



Date: February 24th, 2025

To: Mark Mathews

From: Pete Di Martino, OPS Manager

Subject: Character Letter

To Whom This May Concern:

I would like to take this opportunity to express my gratitude for Mark Mathews, who was the representative in charge of running a vendor roadshow at our warehouse last week. Mark's energy and leadership skills, along with his team generated over \$9,000 in warehouse sales in just three days. Mark is one of the few vendors that I have seen with a high level of engagement to our members. Everyday Mark brought excitement and charisma to promote the products his team represented. I have worked for Costco Wholesale for 24 years and there have only been a few vendor representatives that are actually performing at the level that we would like our vendor representatives to perform. Please feel free to contact me with any questions, I can be reached 269-743-2341 or at w01191ops@costco.com.

Best Wishes,

A handwritten signature in blue ink that reads "PETE DIMARTINO".

Pete DiMartino

Warehouse Operations Manager

Kalamazoo 1191