management, IT planning, technology infrastructure design, system implementation & all other major aspects in the field of IT systems, security, multi-media & telecom also office solutions.

From its establishment to the present day, Insiyabi has always strived to keep up with the fast pace of evolution of ICT technology and to remain at par with increasingly complex and strict norms of quality and contracting regulations. It is through hard work and commitment that we earned our clients' trust and loyalty. It is the same recipe that will carry us forward.

Insiyabi has a long track record of Turn Key Solutions in several countries around the world and has proven its commitment to providing advanced solutions for its clients to have a cost effective operation. This will help our clients to be competitive in their business and significantly reflect on Insiyabi continued success.

Our commitment to quality and customer satisfaction is the cornerstone of our business practice. as we rely heavily on building strong working relations with our clients and partners. This is to provide quality solutions and services, as well as to sustain the continuous growth of our business. With its ISO 20000, 9001 and 27001 certifications, Insiyabi reconfirms its commitment to the quality of its operations and services.

### ***Introduction of Ejabi Holding Company***

Ejabi is a corporate group comprising of prominent companies in the field of Information Communications Technology (ICT) across the GCC & Middle-East. With a paid of capital of KD10,000,000 Ejabi Holding is poised at bringing the best in latest integrated technologies in the region. With subsidiary portfolio of more than 6 companies focused on various industries: Telecom, Oil & Gas, Defense & Security, IT, Converged Communications.

