

We had a team name, but we forgot it

Biogen

History

1978: Founded

1983: IPO

1986: INTRON

1988:First profitable quarter

2003: Biogen and IDEC merge to form Biogen IDEC



Biogen Acquisitions

- 2003: Biogen and IDEC merge in \$6.8 billion deal
- 2006: Biogen IDEC acquires Fumapharm AG
- 2007: Biogen IDEC acquires Syntonix Pharmaceuticals in \$120M deal
- 2013: Biogen IDEC acquires all rights to TYSABRI for \$3.25 billion
- 2015: Biogen acquires Convergence for \$675 million



Business Overview

•Develop, market, and manufacture therapies for people living with serious neurological, autoimmune and rare diseases



Multiple Sclerosis

Hemophilia

Genentech Relationships

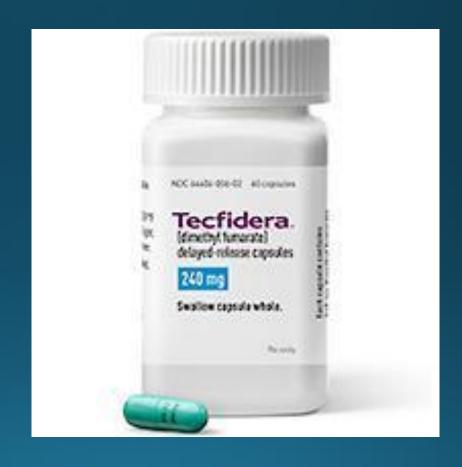
Other





Multiple Sclerosis

- Tecfidera
 - Relapsing forms of MS in the U.S.
 - Relapsing-remittingMS in the E.U.
 - #1 prescirbed oral MS therapy in U.S. & Germany
- Avonex
 - Relapsing forms of MS
- Plegridy
 - Relapsing forms of MS in the U.S.
 - PRMS in the E.U.
- Tysabri
 - Relapsing forms of MS
 - Crohn's disease in the U.S.
- Fampyra
 - Walking ability for patients with MS





Hemophilia

- Eloctate
 - Adults and children with hemophilia A for control of bleeding episodes
 - Market: U.S. & Japan

- Alprolix
 - Adults and children with hemophilia B for control of bleeding episodes
 - Market: U.S. & Japan



Based on approximately 7,100 pharmacy dispensing records from 22 Specialty Pharmacies collected through August 2015 When changing factor, more people choose ALPROLIX

ALPROLIX is the #1 Factor IX patients and doctors choose when changing factor therapy.



Genentech Relationships

Rituxan

- Non-Hodgkin's lymophoma
- CLL
- Rheumatoid arthritis
- Two forms of ANCA-associated vasculitis
- Market: U.S. & Canada

Gazyva

- In combination with chlorambucil for previously untreated CLL
- Market: U.S.

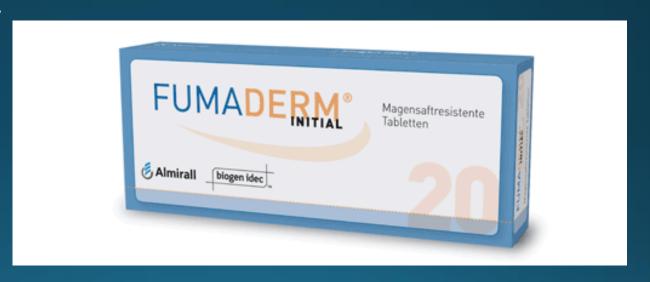


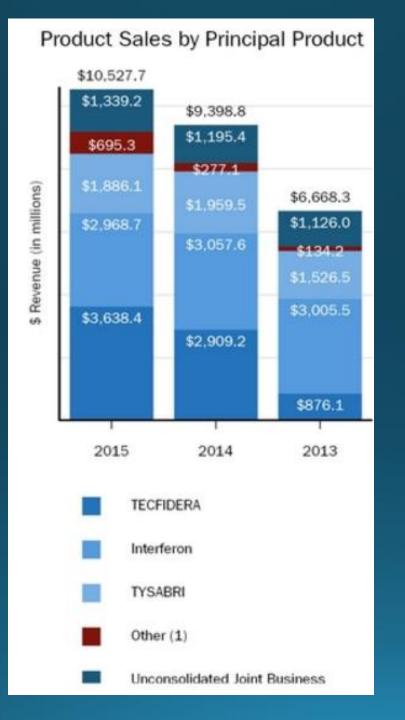


Other

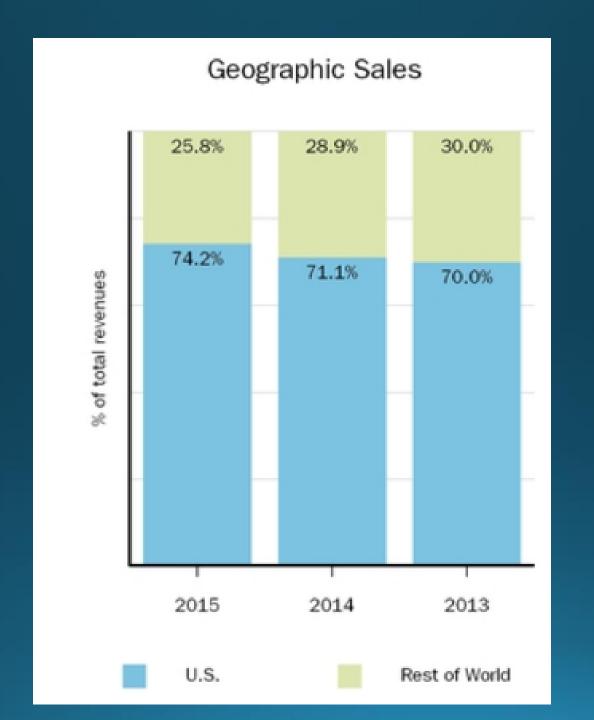
- Fumaderm
 - Moderate to severe plaque psoriasis

