



PARTNERSHIP GUIDE

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Welcome to Columbia Valley Wine Lab

Your Partner in the Lab

At CV Wine Lab, our mission is to provide the Columbia Valley AVA with the analytical precision of a world-class production facility, delivered with the personal service of a local neighbor.

Our team has deep industry roots including some of the largest programs on the West Coast such as E. & J. Gallo, Ste. Michelle Wine Estates, and Rogue Ales & Spirits. We bring corporate level dedication and TTB-certified accuracy to every sample we test.

We aren't just a service provider; we are your partner in the lab, dedicated to helping Washington wines compete on the global stage.

The CV Wine Lab Advantage



Pay for the testing you need, not static equipment & labor costs



Results in your inbox formatted to match your needs



Results you can trust from a local TTB Certified Lab



WHY PARTNER WITH US?

5 Strategic Advantages



01

TTB Certified Accuracy

Gain the peace of mind that comes with unbiased third-party validated data. Our lab provides third party results to meet the compliance needs of your customers.



02

Fast Local Turnaround

Same day answers for when timing matters. Most results are sent the afternoon samples are received. Our facility is built for high throughput regardless of the season.



03

Eliminate Lab Overhead

Convert fixed expenses like payroll, equipment, and reagent costs into a scalable, variable expense.

Only pay for the data you need!



04

Focused Staff

Allow your winemakers and enologists to step away from the bench and dedicate 100% of their expertise to the cellar, the blend, and the brand.



05

Consistent Workflow & Seamless Data

Production is unpredictable, but our process remains consistent. Just drop and go! We deliver data in a format that matches your needs: pdf, xlsx, csv or Innovint.



SUBMITTING SAMPLES

Support From Grape to Glass



1

Ensure every sample is clearly marked:

- Company Name
- Sample/Lot ID
- Specific Tests or Panels requested

We provide labels and sample tubes.
A minimum of 50 mL is required for all samples.
375 mL for stability and 750 mL for Bentonite Trials



2

Let us know by 9 am via text (**509-820-6837**) if samples will be dropped off that day.

This helps us save on courier costs and plan the sample runs for the day.



3

Check your inbox for the Results Report.

Reports are typically sent out the afternoon samples are received.

Check your spam filter, but reach out if you have not received results by the next day!

Drop box locations

Lab and Drop Box in Prosser

Located at McKinley Springs Winery
660 Frontier Rd.
Prosser, WA 99350

Cut off for sample delivery is **12:30 pm** without a \$20 late fee.
Samples delivered after 2:30 pm will be run the following day.

Pasco Drop Box

Located at Wilco Farm Store
6705 Chapel Hill Blvd,
Pasco, Washington 99301

Drop box pick up is at **9:30 am**

Benton City Drop Box

Located at MonteScarlatto Estate Winery
28719 E SR 224,
Benton City, WA 99320

Drop box pick up is at **10:00 am**

Zillah Drop Box

Located at Zillah Mini Storage
1551 1st Ave.
Zillah, WA 98953

Pickup is at **11:00 am**

PLAN YOUR QC PROGRAM WITH CONFIDENCE

Let us show you what we can do with our special introductory offer.

**20% OFF
your first
invoice**

To get started, fill out our New Client form found on our website: www.cvwinelab.com

Please do this before submitting your first sample!

Every business has unique challenges and QC Programs.

For producers with large projected sample volumes we offer pricing that scales with your needs.

Custom contracted rates are available for wineries seeking a partnership to support daily or weekly sampling programs.

Contact us to discuss a fee structure that matches your needs.



Contact us Today

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