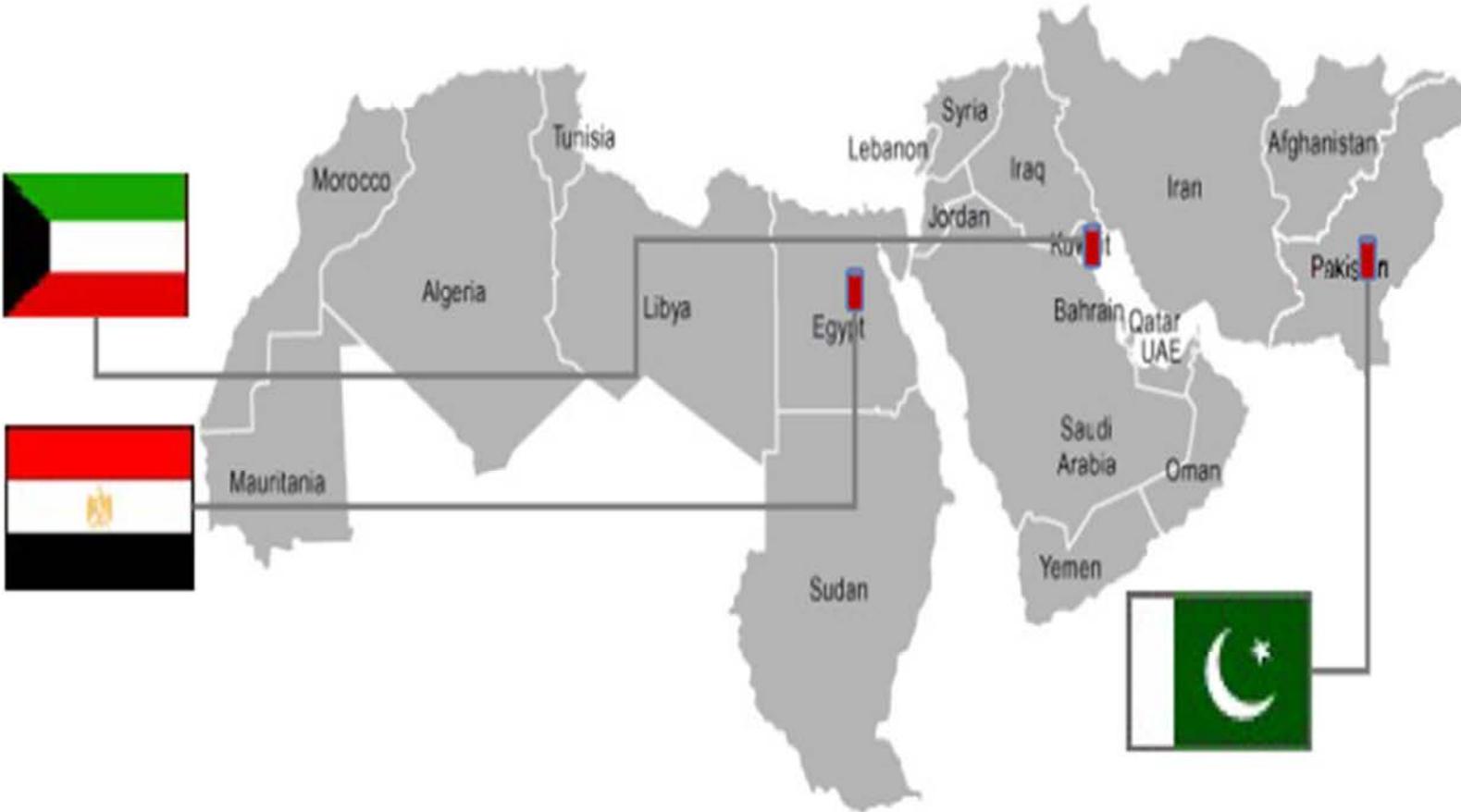
## EJABI HOLDING GROUP



## INSIYABI IT CO



## SISTER COMPANIES



### Value

We look at you as business partner where your success is our success. We go beyond technology by setting integrity, enablement, innovation and differentiation our core pillars

### Vision

To become the systems Integrator of choice in MEA for ICT solutions , applications development, customization, and advanced power technology



### Mission

To establish our self as the leading for ICT systems and Power infrastructure solutions in the region, by offering a portfolio of unrivalled products and services

### Consultation Services

The successful delivery of complex ICT transformation projects over the last two decades stands proof for our broad experience and competences. Our technical consultancy services are provided by a team of experts with hands-on expertise in helping you align technology needs with business goals. Our project and program management experts can assure a smooth implementation of the recommended changes and lead you through a successful transformation with focus on the area of real-time rating and charging, messaging, provisioning, mediation, subscriber data management, mobile broadband data policy management, loyalty and churn management:

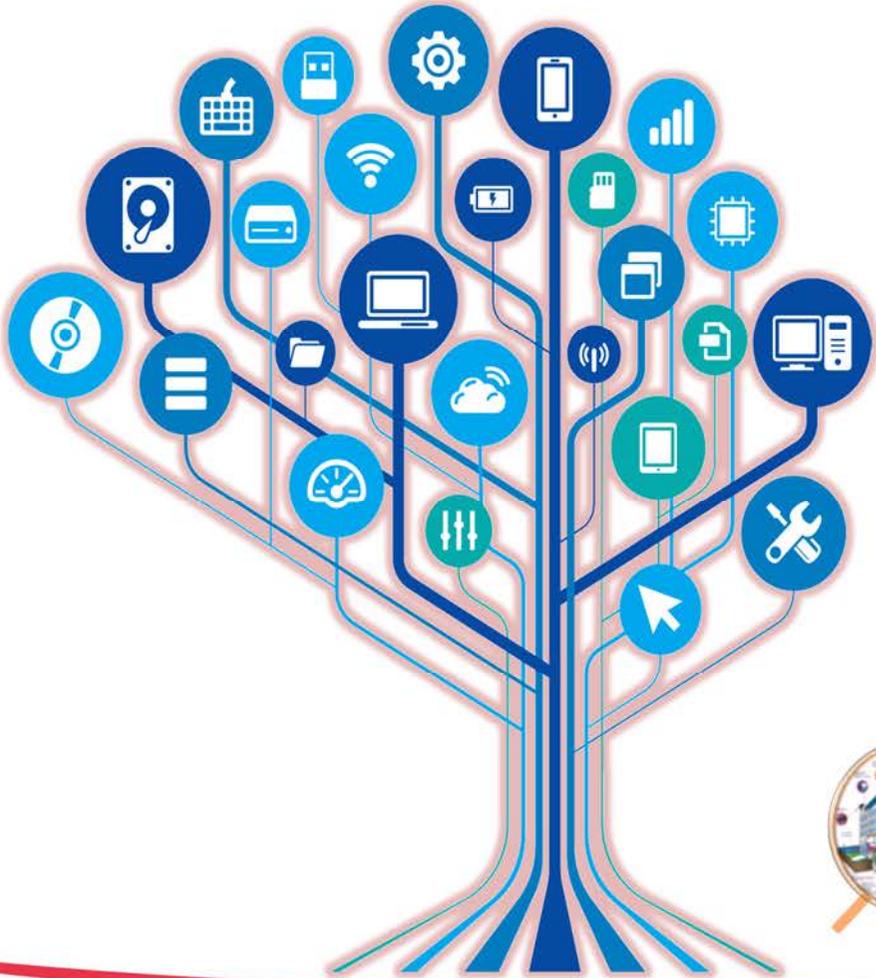


### Turnkey Solutions

Insiyabi is capable to provide and implement entirely End to End solutions. Insiyabi supplies all customer's system and service needs from HW to civil work to platform deployment to customized apps needed, in addition to developing a storefront and catalog system. The end result is often referred to as an 'out of the box' solution.

## Our Technology Domain Expertise

We offer comprehensive turn-key information and communication technology (ICT) solutions addressing complex requirements of large enterprises, government, banking & finance, small & mid-size businesses built over our range of trusted world renowned products and in-house expertise.



Data\Communication Systems



IT & Telecom Solutions and Services



Physical Security & Safety Systems



Law Enforcement Security Systems



Multimedia Systems



Low Voltage Systems (LV)

## Data\Communication Systems

Insiyabi has an unparalleled strategy to provide its customers with multiple options; all of which are designed to give them choice and flexibility. With its leading state-of-the-art solutions, Insiyabi designs, implements and supports best-of-breed, multi-vendor options. Our solutions are tailored to fit our client's requirements and expectations, while assuring system expandability and interoperability. Our services include:

- Telecommunication Solutions
  - Network Core\Aggregation\Edge Switches
  - Wi-Fi Wireless Networking
  - City Centre Wi-Fi Solution (High Density Wi-Fi)
  - Two-Way Radios Solutions
  - Microwave Radios Solutions
  - VHF & UHF, WiMAX, Wireless Broadband Solutions
- Networks Consultation, Design and Optimization Services
- VoIP & IP-PBX Solutions
- Video Conference System
- Data Encryption & Decryption Solutions
- GPS Tracking System
- RFID Tracking Solutions
  - RFID Asset Tracking Solutions
  - RFID Hospital Tracking Solutions
  - RFID Events & Visitors Tracking Solutions
  - RFID Library Tracking Solutions



## IT & Telecom Solutions and Services

Insiyabi can help its clients gain competitive advantages by transforming their data centers into business driven, process-smart and future-ready assets. These solutions are becoming mandatory for the integrity of the IT environment in any organization and should cover many of the following issues:

- IT Infrastructure
  - Servers & SAN\NAS Storages, Tape Library, OS & Clustering,
  - Data-Center Virtualization & Virtual Desktop Infra Cloud
- Data Protection
  - Backup & Restore, Disaster Recovery & Data Lose Prevention
- Enterprise Networking Solution
  - Networking Traffic Management
  - Converged Caching and Content Delivery Solution
- Network Security
  - DDoS Surgical Mitigation,
  - WebFilltring & Advanced DNS Protection,
  - WAF, Load Balancers and DNS Global Traffic Manager
- Application (ERP, ECM, CRM)
- BigData (Large Volume Logging)
- Cyber Security Consultants
- Imaging and Printing Solutions
  - Multifunction Office Printers & Projectors
  - Production Print Solutions
  - Document Management Systems





## Law Enforcement Security Systems

Whether it is a shorelines protection, border or city patrol, they are all sensitive and need systems which have high reliability and availability. Insiyabi has experience with security and military applications which has employed several systems for private organizations, military and government departments. Insiyabi is a pioneer in the field of large scale technology integration with widespread experience in the following fields:

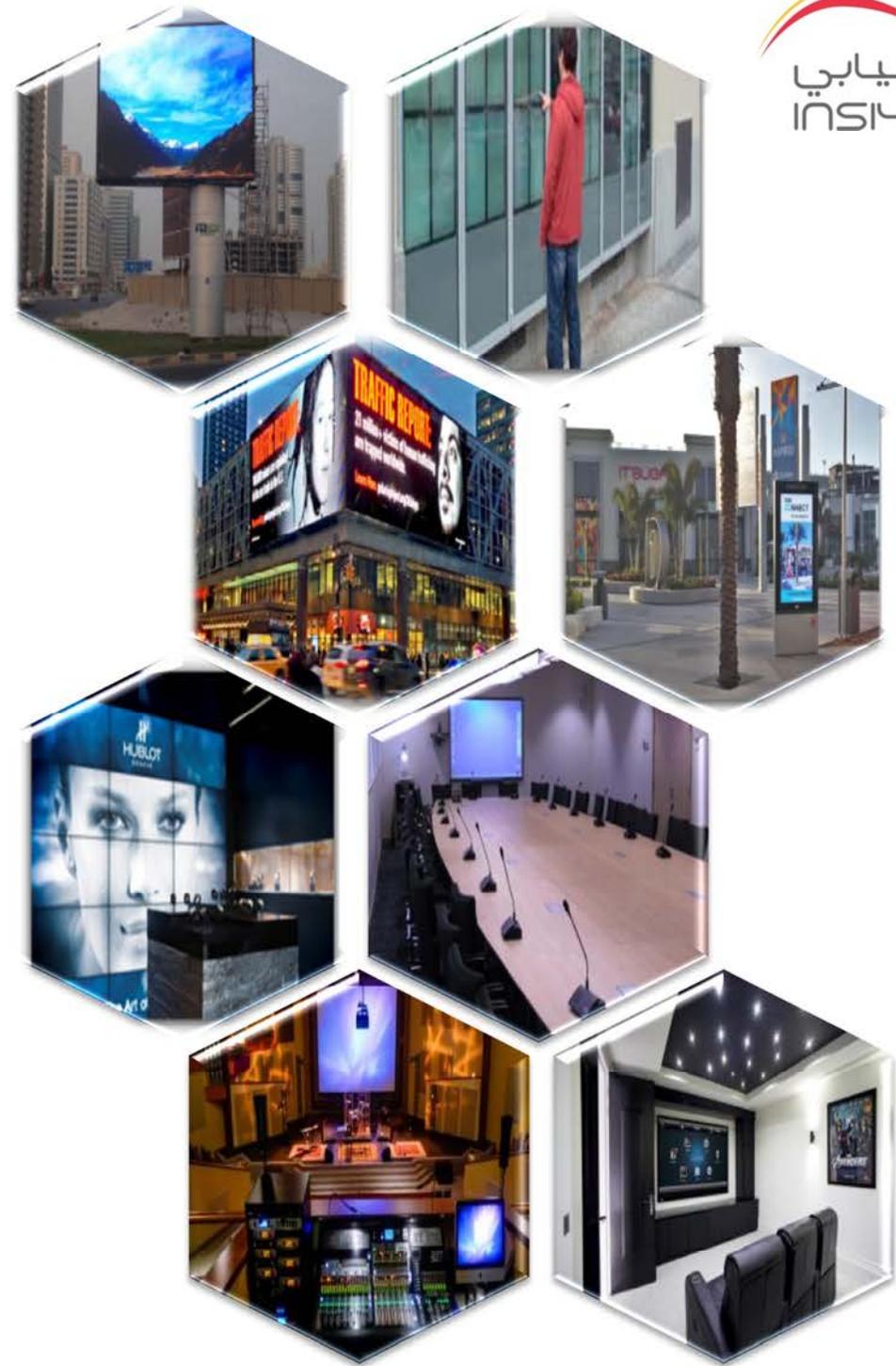
- Thermal Cameras Solutions
- Perimeter Security System
- Ground Radar Video Surveillance Solutions
- Buried Cable Detection System
- Electric Fence System
- X-Ray Detection System
- Handheld X-Ray Backscatter System
- Explosive Detection System
- Personal Identification System
- Automated Border Control Systems
- Traffic Radar Speed & Red Camera Solutions
- Vehicles Convoy Jammer System
- Portable Jammer System
- Intelligent Anti-Spy Solutions
- Night-Vision & Thermal Goggles Solutions
- Handheld Radar Detects People Through Walls
- Cellular Interception\Jamming Solutions
- Drowning Detection System
- Pipeline\Fence\Boarder Inspection Drone Solutions
- Anti-Drone Solutions



