

# A Common Orientation

*Building A Shared Understanding Of The Community*

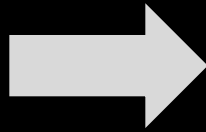
# Building A Shared Understanding

- ❖ Clarifying Community Boundaries, Segments, and Dynamics
- ❖ Exploring Your Community Field Of Interest Focus Area
- ❖ Identifying Community Stakeholders , their roles, and Interests
- ❖ Creating Your Community Ecosystem Map To Tie It All Together
- ❖ Building Your Own Glossary Of Terms And Roster Of Organizations

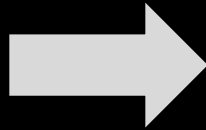
# *Building a shared understanding of the Community and the Field of Interest that will be the focus of the team's work*



# Community Boundaries, Segments, & Dynamics



*Geographic Boundaries & Trends*



*Challenge, Need, Problem Segments*



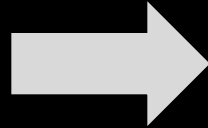
*Priorities & Resource Investments*



*Stakeholders & Community Role*

# Community Field Of Interest, Services & Solutions

**Community  
Field Of  
Interest,  
Services &  
Solutions**



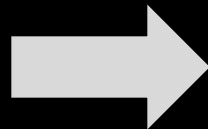
***Affected Community Members***



***Fit Into Community Priorities***



***Assessment Of Available Solutions***



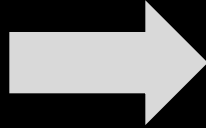
***Solution Partnerships & Alliances***

# Community Stakeholders: Roles & Priorities



# Glossary & Roster Of Organizations

**Glossary &  
Roster Of  
Organizations**



***Challenge, Need, Problem Terminology***



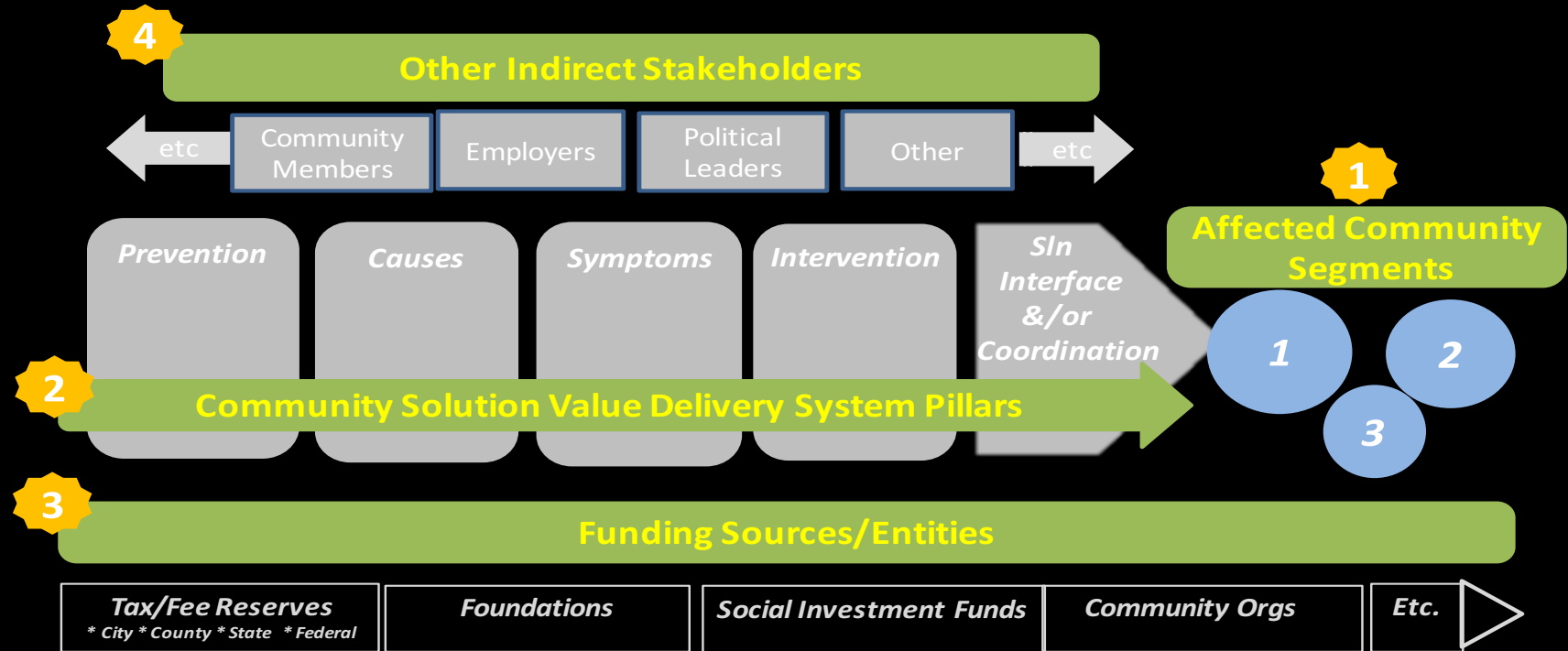
***Field Of Interest Terminology***



***Social Challenge, Need, Problem Areas:***

- ***Service & Advocacy Organizations***
- ***Primary Interests***
- ***Sponsors & Supporting Funders***

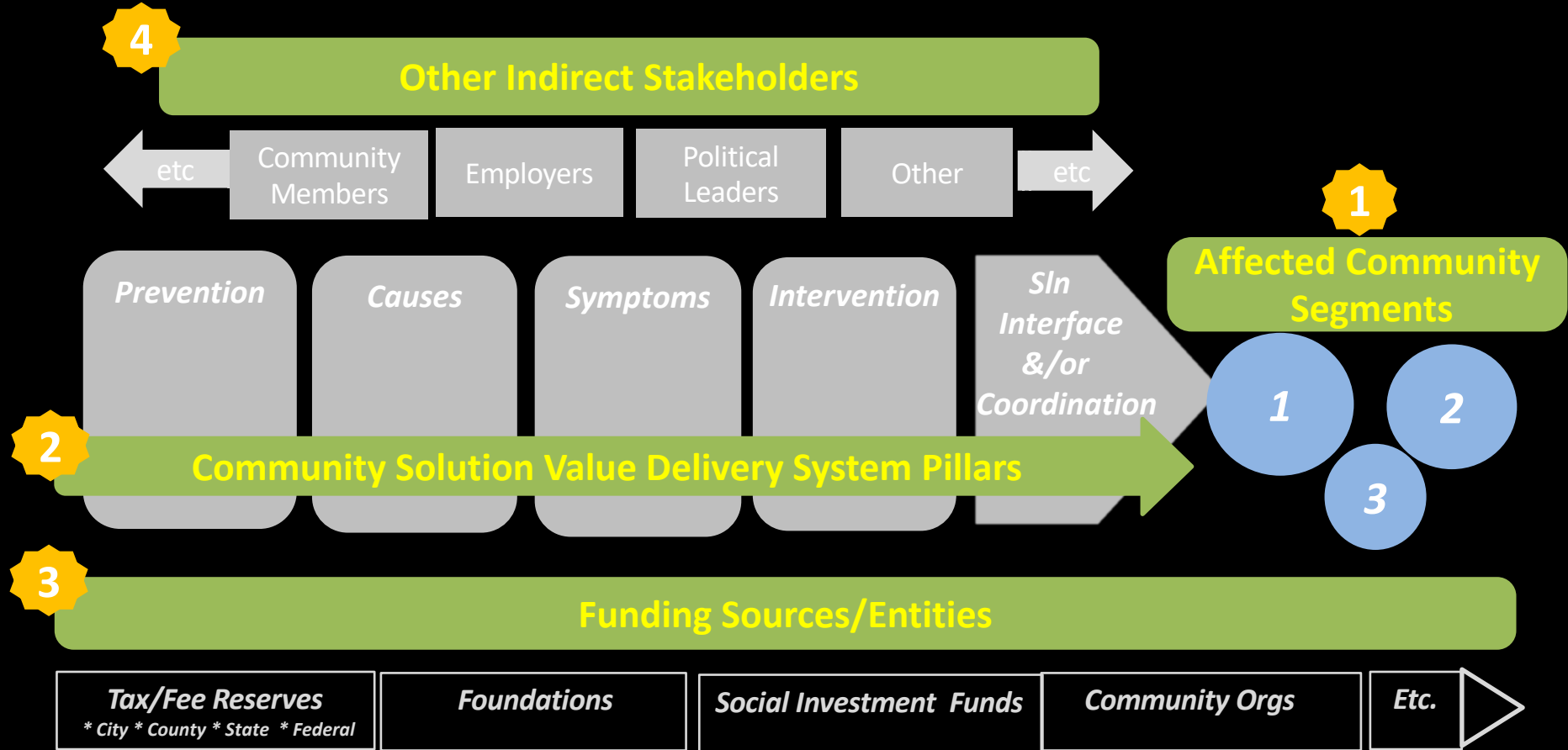
# Community Ecosystem Map



- Visual Representation Of The Community & Field Of Interest
- Highlights Community Profile, Dynamics, & Relationships
- Developed Collaboratively To Drive Alignment & Insights