Market: Germany

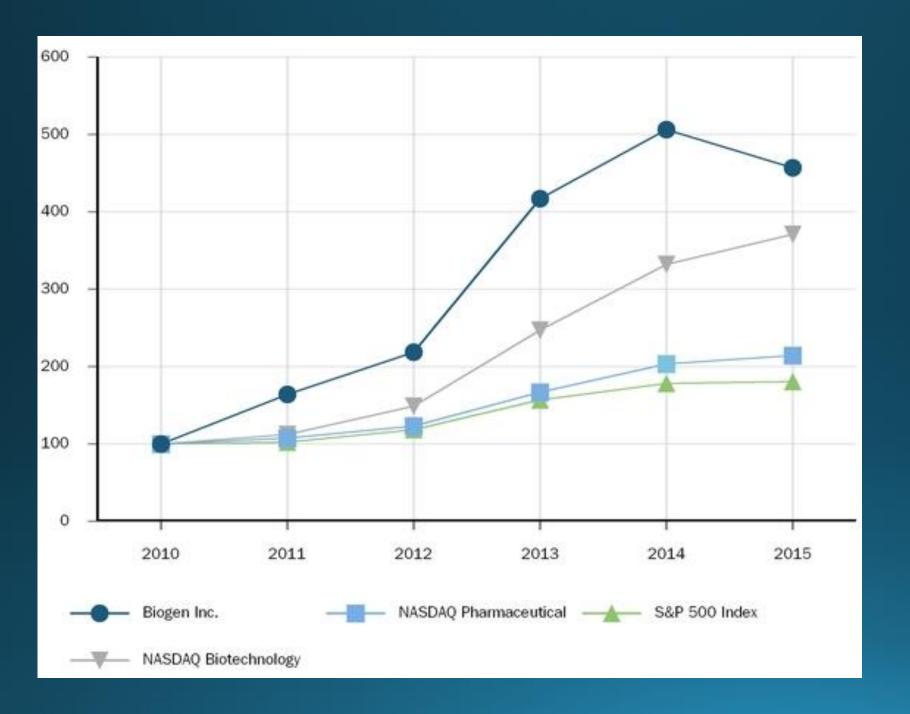






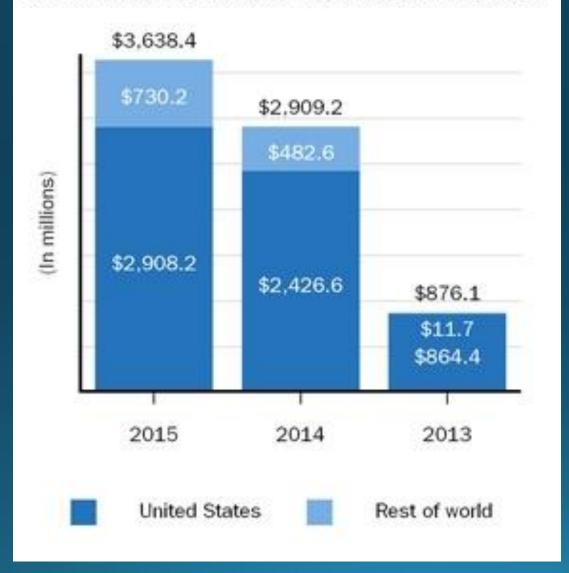






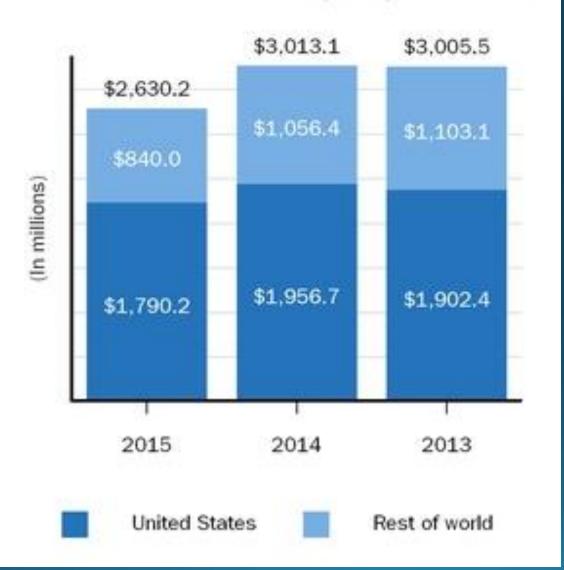


TECFIDERA



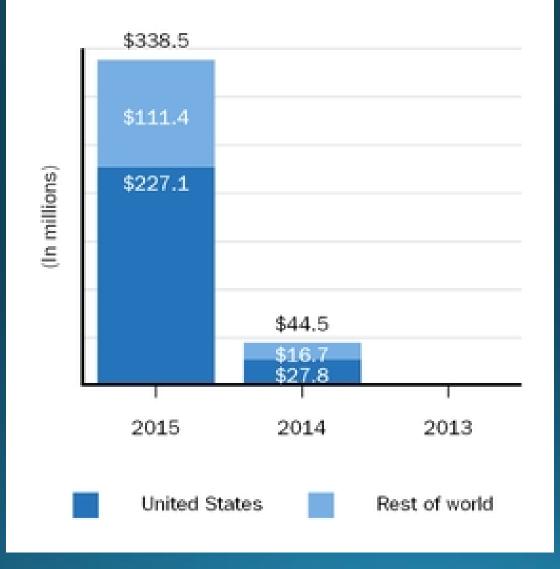


AVONEX



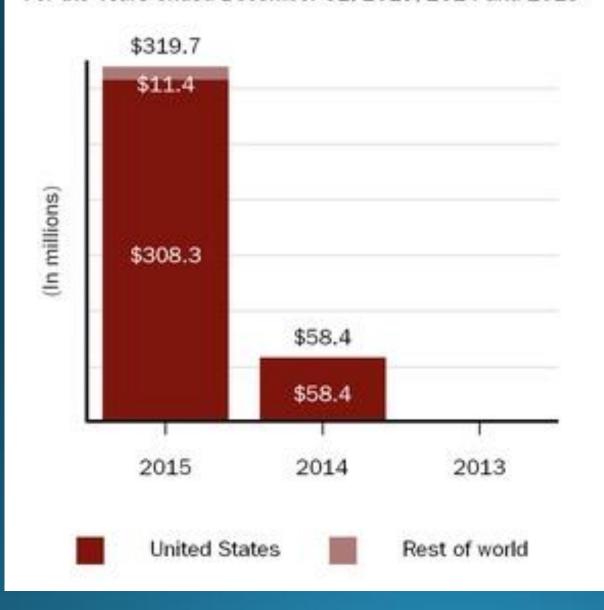


PLEGRIDY



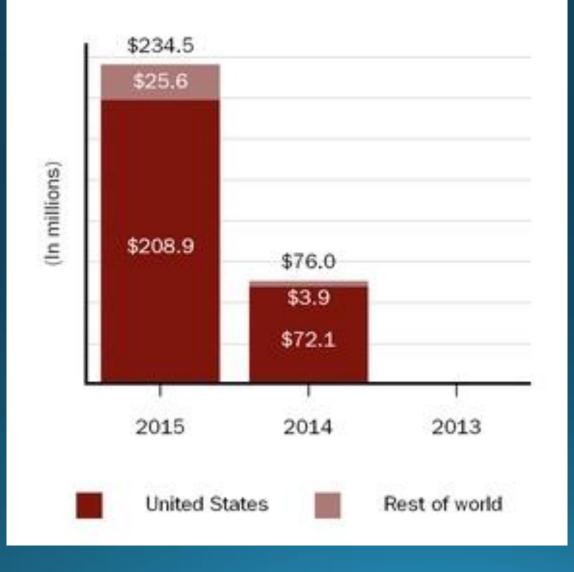


ELOCTATE





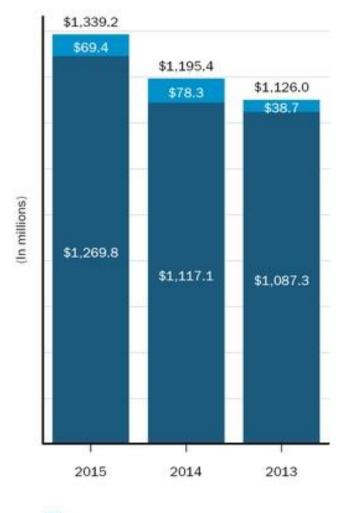
ALPROLIX





Unconsolidated Joint Business Revenues

Revenues from unconsolidated joint business are summarized as follows:



- Biogen's share of pre-tax profits*
- Revenue on sales in the rest of world



Other Revenues





Research and Development







- Multiple Sclerosis
- Hemophilia
- Neurodegeneration
- Genentech Relationships
- Biosimilars
- Other Programs





Multiple Sclerosis

- Zinbryta
 - Field Testing
- Tysabri
 - Acute Ischemic Stroke
 - Phase 2
- Anti-Lingo
 - Optic Neuritis
 - Phase 2





Hemophilia

• Eloctate

Alprolix

PACKAGING DESIGNED WITH PATIENTS IN MIND

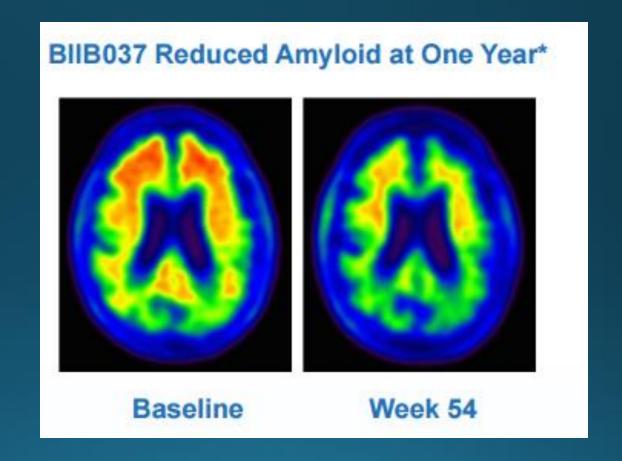
Please see Instructions For Use for Storage and Handling





Neurodegeneration

- Aducanumab
 - Alzheimer's Disease
 - Phase 3





Genentech Relationships

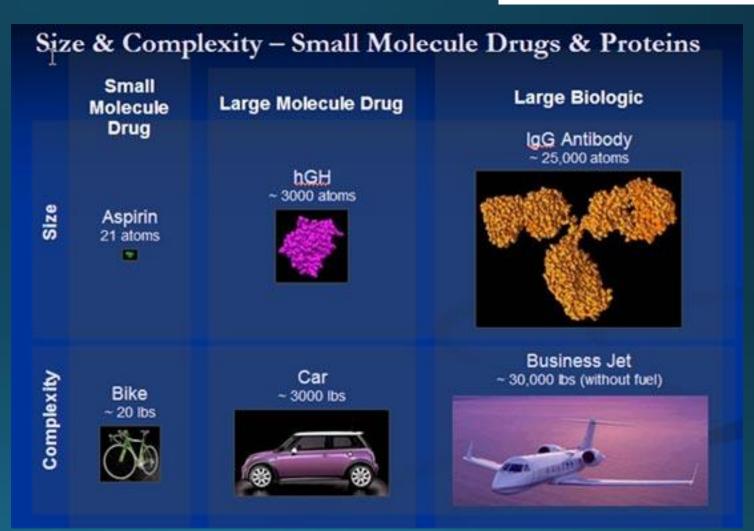
- Gazyva
 - Non-Hodgkin's Lymphoma
 - Field Testing
- Ocrelizumab





Biosimilars

- Benepali
- Flixabi
 - Multiple Immunology Indications in Europe
 - Field Testing





Current Phases of Clinical Trials

Field Testing: 3 drugs

• Phase 3: 6 drugs

• Phase 2: 8 drugs

• Phase 1: 7 drugs





- Research Triangle Park, North Carolina
- Hillerod, Denmark

Cambridge, Massachusetts

Research Triangle Park, North Carolina



- Produces:
 - Alprolix
 - Avonex
