

# “WHEN EVERYTHING CHANGES, CHANGE EVERYTHING”

I recently heard that phrase from a colleague.

It turns out it's the name of a self-help book designed to guide individuals through a personal crisis, but it's also the perfect way for organisations to think about COVID-19.

Simply put, there has never been a better time to think about changing your board or organisational culture.

We all know that culture matters, according to McKinsey's research of over 1000 organisations employing more than three million people, those with strong cultures (top quartile according to their Organisational Health Inventory) post a



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return to shareholders that is 60 per cent higher than those who are at the median and 200 per cent more than those in the bottom quartile.

Did you want a burning platform?

For years I've heard directors and executives bemoan the fact that they don't have a 'burning platform', a catalyst that will

motivate and energise their people and focus them on making the changes they need to make. A reason to stop operating on auto-pilot, take a moment to notice what they're doing and consciously decide whether or not it is working. After all, you have to see before you can choose.

We didn't ask for COVID-19, but there's no denying that alongside the horror of a pandemic, it also offers us a significant moment of reflection.

Most organisations are already in the process of re-thinking their strategy in some form or other. Whether it's who they target, what they offer or how they get it to market, they're checking to make sure their unique combination of 'who, what, how' still makes sense as we work towards establishing a COVID-safe world. And, more than ever, they're also asking why. What is the meaning of our work? What contribution do we make to the world beyond making money? All of that reflection is as essential for organisational performance as it is for our collective sanity.

What some of them have forgotten is that a new strategy without the culture to execute it

successfully is just a piece of paper. One that will be paid lip-service, but almost certainly ignored when the tough decisions come along. Strategy and culture are two parts of one thing. They are always changing and must continuously reinforce each other in an endless infinity loop.

Your culture is changing right now

The reality is that your culture is changing anyway. Right now. Whether you're actively managing it or not. It will happen by accident, or it will happen deliberately.

Culture is probably the most widely discussed and widely misunderstood concept in business today. Most people have no idea what it is or how it works. It is still very commonly confused with employee engagement. They are not the same thing. Culture is the system, and engagement is an individual's experience of that system. So if culture isn't engagement, then what is it?

Culture is the rules of belonging  
Your organisation and your board already have a set of rules that dictate what earns or loses belonging in the group – those are the rules of belonging.

The rules of belonging are based on the behaviours that increase a person's status and acceptance in a particular group at a specific time. So the rules hide in the interpretation of behaviour, not in the act itself. Looking

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for them is a bit like looking at The Matrix, if you don't know there's something to see, you won't see anything – but as soon as you know, you see rules everywhere. You may have noticed that cartoon with the two fish in a bowl; one asks the other 'how's the water?' and the other says 'what's water?'. Culture is like that. When you're in it, it's hard to see, but it fundamentally impacts everything we do.

It's easy to underestimate how tribal humans are. As the ultimate social species, we're hardwired to keep ourselves safe through belonging and connection, so the recent cognitive dissonance of staying apart to stay safe is intensely unsettling. Our tribes are dispersing and reforming far faster than we're used to.

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The new rules of belonging may support and accelerate our new strategies or may hinder and delay them. The only way to know is to be deliberate about it. To identify the

behaviours, we need more of and less of and put in place clear actions to ensure they shift in the right direction. This happens most effectively through explicit, specific conversations with our people about what worked in the old world that will and won't work in the new. Then put in place new rituals and building new tribes who embrace and reinforce what the new good looks like around here; our new rules of belonging.

There has never been a better time to change your board or organisational culture. It's changing anyway. Don't let it happen by accident. Let's seize the rare opportunity to make it deliberate.

**Fiona Robertson is the former Head of Culture for the National Australia Bank and a sought-after culture change and leadership speaker, facilitator, coach and author who helps leaders create cultures people really want to belong to.**

**Her first book, 'Rules of Belonging - change your organisational culture, delight your people and turbo-charge your results', is published by Major Street Publishing.**

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