## Multimedia Systems

Integrated technologies are the key to better and more natural communications. Insiyabi A\V solutions provides clients with advanced technology and tools to help them communicate better. A clear presentation of ideas and information is necessary for your message to be seen, heard and understood. We have the professional insight and knowledge to cover the following areas:

- Audio Visual System
  - AV Control System Programming
  - Matrix, Controller, Media Processor\Amplifier
  - User Interfaces & Connectivity
- Sound Systems "Professional & P.A"
- Standard Screens & Interactive Screens
- Video Wall Display (Narrow Bezel & Zero Bezel)
- Interactive Whiteboard
- LED Screens (Outdoor)
- Smart Classroom Solutions
- Scoreboard Solution
- 3D Visualization Systems
- IP Television (IPTV) & Video on Demand (VoD)
- AV Conference and Interpretation Systems
- Digital Signage System
- Meeting-Room\Classroom Scheduling Display
- Digital Bulletin Board (Indoor or Outdoor)
- Self-Service KIOSK Terminals
- Smart 3D Way Finding Kiosks
- Car Parking Finding System
- Audio\Video Intercom System



## Low Voltage Systems (LV)

Everything is smart in today's buildings. This is mainly due to the excellent design and implementation of the Low Voltage Systems that can handle the advanced services provided to the building tenants, to fulfill their needs of today and tomorrow. Insiyabi has managed to be one of the first providers of LV systems in the local market that successfully improves efficiency and reduces operating costs. Insiyabi guarantees performance, reliability and value for money. Our services include:

- Backbone Network Fiber Cables & Copper Cabling Solutions
- Datacenter Design & Implementation Solutions
- Monitoring Data-Centers System
- UPS & Generators System
- Central Aerial & Dish "MATV" System
- Queue System
- Emergency-Call System
- Parking Guidance System
- Parking Payment System
- Auto-pay Parking System
- Automated Parking System
- Tent Solar-Panel Parking System
- Light Control & Management System
- Street Lighting System
- Building Management System (BMS)
- Integrated Smart Home Platform
- Integrated Smart City Platform





## Kuwait Ministry Of Health (Sabah Medical Area) - 17M KWD

Providing Unified Communication, Contact Center, Alarm and Response systems, Mobility, Video conferencing, Centralized management and Operation of a contact center including supply of agents and supervisors for 24x7, SIP scalable to 100,000 users, 12,000x IP phones, 25x Video Conferencing system, PCs, furniture, Mobility feature for 500 users, Redundant Wired and Wireless network



## Kuwait Ministry Of Electricity & Water (Over 40 sites)

Supplying, Installing and maintaining 2x Openscape Voice, 8x HiPath 4000, HiPath AM, QM, UM, Manager, Openscape Xpressions, Openscape Unified, IM, Web, Collaboration, Openscape Contact center, 5000+ IP phones, Structured Cabling, Enterasys Wired, wireless, network management systems, 300+ Access points, 200+ switches, WAN network on Fiber, DSL, Video Conferencing for 13 sites, 4xOTN X3M 10G nodes, Integrated Voice Recorder



## Kuwait Ministry Of Electricity & Water (Al-Zour OCGT 1, Sabiya OCGT 1 & Sabiya OCGT 2 Power Stations ) - Main Contractor: Al-Ghanim International

Design, Manufacturing, Fabrication, supply, Erection, commissioning, Testing, and handover to Owner the total Telecommunication network Infrastructure (Data & Voice) along with Server hardware and network system on turnkey basis for the captioned Project.