# Community Solution Ecosystem Map



# Community Solution Ecosystem Provider Roles

**Prevention** Focus is on the person (s); helps the person (s) avoid being impacted by the current causes)

**Cause** Focus is on changing the short &/or long-term environmental/systemic factors impacting the person (s)

**Symptoms** Focus is on the person (s) ; activities address the short-term negative impacts of being affected by the cause

**Intervention** Focus is on helping person (s) achieve long-term relief from being affected by the cause or in suffering from their effects

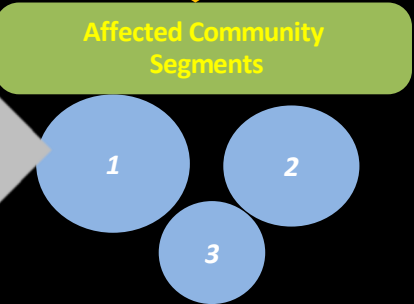
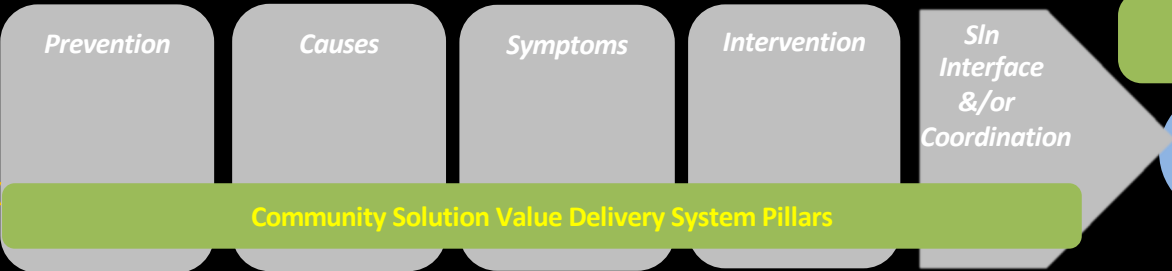
**Solution Interface &/or Coordination** Focus is on helping person (s) navigate a range of solutions/solution elements being delivered by multiple prevention, cause, symptoms, and/or intervention-focused solution providers

# Community Solution Ecosystem Map

*Ecosystem Solution Reaction Chart*

indirect Stakeholders: People & Organizations not covered in areas 1 thru 3 of the ecosystem model that have/would have a Social, Political, Emotional, &/or Economic interest in a change to the ecosystem status quo.

Likelihood Of Strong Reaction	H	B	D
	L	A	C
		L	H
		Solution Adoption Disruption Potential	



# Summary

- Process is a way to build a shared understanding of the community
- Encourages teamwork & will produce new community insights
- Work helps avoid costly “didn't know what I didn't know” surprises
- Avoid “Analysis-Paralysis” .....As new learnings & Insights emerge  
update materials & discuss

# *Backup*

*Ecosystem Gap and Value Opportunity Assessment Tools*

# Gap Assessment/Heat Map

	VDS: Prevention Slns	VDS: Cause Elim. Slns	VDS: Symptom Treatment Slns	VDS: Intervention Slns	VDS: Interface &/or Coordination Slns	Funding: Orgs/ Entities / Capacity	Other: Indirect Stakeholder Satisfaction
Sufficiency of (i.e., # of and range of) <b>A</b>							NA
Accessibility to <b>B</b>							NA
Solution Value Experience Delivered: (i.e., Efficiency/ Effectiveness/ Optimization) <b>C</b>							
-VDS: Prevention Slns							
-VDS: Cause elim. Slns							
-VDS: Symptom treatment Slns							
-VDS: Intervention Slns							
-VDS: Interface &/Or Coord Slns							
-Funding: Orgs/Entities/Capacity							
-Other; Indirect stakeholder Satisfaction							

**A + B** : Ratings should be from the point of view of the affected community members/groups

**C** : Ratings should be from the point of view of the noted Ecosystem area member

**Ratings:** 1 = Poor  
 2 = Satisfactory  
 3 = Very Good  
 4 = Excellent

# Value Assessment Model

