

## Service Feature

## Eldritch Security

## Traditional Managed IT Providers

Core Expertise

**Cybersecurity**

General IT Management

Security Focus

**Proactive, in-depth security assessments and vulnerability scanning.**

Reactive security solutions, often limited to basic antivirus and firewall management.

Compliance Assistance

**Deep understanding of industry regulations and data privacy requirements. (HIPAA, PCI DSS, GDPR, etc.)**

May offer basic compliance guidance, but may not have specialists for complex regulations.

Managed Security Services

**24/7 threat detection and response (MDR), Security Information and Event Management (SIEM).**

May offer basic remote monitoring and management (RMM), but often lack advanced security features.

Scalable Security Solutions

**Fractional vCISO services providing access to top-tier cybersecurity leadership on a part-time basis.**

Limited security leadership expertise; may require hiring a full-time CISO for advanced needs.

Focus on SMB Clients

**Tailored solutions designed to address the specific needs and budgets of small and medium-sized businesses.**

Solutions may be generic and not cater to the unique challenges faced by SMBs.

Cost-Effectiveness

**Competitive pricing models with transparent communication to ensure value for your security investment.**

Pricing may not be transparent or may not reflect the level of security expertise offered.

Streamlined IT & Collaborative Approach

**Direct involvement in technology decisions, policy/standard development, and ongoing security strategy.**

Limited involvement in strategic IT planning; focus on maintaining existing infrastructure. (Remains "at arm's length")