 - Eloctate
 - Plegridy
 - Tecfidera
 - Tysabric
- 2013: won facility of the year for International Society for Pharmaceutical Engineering

Hillerod, Denmark

- Large Scale Manufacturing
- Produces:
 - Tysabri
 - Clinical Products
- Medical Device Assembly
 - Avonex Pen
 - Plegridy Pen
- Labeling and Packing (for outside the US)
 - Avonex
 - Alprolix
 - Eloctate
 - Tysabri





Cambridge, Massachusetts

 Responsible for label and packing operation that supplies clinical trials

- Produces:
 - Avonex
 - Eloctate
 - Plegridy



Joint Venture

• 2016: European Commission approved Benepali

- Samsung Bioepis
 - 2013 entered agreement
 - Plan to commercialize 3 anti-TNF biosimilar products

Patents



| Product | Territory | Expiration | |
|-------------------|-----------|------------|--|
| Tecfidera | U.S. | 2018 | |
| | U.S. | 2018 | |
| | U.S. | 2028 | |
| | U.S. | 2018 | |
| | U.S. | 2019 | |
| | U.S. | 2019 | |
| | U.S. | 2020 | |
| | Europe | 2019 | |
| | Europe | 2028 | |
| Avonex & Plegridy | U.S. | 2026 | |
| Plegridy | U.S. | 2022 | |
| | U.S. | 2023 | |
| | U.S. | 2025 | |
| | Europe | 2019 | |

| Product | Territory | Patent Expiration | |
|-----------------------|-----------|-------------------|--|
| Tysabri | U.S. | 2017 | |
| | U.S. | 2020 | |
| | U.S. | 2023 | |
| | Europe | 2020 | |
| | Europe | 2023 | |
| Fampyra | Europe | 2016 | |
| | Europe | 2025 | |
| | Europe | 2025 | |
| Eloctate and Alprolix | U.S. | 2024 | |
| | U.S. | 2024 | |
| | U.S. | 2024 | |
| | U.S. | 2025 | |
| | Europe | 2024 | |
| | Europe | 2024 | |
| | Europe | 2024 | |
| Eloctate | U.S. | 2031 | |
| | U.S. | 2031 | |
| Alprolix | U.S. | 2031 | |





