



SUMMARY

I am passionate about leveraging data and analytics to drive strategic decision-making and achieve business goals. I am always eager to tackle new challenges and collaborate with cross-functional teams. Let's connect to explore how we can make an impact together.

As Excess Casualty & Umbrella Underwriting Data & Insights Lead for both admitted and non-admitted business at Nationwide, I am responsible for driving strategic initiatives, examining underwriting appetite, and providing business insights to executive leadership. Together with a team of analysts, I foster a collaborative environment to deliver impactful results.

EDUCATION

University at Albany

Master's Degree, Economics, Health Policy & Management

University at Buffalo

Bachelor's Degree, Economics

SKILLS

- SQL
- Python
- Management
- SAS/DataBricks/Nexus/Teradata
- Excess Casualty Insurance
- Umbrella Insurance
- General Liability Insurance
- Workers Compensation Insurance
- Cybersecurity
- SOX Compliance

CERTIFICATIONS

- Associate in Commercial Underwriting
- Associate in Surplus Lines Insurance
- IRMI Construction Risk and Insurance Specialist
- CompTIA Security+
- Dartmouth Strategic Leadership: Impact, Change & Decision-Making
- Python for Machine Learning and Data Science
- Web Scraping in Python
- Texas DOI All Lines Adjuster
- SAS Programming

PROFESSIONAL EXPERIENCE

Director, Underwriting & Claims Insights Lead | Financial Lines, Cyber & Market Intelligence

Nationwide Mutual Insurance Company | 2024 - Present

- Financial Lines, Auto, Cyber, Umbrella & Excess Casualty SME leading a Fortune 100 company in non-admitted, admitted and specialty markets. Aligned with the Underwriting Center of Excellence on the Commercial Lines Business Insights team.

Market Director, BI Product | GL & Umbrella

Travelers | 2022 - 2024

- Product Management at a P&C industry leader in partnership with Actuarial Product, Loss Analytics, Claim, Underwriting, Legal, Business Units & Field Distribution -- National oversight of \$4.0B+ in Liability premiums.

Manager, Business Performance Analytics | Workers Compensation Claim Product

Travelers | 2019-2022

- Business Performance Analytics is charged with producing metric packages that were used to facilitate and engage each of our field offices in terms of their performance relating to KPI's. In addition to this office assessments were completed which allowed the product organization to have meaningful discussions with each of our field offices about the performance of the line.
- In the Claim Product Group I partnered with several departments across the organization including Claim Business Intelligence & Analytics, Field Partners, Legal, Agile Teams & Actuarial to find and develop new efficiencies to better lead claim management.

KEY PROJECTS

Market Director, BI Product, GL & Umbrella

Travelers | 2022 - 2024

- Limits management and automation. Here I examined limits deployment across the liability book, automated this process and contributed to conversations surrounding limits losses and capacity.
- BI Product lead for Umbrella rating plan optimization.
- Participant in underwriting appetite review utilized in targeting new profit segments for GL book.
- Examined Oil & Gas minimum premiums to determine if pricing levels and profitability were optimized.
- Reviewed underlying Umbrella book (Both GL/Auto) to determine where to provide feedback on supported pricing.
- Studied social inflation and provided insight on overall impact for liability lines.
- Provided competitor intel related to prior year development benchmarked against internal results.
- Reviewed premium audit to provide insight on potential lost premium.
- Total exposure review to determine if Travelers internal book trends with external data.
- Automated process for scanning policies for specific forms and exclusions.
- Delegated and provided development opportunities to Analysts
- Team lead for market observations focused on competitor intel and market trends e.g. dialogue surrounding PFAS, PYD and Social Inflation
- Participated in semi-annual rank/rate for Analysts in the department as well as interns and rotational participants from the Product Management Development Program who reported to me.
- Developed framework to map BI and B&SI Cyber policy data across the enterprise.
- Taught intro courses for PMDP participants including Intro to Insurance Concepts & Intro to Analytics.

Manager, Business Performance Analytics, Workers Compensation Claim Product

Travelers | 2019-2022

- Developed a digital reporting suite to provide insights into adoption and use of MyT, a communications portal between adjusters and insureds.
- Enhanced Lost Time Days reporting as a means to track days out of work by injury type and other key attributes
- Automated contact reporting to notify regional offices about notice of loss and time to contact
- Engaged in office assessments to provide key feedback and steer claim professionals towards targeted behaviors
- Participated in development of Coaching Navigator, this was a reporting suite built for use by our regional offices to provide real time feedback to claim professionals on successes
- Developed COVID-19 reporting suite to forecast anticipated impact of COVID-19
- Automated several recurring reports creating a more efficient data product. This was amplified by the use of cron jobs through Ultra Edit which allowed jobs to be processed during low traffic hours reducing overall system load.
- Enhanced benefit management unit and major case unit reporting to flag large losses and provide insights into trends.
- Claim Leadership Introduction Program(CLIP) Graduate