



Nico Beauvillain De Montreuil

Head of Data Analytics & Insights Contractor | Founder

Nico founded Bluestone Communications in 2014 to provide tailored Data Analytics & Insights optimisation and streamlined decision making solutions to data driven leaders across Australia.

Nico boasts an extensive background in Data Analytics/ PMO consulting, having garnered expertise in multiple sectors across over 12 countries spanning 23 years.

He has been an executive advisor and facilitated the successful data analytics and insights transformations for both private enterprises and government entities, with projects valued at up to \$30 billion.

Nico takes particular pride in spearheading strategic initiatives pivotal to the deployment of the nbn™ network to numerous Australian households.

Leveraging an analytical mindset coupled with meticulous attention to detail and transparent communication, Nico adeptly influences organisational objectives through proficient risk assessment, issue management, insightful analysis, and the implementation of process enhancements.



Top Skills

- Business-driven data and analytics executive advisor/coach
- PMO leadership
- Executive and operational data visualisation strategy
- Industry and tools agnostic
- Process optimisation
- PMO uplift coaching
- Scrum Master



Industry & Domain Knowledge

- Various technologies/infrastructures rollouts for major organisations in multiple countries
- Major organisations PMO set-up and optimisation
- Delivery/Rollout processes optimisation
- Digital Transformation management
- Master degree in Engineering and Business - ESMEParis



Experience in Australia

Telstra Infraco – Design and Construction Project Controls Uplift

Engaged by the Telstra Infraco Operations executive and the Design & Construction executive, Bluestone implemented business performance analytics & insights reporting solutions for 8 Major programs in partnership with the respective Telstra operational teams.

The successful completion of the following deliverables yielded recurring annual OPEX savings exceeding \$150k, streamlined/automated business performance reports, and equipped the organisation with actionable insights:

- Project controls maturity assessment, uplift recommendations data visualisation Proof of concept.
- KPIs definition, and tailored controls dashboard design and production.

NSW Critical Communication Enhancement Program PMO Uplift

Working directly with the leadership team, Nico set up the data analytics team to review the PMO performance and de-risk the rollout of over 400 Telecom towers required to provide network coverage for NSW emergency services.

- Following his PMO maturity assessment, Nico advised and implemented reporting solutions to improve Project controls, introduce actionable insights and uplift the agency and partners performance reporting.
- The initiatives implemented contributed to a 50% uplift in sites delivery run-rates and 100 towers/sites delivered ahead of committed schedule.

nbn™ EPMO optimisation to secure multi-technology rollout targets

Working as a direct advisor to the Chief network Deployment officer, Nico's role was to restructure the operational & executive national PMO to support multiple technologies rollout across Australia:

- Nico established an end to end "Project Controls, Scheduling & Analytics" function to support nbn™ executives' and senior stakeholders' objectives.
- Nico was recognised by the business Executive Leaders and Senior Stakeholders as instrumental in the delivery of 10 million premises made "Ready to Connect" within budget by June 2020.

Financial sector digital transformation management

Partnering with top-tier data specialists in the market to enhance organisations' data management strategies, ensuring they maximise the value of their investments in data analytics.

- Our clients include Endeavour, Rest Super, Helia
- Solutions include Snowflake, Matillion, dbt to name a few

Prior to making the move with the family to Australia- 14 years experience driving pioneering/critical programs delivery – Europe, Middle East & Asia

Some of the solutions designed with Bluestone to empower our clients.