Regulatory Exclusivity

| Product | Territory | Expected Expiration | |
|-----------|-----------|---------------------|--|
| Tecfidera | U.S. | 2018 | |
| | E.U. | 2024 | |
| Plegridy | U.S | 2026 | |
| | E.U. | 2024 | |
| Tysabri | U.S. | 2016 | |
| | E.U. | 2016 | |
| Famprya | E.U. | 2021 | |
| Eloctate | U.S. | 2026 | |
| Elocta | E.U. | 2025 | |
| Alprolix | U.S. | 2026 | |



Share Repurchases

| Period | Total Number of Shares Purchased (#) | Average Price Paid per Share (\$) | Total Number of Shares Purchased as Part of Publicly Announced Programs (#) | Maximum Approximate Dollar Value of Shares That May Yet Be Purchased Under Our Programs (\$ in millions) |
|---------------|--|---|---|--|
| October 2015 | 4,976,270 | 275.87 | 4,976,270 | \$ 629.0 |
| November 2015 | 2,131,417 | 295.12 | 2,131,417 | \$ _ |
| December 2015 | _ | _ | _ | \$ _ |
| Total | 7,107,687 | 281.64 | | |





Patents

Strong R&D Strategy

Pipeline







- Dependent on four principle products
- Drug pipeline
 - Alzheimer drug
 - Currently working on 24 drugs



Risks

- Dependent on revenue from principle products
- Operation Results may be affected by current and future healthcare reforms

 Harm caused by inadequate protection for intellectual property and other rights



 Long term success depends on development of new and current products

 Failure to manage clinical activities may lead to denial or delay of regulatory approvals

Dependent on relationships with third parties

 Failure to comply with legal requirements could lead to costs and penalties

Qualitative Analysis



| Qualitative Question | |
|--|---------------------------------------|
| What type of business is this: Commodity or Sustained Competitive advantage? | Sustained Competitive Advantage |
| Is the business easily explainable? | Yes |
| Is it heavily unionized? | No |
| Does it require heavy capital infusion? | No |
| Does it require a lot of R&D? | Yes |
| Can inventory become obsolete? | No |
| Are there chronic "one-time" write offs? | No |
| Is the company able to raise its prices to offset inflation? | Yes |



IOFS

| <u>TTM</u> | Value | Low Threshold | Pass? |
|----------------------------|--------|---------------|-------|
| Gross Profit Margin | 88.48% | ≥ 20% | Yes |
| % SGA | 22.19% | ≤ 80% | Yes |
| % R&D | 21.14% | ≤ 10% | No |
| % Depreciation | 6.30% | ≤ 10% | Yes |
| Interest % of OP | 1.95% | ≤ 15% | Yes |
| Net Profit Margin | 32.95% | ≥ 10% | Yes |
| Current Ratio | 2.60 | ≥1 | Yes |
| Obligation Ratio | 1.84 | < 5 years | Yes |
| Adj. Debt to | 1.50 | < 0.8 | No |
| Shareholder Equity | 1.50 | ₹ 0.6 | 140 |
| Return on Equity | 37.84% | ≥ 15% | Yes |
| Return on Capital | 22.32% | ≥ 15% | Yes |
| Dividend Payout Ratio | 0.00% | ≤ 60% | Yes |
| Preferred Stock | None | None | Yes |
| Capital Expenditures | 18.13% | ≤ 25% | Yes |
| Net Earning Trend | Up | Up | Yes |
| Retained Earnings Trend | Up | Up | Yes |

Statistical Array Analysis

Increasing trends?

Sales per Share
Cashflows per Share
Earnings per Share
Dividends Declared per Share
Capital Spending per Share
Book Value per Share
Revenues (Sales)
Gross Profit Margin

Operating Profit Margin

Number of Stores

Net Profit

Net Profit Margin

Working Capital

Shareholder's Equity

Return on Total Capital
Return on Shareholder's Equity
Common Shares Outstanding
Long-Term Debt
LT Debt Payable in 5 years
All Dividends to Net Profit under 60%
Annual Growth Rate Analysis

Increasing Increasing Increasing Nil Consistent Increasing Increasing High Increasing Nil Increasing Increasing Decreasing High increasing Increasing Decreasing Increasing Nil Nil

