



Comprehensive Planning and Tailored Solutions

For Facility
Maintenance
and Renovations

hartru.com/consulting



TAKE THE GUESSWORK OUT OF CONTROLLING AND IMPROVING YOUR FACILITY

- Construction or maintenance guidance
- Support prior to renovations or new construction
- Thoroughly evaluate existing court conditions
- Offer practical improvements for court maintenance
- Identify capital improvements for long-term planning and budgeting

We look beyond the surface and design an all-inclusive, completely customized plan to give you the best possible options and outcomes.

More than 250 facilities — Over 2,000 courts

Ed Montecalvo (above, left) leads the Har-Tru Consulting team.

Ed has worked extensively with world-class facilities in the United States, Canada, the United Kingdom, Australia, France, Qatar, China, and the Caribbean — including special projects at the All England Lawn Tennis and Croquet Club and at Roland Garros.

He brings a wealth of experience, detailed analysis, and an intense focus to each project.

HAR-TRU CONSULTING SERVICES

Court Analysis Survey (CAS)

A Budget-Planning Roadmap for Court Owners

One of our most sought-after services, the CAS is a complete and comprehensive study of your facility.

The survey includes gathering and documenting historical site data, geotechnical information, court orientation, computer-generated 3-D topographical surface maps, surface thickness and base stone measurements, analysis of irrigation systems, drainage, curbing, lighting, nets, net posts, fencing, and court player amenities.

The goal is to create a roadmap that allows a court owner or facility to offer the best possible experience over the long run. The report includes recommendations for short- and long-term capital budgeting for the entire court infrastructure. The CAS report becomes a living document, outlasting the periodic turnover of board members and planning cycles.

Lighting Analysis Survey (LAS)

We offer a full lighting analysis service, including system design, installation, and maintenance. We analyze your existing lighting system, generating a photometric map that illustrates how improvements can be made — from changing bulbs to installing the latest energy-efficient light fixtures.



YOUR CUSTOM REPORT

CAS and LAS information is compiled into a bound, full-color, easy-to-read report — complete with photos, charts, and computer-generated drawings specific to the facility being analyzed.

Har-Tru personnel can also present the information to a club's board of directors, resort management, tennis committee, members, or other groups of interest.

Maintenance Training

A two-day intensive seminar that will train your staff in every single aspect of effective and efficient court upkeep — from irrigation to fencing to weed control and regular reconditioning. Certificates are awarded to participants.

Irrigation System Design and Maintenance

A survey of your current water system, how it operates, and how enhancements can be made — including how to improve operating pressure, gallons-per-minute, general system components, and effective coverage.

One-Day Facility Visit and Recommendations

During our one-day facility visit, we'll inspect your courts and consult with you on opportunities for reconditioning, court openings, daily and periodic maintenance, budgeting, and control of operating expenses.

Owner's Representative Consulting

We serve as your representative during the critical stages of construction, rebuilding, and reconditioning. We assist in developing and executing a long-term plan for success, from court selection to installation and beyond.



INFORMATION YOU CAN ACT ON

Har-Tru Consulting provides a thorough understanding of your courts and facility with data to inform and support decisions about the long-term health of your club.

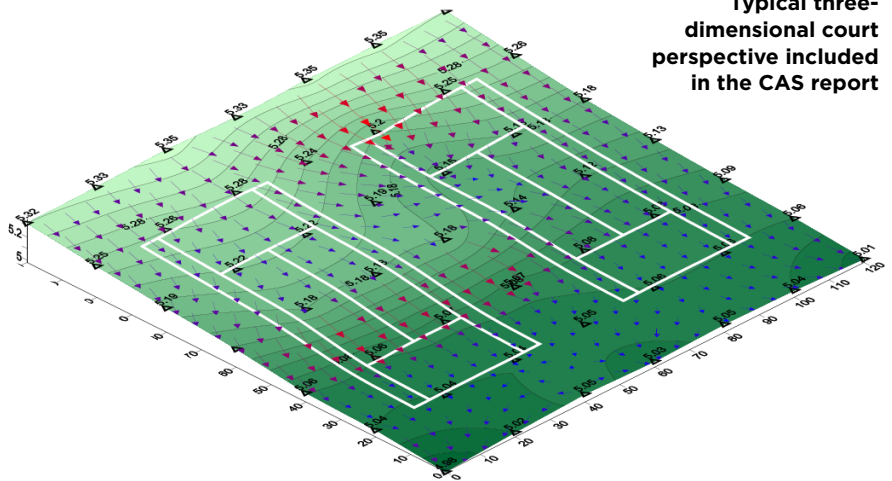
Har-Tru Consulting gives you all the facts you need for upgrading your courts and training your staff — and we do it in a way that everyone can understand and ultimately support.

- Complete guidance for renovations or new construction
- Identifying capital improvements
- Long-term planning and budgeting
- Court conversions to accommodate new sports
- Data specific to your facility
- Enhance the health of your entire facility

**To find out more
or to schedule an
initial consultation,
please contact:**

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Typical three-dimensional court perspective included in the CAS report