## Kuwait Ports Authority (Shuwaikh, Shuaiba & Doha) - 2M KWD

Supplying, Installing and maintaining 3x Siemens HiPath 4000, HiPath AM, Siemens Openscape Xpressions, 1000+ IP phones, Structured Cabling, Enterasys Wired, wireless, network management systems, WAN network on Fiber, Wireless, DSL, 2xOTN nodes, Security CCTV Cameras including poles, civil works

# Major Projects



**Kuwait - Insiyabi HQ Office**  
**Client: Al Hamra Tower**  
 System: Supplying, Installing and maintaining Vertical Fiber Cabling System, 7000+ Fiber terminations, Voice Patch Panels



**Kuwait - Insiyabi HQ Office**  
**Client: Ministry Of Interior**  
 System: Supplying, Installing and maintaining 50 + Siemens HiPath 3000, 7+ HiPath 4000, Structured cabling

**Kuwait - Insiyabi HQ Office**  
**Client: Tijaria Tower**  
 System: Supplying, Installing and maintaining Structured Cabling System, Over 50 cabinets, 2000+ Fiber terminations, Voice Patch Panels



**Kuwait - Insiyabi HQ Office**  
**Client: Ministry of Public Works - Government Center**  
 System: Supplying, Installing and maintaining CCTV, ACS, AV, PA, Data Networks, Structured Cabling, IP PBX



**Kuwait - Insiyabi HQ Office**  
**Client: Kuwait Oil Company - Fire Stations**  
 System: Supplying, Installing and maintaining CCTV, ACS, AV, PA, Data Networks, Structured Cabling



**Kuwait - Insiyabi HQ Office**  
**Client: Central Bank of Kuwait**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Kuwait - Insiyabi HQ Office**  
**Client: Public Authority for Applied Education and Training (PAAET)**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Kuwait - Insiyabi HQ Office**  
**Client: National Bank of Kuwait**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



## Major Projects



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Central Bank of Egypt**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: AL-Ahram Gournal**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Ministry of Interior**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Alexandria University**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Smart Village**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Ministry of Finance**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: Cairo Airport**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**  
**Client: The Cabinet of Ministers**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



## Major Projects



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: Arab Bank**

System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: General Motors Co.**

System: Supplying, Installing and maintaining ELV\ICT Systems

**Egypt - Insiyabi Cairo\Alex Offices**

**Client: Hilton (Ras -Sedr)**

System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: El Ezz Steel**

System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: German University**

System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: Toyota Egypt**

System: Supplying, Installing and maintaining ELV\ICT Systems

**Egypt - Insiyabi Cairo\Alex Offices**

**Client: Sheraton Hotel ( Luxor )**

System: Supplying, Installing and maintaining ELV\ICT Systems



**Egypt - Insiyabi Cairo\Alex Offices**

**Client: Lufthansa Air Lines**

System: Supplying, Installing and maintaining ELV\ICT Systems



## Major Projects



**Pakistan - Insiyabi Islamabad Office**  
**Client: President House**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Prime Ministers House**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Pakistan - Insiyabi Islamabad Office**  
**Client: Parliament House Islamabad**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Ministry of Foreign Affairs**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Inter Services Intelligence**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Punjab Chief Minister House**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Pakistan - Insiyabi Islamabad Office**  
**Client: Sindh High Court**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: National Development Complex**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



## Major Projects



**Pakistan - Insiyabi Islamabad Office**  
**Client: National Bank of Pakistan**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Pakistan International Airlines- multiple Locations**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Pakistan - Insiyabi Islamabad Office**  
**Client: Sui Southern Gas Company**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Karachi University**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Habib Bank-various locations**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: National Refinery**  
 System: Supplying, Installing and maintaining ELV\ICT Systems

**Pakistan - Insiyabi Islamabad Office**  
**Client: Sheraton Hotel & Towers Karachi**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



**Pakistan - Insiyabi Islamabad Office**  
**Client: Ittefaq Hospital**  
 System: Supplying, Installing and maintaining ELV\ICT Systems