Increasing





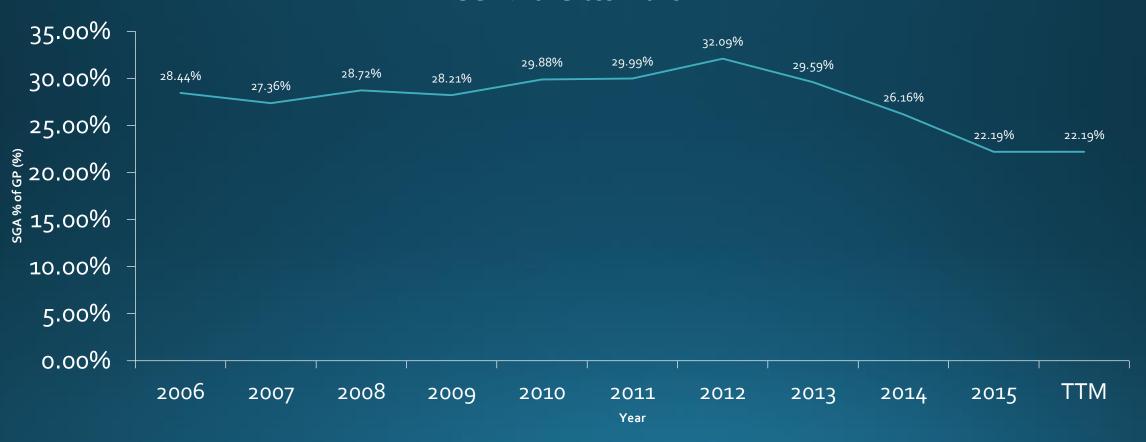
Gross Profit Margin





% SGA

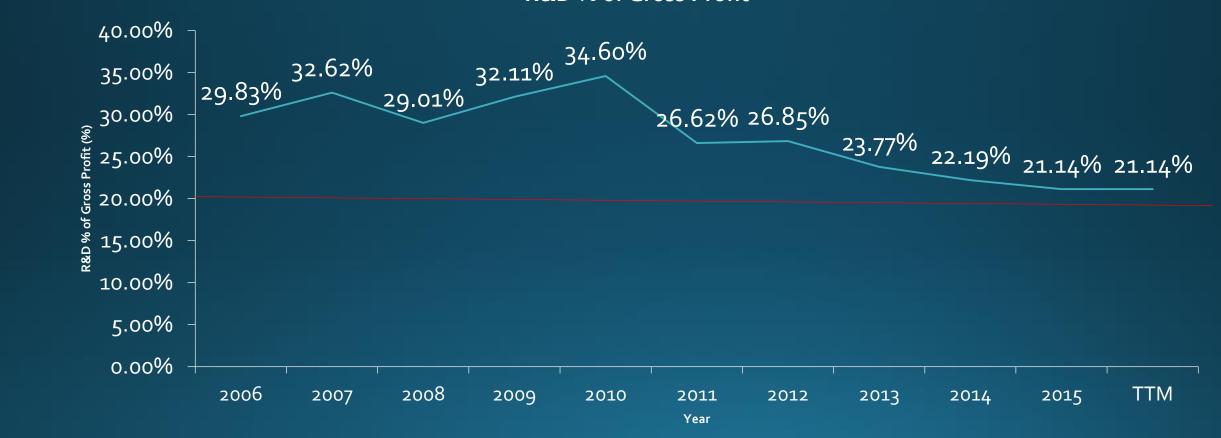
SGA % of Gross Profit





% R&D

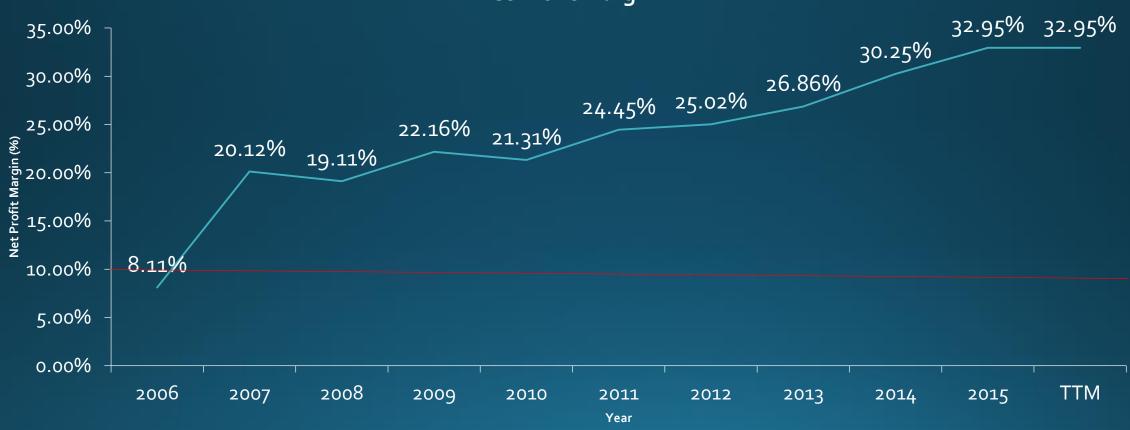




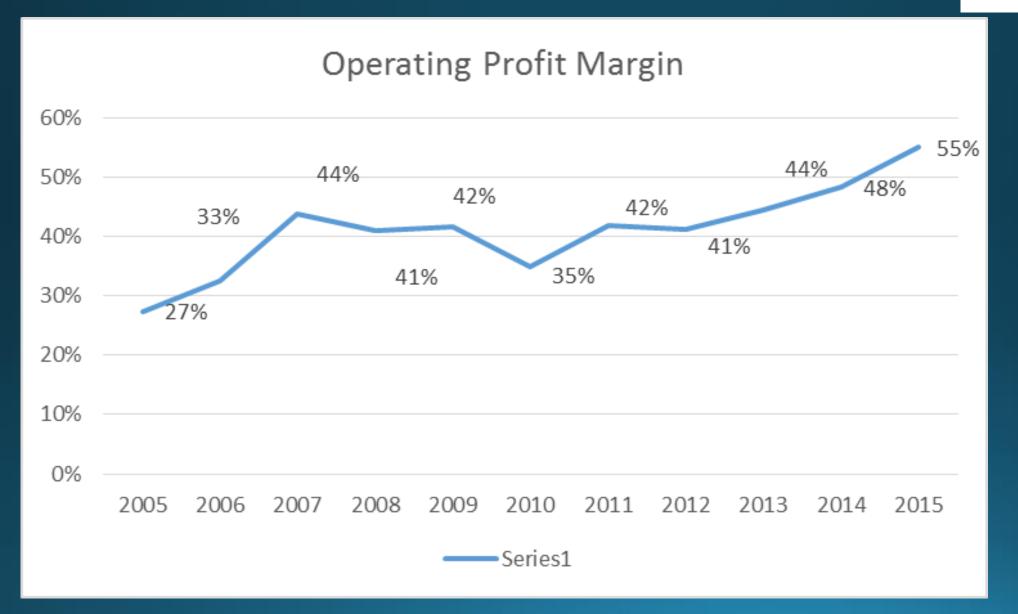


Net Profit Margin











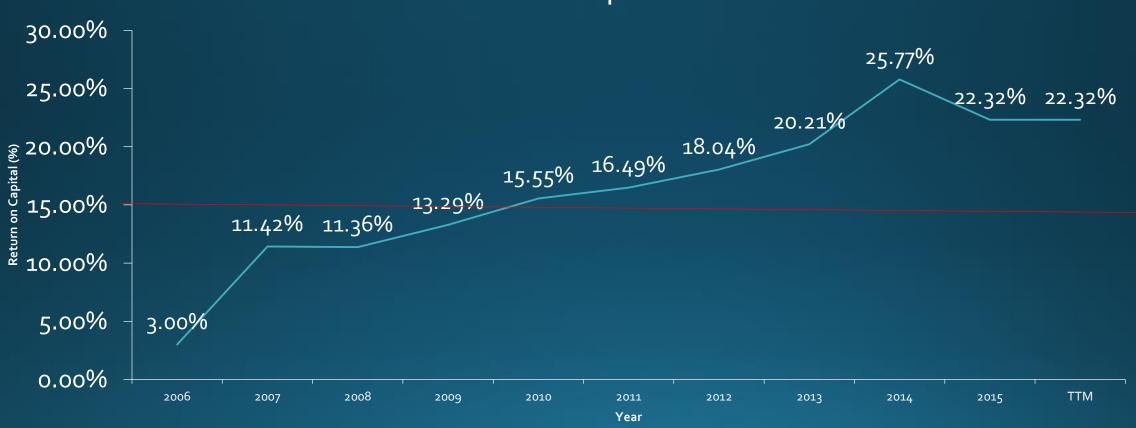
Return on Equity





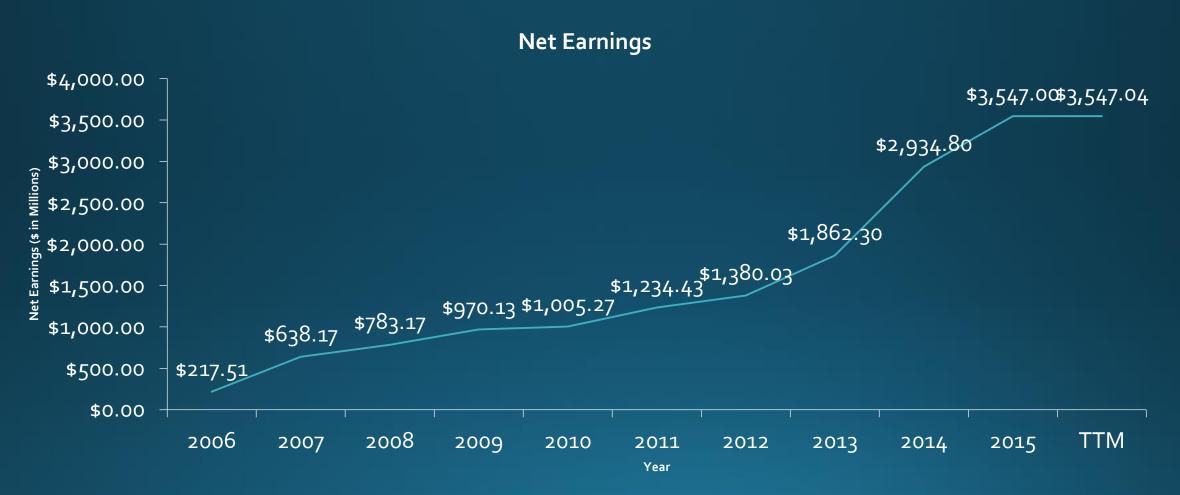
Return on Capital







Net Earnings Trend





Total Shares Outstanding

back







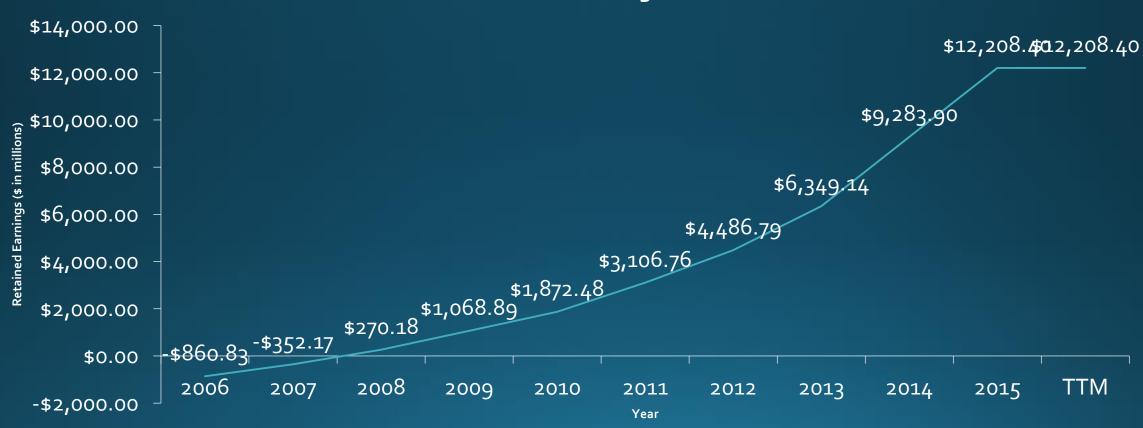
Revenues (15 Year)





Retained Earnings







DuPont Analysis

| | Total Asset Turnover | Net Profit Margin | Financial Leverage Multiplier | Return on Equity |
|------|-------------------------|----------------------|-------------------------------------|---------------------|
| 2013 | 0.58 | 27% | 1.38 | 22% |
| 2014 | 0.68 | 30% | 1.32 | 27% |
| 2015 | 0.55 | 33% | 2.08 | 38% |
| TTM | 0.55 | 33% | 2.08 | 38% |



