



Deferred Compensation & Employee Retention

✓ OUR PURPOSE

We help you retain top talent by offering customized retirement solutions that complement your existing benefits.

• Program Highlights

Provides Financial Security- Optional salary continuation plans support employees and their families during unexpected life events.

Strengthens Loyalty- Employees are more likely to stay when they know they're building a secure financial future.

Complements Existing Benefits- Designed to work alongside your 401(K) or retirement plan-no need to replace or revise existing offerings.

No Out-of-Pocket Expense- These strategies can often be structured with zero to minimal cost of both the employer and the employee.

• Who Benefits Most

- Leadership and Executive Teams
- Healthcare professionals and other critical staff
- Any employee whose retention is vital to your organization long-term success

• Why Employers Choose This Strategy

Flexible- Fully customizable to fit your workforce and financial structure

Tax-Smart- Reduces tax liabilities while maximizing employee rewards

Proven- Backed by more than 35 years of trusted experience in benefits planning



ENROLLMENT & COMMUNICATION

Dedicated Enrollment Team

Onsite, virtual, and telephone support

• **Ongoing Account**

Management

Year-round service, compliance guidance



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