

# ADDITIONAL *Information*



## Errors & Omissions Insurance

Our office's E&O insurance premium is set to be deducted individually from each closing. The current rate is only \$15 per transaction.

## Teamwork

With a strong, full-time administration team, our brokerage has the resources to coach, train & support our agents. We have a full-time office secretary and full-time licensed transaction coordinator. We have two real estate brokers with over 40 years combined experience. We help each other, we encourage each other, we work together, and we learn from one another.

## Mentorship/Training

There are some things that just can't be taught on a text or in a classroom. We understand the importance of training & mentoring. All new licensees will be assisted by a team of seasoned pros. We will help educate you with hands-on perspective, allowing you to grow your business at a much faster pace than going it alone.

## Innovation

Our technology and administrative support make it easier for our agents to provide great client service. This allows you to work more efficiently from anywhere you desire.

## Our History

Advantage Real Estate is an independent real estate brokerage that strives to provide our clients with a better experience.

Established in 1996, we are a strong team of successful real estate professionals with a diversity of talents and cutting edge processes and ideas. We strive to provide a level of personal service, attention, and consideration that you simply won't find elsewhere.

**ADVANTAGE  
REAL  
ESTATE** 

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**ADVANTAGE  
REAL  
ESTATE** 

REAL ESTATE  
*Career*



THE BEST  
*Move*  
YOU'LL  
EVER  
MAKE!

# VERSATILE *support*

## TOOLS & SYSTEMS

The sudden shift toward a virtual workforce has forced the real estate industry to modernize.

- **Commission Splits** We have a Sliding Scale Commission Plan. Commission splits will raise or lower during the 12-month period based on commissions brought into the office by the associate on closed transactions. We have some of the most aggressive commission plans... let's talk!
- **Multiple Listing Service** Our company is a member of the National Association of Realtors, the Missouri Realtors, the Randolph County Board of Realtors & MLS, and the Columbia MLS.
- **Professional Photography** It's our standard. Photos, processing, room measurements & more... We provide in-house professional photography for all our listings. This also includes aerial photography & floor plans when needed. This is provided at no-charge to our agents. [Easy & convenient online scheduling calendar.](#)
- **Office & Flex Space** While real estate is a highly mobile industry, we offer agents the flexibility of working remotely or in the office, with our flexible workspaces.
- **Complimentary** Computer workstations, access to company printers, scanners & copiers, phone lines, multiple conference rooms, company email address, file auditing, professional headshot, Listing Presentation materials, envelopes, file folders, yard signs, lockboxes, Zillow & other online leads, no office or desk fees, realistic commission cap, on call Broker support and so much more!
- **Expenses** We don't believe in charging enormous fees to our agents. We supply our agents with the the necessary tools of doing real estate.
- **Electronic Signature Platforms** DocuSign, FormsRUs, etc
- **Paperless Pipeline** Transaction management systems that allows agents to submit paperwork by email, upload or scan. There are automated task reminders based on the most critical transaction milestones - such as acceptance, close date, loan approval date, etc.
- **ShowingTime** Simple to use & easy to confirm appointments. You'll be notified of showings automatically and keep track of feedback as well as miscellaneous reports.
- **Top Producer** We keep track of all past clients in this online database program. We provide quarterly mailings to past clients/prospects from you.
- **Social Media Marketing** We practice regular social media marketing on today's top sites which include Facebook & Instagram.