DuPont (Competitive)

| | Total Asset Turnover | Net Profit Margin | Financial Leverage Multiplier | Return on Equity |
|-----------------|-------------------------|----------------------|----------------------------------|------------------|
| Biogen | 0.55 | 33% | 2.08 | 37.84% |
| Roche | 0.67 | 18% | 3.61 | 42.25% |
| Novo Nordisk | 1.19 | 32% | 1.95 | 75.20% |

Industry Breakdown



| Industry Breakdown | Biogen | Roche Holdings | Novo Nordisk |
|----------------------|--------|----------------|--------------|
| Market Cap | 55,482 | 214,709 | 145,210 |
| PE (ttm) | 16.54 | 24.51 | 27.93 |
| P/S | 5.43 | 4.31 | 9.47 |
| P/B | 5.90 | 10.16 | 20.91 |
| EV/EBIT | 11.79 | 17.50 | 19.28 |
| Price/FCF | 19.29 | 19.37 | 31.90 |
| Yield (%) | 0 | 3.21% | 1.30% |
| ROE (%) | 38% | 42% | 75% |
| ROA (%) | 20.50% | 12.07% | 41.26% |
| Operating Margin (%) | 45.44% | 27.42% | 43.64 |
| Net Margin (%) | 32.95% | 17.58% | 32.27% |

