

Capability Statement



Consulting | Managed Services



ADVANCED ECHELON

CONSULTING GROUP

“Your Vision, Our Mission, Mutual Growth”

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ABOUT AECG

Our vision is in assisting businesses at all growth stages to enter into, navigate through, and succeed in the complex federal procurement marketplace.

We are a San Antonio-based Service-Disabled Veteran & Minority Owned Small Business. We are committed to providing flexible & innovative consulting solutions and resources to commercial, Local, State, and Federal clients.

CORE COMPETENCIES

At AECG, our business experts harness extensive experience to deliver comprehensive and innovative solutions, effectively overcoming barriers to entry in the federal market space. Our core competencies include:



Consulting Expertise

- Assessments & Planning
- Strategic Roadmaps and Budgeting
- Process and Governance
- Business Continuity



Federal Market Expertise

- Market Penetration Strategies
- Regulatory Navigation
- Competitive Analysis
- Strategic Contract Acquisition



Business Transformation

- Cultural Change Management
- Interoperability Solutions
- Performance Metrics
- Sustainable Growth Strategies



Project Management

- Comprehensive Planning and Execution
- Risk Management & Mitigation
- Stakeholder Communication / Engagement
- Resource Allocation & Optimization

NAICS CODES

488510

Freight Transportation Arrangement

541519

Other Computer Related Services

541611

Admin Mgmnt & Gen. Mgmnt Consulting Services

541612

Human Resources Consulting Services

541614

Process, Phy Distr, and Logistics Consulting

541618

Other Management Consulting Services

561690

Other Scientific & Technical Consulting Services

DIFFERENTIATORS

- Over **22 years** of Federal/DOD Expertise
- **Proven** Track Record in Federal Procurement
- Agile Methodologies and **Innovative** Strategies
- Tailored Solutions for **Every Growth Stage**
- Deep **Industry Connections** and Partnerships
- **Client-Centric** Approach
- Innovative Technology Integration
- **Comprehensive** Training and Support
- Sustainable Growth Focus - implementing **long-term** strategies that not only drive immediate success but also ensure continued **prosperity** and stability.



Contact Us



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