# Our Partners



# Our Clients



# Certifications

Insiyabi places great emphasis on the quality, reliability and security of the services it offers. Also, security is of paramount importance to Insiyabi and its customers for supporting information, physical security and business continuity. It does business in full compliance with the international standards, and has been certified under:

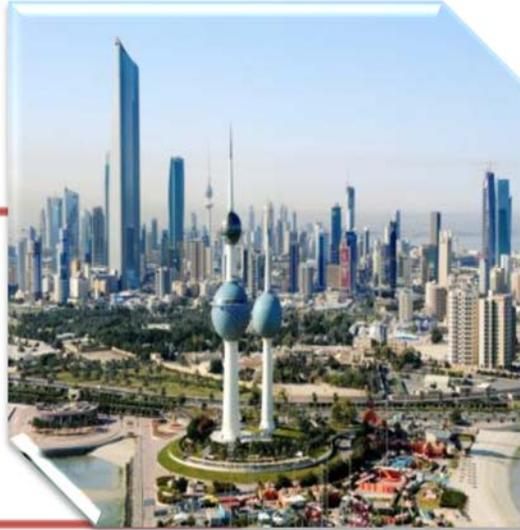
- ISO 9001:2015 - Quality Management Systems
- ISO 20000-1:2011 - Information Technology - Service Management System
- ISO 27001:2013 - Information Security Management Systems
- ISO 14001:2015 - Environmental Management System
- OHSAS 18001:2007 - Occupational Health & Safety Management System



Reg. No.: QAIC/KW/2009-A



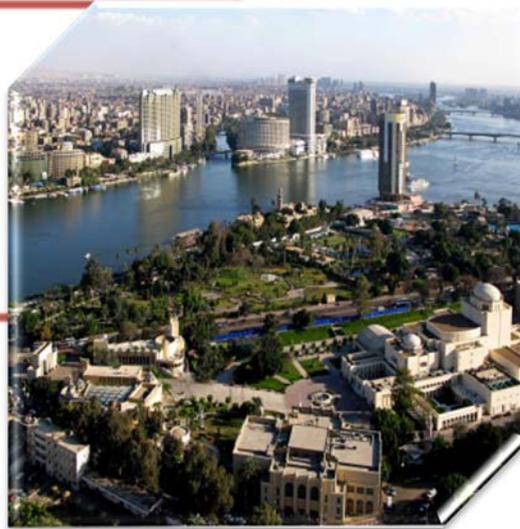
## Contact Us



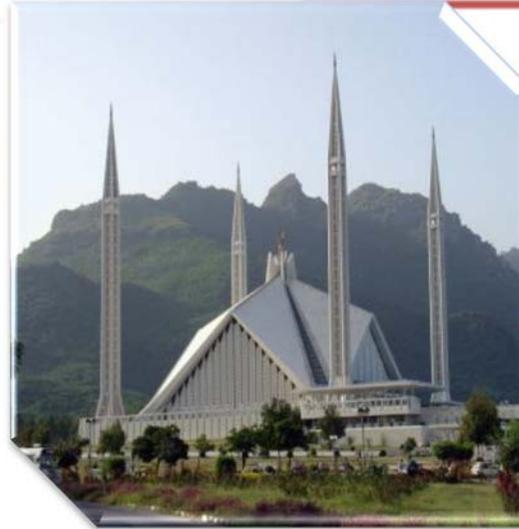
- **Kuwait**  
Tel: +965 22213450  
Address: Al-Dajeej, 79 St,  
Insiyabi IT Building



- **Egypt - Alexandria Branch**  
Tel: +203 427 15 67  
Address: 23, Vector Emmanuel  
St., Eighth Floor, Aptt. no. 801,  
Smouha



- **Egypt - Cairo Branch**  
Tel: +964 7819898405  
Address: 20, 276 St., Ground  
Floor, New Maadi, Cairo



- **Pakistan**  
Tel: +92 51 4862630  
Address: Plot No.32, 1st Floor,  
Huzaifa Centre, I-8 Markaz,  
Islamabad



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