Valuebands









Price/Earnings



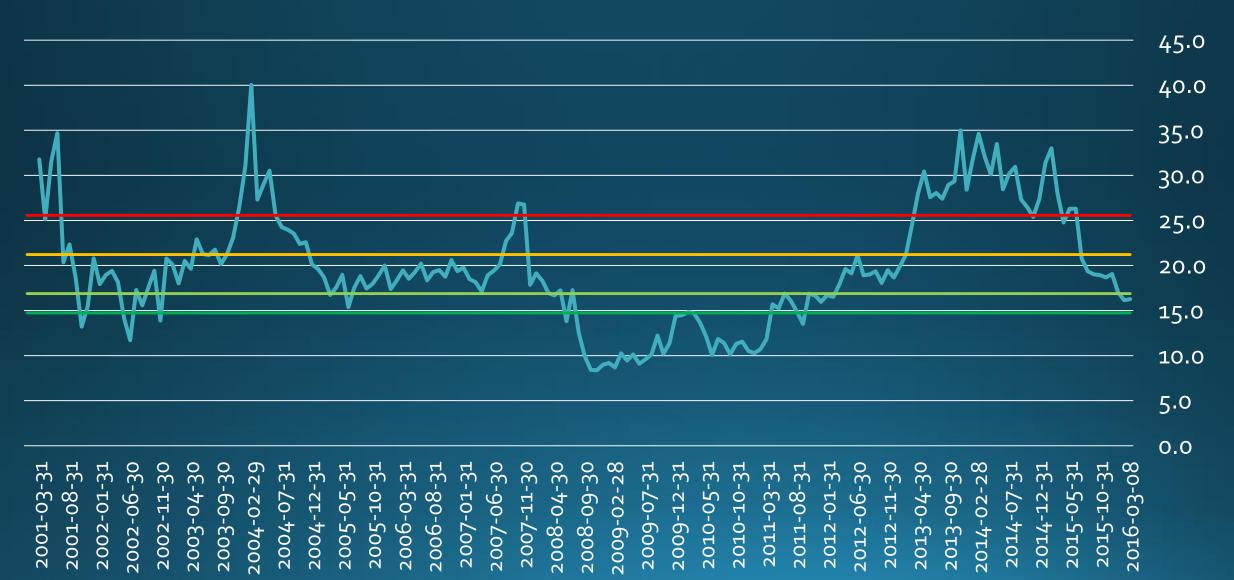


Price/Book





Price/Cashflow





Price/Free Cashflow





EV/Revenue





EV/EBITDA





EV/EBIT



Discounted Cashflow



Guru Default



Financial Data of Biogen Inc

| Annual Rates (per share) | 10 yrs | 5 yrs | 12 months |
|----------------------------|--------|-------|-----------|
| Revenue Growth (%) | 20.70 | 21.80 | 12.70 |
| EBITDA Growth (%) | 26.00 | 30.60 | 17.90 |
| EBIT Growth (%) | 35.70 | 34.00 | 25.00 |
| EPS without NRI Growth (%) | 38.10 | 32.30 | 23.80 |
| Free Cash Flow Growth (%) | | | 17.50 |
| Book Value Growth (%) | 9.30 | 15.70 | -7.00 |
| | | | |



DCF: Even Better



Financial Data of Biogen Inc

| 10 yrs | 5 yrs | 12 months |
|--------|----------------------------------|--|
| 20.70 | 21.80 | 12.70 |
| 26.00 | 30.60 | 17.90 |
| 35.70 | 34.00 | 25.00 |
| 38.10 | 32.30 | 23.80 |
| | | 17.50 |
| 9.30 | 15.70 | -7.00 |
| | 20.70 26.00 35.70 38.10 | 20.70 21.80 26.00 30.60 35.70 34.00 38.10 32.30 |



DCF: Valueline



| ANNUAL RATES | Past | Past I | Est'd '12-'14 |
|--------------------|---------|--------|---------------|
| of change (per sh) | 10 Yrs. | 5 Yrs. | to '18-'20 |
| Sales | 22.0% | 18.0% | 17.0% |
| "Cash Flow" | | 20.5% | 16.0% |
| Earnings | | 26.5% | 16.5% |
| Dividends | | | Nii |
| Book Value | 5.0% | 12.5% | 15.0% |



DCF: Conservative



| Annual Rates (per share) | 10 yrs | 5 yrs | 12 months |
|----------------------------|--------|-------|-----------|
| Revenue Growth (%) | 20.70 | 21.80 | 12.70 |
| EBITDA Growth (%) | 26.00 | 30.60 | 17.90 |
| EBIT Growth (%) | 35.70 | 34.00 | 25.00 |
| EPS without NRI Growth (%) | 38.10 | 32.30 | 23.80 |
| Free Cash Flow Growth (%) | | | 17.50 |
| Book Value Growth (%) | 9.30 | 15.70 | -7.00 |



Reverse DCF



| 10 yrs | 5 yrs | |
|--------|-------------------------|---|
| | 0 913 | 12 months |
| 20.70 | 21.80 | 12.70 |
| 26.00 | 30.60 | 17.90 |
| 35.70 | 34.00 | 25.00 |
| 38.10 | 32.30 | 23.80 |
| | | 17.50 |
| 9.30 | 15.70 | -7.00 |
| | 26.00 35.70 38.10 | 26.00 30.60 35.70 34.00 38.10 32.30 |

51.05% Cut in EPS Growth

Conscious Investor



3 Year

| | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 | EPSttm | Years | HGROWTH | STAEGR® | |
|----------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|-------|---------|---------|------|
| EPS (\$) | 0.630 | 1.993 | 2.650 | 3.351 | 3.944 | 5.038 | 5.756 | 7.815 | 12.374 | 15.342 | \$15.342 | 3 | 40.11% | 95.30% | .III |
| SPS (\$) | 5.267 | 10.726 | 14.225 | 15.926 | 19.608 | 20.852 | 23.317 | 29.332 | 36.271 | 43.113 | | 3 | 21.24% | 99.46% | ılıl |



3 Year Safety

| | Price | EPSttm | P/E Ratio | HGrowth | Payout | STRET® |
|---------|--------|----------|-----------|---------|--------|--------|
| Default | 255.66 | \$15.342 | 25.05 | 40.11% | 0.0% | 42.80% |
| Safety | 255.66 | \$15.342 | 14.16 | 16.42% | 0.0% | 12.71% |

Cut P/E by 43.47%
Cut Growth Rate by 59.06%



6 Year

| | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 | EPSttm | Years | HGROWTH | STAEGR® |
|----------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|-------|---------|---------|
| EPS (\$) | 0.630 | 1.993 | 2.650 | 3.351 | 3.944 | 5.038 | 5.756 | 7.815 | 12.374 | 15.342 | \$15.342 | 6 | 32.16% | 93.22% |
| SPS (\$) | 5.267 | 10.726 | 14.225 | 15.926 | 19.608 | 20.852 | 23.317 | 29.332 | 36.271 | 43.113 | | 6 | 18.31% | 96.43% |



