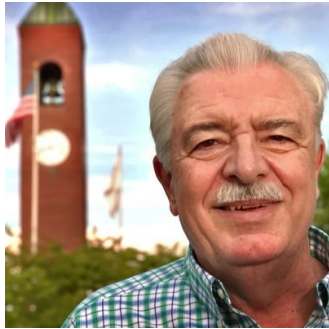


## Dennis C. Hayes

### Bio



Dennis C. Hayes is the inventor of the PC Modem, which defined the dial-up “onramp” to the Information Super Highway. His company, Hayes Microcomputer Products, led the market for PC modems in the 1980s and 90s when he introduced the Hayes “AT” command set, which allowed PC users to send data over the public telephone network. He not only developed the concept, but built Hayes Modem Company from the ground up gaining worldwide distribution, creating thousands of jobs and generating billions of dollars in revenue.

During his career, Hayes founded and served as Chairman of US Internet Industry Association (USIIA), which worked with Congress over 15 years to support a free and open internet. As an alumnus of Georgia Tech, he served as a member of the National Advisory Board and worked closely with the Advanced Technology Development Center (ATDC) and the Global Center for Advanced Telecommunications Technology (GCATT). He was a founding board member of the Georgia Research Alliance (GRA). He also founded the Georgia High Tech Alliance, which facilitated the communication between HiTech execs and the Georgia state legislature. It later merged with other groups to form the Technology Association of Georgia (TAG). Hayes was one of the first four inductees of the Technology Hall of Fame of Georgia in 1993 and was later inducted into the Computer Industry Hall of Fame in 2003. He is the recipient of the 2016 South Carolina InnoVision, Dr. Charles Townes Individual Lifetime Achievement Award.

A native of Spartanburg, South Carolina, Hayes, an Eagle Scout, graduated from Spartanburg High School with honors, in 1968, and moved to Atlanta to attend Georgia Tech. In April 2014, he turned to Spartanburg. In 2015, he served as a Volunteer Entrepreneur in Residence (EIR) at the Green House Business Incubator at the George Dean Johnson Jr., College of Business and Economics at USC Upstate. In 2016, he was elected to the board of the South Carolina InfraGard, an FBI sponsored industry organization which shares confidential threat information related to the nation’s critical infrastructure, and he served for four years. In 2018, Hayes was joined by Shirley E. Borghi in founding Genesis Technology Advisors and Investors, LLC (GTAI), creating strategic success solutions for start-ups and rapid growth technology businesses. In January 2022, Hayes moved GTAI to South Carolina and became the sole proprietor. In November 2020, Hayes joined the Creative Destruction Lab commerce stream at the Scheller School of Business at Georgia Tech as a mentor fellow where he mentors domestic and international technology companies. Hayes is also active with non-profit organizations supporting the Hampton Wildlife Fund, Spartanburg Banquet, and working with Spartanburg Supports Law Enforcements & First Responders in order to help the community recognize and appreciate what our outstanding officers do for the community.