6 Year Safety

| | Price | EPSttm | P/E Ratio | HGrowth | Payout | STRET [®] |
|---------|--------|----------|-----------|---------|--------|--------------------|
| Default | 255.66 | \$15.342 | 25.05 | 32.16% | 0.0% | 34.76% |
| Safety | 255.66 | \$15.342 | 14.16 | 14.51% | 0.0% | 10.98% |

Cut P/E by 43.47%
Cut Growth Rate by 54.88%



10 Year

| | 12/06 | 12/07 | 12/08 | 12/09 | 12/10 | 12/11 | 12/12 | 12/13 | 12/14 | 12/15 | EPSttm | Years | HGROWTH | STAEGR® |
|----------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|-------|---------|---------|
| EPS (\$) | 0.630 | 1.993 | 2.650 | 3.351 | 3.944 | 5.038 | 5.756 | 7.815 | 12.374 | 15.342 | \$15.342 | 10 | 33.36% | 75.35% |
| SPS (\$) | 5.267 | 10.726 | 14.225 | 15.926 | 19.608 | 20.852 | 23.317 | 29.332 | 36.271 | 43.113 | | 10 | 21.00% | 85.05% |



10 Year Safety

| | Price | EPSttm | P/E Ratio | HGrowth | Payout | STRET® |
|---------|--------|----------|-----------|---------|--------|--------|
| Default | 255.66 | \$15.342 | 25.05 | 33.36% | 0.0% | 35.97% |
| Safety | 255.66 | \$15.342 | 14.16 | 14.29% | 0.0% | 10.79% |

Cut P/E by 43.47%
Cut Growth Rate by 57.16%



6 Year Kill It

| | Price | EPSttm | P/E Ratio | HGrowth | Payout | STRET® | Req Return | TARG® |
|--------------------|--------|----------|-----------|---------|--------|--------|------------|----------|
| Default | 255.66 | \$15.342 | 25.05 | 33.36% | 0.0% | 35.97% | -10.00% | \$36.79K |
| Safety | 255.66 | \$15.342 | 14.16 | 14.29% | 0.0% | 10.79% | -10.00% | \$4.44K |
| C Saved 2016-03-10 | 255.66 | \$15.342 | 8.00 | 12.00% | 0.0% | 3.37% | | |

Cut P/E by 68.06% Cut Growth Rate by 64.02%



6 Year Kill It Again

| | Price | EPSttm | P/E Ratio | HGrowth | Payout | STRET® |
|---------------------------|--------|----------|-----------|---------|--------|--------|
| Default | 255.66 | \$15.342 | 25.05 | 33.36% | 0.0% | 35.97% |
| Safety | 255.66 | \$15.342 | 14.16 | 14.29% | 0.0% | 10.79% |
| ⊘ Saved 2016-03-10 | 255.66 | \$15.342 | 6.50 | 10.00% | 0.0% | 0.09% |

Cut P/E by 74.05%
Cut Growth Rate by 70.02%

Intraportfolio Valuations



Biogen.

Price/Book

| Ticker | A |
|--------|----------|
| | Book |
| AIG-WT | - |
| AIG | 0.7 |
| BRK.B | 1.3 |
| CMI | 2.4 |
| QCOM | 2.6 |
| WMT | 2.8 |
| BBBY | 3.3 |
| UNP | 3.3 |
| ORCL | 3.5 |
| NSRGY | 3.8 |
| MSFT | 5.4 |
| BIIB | 6.0 |
| CHRW | 8.9 |
| IBM | 9.5 |
| PEP | 12.2 |



Price/Earnings

| Ticker | ▲ Price / |
|--------|-----------|
| | Earnings |
| AIG-WT | - |
| BBBY | 10.1 |
| IBM | 10.3 |
| CMI | 13.0 |
| WMT | 14.2 |
| BRK.B | 14.2 |
| UNP | 14.6 |
| BIIB | 16.7 |
| QCOM | 17.3 |
| ORCL | 18.5 |
| CHRW | 20.4 |
| NSRGY | 23.7 |
| PEP | 27.3 |
| AIG | 31.2 |
| MSFT | 37.6 |



Price/Sales

| Ticker | Price / |
|--------|---------|
| | Sales |
| AIG-WT | - |
| WMT | 0.5 |
| BBBY | 0.7 |
| CHRW | 0.8 |
| CMI | 1.0 |
| AIG | 1.2 |
| BRK.B | 1.6 |
| IBM | 1.7 |
| PEP | 2.4 |
| NSRGY | 2.5 |
| UNP | 3.2 |
| QCOM | 3.5 |
| ORCL | 4.5 |
| MSFT | 4.9 |
| BIIB | 5.5 |



PEG Ratio

| Ticker | PEG |
|--------|----------|
| | Trailing |
| NSRGY | - |
| AIG-WT | - |
| AIG | - |
| MSFT | - |
| PEP | - |
| BIIB | 0.5 |
| UNP | 1.0 |
| BBBY | 1.0 |
| BRK.B | 1.1 |
| CMI | 1.6 |
| CHRW | 2.4 |
| QCOM | 2.6 |
| ORCL | 2.8 |
| IBM | 3.4 |
| WMT | 18.5 |



Price

| Ticker | ▲ 5-Year Price / Earnings Range |
|--------|---------------------------------|
| AIG-WT | |
| NSRGY | |
| BIIB | 16.0 49.4 |
| UNP | 12.5 24.0 |
| BRK.B | 12.7 |
| BBBY | 8.3 18.7 |
| IBM | 8.7 |
| QCOM | 12.4 26.3 |
| CHRW | 13.9 33.5 |
| WMT | 11.0 |
| CMI | 8.3 20.7 |
| ORCL | 13.3 24.1 |
| AIG | 2.1 |
| MSFT | 8.8 39.5 |
| PEP | 15.1 27.4 |
| _ | |



Wait...Our name is

Contagious Investors



- Barriers to Entry
- Financially Sound
- Patents
- High Growth





• Market order





Borrowings

On September 15, 2015, we issued senior unsecured notes for an aggregate principal amount of \$6.0 billion, consisting of the following:

- \$1.5 billion of 2.90% Senior Notes due September 15, 2020, valued at 99.792% of par;
- \$1.0 billion of 3.625% Senior Notes due September 15, 2022, valued at 99.920% of par;
- \$1.75 billion of 4.05% Senior Notes due September 15, 2025, valued at 99.764% of par, and
- \$1.75 billion of 5.20% Senior Notes due September 15, 2045, valued at 99.294% of par.

In addition to the 2015 Senior Notes, we have \$550.0 million aggregate principal amount of 6.875% Senior Notes due March 1, 2018 that were originally priced at 99.184% of par.